

(DEVCO)

From: [REDACTED] (DEVCO)
Sent: 23 October 2016 23:12
To: MARTIN PRADA Gustavo (DEVCO); RIDOLFI Roberto (DEVCO); DOENS Koen (DEVCO); MONTESI Carla (DEVCO); BUTKEVICIENE Jolita (DEVCO); AMILHAT Pierre (DEVCO); BAGUR Luc (DEVCO)
Cc: MANSERVISI Stefano (DEVCO); RUDISCHHAUSER Klaus (DEVCO); JAGER Marjeta (DEVCO); VILLE Jean-Louis (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO)
Subject: FW: [REDACTED], Bill & Melinda Gates Foundation, 19/10

Meeting on 19/10 with [REDACTED] of the Bill & Melinda Gates Foundation
 With thanks to [REDACTED]

Bill and Melinda Gates Foundation represented by:
 * [REDACTED], European Representative
 * [REDACTED]
 * [REDACTED]

Participants from Commission: Nils Behrndt, Paolo Berizzi, [REDACTED] (DEVCO B2)

General atmosphere was good and rather informal

- Broad checking from the Gates Foundation about the latest happening: revision of Consensus, Post-Cotonou, MTR of MFF and EDF, European External Investment Plan
- Foundation has now a staff based in Brussels and hopes to intensify relations with EU in the near future
- BG will be in Brussels in early 2017 – useful to know anything he should be prepared to look for (also with implication of Brexit)
- Thanked the Commission for early replenishment to the Global Fund (total of 13 million USD)

Consensus:

- Health is present in the substance, with the 4 Ps with reference to health care system (HCS)
- Ebola showed that HCS are not resilient enough – how to inject lessons learned into post-Ebola?
- SDGs could be more flexible system for partner countries

External Investment Plan:

- 1st projects to be funded in second half of 2017
- Health and Education are a possible topics together with Agriculture, Access to Energy
- At the moment focus on organising the governance aspect

Upon question from [REDACTED], discussion touched upon: match funding, time frame and measurement of success, requirement from domestic resources, link up between different initiatives proposed by various MS (cfr Marshall Plan proposed by Germany) - for coherence purpose, external investment to trigger domestic investment.

Budget (MTR of MFF and EDF budgetisation):

- current MTR explained – smaller changes: additional funds for external action priorities and simplification of rules to facilitate cooperation notably with NGOs (simplified grants such as with international organisations)
- proposal for new MFF in end 2017
- Development – emergency tools open to EUMS and Non EUMS (TF, Investment Plan)
- Start reflecting about who will take the role of UK in certain areas

- Budgetisation of EDF (as of 2021) was explained – risk of losing flexibility and risk of decreasing EU budget; can be very binding (earmarking and ring fencing can be very strong) – but we need more money (size and flexibility needs to be ensured)
- Need to reinforce external budget

Update from GF on Health:

- Dedicated vertical approaches were used for Ebola
- On pandemic responses: GF working on Health system strengthening; moving a lot on R&D side
- Will be scaling up on Family planning in the next year ("we are being more broad")
- Contribution to Global finance facility (led by Norway with 1 billion USD, Gates contribution of 100 million) with idea to leverage IDA funds (working well in Ethiopia) – wanted to know if EU has been approached (B4 confirmed that we have been approached – [redacted] to send update directly to [redacted])

Main outcome/follow-up:

- * On contribution/funding to External Investment Plan, it was explained that for MS there are different possibilities to contribute, Foundation could help in reminding MS that immigration is an opportunity to recommit
- * Concern from Foundation about lack of resources (including with Brexit and EDF budgetisation), BG could raise this with MS
- * Health system strengthening that came out of pandemic research is something where Foundation's investment can be complementary
- * Look at how EU and Foundation can effectively work together on healthcare (also with SDGs) – we need to be compatible and align policy work to see if analysis is matching
- * Possible consideration of Foundation to participate in the Health Forum Gastein
- * B&M to pass on messages about SRHR and Gender – these are important issues and all kind of publicity will help.

[redacted]
European Commission
DG International Cooperation and Development
Unit B2 - Civil Society and Local Authorities
Tel: +32(0)2 29. [redacted]

(DEVCO)

From: [REDACTED] (DEVCO)
Sent: 17 February 2017 20:18
To: MANSERVISI Stefano (DEVCO); RUDISCHHAUSER Klaus (DEVCO)
Cc: JAGER Marjeta (DEVCO); VILLE Jean-Louis (DEVCO); [REDACTED] (DEVCO);
 [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO);
 [REDACTED] (DEVCO); [REDACTED] (DEVCO)
Subject: Flash report meeting Commissioner Mimica and Bill Gates 16/2

Meeting between Commissioner Mimica (NM) and Bill Gates (BG), accompanied by the Cabinet members Irena Andrassy and Paolo Berizzi and DG DEVCO [REDACTED], 16/2, 14:30-15:15

External Investment Plan

- NM presented the European Consensus for Development, Posto Cotonou and EIP for access to concessional loans. MS contributions to EIP expected. Adding to the guarantee schemes can be earmarked. At the moment the MS interested to invest in health, education, agriculture. EIF not only to finance but also TA to potential investors and beneficiaries and, thirdly, improving business climate in Africa due to a number of barriers to investments.
- BG confirmed the challenge of barriers to investments. Put aside telecom and mining which in terms of investments went up, the rest is still struggling. Need to address the barriers to PS investments. Interested to see the impact on agriculture. Roads, infrastructure investments, electricity and power resources are ok, some doubts about investments in health and education. There is a problem with loans taken by some countries, examples of countries which are taking their last loans from IDAs (Nigeria).
- BG confirmed that only few countries have been improving significantly the business climate (Ethiopia, Kenya), in others this is not the case.

Reproductive Health (RH)

- BG finds US elections a setback for this cause. Uncertainty around the overall aid budget, while the RH to be cut to 20% and later to 0%. Melinda Gates has held some talks to BE and NL.
- NM shared concerns and will continue to support without addressing a 'gag'. NM intends to publicly announce that we continue with our support and that we shall increase our financial support. We are currently at the stage of assessing the gap, while coordinating the MS in closing the gap.
- BG hopes that the new UN SG Antonio Guterres will also look into this as well through Unicef etc.

