



## Introduction GSE

*Robert Jan Maaskant, Vice-Executive Secretary*

Workshop with DG ENER, 15 July 2015

**Gas Infrastructure Europe (GIE)** is an European **non-profit lobbying association** representing the sole **interest** of the **infrastructure industry** in the natural gas business

GIE was formally established on 10 March 2005 as a legally independent and non-profit lobbying association with official statutes

GIE has currently **67 members** in **25 European countries**

GIE voices the views of its members vis-à-vis the European institutions, regulators and other stakeholders

**GIE mission** is to **actively contribute** to the construction of a **single, sustainable and competitive gas market** in Europe underpinned by a **stable and predictable regulatory framework** as well as by a **sound investment climate**



67 member companies  
4 observers  
25 countries



**GIE is the umbrella organization for its three subdivisions:**



Gas Transmission Europe (GTE)



Gas Storage Europe (GSE)



Gas LNG Europe (GLE)



**GTE – Gas Transmission Europe**  
representing Transmission System Operators (TSO)



**GSE – Gas Storage Europe**  
representing Storage System Operators (SSO)



**GLE – Gas LNG Europe**  
representing LNG Terminal System Operators (LSO)



Gas Transmission Europe

30 member companies

25 countries







Gas Storage Europe

30 member companies

16 countries

2 observers





Gas LNG Europe

17 member companies

9 countries

1 observer



## GIE President and GIE Board members as of June 2014



**Jean-Claude Depail**  
**GIE President**  
 GDF Suez  
*GIE President is Chairman of the GIE Board  
 and GIE General Assembly*

### GIE Board members



**Stephan  
Kamphues**  
 Open Grid Europe



**Jean-Marc  
Leroy**  
 Storengy



**Francisco  
de la Flor**  
 Enagás



**Lubor  
Veleba**  
 RWE Gas Storage



**Gaetano  
Mazzitelli**  
 Stogit



**Nicole  
Otterberg**  
 E.ON Gas Storage



**Wim  
Groenendijk**  
 Gate Terminal



**Torben  
Brabo**  
 Energinet.dk



**Pascal  
De Buck**  
 Fluxys



**Denitsa  
Beyazova**  
 Bulgartransgaz



**Aidan  
O'Sullivan**  
 Gaslink



## **GIE Secretariat as of October 2014**



**Thierry Deschuyteneer**  
Executive Secretary



**Boyana Achevski**  
Vice-Executive  
Secretary



**Marion Nikodym**  
Vice-Executive  
Secretary



**Robert Jan Maaskant**  
Vice-Executive  
Secretary



**Marie-France Engels**  
Senior Assistant



**Marta Wozniak**  
Junior Assistant

The Secretariat is in charge of the daily management, and facilitates the co-ordination between the Working Groups and other activities on behalf of GIE, GTE, GSE and GLE

The Secretariat is based in:  
**Avenue de Cortenbergh 100**  
**1000 Brussels**  
**BELGUM**

Web : [www.gie.eu](http://www.gie.eu)

mail : [gie@gie.eu](mailto:gie@gie.eu)



**GIE President**  
Jean-Claude DEPAIL

### GIE Board

Nicole Otterberg	Pascal De Buck	Stephan Kamphues	Francisco de la Flor
Wim Groenendijk	Aidan O'Sullivan	Lubor Veleba	Torben Brabo
Gaetano Mazzitelli	Denitsa Beyazova	Jean-Marc Leroy	

### GIE General Assembly

Pascal DE BUCK	Angela MARLOVITS	Pieter VAN AARTSEN	Michael SCHMÖLTZER	Christophe POILLION	Christophe BOUVIER
GIE Legal Advisory SG	GIE Security SG	GIE Communication & Strategy TF	GIE Market Rules TF	GIE Security of Supply TF	GIE Investment TF
		Communication Experts sub-TF	Gas Quality sub-TF	Tariff sub-TF	
			Interoperability sub-TF		

### GIE Secretariat

**Executive Secretary** : Thierry DESCHUYTENEER  
**Vice Executive Secretary** : Boyana ACHOVSKI / Marion NIKODYM / Robert Jan MAASKANT  
**Assistants** : Marie-France ENGELS / Marta WOZNIAK



**GTE President**  
Stephan KAMPHUES

### GTE Executive Committee

Denitsa Beyazova	Aidan O'Sullivan
Torben Brabo	Andreas Bolliger

### GTE Plenary

Torben BRABO	Aidan O'SULLIVAN
Sustainable Future WG	Investment Climate WG
Denitsa BEYAZOVA Andreas BOLLIGER	Stephan KAMPHUES
Gas Producers Liaison WG	Communication, Strategy & ENTSOG Liaison WG

WG = Working Group  
TF = Task Force  
SG = Study Group



**GSE President**  
Nicole OTTERBERG

### GSE Executive Committee

Adam Elbaek	Lubor Veleba	Gaetano Mazzitelli
Jean-Marc Leroy	Georg Dorfleitner	László Fritsch

### GSE Plenary

Jean-Marc LEROY	Adam Elbaek
Value of Storage WG	Security of Supply WG
Lubor VELEBA	Gaetano MAZZITELLI
Effective Grid Connection WG	Investment WG
Georg DORFLEUTNER	László FRITSCH
New Technologies WG	Transparency WG









**GLE President**  
Wim GROENENDIJK

### GLE Executive Committee

Jacques Rottenberg	Francisco de la Flor	Corrado Papa
Pieterjan Renier	Krzysztof Wisniewski	

### GLE Plenary

Jacques ROTTENBERG	Pieterjan RENIER
Transparency WG	Small scale LNG WG
Corrado PAPA	Krzysztof WISNIEWSKI
Gas Quality WG	Gas Advocacy WG
Francisco DE LA FLOR	
International Organisations Liaison WG	

	Transmission System Operators	Storage System Operators	LNG Terminal System Operators
<b>Regulatory activities</b> Third-party access, Investments, Transparency...			
<b>Policymaking activities</b> 2030 Energy & Climate Framework, Energy Union, Security of Supply, ETS review, Energy Efficiency, CCS, Alternative Fuels for Transport...			

## **Enabling a single European Market**

GIE contributes to develop the regulatory framework for natural gas in Europe in a transparent and proactive manner. Our main objective is regulatory stability and predictability; the essential prerequisites for a sound investment climate

## **Ensuring a backbone for secure supplies**

Gas infrastructure is the backbone of the energy supply chain from producer to end-user. Transmission pipelines, storage facilities and LNG regasification terminals are among the physical elements of the gas system which ensure that gas is delivered to customers where and whenever needed

## **Building the EU energy future**

Competition, security of supply and sustainability, main lines of the EU's energy policy. GIE members adhere to the EU energy objectives and continuously pursue technologically advanced solutions to achieve energy policy goals with the highest safety and efficiency

## **Contributing to a competitive low-carbon European Union**

Natural gas has proven to be the cleanest fossil fuel. Gas utilization can reduce CO<sub>2</sub> emissions and therefore to contribute to the "20-20-20" policy. As the past decade has shown, the increased share of natural gas in the European energy mix has led to a significant CO<sub>2</sub> reduction in Europe



GIE is regularly publishing Maps & Data and providing Aggregated Inventory data of Storage operators and LNG terminals (AGSI and ALSI)

gse  
SYSTEM DEVELOPMENT MAP

gse  
GTE CAPACITY MAP

gse  
GSE STORAGE MAP

GSE TRANSPARENCY TEMPLATE

**AGSI** more security transparency

AGSI+ TRANSPARENCY PLATFORM

gse  
LNG MAP

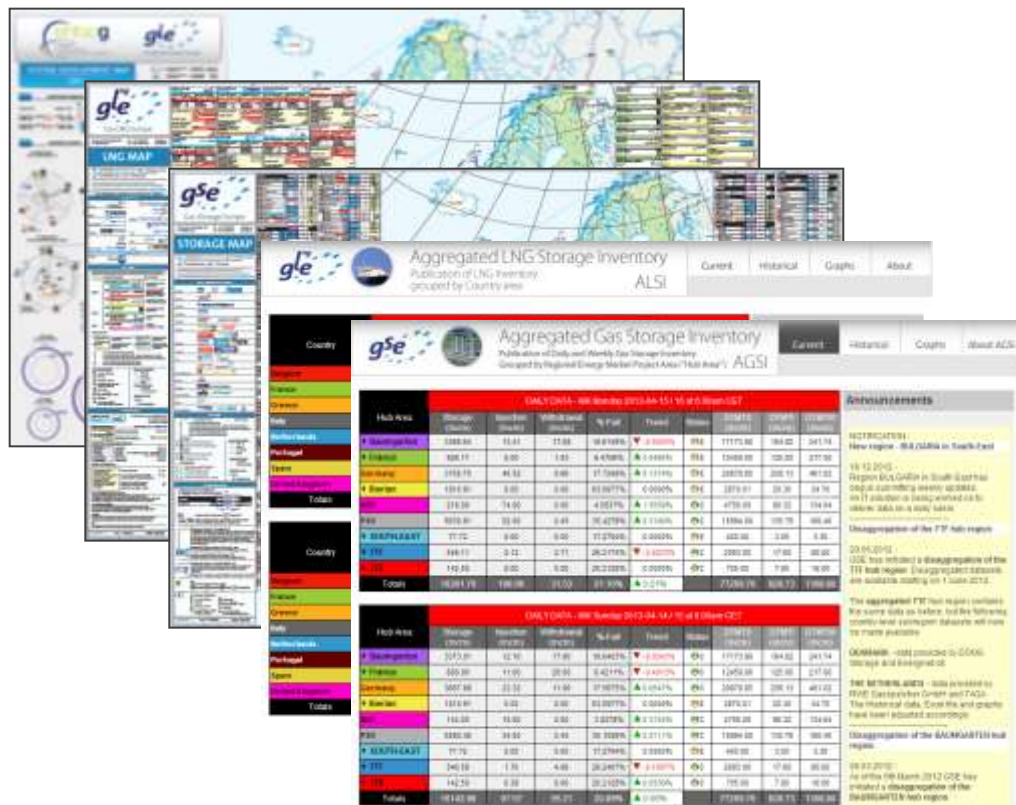
LNG INVESTMENT DATABASE

LNG TERMINALS TRANSPARENCY TEMPLATE

LNG AGGREGATED INVENTORY (ALSI)

