

**From:** [redacted] [mailto:[redacted]@bm.com]  
**Sent:** Monday, September 14, 2015 3:15 PM  
**To:** ENV SECRETARIAT DIRECTOR GENERAL  
**Cc:** [redacted] (ENV); [redacted]  
**Subject:** FW: Request fro Meeting with [redacted], [redacted] Exxonmobil Chemicals - 30/09/2015

Dear Ms [redacted],

Thank you very much for your email. On behalf of Mr [redacted] we would like to confirm a meeting at 11.00 on 30 September.

Burson-Marsteller's EU Transparency Register Number is 9155503593-86. Please let us know if you would also require that of our client, Exxon Mobil Chemical.

In terms of participants, the following two are confirmed but will come back to you shortly if there are any additions:

- [redacted], ExxonMobil Chemical Company
- [redacted], Burson-Marsteller Brussels

Please let us know if you would require any additional details of the participants for entry into the building.

Kind regards,

[redacted]

[redacted]

Consultant to Exxon Mobil Chemical ([www.exxonmobil.com](http://www.exxonmobil.com))

[redacted]  
Manager



37 Square de Meeûs, B-1000 Brussels  
o +32 2 [redacted] | m +32 49 [redacted] | [redacted]@bm.com  
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EU Transparency Register ID Number: 9155503593-86

**From:** ENV-SECRETARIAT-DIRECTOR-GENERAL@ec.europa.eu [mailto:ENV-SECRETARIAT-DIRECTOR-GENERAL@ec.europa.eu]

**Sent:** 14 September 2015 10:57

**To:** [redacted]

**Cc:** [redacted]@ec.europa.eu

**Subject:** RE: Request fro Meeting with [redacted] Exxonmobil Chemicals - 30/09/2015

Dear Mr [redacted],

Following Mr Calleja's message of today, we can propose you the following slots for the meeting on the 30<sup>th</sup> of September:

**At 9h00 or at 11h00.**

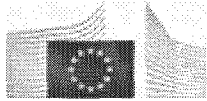
The meeting will take place in our premises: BU-5 (4/007) – Avenue de Beaulieu n° 5 – 1160 Auderghem.

We would be very grateful if you could inform us about the most convenient time for you.

Could you please give us your Transparency Register number, as well as the names of the persons who will be present at this meeting?

Thank you,

[REDACTED]  
Office of Director General Daniel Calleja



**European Commission**  
Directorate-General for Environment

[REDACTED]  
Av. de Beaulieu 5  
B-1160 Brussels/Belgium  
+32 229- [REDACTED]

[REDACTED]@ec.europa.eu

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**From:** [REDACTED] (ENV) **On Behalf Of** CALLEJA CRESPO Daniel (ENV)  
**Sent:** Monday, September 14, 2015 10:47 AM  
**To:** [REDACTED]  
**Cc:** [REDACTED] (ENV); [REDACTED] (ENV)  
**Subject:** RE: Request fro Meeting with [REDACTED] Exxonmobil Chemicals

Dear [REDACTED],

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Many thanks for your message.

I'll be very happy to see you and [REDACTED] in my new capacity on the 30<sup>th</sup> September.

My secretariat will provide you the details.

All the best,

Daniel

**From:** [REDACTED] [mailto:[REDACTED]@bm.com]  
**Sent:** Friday, September 11, 2015 12:15 PM  
**To:** CALLEJA CRESPO Daniel (ENV)  
**Subject:** Request fro Meeting with [REDACTED] Exxonmobil Chemicals

Dear Daniel,

I am writing in my capacity as consultant to EM Chemicals to request a meeting for [REDACTED] whom you know from previous meetings and who will be in Brussels on 30 September. (She could also come on 29 September if the date suited you better.)

I am conscious that it is early days in your new post as Director General for Environment but I am hoping a meeting may just be possible.

[REDACTED] would like to continue her dialogue with you on chemicals policy and the challenges facing the industry and the company regarding REACH implementation and the continuing unpredictability facing the company and its products one of which, for example, has been under continuous assessment for almost 10 years despite being pronounced safe by ECHA.

I look forward to hearing from you. In the meantime all the very best of success in the new job.

With very kind regards,

[REDACTED]

[REDACTED]  
[REDACTED] Burson Marsteller Brussels  
Consultant to Exxonmobil Chemicals.

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**From:** [REDACTED] [mailto:[REDACTED]@bm.com]  
**Sent:** Thursday, September 24, 2015 9:10 AM  
**To:** ENV SECRETARIAT DIRECTOR GENERAL  
**Cc:** [REDACTED] (ENV)  
**Subject:** RE: Request fro Meeting with [REDACTED], [REDACTED] Exxonmobil Chemicals - 30/09/2015 at 11h00

Dear [REDACTED],

Key issues include:

- DG Environment priorities for chemicals
- Non-toxic environment
- Chemicals and better regulation

On our side participants will include:

- [REDACTED], ExxonMobil Chemical
- [REDACTED], ExxonMobil Chemical
- [REDACTED], ExxonMobil Chemical
- [REDACTED], Burson-Marsteller

Could you please let us know if someone will attend the meeting with Mr Calleja from DG Environment?

