

**From:** NOCIAR Juraj (CAB-SEFCOVIC)  
**Sent:** 12 January 2018 09:38  
**To:** CAB SEFCOVIC WEB  
**Subject:** FW: VP Šefčovic interested in meeting with Statoil?

**From:** Jannik Lindbæk [mailto:...]  
**Sent:** Thursday, January 11, 2018 4:18 PM  
**To:** NOCIAR Juraj (CAB-SEFCOVIC)  
**Cc:** BIERVERT Bernd (CAB-SEFCOVIC); SZAPIRO Manuel (CAB-SEFCOVIC);  
**Subject:** VP Šefčovič interested in meeting with Statoil?

Dear Head of Cabinet, Mr. Nociar,

Statoil's Executive Vice-President Jens Økland, responsible for processing and supply of our energy products globally, will be in Brussels on March 27. In this context, we would like to ask for a meeting with Vice-President Šefčovič. We see this as an opportunity to share perspectives on the most important policy topics confronting the Energy Union.

Statoil is the second largest supplier of natural gas to Europe. While many think of gas as a bridging fuel, Statoil see its potential in providing long term decarbonization alternatives to Europe's energy systems. Beyond gas being a secure, reliable and carbon efficient baseload for renewables, conversion of natural gas to hydrogen opens opportunities to decarbonise the power, industry, maritime and transport industries. We are also engaged in developing a value chain for CCS – capturing CO2 from industrial sites in Norway, transporting and injecting it into reservoirs at the NCS. This innovation is pursued through projects in the Netherlands and Norway, with a vast replication potential across Europe.

We are also on track to deliver renewable electricity to 1 million European homes by 2019 through our offshore wind activities. Last October, we opened the world's first floating offshore wind farm. This opens a new chapter for offshore wind, enabling us to install wind turbines where the wind conditions are optimal, notwithstanding water depths and seabed conditions. We will grow this part of our business substantially in the years ahead – and expect to invest around 1 billion Euro towards 2030.

We aim to offer European consumers affordable and increasingly low carbon energy, promoting social welfare with reuse of existing infrastructure and eliminate emissions from energy intensive industries, heating and heavy duty transport. We hope to support the Commission with insights that adds further substance to setting a zero emission target for 2050.

Mr. Økland would be happy to cover also other topics of importance to the Vice-President, such as Europe's energy security, 2020 gas market directive or Russia sanctions.

Best Regards,

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