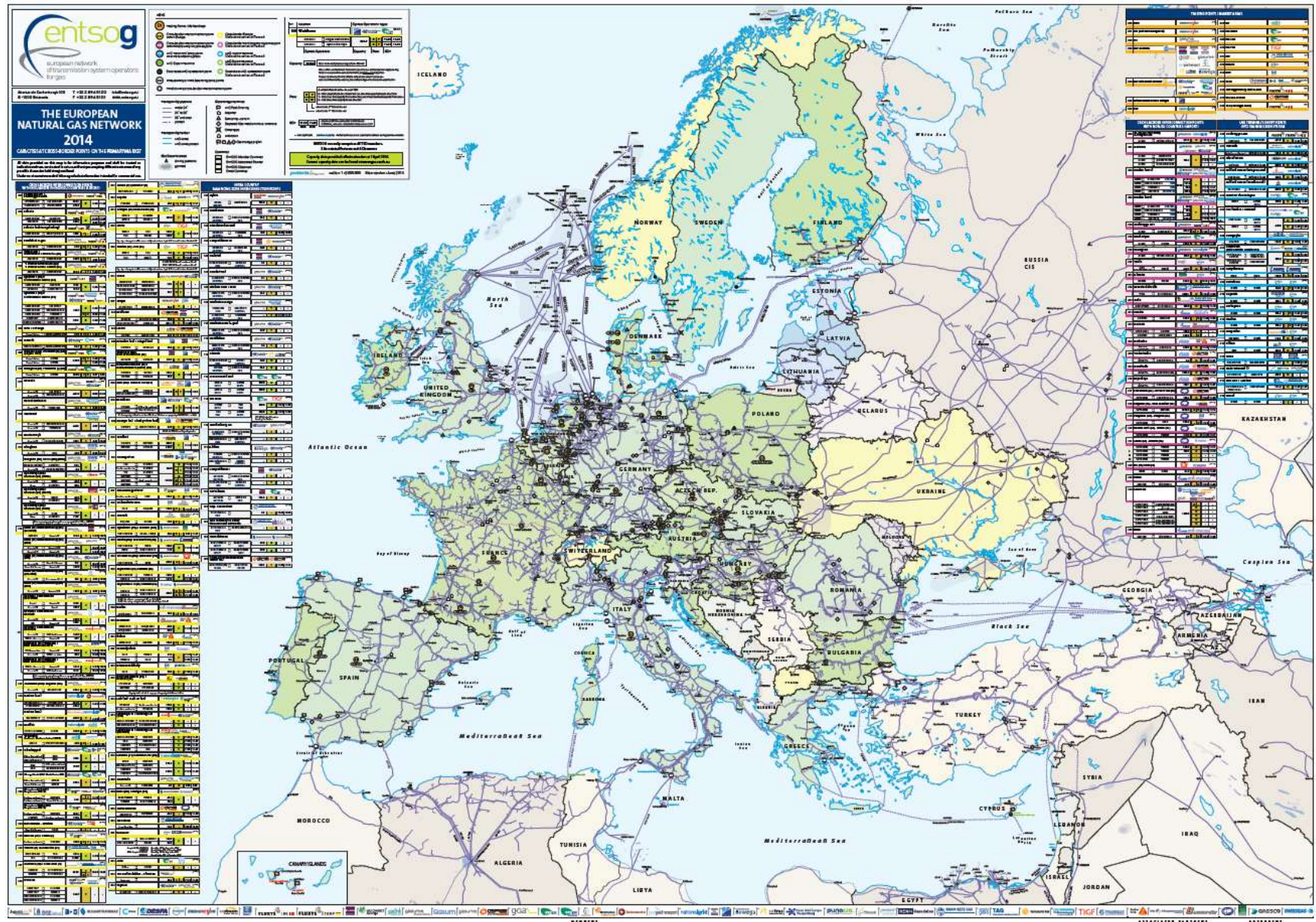
LNG NEW SERVICES INVENTORY

SMALL-SCALE LNG MAP

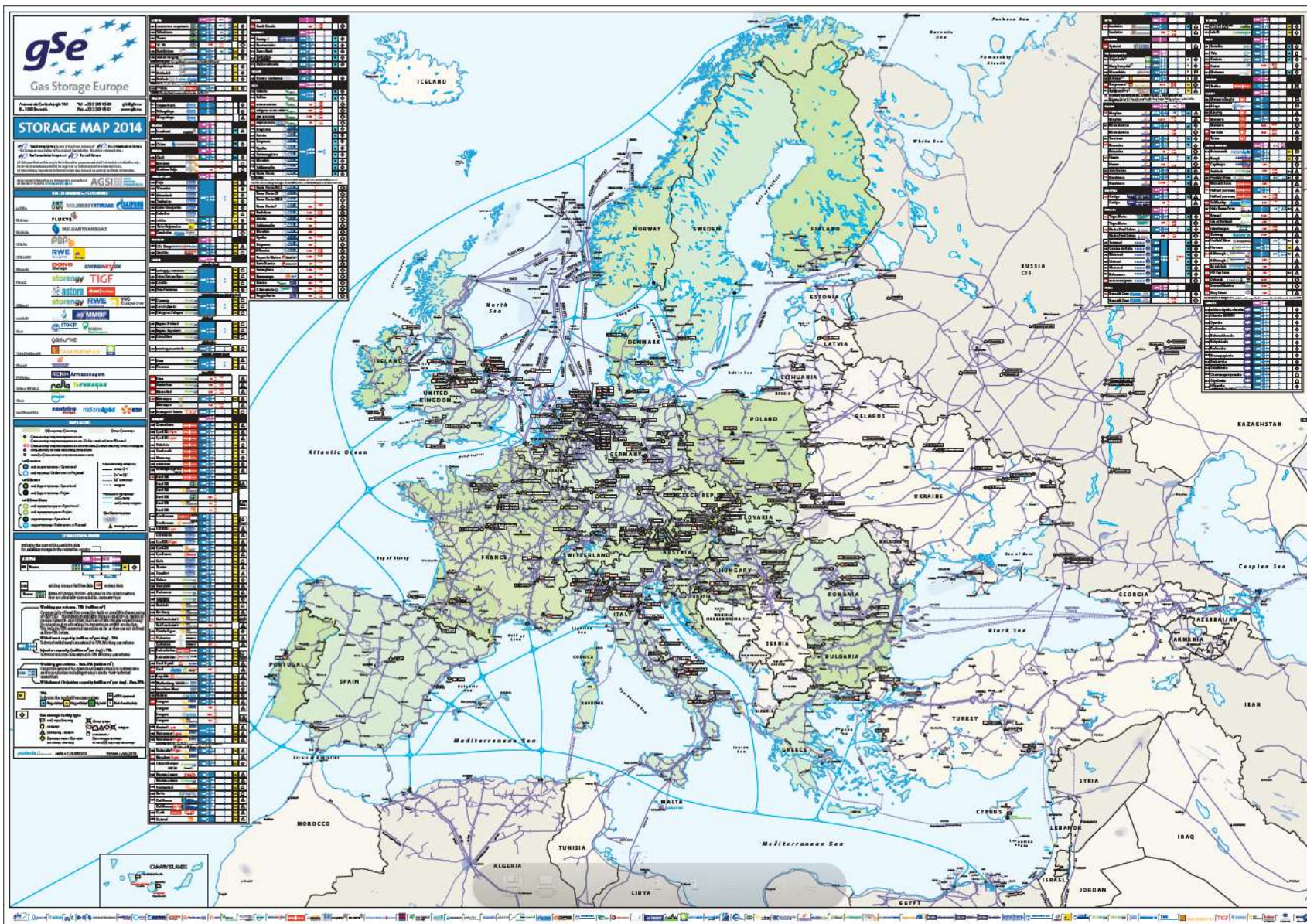




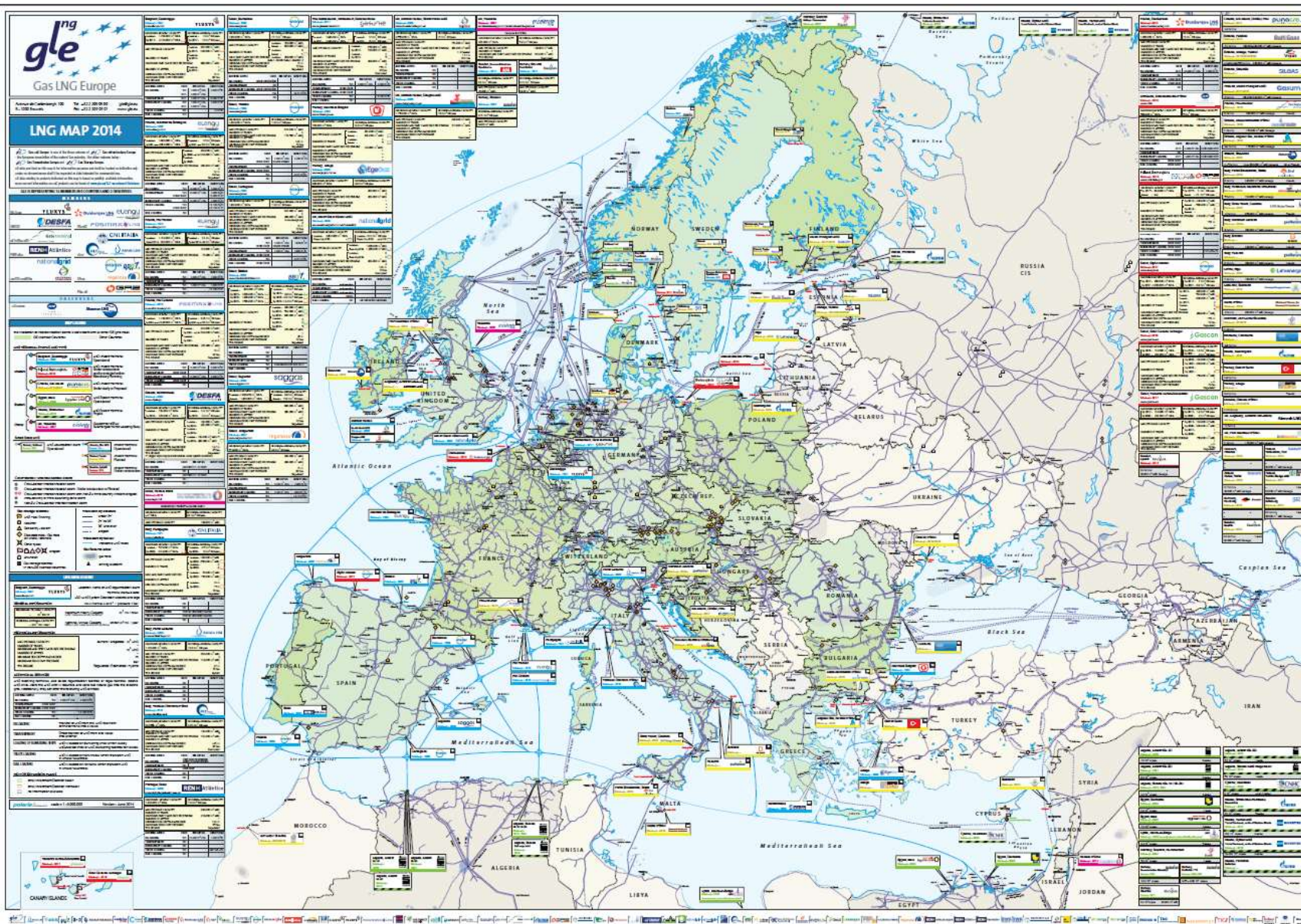














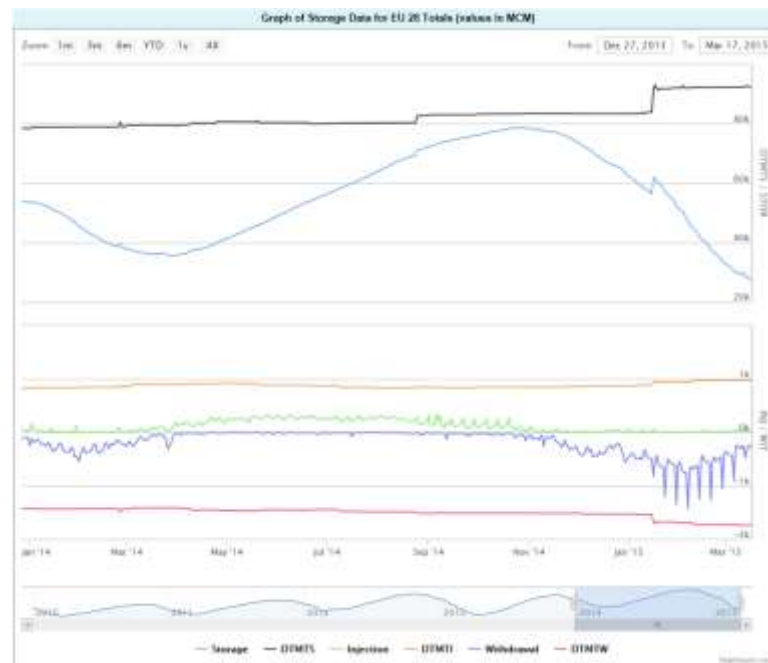
## AGSI – Aggregated Gas Storage Inventory

