

From: [REDACTED] (CAB-MALMSTROM)
Sent: 21 January 2016 09:49
To: [REDACTED] (CAB-MALMSTROM)
Subject: Request for a meeting on TBT in the automotive sector
Attachments: 2015-12-15 ACEA_TBT position paper_final.pdf

From: [REDACTED] [@bmw.de](mailto:[REDACTED]@bmw.de) [[mailto:\[REDACTED\]@bmw.de](mailto:[REDACTED]@bmw.de)]
Sent: Wednesday, January 20, 2016 6:58 PM
To: EICHHORN Nele (CAB-MALMSTROM)
Subject: Request for a meeting on TBT in the automotive sector

Dear Ms Eichhorn,

I first of all, let me wish you a happy and prosperous New Year!

Car manufacturers like BMW face an increasing number of technical barriers to trade in third markets worldwide. Technical barriers to trade increasingly hamper worldwide automobile trade. In fact, market-specific regulatory systems and requirements do not result in higher safety standards on the respective market (which is frequently cited as the reason for introducing them), but instead merely increase costs and require more efforts from vehicle manufacturers, suppliers and customers. Please find attached a paper of the European Automotive Association which was mainly written by BMW and Daimler. The paper gives a very thorough overview of the issues and explains possible remedies.

The experts from BMW and Daimler would be highly interested in a personal meeting on TBT in the automotive sector in order to explain to you in detail the current situation and our view on possible solutions. Both experts would be attending a conference in Brussels beginning of March. They would be available on 1 March in the afternoon (16h and later), on 2 March (16h or later) or on 3 March in the morning for a personal meeting.

We hope that one of the dates mentioned fits into your calendar. We are looking forward to a positive response from your side.

Please contact me anytime in case of questions.

Thank you very much and have a nice evening!

Kind regards

[REDACTED]

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