Polio

- BG: Polio is a good news story, ambition to take it to 0 cases and to take what they have done and lead on polio eradication efforts through primary health care performance indicators. In Nigeria it took 3 years from the last case until the 0 case certification.
- BG: Polio needs to get financed until its end. Melinda and Bill Gates Foundation (MBGF) finance fight against polio with 400 million/year and in the primary focus of BG's attention.
- NM is aware that this last mile is important. Our contribution continues focusing on Nigeria and Afghanistan, today signed 20 million EUR aimed at polio vaccination. Health financing in Afghanistan is for support to Health system strengthening (and polio included in it). Aware that we need to work vertically as well. NM would like the services to see the most efficient way to cover the last mile.
- NM : DEVCO and the Foundation to sit together, well ahead of June, to see what would be the most efficient contribution we could give to cover the last mile.
- BG: Polio financing cannot be general health money, it needs to be the money for example for GAVI. In some states the health reform comes from the polio work.
- BG invited NM for the next big event 100th Anniversary of Rotary in Atlanta (12/6/2017). NM invited BG and the MBGF to EDDs in June.

B4 – Education, Health, Research, Culture



European Commission

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From: [REDACTED] (DEVCO)
Sent: 13 June 2017 15:48
To: MANSERVISI Stefano (DEVCO); [REDACTED] (DEVCO); JAGER Marjeta (DEVCO); VILLE Jean-Louis (DEVCO); RIDOLFI Roberto (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO)
Cc: [REDACTED] (EEAS-ASUNCION); ANDRASSY Irena (CAB-MIMICA); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (NEAR); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO)
Subject: Flash report Meeting Commissioner Mimica with Bill Gates and Chris Elias 12/6/2017

Flash report: Meeting Commissioner Mimica with Bill Gates and Chris Elias, 12 June 2017

On 12 June Commissioner Mimica attended a global polio pledging moment for Polio Eradication 'Drop to Zero' and the a global polio plenary session of the Rotary International Convention in Atlanta. The pledging event announced 1,2 billion USD committed to polio (against 1,5 billion USD set initially). Mission report will be shared in a separate mail. Back to back, Commissioner Mimica (NM) held a meeting with Bill Gates (BG) and Chris Elias (CE), President of Global Development Programme at Melinda and Bill Gates Foundation (MBGF).

Meeting Chris Elias, Melinda and Bill Gates Foundation, 11:30-12:00

EC attendance: Paolo Berizzi, Ivan Prusina and [REDACTED]

- Chris Elias (CE) confirmed the MBGF interest in the EIP, expressed a wish to receive more explanation on what the joint point of interest and sectors could be. CE confirmed interest in **agriculture, financial inclusion, deployment of digital financial services and guarantees, health.**
- CE suggested the meeting in person between the teams to discuss and explore more specific points of cooperation and sectorial issues. He invited NM's team to visit the MBGF team in Seattle as soon possible end of June or beginning of July. This would be an occasion to meet in person and meet wide range of teams who would be working on implementation of EIP related cooperation. Again, strong interest reiterated in **agriculture (small holder productivity) and health.**
- Commissioner Mimica (NM) explained the broad aims of the EIP and offered several ideas in which MBGF would invest such are medical production, health, pharmaceuticals, vaccine production.
- NM will ask services to propose broader range of teams for the the meeting with the MBGF team in Seattle led by Director Ridolfi.

Meeting with Bill Gates and MBGF team 13:30-13:55

EC attendance: Paolo Berizzi, Ivan Prusina, [REDACTED]

- Bill Gates (BG) thanked once more for the Commission's 'generous support' in eradication of polio and the 55 million EUR announced. The financing side of polio eradication is not an issue any longer, but implementation problems remain.
- BG started with elaboration on the importance of the Family planning 2020 event taking place in London on 11 July. The event is not seen as the pledging event, its aim is to assess the progress since 2012 event and to invigorate the community to do more. Melinda Gates will announce their commitment. BMGF has worked hard on clear articulation of financial commitments, especially on DRM (example of Uganda). UK might pledge (tbc). BG underlines that family planning could be one of the **areas where we could work together**.
- Commissioner Mimica (NM) explained the Gender initiative and its stages of implementation.
- On EIP/EFSD: BG wants to understand better the details of cooperation in **agriculture (good returns in global markets), to a letter extent health and financial inclusion (eg digitalisation for financial inclusion)**.
- NM explained the **EIP/EFSD, committed to send a team to Seattle in EIP, health, Agrify initiative**.

To do: DEVCO to agree on the team (sectors of B4, C1, C3, C4, C5) to visit the teams of the MBGF, agree on the date at earliest convenience.



EUROPEAN COMMISSION

Directorate General for International Cooperation and Development — EuropeAid

Human Development and Migration
Education, Health, Research, Culture

Brussels,
devco.b.4

NOTE FOR THE ATTENTION OF JEAN-LOUIS VILLE, ACTING DIRECTOR DEVCO B

Subject: Participation in the Polio replenishment conference, Atlanta, 11 to 12 June 2017:

1. PURPOSE OF THE MISSION

The main purpose of the mission was to accompany Commissioner Mimica and his team at the global polio pledging moment for Polio Eradication 'Drop to Zero', global polio plenary session of the Rotary International Convention in Atlanta and bilateral meetings with Bill Gates and Chris Elias (former president and CEO of the Program for Appropriate Technology in Health, Melinda and Bill Gates Foundation MBGF).

Polio eradication is one of the top priorities of the Gates Foundation, which is a major supporter of the GPEI (Global Polio Eradication Initiative) – USD 1.8 bn pledged for the period 2013-2019. The Gates Foundation contributes technical and financial resources to accelerate targeted vaccination campaigns, community mobilization, and routine immunizations, and partners to improve polio surveillance and outbreak response.

The mission also used the opportunities to network with representatives of major donors and partner countries cooperating on the same issues.