Thank you very much.

Best,

[REDACTED]

[REDACTED]  
Manager



37 Square de Meeûs, B-1000 Brussels  
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EU Transparency Register ID Number: [9155503593-86](#)

[REDACTED] (ENV)

**From:** [REDACTED] <[REDACTED]@bm.com>  
**Sent:** 29 September 2015 11:55  
**To:** [REDACTED] (ENV)  
**Subject:** RE: Meeting request - ExxonMobil Chemical

Dear [REDACTED],

Here the details of participants. I need to confirm if someone else is coming but will come back to you today.

[REDACTED], ExxonMobil Chemical  
Passport/ID card: [REDACTED]  
[REDACTED]  
Nationality: [REDACTED]

[REDACTED], ExxonMobil Chemical  
[REDACTED]  
ID card: [REDACTED]  
Nationality: [REDACTED]

[REDACTED], Burson-Marsteller  
Passport no. [REDACTED]  
[REDACTED]  
Nationality: [REDACTED]

Best,  
[REDACTED]

[REDACTED]  
Manager



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EU Transparency Register ID Number: [9155503593-86](#)

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**From:** [REDACTED]@ec.europa.eu [mailto:[REDACTED]@ec.europa.eu]  
**Sent:** 29 September 2015 11:46  
**To:** [REDACTED]  
**Subject:** RE: Meeting request - ExxonMobil Chemical

Dear [REDACTED],

Regarding the upcoming meeting, I would like to ask you to provide me with full names, birth dates, nationalities, ID card/passport number and expiration date of all the participants who will accompany Mr [REDACTED].

This data is needed to facilitate the entrance into the building.

Thank you very much in advance.

Kind regards,  
[REDACTED]

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**From:** [REDACTED] [mailto:[REDACTED]@bm.com]  
**Sent:** Thursday, September 17, 2015 3:26 PM  
**To:** [REDACTED] (ENV)  
**Subject:** RE: Meeting request - ExxonMobil Chemical

Dear [REDACTED],

Thank you very much for the speedy response. The date and time you suggest work very well for us. Mr [REDACTED] would be very happy to meet Mr Sadauskas on the 1<sup>st</sup> October at 11:00 a.m.  
I will be in contact with you in the coming days to confirm names of participants.  
Please let me know if there is anything further you would need from our side.

Best,  
[REDACTED]

[REDACTED]  
Manager



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o +32 2 [REDACTED] | m +32 49 [REDACTED] | [REDACTED]@bm.com  
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EU Transparency Register ID Number: [9155503593-86](#)

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**From:** [REDACTED]@ec.europa.eu [mailto:[REDACTED]@ec.europa.eu]  
**Sent:** 17 September 2015 11:51  
**To:** [REDACTED]  
**Subject:** RE: Meeting request - ExxonMobil Chemical

Dear Ms [REDACTED],

I have the pleasure to confirm that Mr Sadauskas has accepted your request to meet with Mr [REDACTED].  
Mr Sadauskas is available on the 1<sup>st</sup> October at 11:00 a.m.  
Could you please let me know if this date and time would be suitable for Mr [REDACTED]?  
Thank you very much.

Kind regards,

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**From:** "[REDACTED]" <[REDACTED]@bm.com>  
**Date:** 16 Sep 2015 19:06:26 CEST  
**To:** "Kestutis.SADAUSKAS@ec.europa.eu"  
<Kestutis.SADAUSKAS@ec.europa.eu>  
**Cc:** "[REDACTED]@ec.europa.eu" [REDACTED]@ec.europa.eu  
**Subject:** RE: Meeting request - ExxonMobil Chemical

Dear Mr Sadauskas,

I am writing to you on behalf of [REDACTED], [REDACTED] ExxonMobil Chemical, to request a meeting with you during his visit to Brussels between 28 September – 1 October. Mr [REDACTED] would be very keen to meet with you at a time of your convenience to discuss the interplay between EU chemicals policy, consumer safety and innovation in the chemicals sector.

Mr [REDACTED] would welcome the opportunity to exchange views with you on how implementing REACH can deliver on consumer health and environmental safety as well as support industrial competitiveness. These are issues at the heart of ExxonMobil's business which puts science ahead as an appropriate basis for managing chemicals. In line with the spirit of REACH, ExxonMobil fully supports science and risk assessment as the guiding principles for chemicals regulation. These are key policy ingredients for maximising consumer and environmental protection but they also provide a predictable and transparent regulatory framework which is important for maintaining investments in Europe. In the case of ExxonMobil, investments in Europe provide 4,000 jobs in manufacturing sites in six different countries.