GIE members have agreed on a voluntary basis to publish storage inventory as per Regional Energy Market project areas. This initiative is beyond that required by the GGPSSO and Gas Directive and will help provide the information the market needs to operate efficiently and effectively. This information is provided in an aggregated format to guarantee that commercially sensitivity information is not disclosed

Facility	Storage	Injection	Withdrawal	% Full	Trend	Status	DTMTS	DTMTI	DTMTW
Austria	919.69	0.00	25.81	19.54%	-0.33%	🟢	4,707.00	44.97	54.41
Belgium	171.70	0.00	3.45	22.30%	-0.32%	🟢	770.00	7.00	16.00
Bulgaria	194.38	0.00	3.01	35.71%	-0.37%	🟢	550.00	4.20	3.30
Croatia	291.76	0.00	1.97	53.05%	-0.34%	🟢	550.00	3.60	5.76
Czech Republic	855.74	0.00	20.00	36.15%	-0.64%	🟢	3,272.00	34.60	40.10
Denmark	310.00	1.00	4.50	31.14%	-0.35%	🟢	995.40	0.40	16.20
France	2,369.31	4.56	43.66	10.02%	-0.33%	🟢	11,955.50	107.70	212.80
Germany	2,406.92	5.92	82.47	31.37%	-0.51%	🟢	22,339.02	301.07	548.30
Hungary	1,653.70	0.00	15.98	26.12%	-0.25%	🟢	6,330.00	44.70	78.60
Ireland	-	-	-	-	-	🟢	-	-	-
Italy	6,223.82	0.00	85.58	37.59%	-0.4%	🟢	16,558.00	136.22	230.40
Latvia	935.40	0.00	0.00	40.67%	0%	🟢	2,300.00	17.00	30.00
Lithuania	-	-	-	-	-	🟢	-	-	-
The Netherlands	1,879.08	0.00	1.68	10.04%	-0.02%	🟢	8,817.00	80.40	229.20
Poland	1,225.50	0.00	3.00	48.53%	-0.12%	🟢	2,524.00	25.52	43.45
Portugal	144.45	0.00	6.00	53.23%	0%	🟢	280.40	2.02	7.14
Romania	-	-	-	-	-	🟢	-	-	-
Slovakia	819.67	2.29	13.21	34.74%	-0.33%	🟢	3,313.15	36.75	45.50
Spain	1,491.77	0.00	2.53	65.60%	-0.11%	🟢	2,274.00	10.30	27.50
Sweden	-	-	-	-	-	🟢	-	-	-
UK	1,020.00	0.00	30.00	22.00%	-0.64%	🟢	4,665.50	92.19	125.27
<b>TOTAL EU 28</b>	<b>27,328.00</b>	<b>13.78</b>	<b>315.65</b>	<b>25.04%</b>	<b>-0.34%</b>		<b>92,203.02</b>	<b>971.44</b>	<b>1,722.80</b>

Facility	Storage	Injection	Withdrawal	% Full	Trend	Status	DTMTS	DTMTI	DTMTW
Ukraine	7,822.63	0.00	15.22	24.48%	-0.03%	🟢	31,950.00	285.10	269.20
<b>TOTAL NON-EU</b>	<b>7,822.63</b>	<b>0.00</b>	<b>15.22</b>	<b>24.48%</b>	<b>-0.05%</b>		<b>31,950.00</b>	<b>285.10</b>	<b>269.20</b>

\*Data on Crimea as of March 12, 2014. Remaining balance in the Crimean storage was 672mcm on March 12, 2014. Updates temporarily



Country	Facility/Location	Operator	Investment	Status	Start-up
Poland	Husow	Operator Systemu Magazynowa	expansion	under construction	2015
Poland	Wierzchowice	Operator Systemu Magazynowa	expansion	planned	2020
Poland	Mogilno	Operator Systemu Magazynowa	expansion	under construction	2023
Poland	Kosakowo	Operator Systemu Magazynowa	expansion	under construction	2023
Portugal	Carriço	REN Armazenagen	expansion	under construction	2016
Romania	Sarmasel	Romgaz	expansion	planned	2024
Romania	Ghercesti	Romgaz	expansion	planned	2020
Romania	Moldova	Romgaz	new facility	planned	2018
Romania	Târgu Mureş	Depomures	expansion	planned	2019
Serbia	Banatski Dvor	Srbijagas	expansion	under construction	2017
Slovakia	Láb complex	Nafta	expansion	planned	2019
Slovakia	Velke Kapusany	Nafta	new facility	planned	2019
Spain	Pinasses	Gas Natural Fenosa	new facility	planned	2019
Turkey	Silivri (Marmara)	TPAO	expansion	under construction	2017
Turkey	Tuz Gölü	Botas	new facility	planned	2017
Turkey	Tuz Gölü	Botas	new facility	planned	2019
UK	Hill Top Farm (Cheshire)	EDF Energy	new facility	under construction	2015

# Transparency platform

	Macro Area	Submenu
1	Contact	Contact
2	Services and facilities	Technical characteristics Products and services
3	How to become a customer/user	How to book capacity Contract Information TSO information
4	Capacities	Primary market Secondary market
5	Tariffs and pricing	Pricing/Tariff information Fee/Tariff calculator
6	Legal documentation	Storage codes Regulation and legislation
7	Operational information	Maintenance Operational data
8	Miscellaneous	Projects

For links to the GSE members' Transparency Template related websites, please check the list below:

SSO logo	Country	Publication links
	DE	<a href="#">Publication Link</a>
	BG	<a href="#">Publication Link</a>
	UK	<a href="#">Publication Link</a>
	FR	- tba -
	IT	<a href="#">Publication Link</a>
	ES	<a href="#">Publication Link</a>
	DK	<a href="#">Publication Link</a>

Source: GSE transparency platform, screenshot, detail of database  
<http://www.gie.eu/index.php/maps-data/gse-transparency-template>



GSE members have agreed on a voluntary basis to publish aggregated operational data regarding the operation of the EU LNG terminals on a daily basis, grouped by country areas. This information is provided in an aggregated format to guarantee that commercially sensitivity information is not disclosed



GIE is a proud organizer of GIE Annual Conference. Each year top level representatives from the European Institutions, regulatory authorities, international organizations and the natural gas industry meet



- 13<sup>th</sup> GIE Annual Conference in Dublin
- 380 delegates
- “The” annual meeting of gas infrastructure industry in Europe





Gas Storage Europe

# Introduction Gas Storage

*Robert Jan Maaskant, Vice-Executive Secretary*

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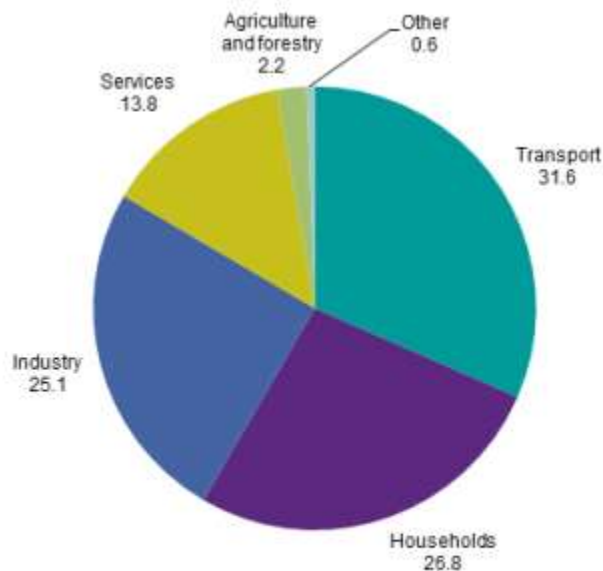




Gas Storage Europe

## Overview market

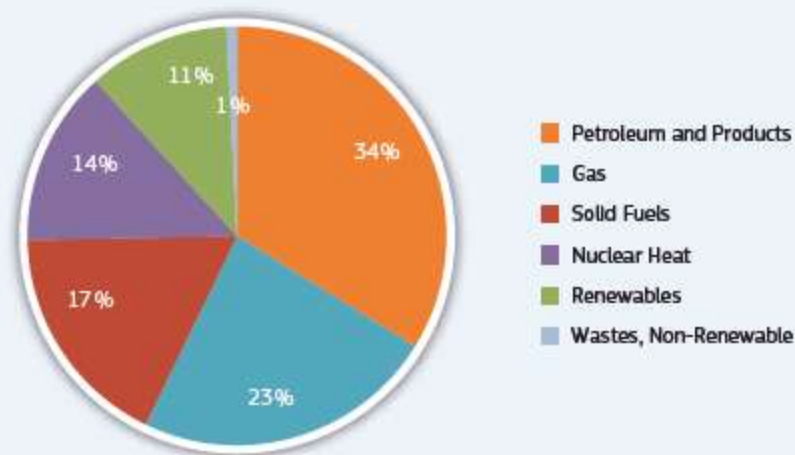
## Demand: consumption per sector



## Supply: energy mix

### EU-28 Gross Inland Consumption – Energy Mix (%) – Primary Products Only

Total Primary 2012: 1 682 Mtoe  
(Total Primary and Secondary 2012: 1 683 Mtoe)



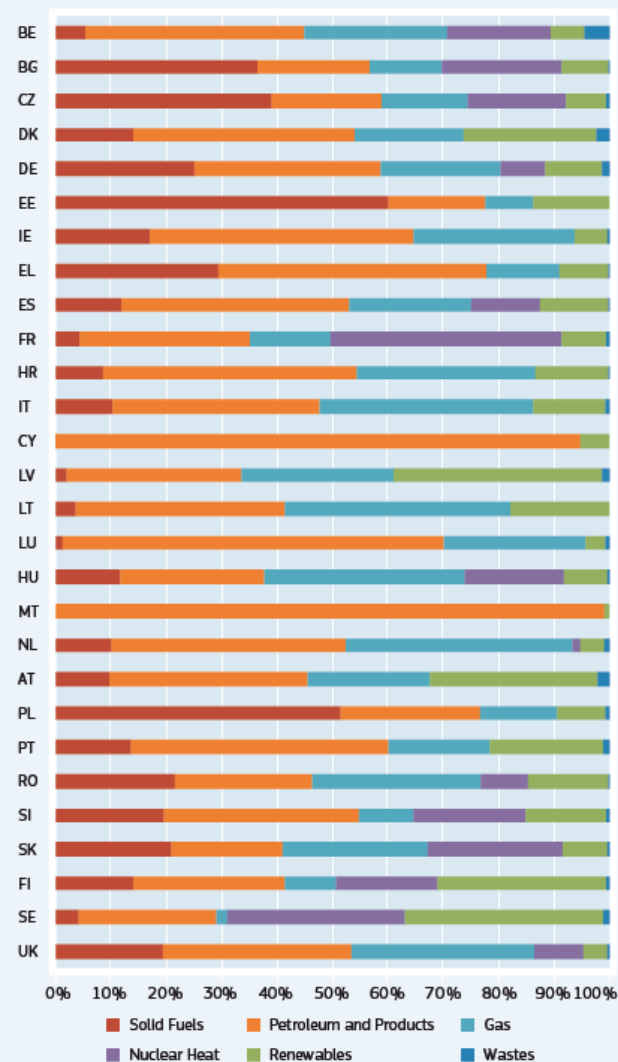
Source: Eurostat

[http://ec.europa.eu/eurostat/statistics-explained/index.php/File:Final\\_energy\\_consumption,\\_EU-28,\\_2013\\_\(%C2%B9\)\\_\(%25\\_of\\_total,\\_based\\_on\\_tonnes\\_of\\_oil\\_equivalent\)\\_YB15.png](http://ec.europa.eu/eurostat/statistics-explained/index.php/File:Final_energy_consumption,_EU-28,_2013_(%C2%B9)_(%25_of_total,_based_on_tonnes_of_oil_equivalent)_YB15.png)