2. SUMMARY OF DISCUSSIONS

2.1. Meeting Chris Elias, MBGF

- Chris Elias (CE) confirmed the MBGF interest in the EIP, expressed a wish to receive more explanation on what the joint point of interest and sectors could be. CE confirmed interest in agriculture, financial inclusion, deployment of digital financial services and guarantees, health.
- CE suggested the meeting in person between the teams to discuss and explore more specific points of cooperation and sectorial issues. He invited NM's team to visit the MBGF team in Seattle as soon possible end of June or beginning of July. This would be an occasion to meet in person and meet wide range of teams who would be working on implementation of EIP related cooperation. Again, strong interest reiterated in agriculture (small holder productivity) and health. Commissioner Mimica (NM) explained the broad aims of the EIP and offered several ideas in which MBGF would invest such are medical production, health, pharmaceuticals, vaccine production. • NM will ask services to propose broader range of teams for the the meeting with the MBGF team in Seattle led by Director Ridolfi.

2.2. Meeting with Bill Gates and MBGF team

- Bill Gates (BG) thanked once more for the Commission's 'generous support' in eradication of polio and the 55 million EUR announced. The financing side of polio eradication is not an issue any longer, but implementation problems remain.
- BG started with elaboration on the importance of the Family planning 2020 event taking place in London on 11 July. The event is not seen as the pledging event, its aim is to assess the progress since 2012 event and to invigorate the community to do more. Melinda Gates will announce their commitment. BMGF

has worked hard on clear articulation of financial commitments, especially on DRM (example of Uganda). UK might pledge (tbc). BG underlines that family planning could be one of the areas where we could work together.

- Commissioner Mimica (NM) explained the Gender initiative and its stages of implementation. On EIP/EFSD: BG wants to understand better the details of cooperation in agriculture (good returns in global markets), to a lesser extent health and financial inclusion (eg digitalisation for financial inclusion). NM explained the EIP/EFSD, committed to send a team to Seattle in EIP, health, Agrify initiative.

2.3. EC Pledging moment

The EC pledge of EUR 55 million was seen very positively by our partners Bill Gates, MBGF, Global Polio Eradication initiative and Rotary international. The EC has confirmed its continuous support to eradicating polio. The fight against polio is reflected in the EU's policy on strengthening health systems in third countries, and notably the immunisation systems.

The European Commission earmarked EUR 55 million pledge for the period 2017 - 2019 specifically for polio eradication, through our actions at both the national and multilateral level, including through GAVI.

3. Follow up

As the follow up of Commissioner's meetings with B. Gates and MBGF, Directorate C/Unit C3 leads on preparatory work for the meetings with the teams of MBGF in their HQ in Seattle in September 2017.

Gates sectoral interests for EIP are in agriculture, financial inclusion and, more challenging, health (lab services, possibly pharma manufacturing). For the September meeting, they would bring in directors from the their agri (Nick Austin), financial inclusion (Michael Wigand) and health (tbd) divisions and would ideally like to match them with sectorial counterparts from the COM that have worked on innovative blending instruments in the sectors. They seem to have many sector experts, but are still looking for ready-to-go blending instruments in these sectors, contacts with private companies and projects in pipeline.

[Redacted]
Unit B4

[Redacted]



COMMISSION EUROPEENNE

Direction générale du développement et de la coopération internationale

Développement humain et Migration

droits de l'homme, égalité hommes-femmes Gouvernance démocratique,,
[REDACTED]

Bruxelles, le 26/07/2017

JLV

NOTE TO THE ATTENTION OF STEFANO MANSERVISI, DIRECTOR GENERAL

Subject: Participation to the Family Planning 2020 Summit UK Government., London 11 July 2017.

Mission Report

<p>[REDACTED] <i>Jean-Louis Ville</i></p>	<p>Visa et/ou commentaires:</p>
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SUMMARY OF DISCUSSIONS – FP2020 SUMMIT, 11 July 2017, London

At the request of the Cabinet, I participated to the FP2020 Summit in London on 11 July, where I delivered a statement on behalf of the Commissioner. I was accompanied by [REDACTED] (DEVCO B4)

The Summit was hosted by the UK, in partnership with UN Population Fund (UNFPA) and the Bill and Melinda Gates Foundation and in close collaboration with the FP2020 Secretariat. The Summit brought together more than 700 leaders from around the world (including Ministers of Finance and Ministers of Health, advocates, policymakers, youth activists, and researchers) to work together to identify and remove barriers to FP services so that voluntary, modern contraception can be offered to millions more women in the world's poorest countries across Africa and Asia.

The meeting format included plenary opening and closing sessions and 14 spotlights sessions covering a variety of FP related topics/challenges simultaneously in break-away rooms. The UK Department for International Development Secretary [REDACTED] gave a key note speech, alongside [REDACTED], acting head of UNFPA, and Melinda Gates.

During the Summit over 37 governments announced commitments to FP as did 16 private companies and 11 civil society organizations and private foundations. I reiterated for the EU the commitment to Sexual Reproductive Health and Rights (SRHR) including FP during introductory remarks at the 'Leave No One Behind' spotlight session (including that an announcement for additional EU support in that respect can be expected shortly (see annex 2 for speaking notes). Various EU Member States (including Belgium, Netherlands, Denmark, Sweden, Finland, France and the UK) and other donors reiterated commitments made earlier in the year (e.g. at the 'She Decides' Conference, 2 March 2017, Brussels) and/or made new commitments during the various sessions. According to the [FP Summit website](#) financial commitments announced at the Summit are expected to total at least US\$ 2.5 billion by 2020 (EUR 2.18 billion). It is however not clear how this figure was calculated and no breakdown is provided. Further analysis is expected to verify the data used as well as to clarify whether the pledges made at the Summit are new commitments or a repackaging of commitments made earlier.

Meeting with Bill and Melinda Gates Foundation (BMGF, 11 July, 12:15 – 12:45, Marriot Hotel).