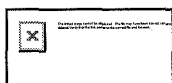
As the [REDACTED] responsible for chemicals policy, Mr [REDACTED] would be keen to share with you the company's experience in implementing EU chemicals policies and provide you with concrete examples showcasing the importance of science in ensuring the highest standards of safety as well as promoting the introduction of innovative products and safe substitutes to the EU market.

We hope that you would be amenable to a meeting and look forward to hearing from you.


Yours sincerely,

[REDACTED]  
Consultant to ExxonMobil Chemical ([www.exxonmobilchemical.com](http://www.exxonmobilchemical.com))

[REDACTED]  
Manager



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EUROPEAN COMMISSION  
DIRECTORATE-GENERAL  
ENVIRONMENT

The Director-General

Brussels,  
Ares (2015)

Mr Nikolaas Baeckelmans  
ExonMobil Petroleum&Chemical BVBA  
Hermeslaan 2  
1831 Machelen

Dear Mr Baeckelmans,

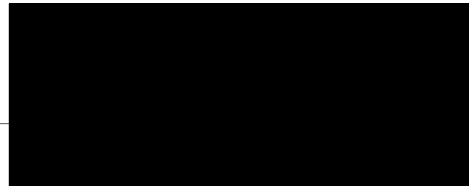
*Dear Nikolaas*

Thank you very much for your letter of September 1<sup>st</sup>, congratulating me on my appointment as Director General of DG Environment.

I look forward to working with you on important issues.

Best regards,

*Best regards,*



Daniel CALLEJA

ExxonMobil Chemical Company

22777 Springwoods Village Parkway  
Spring, Texas 77389

Ref. Ares(2015)4423673 - 20/10/2015

**ExxonMobil**  
*Chemical*

October 16, 2015

Director-General Daniel Calleja Crespo  
European Commission, DG Environment  
Batiment Beaulieu 5  
Brussels

Dear Daniel,

It was a pleasure to see you well installed in your new Directorate General after only one month. Your clear enthusiasm about your new challenge is most encouraging and I wish you every success at a time which is critical for Europe and for its industries.

The agenda you sketched out at our meeting included President Junker's flagship proposal on the Circular Economy. We look forward to being an active player in the process of helping the EU and the Commission in particular to develop a Circular Economy strategy which is ambitious but grounded in solid industrial experience. As we discussed, creating an environment where innovation is encouraged and rewarded will be critical to the success of this ambitious objective. As I said in the meeting, we at ExxonMobil have a considerable track record on innovation. We spend about \$1 billion annually on research and have over our history pioneered advanced technology which has led to better products, higher efficiency or lower environmental impact across our key sectors of oil and gas, refining and chemicals manufacturing.

As we have discussed, we remain vigilant on assessing the safety and environmental impacts of the products we make and sell through our independent laboratory, ExxonMobil Biomedical Sciences Inc. For example, our High Molecular Weight (HMW) Phthalates were introduced some time ago, and eventually replaced older LMW products due to their more favourable safety profile and higher performance in many end use applications. Our experience in researching and developing safer products based on testing and data leads us to be wary of quick solutions involving the substitution of well-known products by untested replacements. There is a balance to be struck but the bottom line for ExxonMobil is always rigorous, proven safety. This will be a key point as the discussion on what a "Toxic-free Strategy" means in reality, and I very much welcome your aim of achieving positive outcomes for industry and society.

I was also pleased to have the opportunity to touch on our experience of REACH over the past few years. We have supported REACH as at the heart of the regulation is an understanding that chemicals are beneficial and that the risks posed by their use, can be effectively managed. We have discussed the example of the HMW phthalate plasticizer DINP on several occasions, which as you know, has been evaluated for 15 of the last 20 years and has been repeatedly found safe not only by the EU but also by countries around the world. This outcome was again upheld by ECHA only last year but once again DINP is under threat of a further assessment contemplated by Denmark. I fully understand that every Member State has the right under the Regulation to put forward substances for assessment, but the recurrent exercise of that right to invoke repeated evaluations of the same substance simply puts a brake on investment and innovation. In our meeting, a view was expressed that industry needs to "accept the regulatory fate" of decisions reached by ECHA under REACH. I think it is equally important that other stakeholders, including member states, are held to the same standard and accept safe outcomes for substances which have been rigorously evaluated.

Your offer to consider how the application of chemicals regulation can be streamlined and made more transparent is welcome and I understand that you intend to discuss the matter with Geert Dancet. I think the REFIT and Review processes provide us all with an opportunity to ensure that businesses like our own can play a constructive role and work closely with you and your colleagues to provide EU citizens with more economic security, health and environmental protection and a better quality of life.

I look forward to continuing our conversation and being involved in the important projects ahead

Yours sincerely,

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[Redacted Signature]

EPS:nat

c: Ms. [Redacted]  
Mr. [Redacted]  
Mr. [Redacted]  
Mr. [Redacted]  
Mr. [Redacted]

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