# Energy mix varies significantly per Member State

EU-28 Gross Inland Consumption

Energy Mix\* – 2012 (%)



\* Primary Products only – Source: Eurostat, May 2014  
Methodology and Notes: See Appendix 13 – No 1

Source: Eurostat



# Gas demand per sector differs significantly per Member State

FIGURE 7: INLAND SALES OF NATURAL GAS IN THE EU-28, SWITZERLAND AND TURKEY, 2013

TW	Residential & commercial	Industry	Power plants	Transport	Others uses	TOTAL INLAND SALES	% CHANGE 2013/2012
AUSTRIA	22.6	37.5	24.1	2.3	3.7	90.2	-6.0%
BELGIUM	77.3	59.7	45.7	0.3	0.0	183.0	-1.4%
BULGARIA	1.1	11.5	10.3	0.7	4.3	27.9	-6.5%
CROATIA	8.1	9.6	7.7	0.0	4.0	29.5	-5.4%
CYPRUS	0.0	0.0	0.0	0.0	0.0	0.0	-
CZECH REPUBLIC	39.1	47.0	0.0	0.2	1.6	88.0	1.9%
DENMARK	9.1	9.5	5.8	0.0	11.4	35.8	-4.4%
ESTONIA	0.9	1.0	3.9	0.0	1.2	7.0	3.2%
FINLAND	0.9	18.9	17.0	0.0	0.0	36.8	-5.1%
FRANCE	293.8	157.1	30.0	1.2	19.5	501.6	-1.6%
GERMANY	441.3	353.0	148.0	2.8	11.0	956.0	6.4%
GREECE	4.6	8.8	28.0	0.2	0.0	41.6	-11.7%
HUNGARY	52.1	23.9	24.3	0.0	3.9	104.2	-7.1%
IRELAND	13.7	7.6	27.5	0.0	0.8	49.7	-5.5%
ITALY	321.3	161.8	228.3	10.4	19.8	741.6	-6.5%
LATVIA	3.2	1.7	10.1	0.0	0.0	15.0	-0.8%
LITHUANIA	3.5	13.7	10.4	0.0	0.3	28.0	-18.5%
LUXEMBOURG	4.8	3.0	3.8	0.0	0.0	11.6	-14.0%
MALTA	0.0	0.0	0.0	0.0	0.0	0.0	-
NETHERLANDS	217.2	139.5	66.0	0.0	8.3	431.0	1.1%
POLAND	68.3	87.7	16.5	0.0	6.0	178.5	0.3%
PORTUGAL	4.6	39.8	3.4	0.0	0.0	47.8	-4.4%
ROMANIA	44.9	54.3	21.4	0.0	12.0	132.6	-8.3%
SLOVAKIA	24.9	18.5	10.6	0.1	0.2	54.3	-2.0%
SLOVENIA	2.6	4.3	0.6	0.0	0.0	7.6	-8.4%
SPAIN	48.2	128.0	156.4	1.0	0.0	333.5	-8.0%
SWEDEN	1.4	5.4	4.8	0.7	0.0	12.4	-4.0%
UNITED KINGDOM	450.4	148.2	225.5	0.0	26.9	851.0	-1.1%
<b>EU-28</b>	<b>2 159.7</b>	<b>1 551.1</b>	<b>1 130.1</b>	<b>19.9</b>	<b>135.1</b>	<b>4 996.0</b>	<b>-1.5%</b>
<b>% Change 2013/2012</b>	<b>2.6%</b>	<b>0.7%</b>	<b>-12.3%</b>	<b>18.4%</b>	<b>13.9%</b>	<b>-1.5%</b>	
SWITZERLAND	24.5	12.3	2.4	0.2	0.4	39.8	5.4%
TURKEY	141.0	122.7	224.0	0.9	-3.1	489.5	0.9%

Units: terawatt hours (gross calorific value).

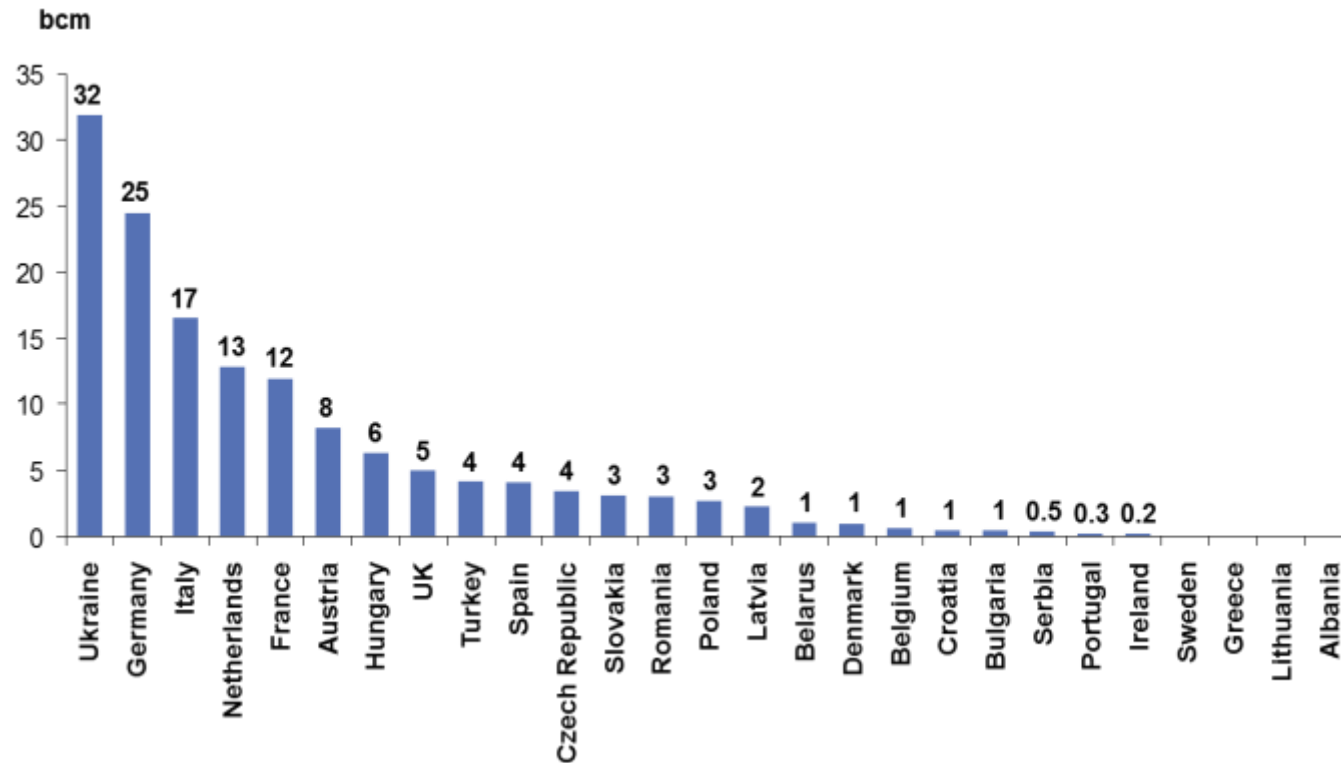
Note: figures are best estimates available at the time of publication.

FIGURE 8: EU-28 NATURAL GAS SALES BY SECTOR, 2012 AND 2013



Inland deliveries represent deliveries of marketable gas to the inland market, including gas used by the gas industry for heating and operating their equipment, and includes losses in distribution.

# Gas storage capacity also varies significantly



Conversion factors					
Units glossary					
bcm	→	billion cubic metres			
GJ	→	gigajoule			
GWh	→	gigawatt hour			
kWh	→	kilowatt hour			
MBtu	→	million British thermal units			
mcm	→	million cubic metres			
Mtoe	→	million tonnes of oil equivalent			
MWh	→	megawatt hour			
m³	→	cubic metres			
Pcal	→	petacalories			
PJ	→	petajoule			
TWh	→	terawatt hour			
toe	→	tonnes of oil equivalent			
tcn	→	trillion cubic metres			
General conversion for units of energy and volume					
1 Mtoe = 10 Pcal	→	41.86 PJ (NCV) = 11.63 TWh (NCV)			
1 cubic metre (m³)	→	35.315 cubic feet (cf)			
1 mcm of LNG	→	593 mcm of gas			
Eurogas conversion factors from volume to energy units					
92.3 mcm gas	→	1 TWh (GCV)			
1 m³ of natural gas	→	39 MJ (GCV) = 10.83 kWh (GCV)			
Common conversion factors from gross to net calorific value					
Natural gas: NCV	→	0.9 GCV			
Oil: NCV	→	0.95 GCV			
Solid fossil fuels: NCV	→	0.97 GCV			
Equivalents					
1 gigawatt hour	→	10⁹ kWh (GWh)			
1 megawatt hour	→	10³ kWh (MWh)			
1 petawatt hour	→	10¹⁵ kWh (PWh)			
1 terawatt hour	→	10¹² kWh (TWh)			
Heat unit equivalents					
	GJ	kWh	MBtu	th	therm
1 Gigajoule (GJ)	1	277.8	0.948	238.9	9.479
1 kilowatt hour (kWh)	3.6 10⁹	1	3.411 10⁹	0.86	3.411 10⁻²
1 Million British thermal units (MBtu)	1.055	293.2	1	252	10
1 therm (th)	4.186 10⁹	1.163	3,968 10⁹	1	3.968 10⁻²
1 therm	0.1055	29.32	1 10⁻¹	25.2	1



Source: Eurogas, statistical report 2014

Source:  
<http://www.gasstoragebergermeer.com/econverter/>





Gas Storage Europe

## Introduction gas storage

## Why does the gas need to be stored?

The following functions are currently fulfilled by underground gas storage facilities:

- Create strategic reserve in case of interruption of supply (particularly applicable to countries with strong imports dependency)
- Provide seasonal load balancing to meet peak demand (gas is injected to storage between April and October and usually withdrawn between November and March)
- Enable optimised and economic production of natural gas
- Enable daily balancing
- Enable arbitration of gas prices, i.e. commercial optimisation of gas price fluctuations
- Ensure overall optimisation of system functioning, including facilitation of swap transactions
- Sustain transmission by eliminating local system bottlenecks or critical pressure constraint

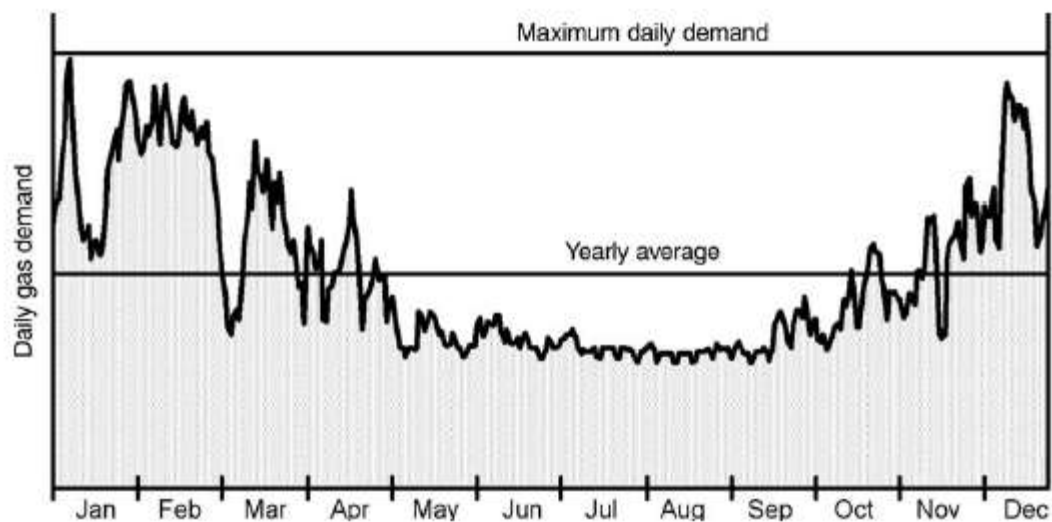


Fig. 1. Typical gas demand profile.