At the request of the BMGF, I met [REDACTED] (Director programme Advocacy and Communications RMNCAH and Gender equality) and [REDACTED] (senior programme manager) to explain about the EU-UN Gender Initiative and especially about the launching event planned for the afternoon of 20 September 2017 in the margins of the United Nations General Assembly (UNGA) in New York. The BMGF is also planning a launching event for their gender strategy in the margins of the UNGA (morning of 20 Sep'17). The BMGF gender actions will concentrate on supporting women's organisations in developing countries (covering FP, land tenure, financial services for the poor and vocational training with focus on India, Kenya, Tanzania and Nigeria).

Jean-Louis VILLE

Copie: Irena Andrassy Deputy Head of Cabinet to Commissioner MIMICA

Annexes

- Program
- Speech



EUROPEAN COMMISSION

Directorate General for International Cooperation and Development

Sustainable Growth and Development

Rural Development, Food Security, Nutrition

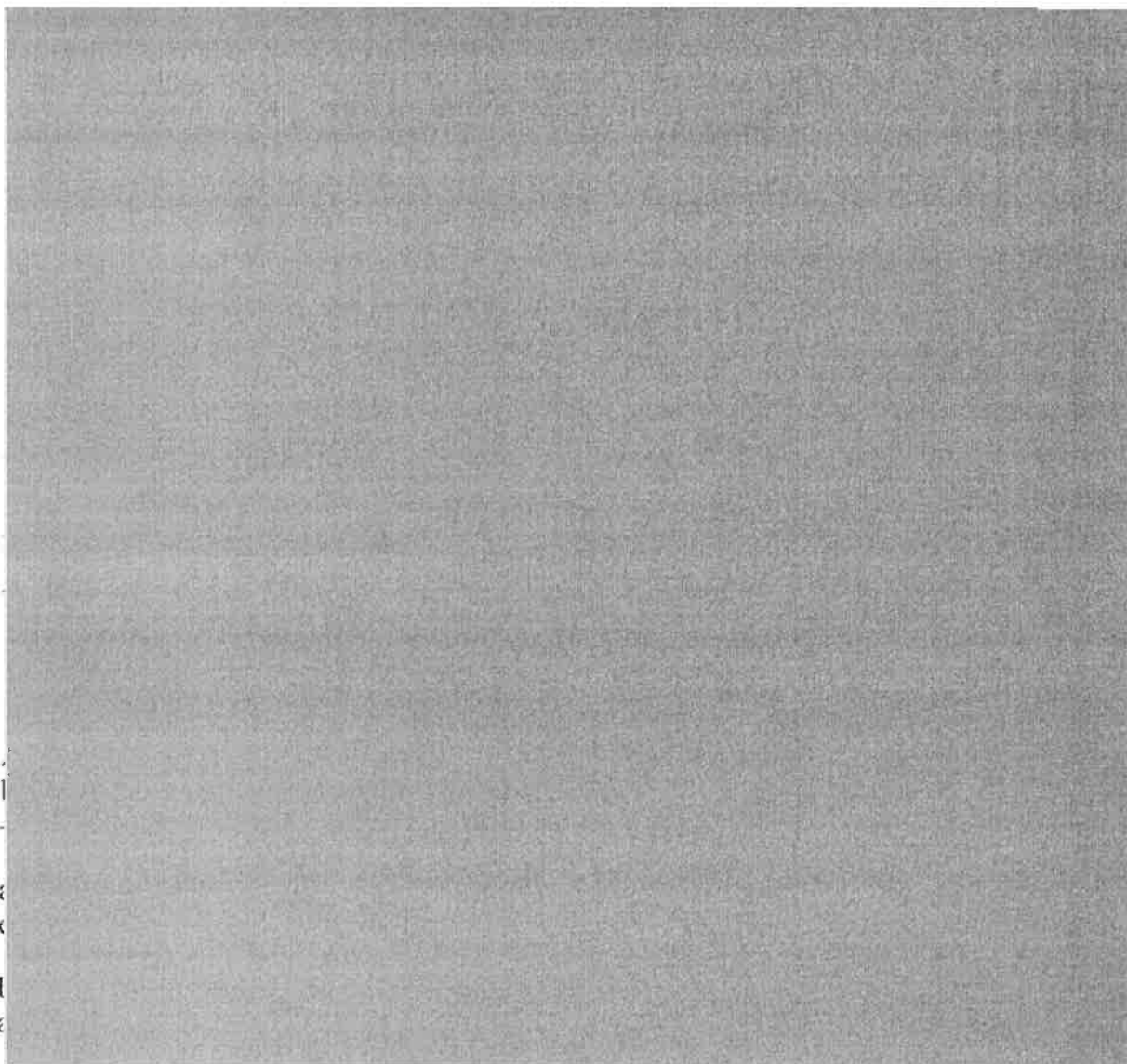
Brussels, 9.09.2017

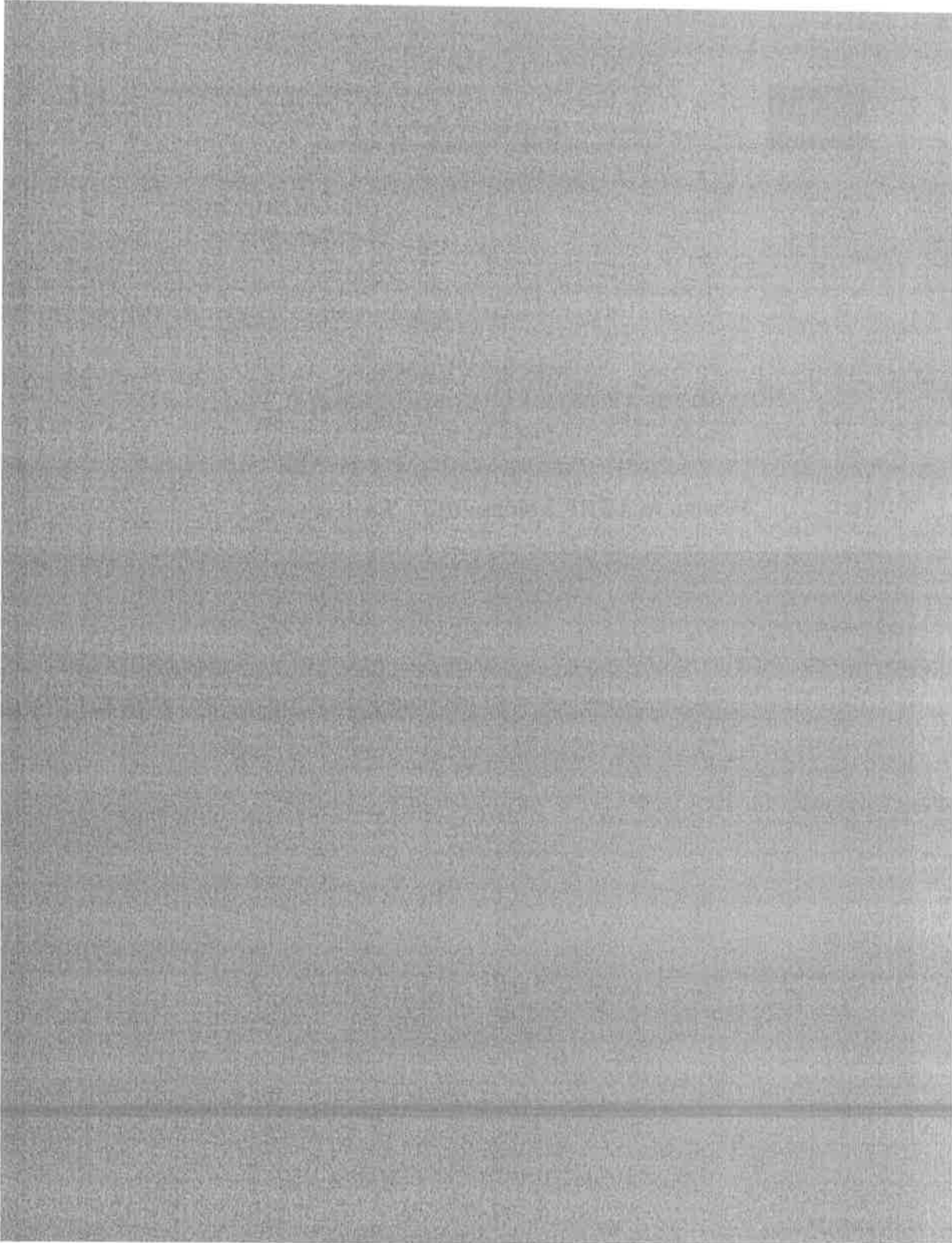
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MISSION REPORT


NOTE TO THE ATTENTION OF ROBERTO RIDOLFI, DIRECTOR C

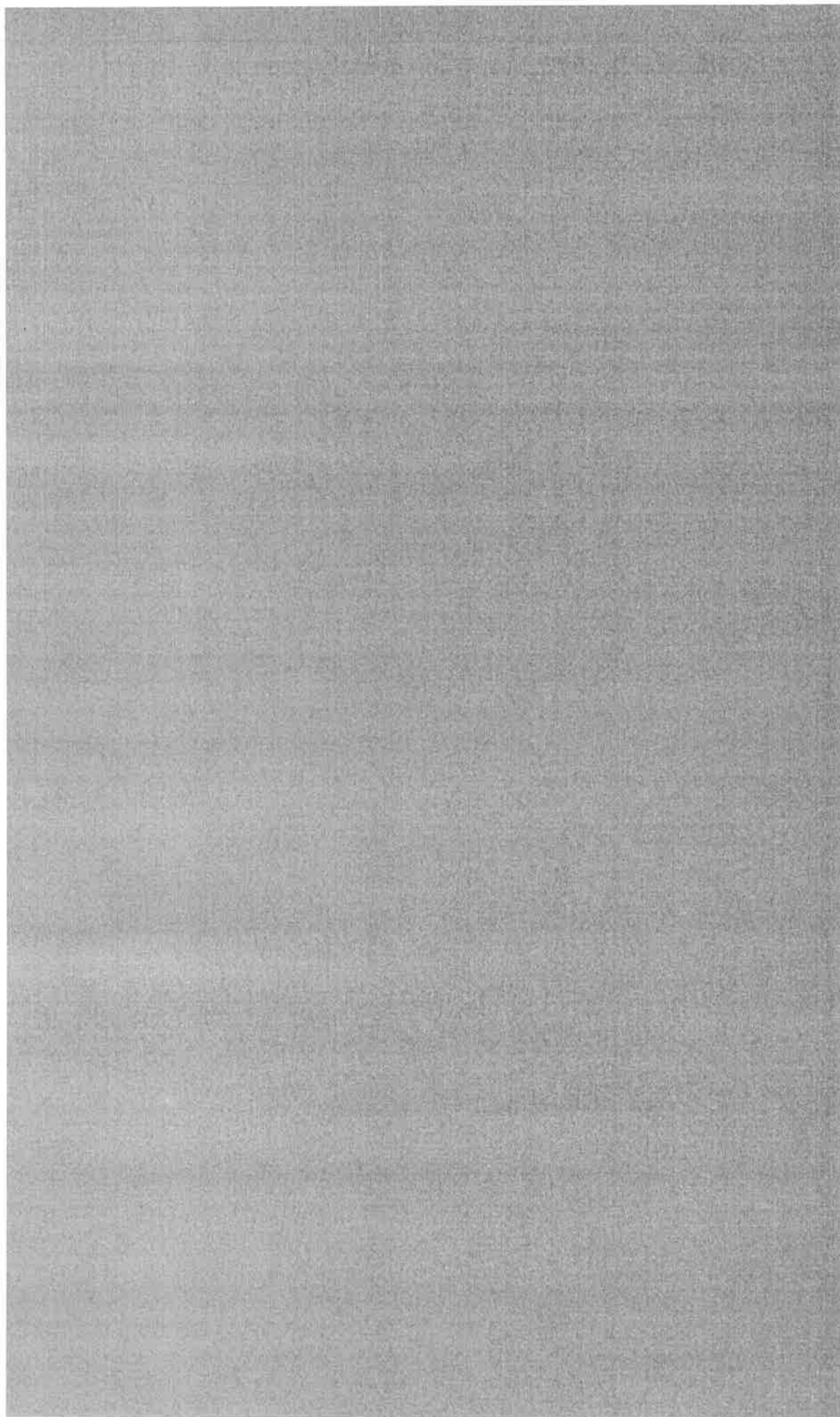
Subject: Mission to AGRF Abidjan, 2017- September 5-7

