

## TRADE ACCES DOCUMENTS

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**From:** [REDACTED]  
**Sent:** mardi 29 mars 2022 17:51  
**To:** CAB DOMBROVSKIS CONTACT  
**Subject:** Follow up from our meeting on the TTC

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

**Categories:** TO REGISTER

For registration please – thank you!  
Elina is CF

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**From:** [REDACTED]  
**Sent:** Tuesday, March 29, 2022 3:34 PM  
**To:** MELNGAILE Elina (CAB-DOMBROVSKIS) <[Elina.MELNGAILE@ec.europa.eu](mailto:Elina.MELNGAILE@ec.europa.eu)>  
**Cc:** [REDACTED]  
**Subject:** FW: Follow up from our meeting on the TTC

Hi Elina,

I recognise you must be extremely busy at the moment given the EVP's wide portfolio and current events, however I wanted to follow up briefly on the below email. I'm recognise that getting both EVPs in the room at this stage would be very difficult. However, if it were possible to arrange a short meeting with our delegation of European SMEs and EVP Dombrovskis before the TTC I think it would be a rewarding experience both sides.

We are travelling to the US from 25 to 28 April and have meetings lined up with high level stakeholders on the US side. We would therefore very much like them to speak to high level EU stakeholders as well. They will be well-placed to speak about the TTC beyond the usual talking points, and illustrate some of the points in our paper with on-the-ground experiences and anecdotes.

Please do let me know if you think this might be possible.

Kind regards,  
[REDACTED]

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**From:** [REDACTED]  
**Sent:** 21 March 2022 11:14  
**To:** CAINZOS Alejandro <[Alejandro.CAINZOS@ec.europa.eu](mailto:Alejandro.CAINZOS@ec.europa.eu)>; [elina.melngaile@ec.europa.eu](mailto:elina.melngaile@ec.europa.eu)  
**Cc:** [REDACTED]; [REDACTED]  
**Subject:** Follow up from our meeting on the TTC

Dear Elina, Dear Alejandro,

We would firstly like to thank you for having taken the time to meet us in what must be demanding times for you and your teams.

The exchange we had was much appreciated, as the European digital sector, representing small and big members, DIGITALEUROPE is convinced that we have a role to play to support the European Commission in delivering the TTC objectives.

As mentioned in our call, we would appreciate **an informal roundtable** opportunity with **both EVPs between now and mid-April**. Participants from DIGITALEUROPE's side would be **the same European SME/scale-ups member executives delegation that will travel to the United States the last week of April**, to meet with the USTR, Commerce, State, the White House and Congress. Of course, we completely understand the diary difficulties you must be facing at the moment, and we do remain flexible to make this work.

In addition to the testimonies of smaller companies, DIGITALEUROPE would like take the opportunity of this roundtable to present two concrete deliverables that we can lead to support the work of the TTC, such as 1) a training programme that will raise the awareness and preparedness of EU SMEs to cybersecurity and 2) the establishment of a dedicated fund to support the scaling up of SMEs in the Cybersecurity sector. We also believe it is important for our European SME/scale-ups member executives to engage with both EVPs at home before we head to the United States.

We feel that both of these topics are more relevant than ever, given the topic of digital resilience is now at the top of the agenda. You will note that increased cooperation on cybersecurity in the TTC was point 9 of our major asks in [our recent letter to telecoms ministers](#).

**Please find below the list of confirmed European SME/scale-ups member executives, with many of them testified in DIGITALEUROPE's TTC thought leadership paper shared with you – European SMEs and scale-ups are fully behind a successful TTC.**

Thank you again for your consideration and we are looking forward to supporting your work related to the digital sector in the TTC.

Kind regards,



**Confirmed attendees (all CEOs or COOs level/all supporters of the Transatlantic partnership and the TTC that can deliver):**

1. Pozyx (Belgium)
2. CanopyLAB (Denmark)
3. CBrain (Denmark)
4. Corti (Denmark), European Future Unicorn Award winner 2020
5. Plytix (Denmark)
6. French company (tbc)
7. Zenjob (Germany), European Future Unicorn Award finalist 2022
8. OnCompass Medicine (Hungary), European Future Unicorn Award winner 2021
9. Orga (Netherlands)
10. is-Wireless (Poland)
11. Asendia (Romania)



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