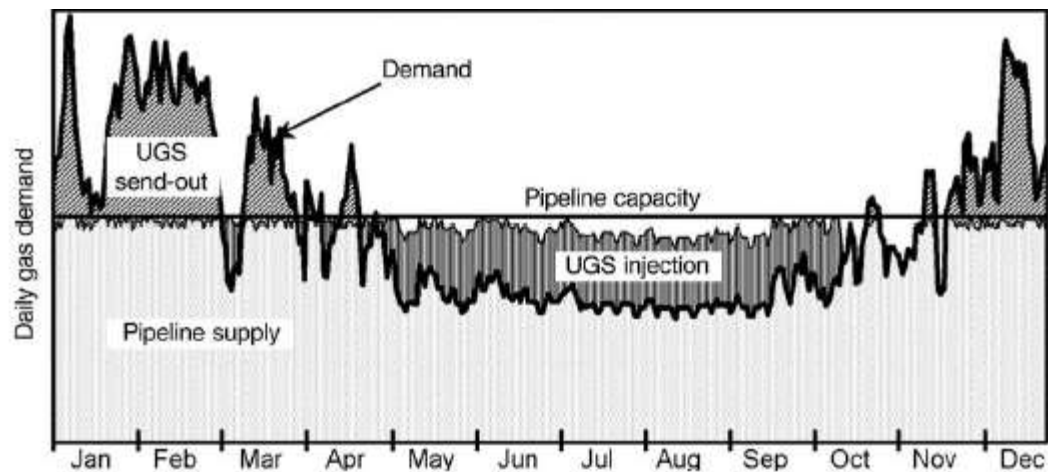
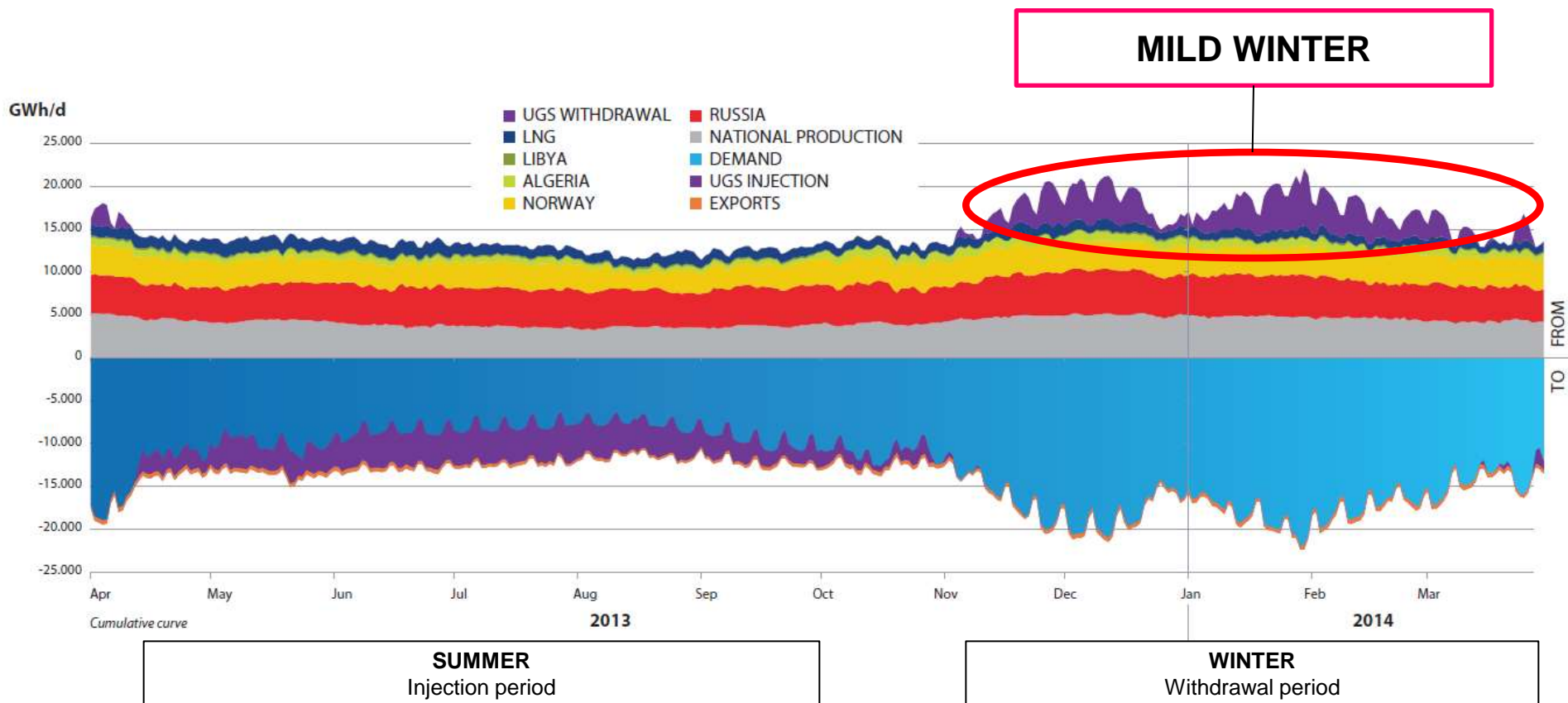
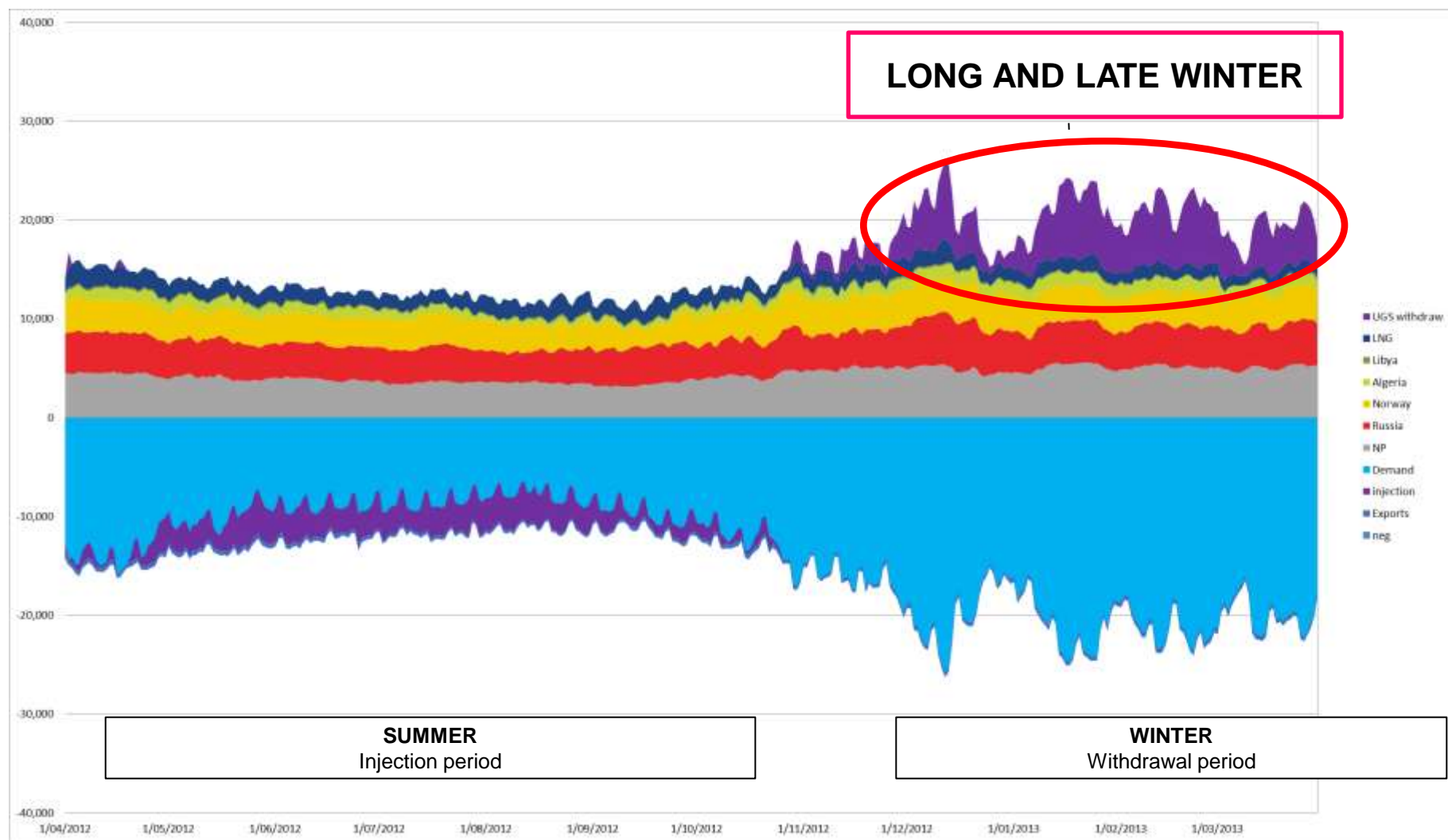


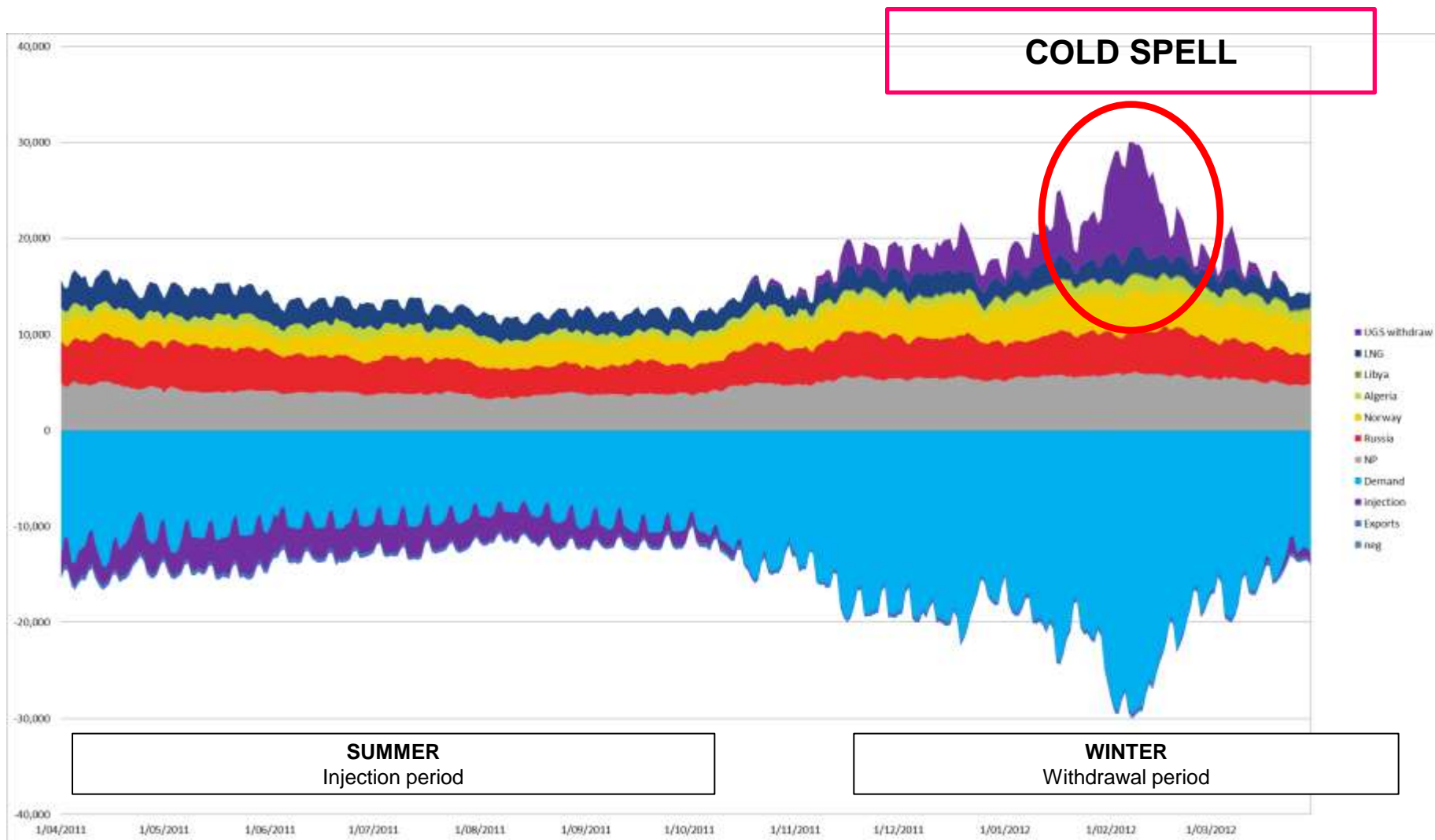
Fig. 2. Illustration of the use of underground gas storage.