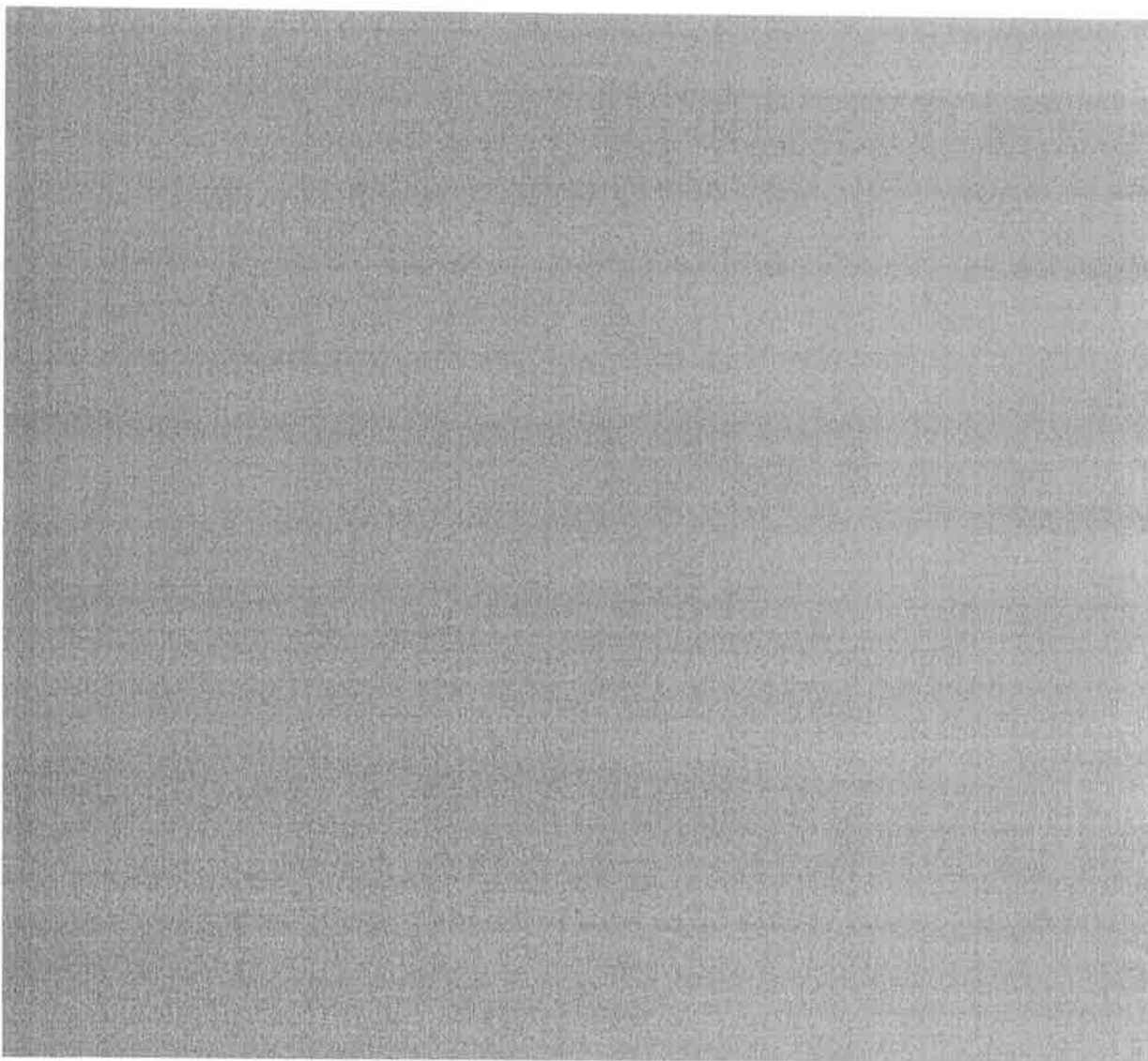




b) 6th September BMGF – with ED Rodger Voorhies and Director Agriculture Operations – Nick Austen. Besides nutrition, there is clearly a need to test to what extent we can engage more with this Foundation- not least on data and animal diseases and pests. We discussed the scope of the EIP and prepared the ground for this week's trip of Dir C colleagues to Seattle.







c.c.: DEVCO C1, C3, C4, DEL Rome ([REDACTED]), M.
[REDACTED], [REDACTED], [REDACTED], [REDACTED], [REDACTED]

DG AGRI [REDACTED];

DEL Cote d'Ivoire [REDACTED]; DG
Assistants Dir C/DDG.





EUROPEAN COMMISSION
 Directorate-General for International Cooperation and Development
 Planet and Prosperity
 Investment and Innovative Financing

Brussels,
 devco.c.3(2017)5394683

Mission Report

**for the attention of Mr R. Ridolfi,
 Director, DEVCO C**

**Subject: Mission of [REDACTED], Head of Unit DEVCO C3
 Meetings with the Gates Foundation on EIP, 11-13 September**

1. PURPOSE OF THE MISSION

[REDACTED] (HoS for Health, DEVCO-B4), [REDACTED] (DHoU DEVCO-C1, Agriculture) and myself met with a series of sectoral and finance experts at the Gates Foundation (BMGF).