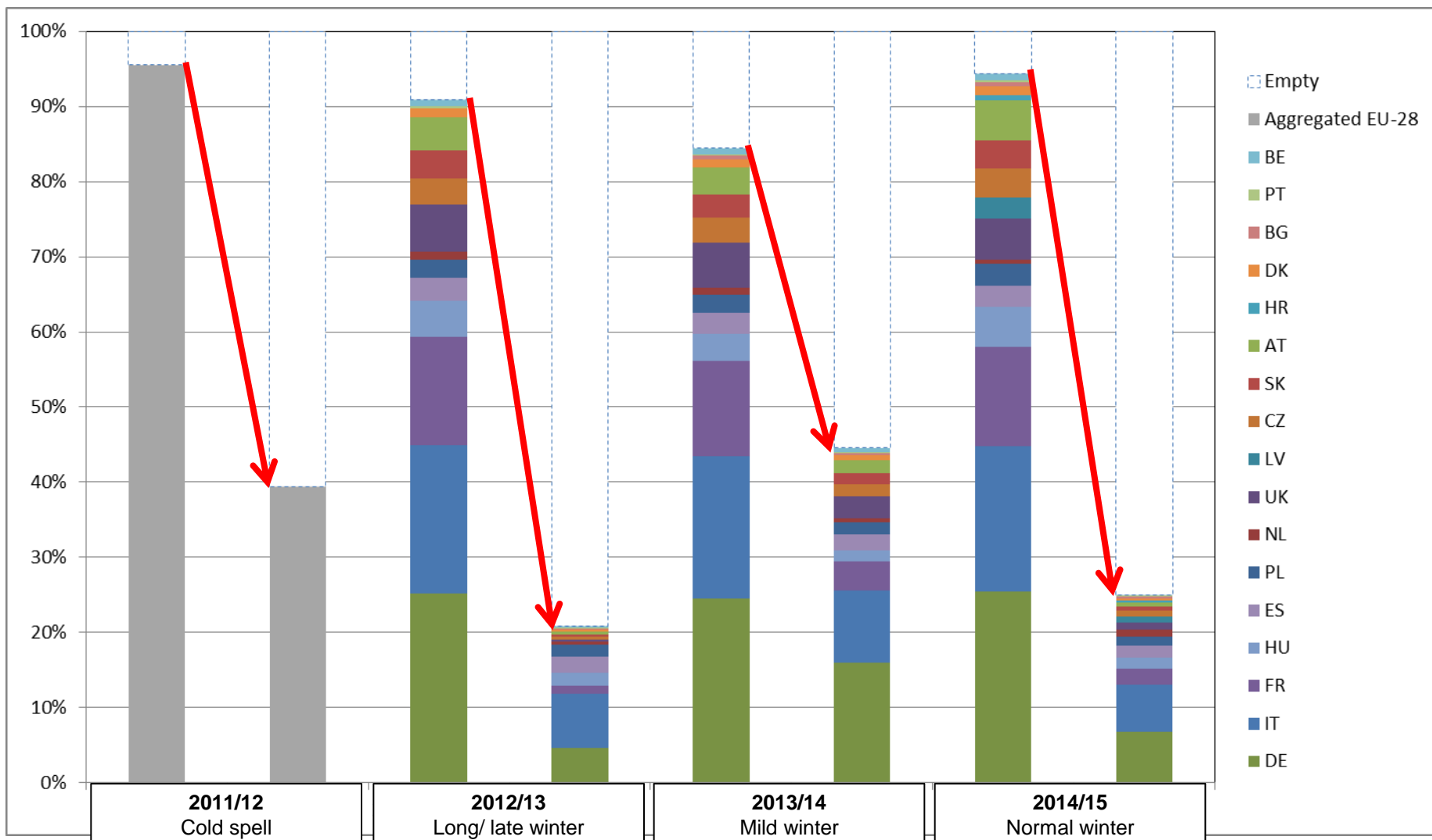


# Use of gas storage 2011-2012





# Gas storage levels (beginning and end of heating season)



## Another way of presenting: Load Duration Curve (LDC)

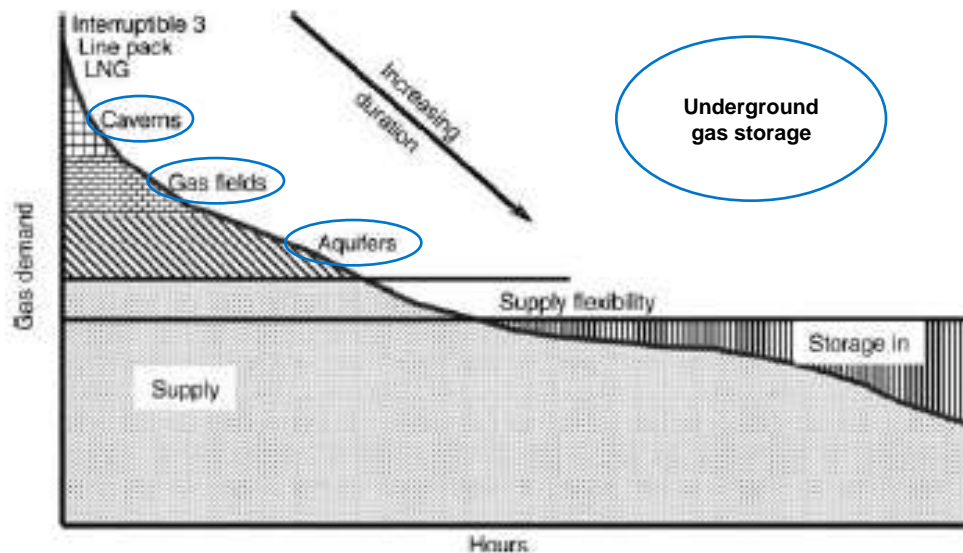


Fig. 7. Position of UGS in the load duration curve.

Load duration curve: hours are ordered from peak demand to low demand  
Peak demand is generally covered by the fastest flexibility source

### Porous rock



Depleted gas field:

Total working volume **70 bcm**

Average working volume 1 bcm

Aquifer

Total working volume **17 bcm**

Average working volume 600 mcm

### Salt cavern



Salt cavern:

Total working volume **16 bcm**

Size: 40 – 100 mcm per cavern  
(often operated in clusters)

Average working volume 350 mcm

Deliverability: fast

(less pressure loss than in porous rock)

## Storage

Gas is injected and stored in underground reservoirs to be withdrawn from and re-injected into the transmission system according to gas demand.



- > **Reservoir:** Natural gas can be stored in aquifers, salt caverns and depleted gas reservoirs.
- > **Wells:** Gas is injected into the underground reservoir or withdrawn to the surface by wells drilled in the ground.
- > **Grid connection:** Connection to the transmission system where natural gas is metered.
- > **Compressors:** Engines used to increase the pressure of natural gas allowing it to be injected into the underground storage.
- > **Gas treatment:** Process used to eliminate residual water, sulphur or other impurities from gas withdrawn from underground storages.

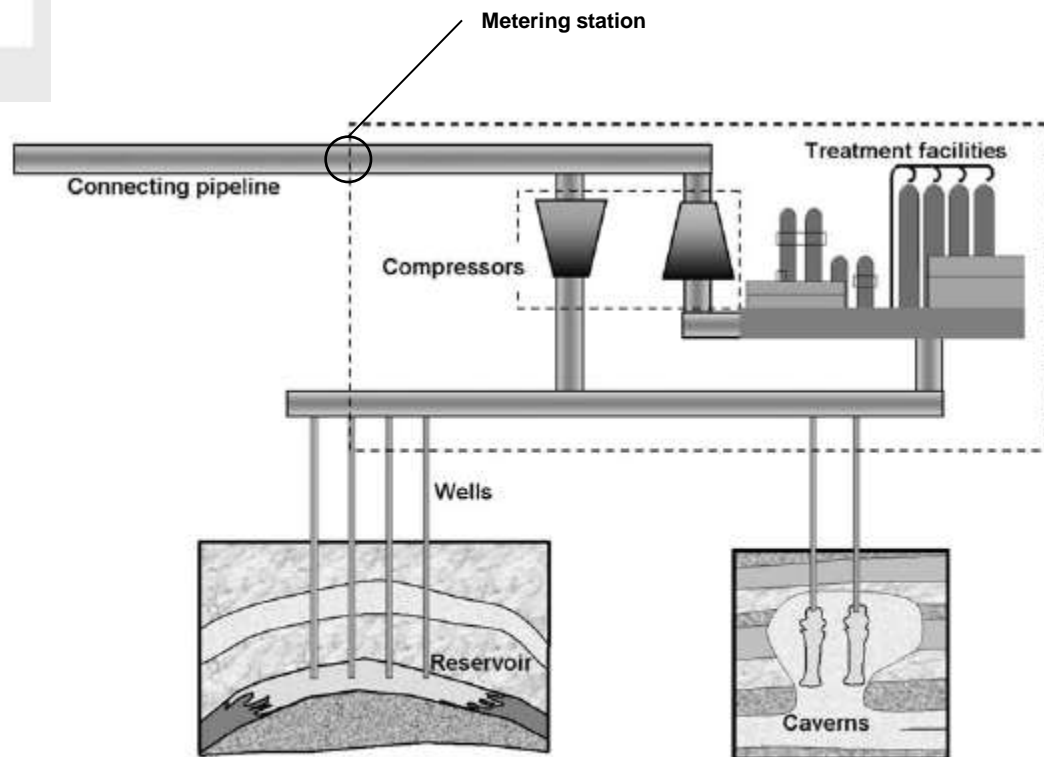


Fig. 9. Components of a UGS facility.



**Working volume** (working gas) – max volume available for withdrawal

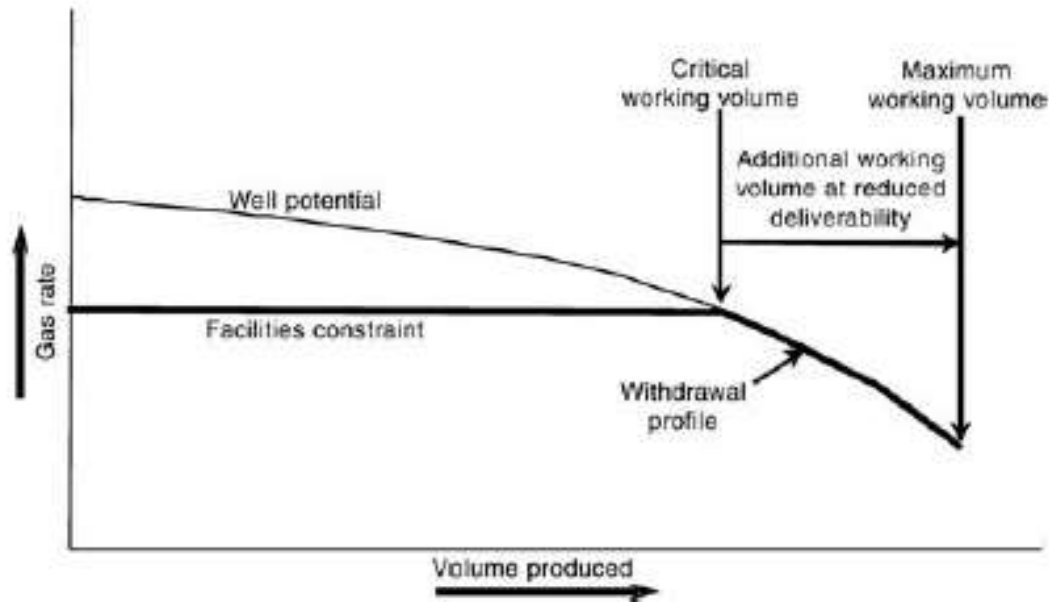
**Cushion gas** (base gas) – gas that stays in reservoir, required for minimum pressure to provide deliverability

**Inventory** – sum of working volume and cushion gas

**Deliverability** – amount of gas that can be delivered (withdrawn) in a period. Deliverability decreases when amount of gas in storage decreases (see next page for deliverability curve). Duration is working volume/ deliverability

**Injectability** – amount of gas that can be injected in a period. Also a curve applies. Duration is working volume/ injectability

**Capacity** – can refer to working volume and/ or deliverability and injectability (no commonly accepted definition)



**Fig. 11.** UGS withdrawal profile.

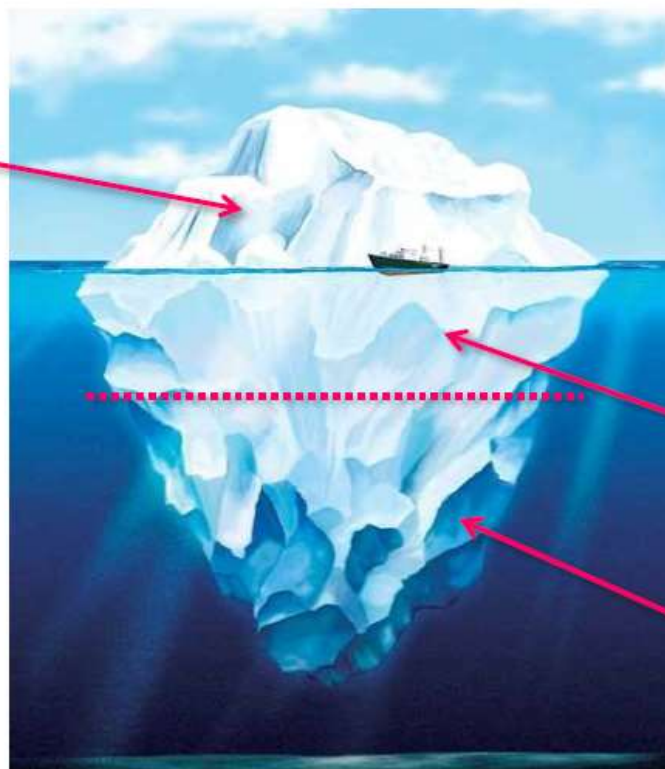
## Commercial aspects of gas storage

## The Value of Storage is like an iceberg ...

### THE VISIBLE

#### Market values

- Intrinsic
- Extrinsic



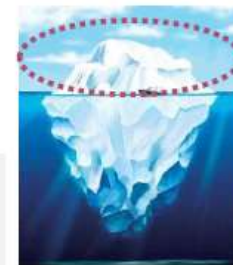
### THE INVISIBLE

System value

Insurance value

...with the greater part remaining invisible





## “Market values” of Storage

### Intrinsic Value

- Based on difference between gas price in summer (injection) and winter (withdrawal).
- Reflects seasonal demand pattern.
- “Static view” of the seasonal forward curve.

### Extrinsic value

- Based on shorter-term price differentials : day-ahead, weekend, month ahead etc.
- Dynamic and complex function of price volatility, asset flexibility, optimization strategies.
- Potentially high value from small price variations but limited price visibility.



## “System value” of Storage

### Optimized gas production

- Avoided investment in wells and surface facilities (up to 80% of avoided CAPEX).
- Optimized operations and maintenance (plateau vs. swing).
- Maximization of gas production (up to 15% of volume).

### Cost-efficient gas transport

- Avoided investment thanks to lower peak load requirement (avoided CAPEX of 9%-16%\*).
- Reduced operating and maintenance costs thanks to optimized gas compression.
- Reduction of local bottlenecks.

**Storage is 5-7 times less expensive than the extraction of the corresponding reserve and construction of transmission facilities** (source : Gazprom)



## “Insurance value” of Storage

### Hedge against supply risk

- Timely response to demand at all times:  
prolonged periods of high demand, cold peaks;  
back-up for renewables integration etc.
- Safeguard against unexpected high impact events:  
technical failures (production, pipeline),  
geopolitical risk.
- Lesser vulnerability and higher bargaining power  
in politically sensitive situations.
- Avoidance of high social welfare costs.

Some examples:

- ⇒ 2009 Russia-Ukraine dispute: storage and reverse flows were the main mitigating measures.
- ⇒ 2012 cold snap: storage was key in covering high demand (up to 55% daily demand coverage)
- ⇒ 2013 prolonged winter end: prolonged draw-down and cross-border use of storage.

**TPA:** regulated, negotiated

### **Characteristics of contract (varies per jurisdiction)**

- **Duration:** long-term, 1-3 year
- **Volume and speed:** working volume, deliverability and injectability
  - Depends on characteristics gas storage facility
  - Fast products higher priced, because more extrinsic value captured
- **Delivery point:** flange, hub (including transmission capacity)
- **Related to one storage versus group of sites (storage pool/ virtual storage)**
- **Price:**
  - **Working volume:** price for working volume (generally biggest chunk), can be **fixed** or **indexed to summer-winter spread**
  - **Fee for injection**
  - **Fee for withdrawal**
  - Other fees

### **Other relevant costs of using gas storage**

- **Transmission tariffs**  
(hub: paid by gas storage operator, flange: paid by customer)
- **Opportunity/ financing cost of gas in storage**



# How does customer decide to buy and use gas storage capacity?

Buyer must believe that benefits are larger than marginal costs  
Marginal costs depend per situation

	Gas storage contract	Working volume	Injection fee	Withdrawal fee	Transmission fees	Financing costs of gas in stock	'Option value'
<b>Step 1: acquire storage contract</b>	●	●	●	●	●	+	
<b>Step 2: inject gas</b>		●	●	*	●	a	
<b>Step 3: withdraw gas</b>			●	*	+	b	

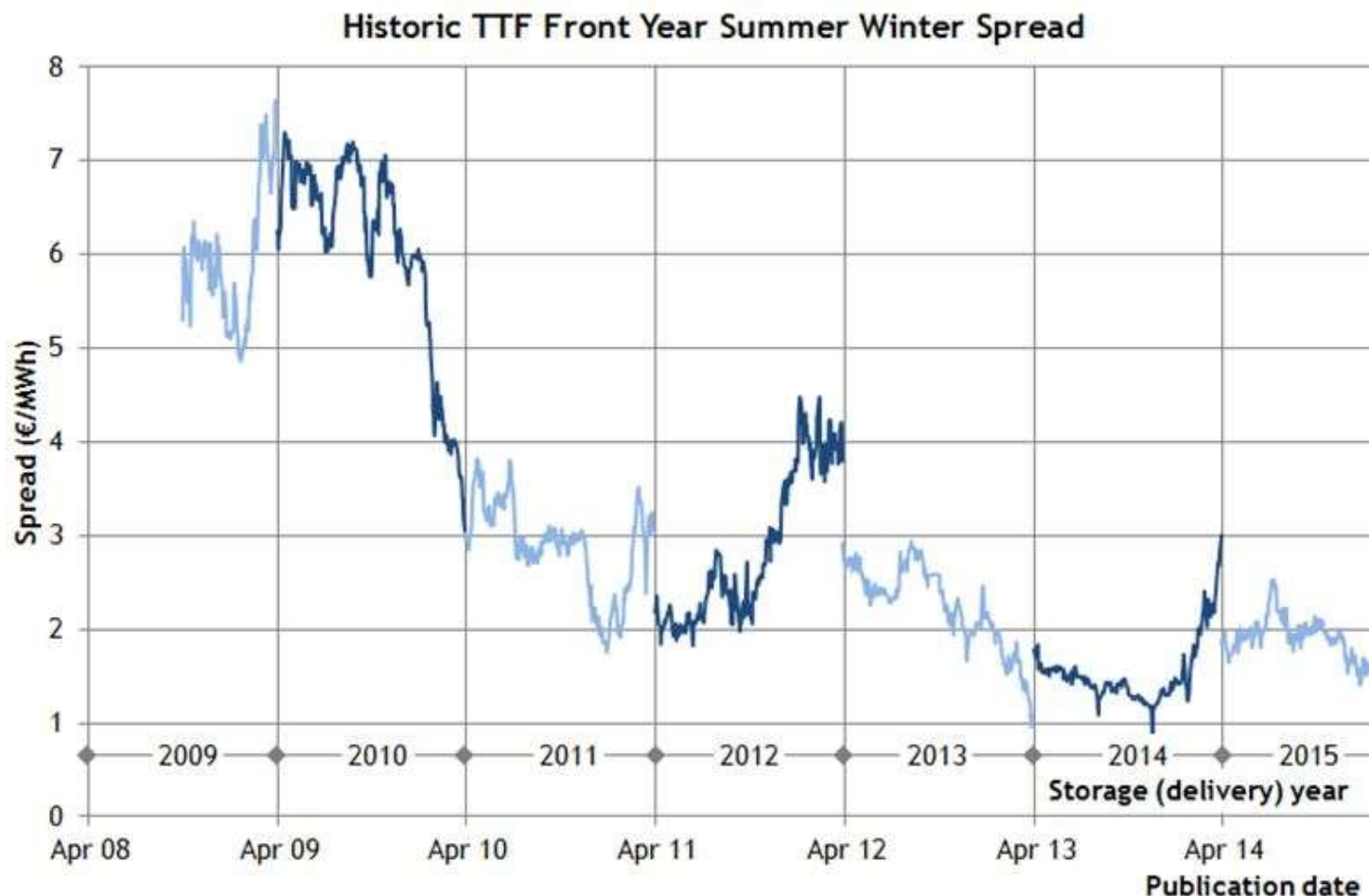
Customer will only buy contract if total costs are lower than benefits  
Current market conditions: either very low bids or unsold capacity

When customer owns contract, gas storage is likely to be filled  
Exception: if transmission tariffs are marginal cost

Peak demand: gas in storage is likely to be used

- Expenditure (cash-out)
- Cost to be taken into account (cash-out later but unavoidable when using gas storage contract)
- \* Probably no marginal transmission cost for injecting and withdrawing gas, depends on availability and price of short-term transmission capacity
- ⊕ Step 1: option value: see iceberg, Step 3: withdrawal of gas leads to end of financing cost
- a Option of waiting and buying when gas is cheaper (depending on expectations for price fluctuation and speed of facility)
- b Option of waiting and selling when gas is more expensive (idem)