2. SUMMARY OF DISCUSSIONS AND FOLLOW-UP:

BMGF would consider a cash contribution to the EFSD guarantee in the region of EUR 50m. We clarified that a BMGF contribution would need to be provided in cash and would become part of the guarantee fund pool (as per EFSD legislation), which they accept. Nonetheless, BMGF would make its contribution on the assumption is that the cash component would be augmented by a +/- EUR 50m (unfunded) contribution from the EFSD guarantee fund. The contribution would also be closely linked to BMGF's proposal to create a guarantee facility for laboratory services in Africa. We discussed the characteristics of the lab project in some detail. The envisaged basic structure (to be worked out in more detail) would be similar in logic to the off-take guarantees we are considering for the renewable energy sector. It also builds on volume guarantees BMGF has applied in the past. The design would aim to achieve a degree of standardisation across different sectors and to accommodate a possible allocation via competitive bidding in the future. Thus, an interesting project for collaboration, even beyond the financial contribution. Political concerns about privatisation of essential services seem well mitigated in the project design. Next steps: BMGF will confirm suitable guarantee designs with its lab company counterparts. It will confirm possible structures for a BMGF financial contribution to the EFSD guarantee with its internal services.

Building on an initial exchange in Brussels, we discussed potential collaboration under the digitalisation window on an interoperable mobile payments platform providing financial services for the poor. Next steps: Trilateral meeting/ VC of COM-BMGF-FMO, possibly on 25/9.

Agriculture: We discussed potential collaboration under this window; see [REDACTED]'s flash. To be followed up, possibly with COM attending meeting of BMGF, IDH, FMO and [REDACTED] of IFC in Amsterdam on 27/9.

The BMGF sanitation team presented a project developing off-grid technology for sewage disposal. It could be suitable, for example, for support under an SME window. Not sufficiently mature for immediate follow-up, though.

Overall, the BMGF team were very keen to engage with us on the EIP's objective of unlocking private sector investment across our five areas for investment windows, including via a possible financial contribution. They clearly had received a positive steer following the meeting between Cmmr Mimica and Bill Gates. They also showed considerable sectoral expertise that in itself can be valuable to encourage EU DFIs to submit competitive proposals under the EFSD guarantee windows.

[e-signed]

Annex

Agenda

Cc:

Marjeta Jager, DDG DEVCO

[REDACTED] DEVCO C

[REDACTED] DEVCO B4

Program for the EC trip to Seattle to discuss potential BMGF-EC partnership on the EEIP
-- 11-13 September 2017

Background

The BMGF and the EC have been engaging in discussions on the EEIP for the past months. The EC is keen to partner with the foundation to further resource the Plan but, most importantly, to bring in the foundation's expertise in some of the programme areas that the EEIP is planning to focus on. In the context of our broader engagement with the European Institutions, the foundation is keen to support the Plan, provided that we identify a good programmatic fit.

In meetings on February and June this year, senior leadership from both organisations committed to explore in-depth the options for such partnership; they also agreed to organise a EC trip to the foundation headquarters in Seattle to enable senior level discussions on this potential partnership.

Objectives

The purpose of the trip to the foundation HQ in Seattle is:




- For the EC to provide further information on both the programmatic approach of each of the investment windows under the EEIP and the financing instruments available under the Plan;
- For the EC and the BMGF to further explore the programmatic fit between BMGF's sectoral objectives and the relevant investment windows (in particular, Ag and Financial inclusion, but meetings will also cover sanitation and potentially some specific areas under health);
- For the EC and BMFG to further explore the options available to the foundation to structure the support to the EEIP;
- If and where relevant, to agree on next steps to lay the ground for a potential partnership.

Programme

Day and time	Meeting	Participants	Objectives
Monday 11th September			
3-5 pm	Financial Inclusion Meeting Room: Conf Room - [SEA-Conf Ctr-N1] Vashon Island [18/VTC] [RESTRICTED]	BMGF: [REDACTED] [REDACTED], FSP, [REDACTED], [REDACTED], [REDACTED] EC: [REDACTED] [REDACTED]	To have a second programmatic discussion on the fit between Level One Project and the investment window on digitalisation To discuss potential dealflow, geographies, and investment managers To discuss the type of finance and TA required by Level One Project
6pm	Dinner Bar Cotto - 1546 15th Ave Seattle, WA 98107		

Tuesday 12 th			
8-8.45 am	<p>Meeting with Chris Elias and Rodger Voorhies</p> <p>Meeting room: Conf Room - [SEA-Conf Ctr-N2] Portage Bay [20/AV] [RESTRICTED]</p>	<p>BMGF: Chris Elias, President, Global Development Rodger Voorhies, Executive Director, Global Development, [REDACTED]</p> <p>EC: [REDACTED] [REDACTED] Roberto Ridolfi (via VTC)</p>	To agree on the overall expectations, objectives and scope for a potential BMFG-EC partnership on the EEIP
9.30-10.00 am	<p>Meeting with Mark Suzman</p>	<p>BMGF: Mark Suzman, President, Global Policy and [REDACTED] [REDACTED]</p> <p>EC: [REDACTED] [REDACTED], Roberto Ridolfi (via VTC)</p>	To agree on the overall expectations, objectives and scope for a potential BMFG-EC partnership on the EEIP
10:15-10:45 am	<p>Meeting with [REDACTED]</p> <p>Meeting room: Conf Room - [SEA-N] N1-643 [12/SkypeRMI]</p>	<p>BMGF: [REDACTED], Strategy Officer, NTD and Global Policy and Advocacy, [REDACTED] Deputy Director, Program Advocacy and Communications, [REDACTED] [REDACTED]</p> <p>EC: [REDACTED] [REDACTED]</p>	
10:45-11:15 am	<p>Meeting with [REDACTED]</p> <p>Meeting room: Conf Room – Bainbridge Island (SEA-Conf -N2)</p>	<p>BMGF: [REDACTED] [REDACTED]</p> <p>EC: [REDACTED] [REDACTED]</p>	To agree on the overall expectations, objectives and scope for a potential BMFG-EC partnership on the EEIP