## Summer-winter spread is an important driver for gas storage use



**Summer-winter spreads currently historically low**

- AGSI+ and ENTSOG data show that gas storages are used, although willingness to pay is low
  - Low prices for indexed contracts
  - Unsold capacity (e.g. failed auctions)
- Market prices are low: risk of decommissioning/ mothballing, not a driver for investments
- Gas storages is key to ensure Security of Supply



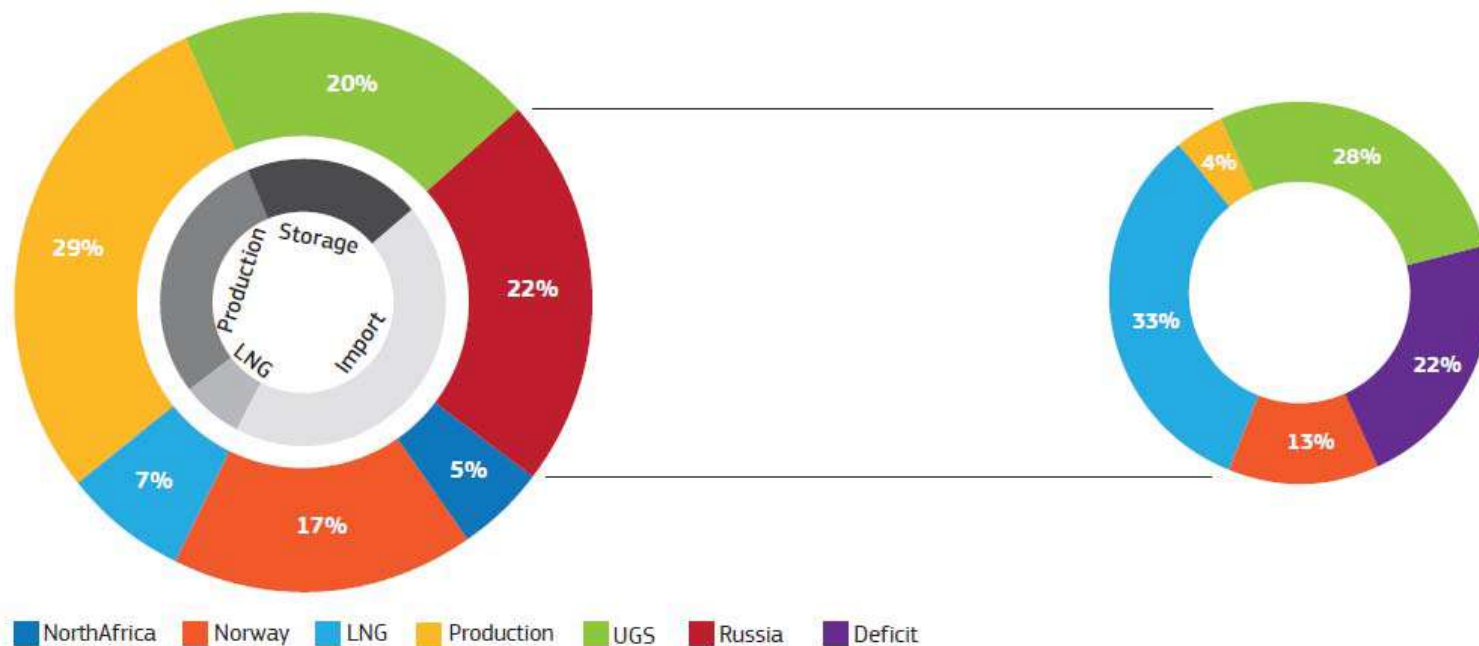
## Backup slides

*Robert Jan Maaskant, Vice-Executive Secretary*

Workshop with DG ENER, 15 July 2015



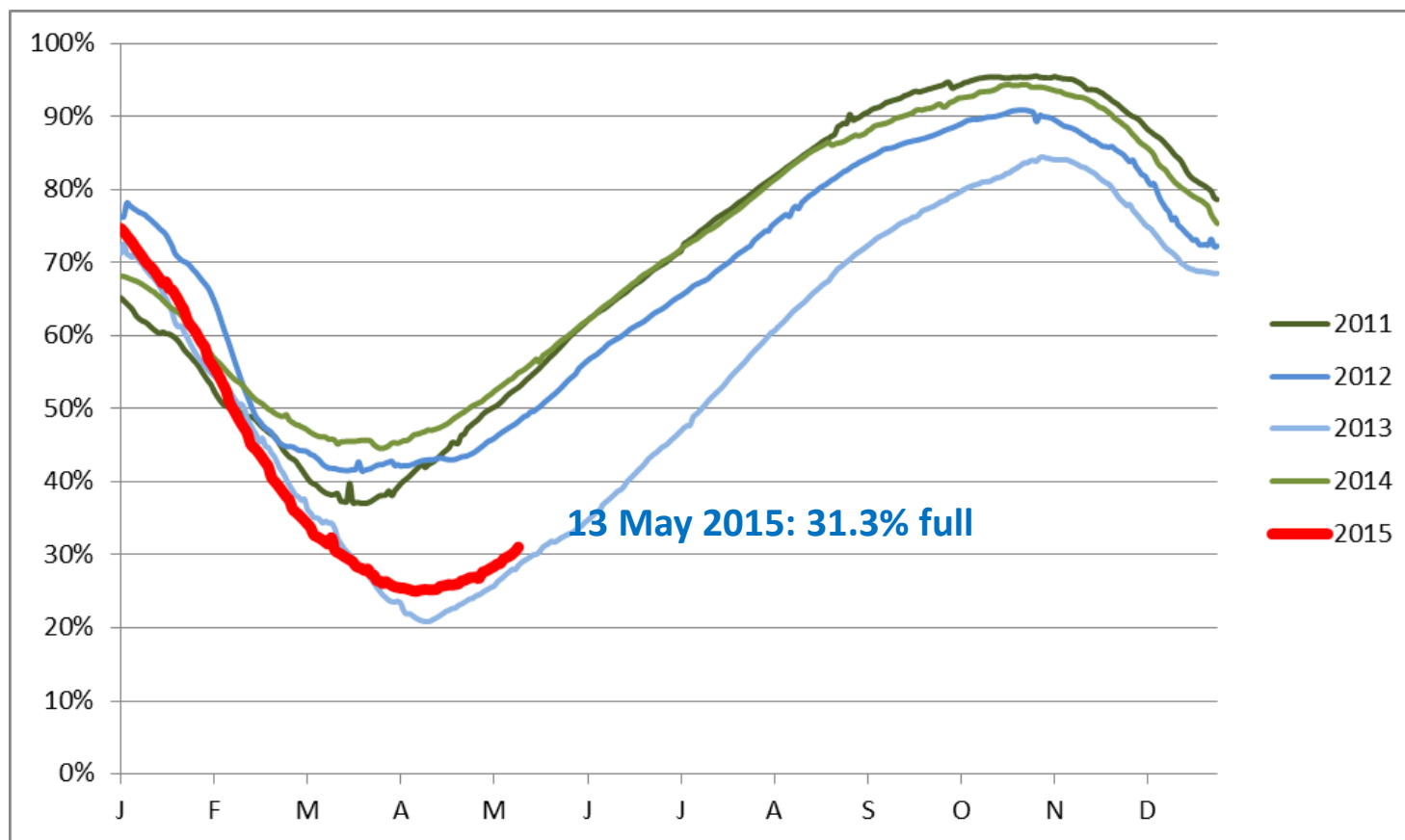
**European Commission: LNG (33%) and storage (28%) play an important role in case of an interruption of gas supply in East**



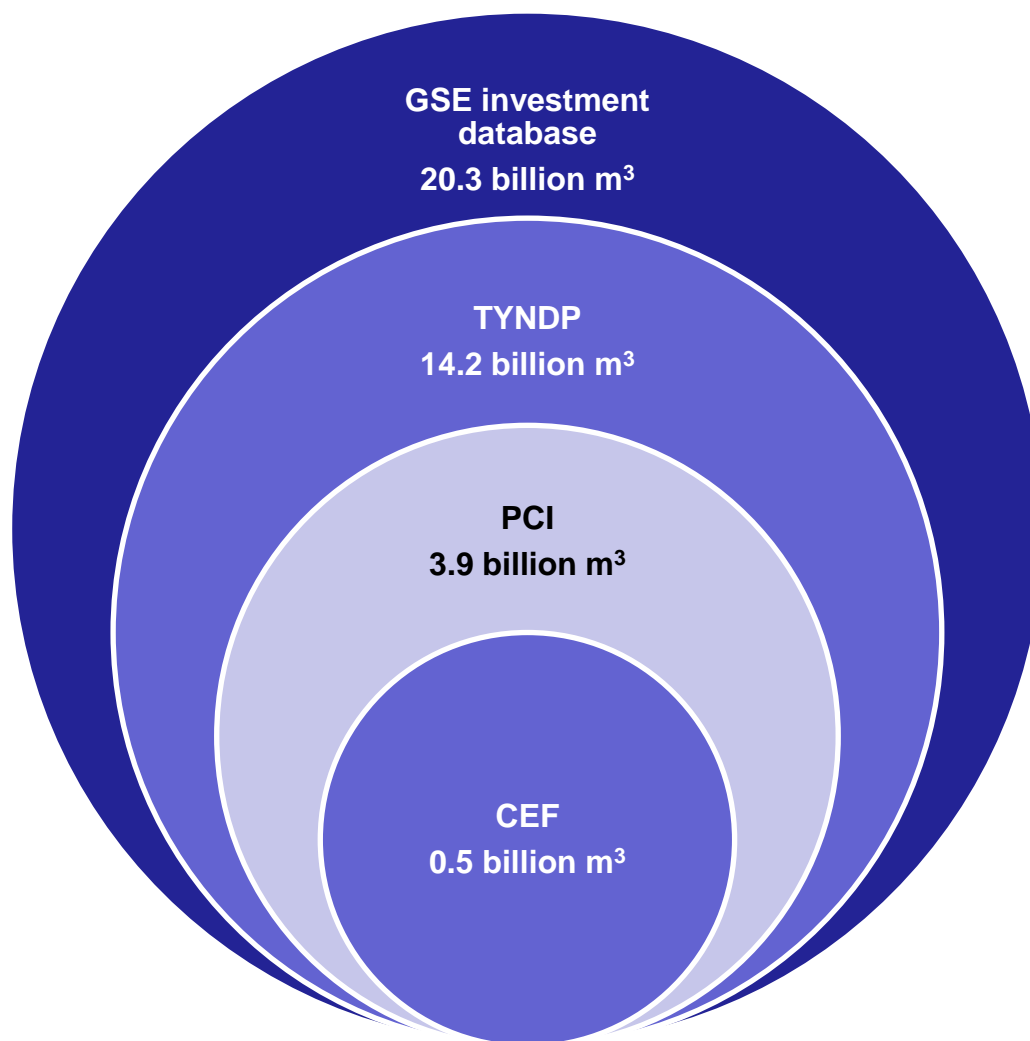
Short-term measures: **use of existing infrastructure**  
 Medium/ long-term measures: **building infrastructure**

**13 May 2015: gas in stock 28.3 bcm, 31.3% full**

**Lowest point on 9 April: 23.2 bcm in stock, 25.0% full**



- High gas storage levels before start winter (>90%)  
*due to high levels in March 2014*
- Relatively warm winter, but significantly higher withdrawal rates
- Gas storage level vary from year to year significantly depending on various factors on the wholesale market





## Gas storage projects 2015 – 2024