		[REDACTED], Roberto Ridolfi (via VTC, tbc)	
12.30 – 1.30 pm	Lunch break		
1:30 – 3pm	Integrated Technology Solutions Meeting room: Conf Room - [SEA- Conf Ctr-N1] Fox Island [16/AV] [RESTRICTED]	BMGF: Dan Wattendorf, Director, [REDACTED] [REDACTED] EC: [REDACTED] [REDACTED]	To have a discussion on the fit between the foundation's work on ITS and the EEIP To discuss potential dealflow, geographies, and investment managers To discuss the type of finance and TA required
3.15 – 5.15 pm	Agriculture Meeting room: Conf Room - [SEA- Conf Ctr-N1] Fox Island [16/AV] [RESTRICTED]	BMGF: Nick Austin, Director, Ag, [REDACTED] [REDACTED] EC: [REDACTED] [REDACTED]	To have a discussion on the fit between the foundation's work on Ag and the EEIP To discuss potential dealflow, geographies, and investment managers To discuss the type of finance and TA required
6 pm	Drinks		
Wednesday 13th			
7.30 – 9 am	Financing instruments Meeting room: Conf Room - [SEA- Conf Ctr-N2] Portage Bay [20/AV] [RESTRICTED]	BMGF: [REDACTED] Program Chief Financial Office [REDACTED] Associate General Counsel (tbc) [REDACTED] EC: [REDACTED] [REDACTED]	To have a discussion to on the mechanics of structuring a potential partnership under the EEIP as well as legal constraints on both sides.

9.15 – 10.30 am	<p>Sanitation</p> <p>Meeting room: Conf Room - [SEA- Conf Ctr-N2] Portage Bay [20/AV] [RESTRICTED]</p>	<p>BMGF:</p>  <p>EC:  </p>	<p>To have a discussion on the fit between the foundation's work on sanitation and the EEIP</p> <p>To discuss potential dealflow, geographies, and investment managers</p> <p>To discuss the type of finance and TA required</p>
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Key questions to guide preparation for specific sectoral meetings

- What is the latest information available on the policy design and programmatic approach of the relevant investment window(s)?
- What is the expected dealflow and outreach already had to relevant private sector companies?
- What are the most likely or interested investment managers?
- What could be the fit for the foundation? What would be, in your view, the foundation's added value?
- What type of contribution is expected from the foundation?



EUROPEAN COMMISSION

Directorate General for International Cooperation and Development — EuropeAid

People and Peace
Culture, Education, Health

Brussels,

DEVCO.B.4/

NOTE FOR THE ATTENTION OF

DEVCO B.4

Subject: Mission report of [REDACTED], DEVCO.B4 to Seattle, 10-13 Sept 2017

1. PURPOSE OF THE MISSION

A joint mission led by [REDACTED] C3 explored with the Gates Foundation possible options for collaborating on the European Investment Plan (EIP), including on health.

2. SUMMARY OF DISCUSSIONS

There is strong interest from the Gates Foundation in deepening our collaboration experienced by the time and availability of top level executives including individual meetings with Presidents Chris Elias (Global Health Initiatives, family planning), [REDACTED] (Strategy and Partnerships), [REDACTED] (research and innovation), the CEO Rodger Voorhies, and a number of technical teams in health, agriculture, water and sanitation, and finance. Director Ridolfi dialled in from Brussels for the meetings with the Presidents.

I also had a number of side meetings on collaboration on health including with President Elias and his respective directors responsible for Gates collaboration with the Global Fund, GAVI, WHO and Unicef.

The Presidents clearly acknowledged the appreciation for the Commissioner's polio pledge and the general willingness to consider co-investing in the EIP where that made sense to them.

President Mundell presented a pipeline of several exciting innovations that are expected to reach the market within the next five years, notably a tech platform for vaccine production that could be used for production of a number of different vaccines and be deployed quickly to resource poor settings and help control epidemics or outbreaks of vaccine preventable diseases. Another concerned implants for HIV prevention. All of these innovations will require scale up quickly and therefore planning how to make these commercially viable and available to those in need in poor countries. Collaboration with RTD on these issues was seen with high potential by the Gates Foundation but little progress has been achieved so far. A better alignment of RTD and DEVCO priorities in bringing health innovations to the market and the poor will therefore be a priority.

While interesting proposals were discussed with the Gates teams on financial inclusion, agriculture, water and sanitation, the most advanced proposal with particular fit for the EIP concept concerned the involvement of the private sector in providing quality lab services in a carefully selected set of African countries. I made the point that the private sector could be helpful in helping expanding service, improve quality, and reach geographically remote areas and the vulnerable but that it will require careful planning so that the outsourcing complements and does not undermine the capacity and ambition of the government to provide health care to all. Full country ownership and close involvement are therefore pre-requisites as is the demonstrated capacity of the

government to contract out effectively. It will also be important to avoid distortions (to well-funded diseases, urban areas, the rich) and therefore requires an introduction of scale, as regards the number of tests covered, a national scope right away, and a longer time frame to allow system building. The Gates team agreed but would not have the resources to help cover such a scheme at scale and were very interested how the EIP would leverage their planned investments so that they could go to scale right away.

3. CONCLUSIONS AND RECOMMENDATIONS

Follow up together with C3 on developing the health window further with the Gates Foundation. They will revert back following further analysis and internal discussion at the beginning of November 2017.

There is need to define the role of EUDs in supporting EIP projects and the related support from HQ, particularly where these projects are in sectors that are not covered by the bilateral EU programmes.

There seems a clear need to have a strategic discussion with RTD emulating the discussion with Gates, i.e. identifying opportunities for bringing innovations to SSA that are financed by Horizon 2020 scrutinising sector by sector for potential support through the EIP or otherwise.





EUROPEAN COMMISSION

Directorate General for International Cooperation and Development

Planet and Prosperity

Rural Development, Food Security, Nutrition

Brussels, 19 September 2017

DEVCO.C.1.DIR (2017) 5374888

MISSION REPORT

NOTE TO THE ATTENTION OF ROBERTO RIDOLFI, DIRECTOR C

**Subject: Mission of [REDACTED], Seattle 10-14 September 2017
Potential BMGF-EC partnership on the EEIP**

The purpose of the trip to the BMGF foundation HQ in Seattle was to further explore the programmatic fit between BMGF's sectoral objectives and the relevant investment windows of the EIP. A specific session dealt with the agriculture window of the EIP. Three one-hour meetings were also organized with the agriculture department of BMGF to exchange about respective strategies on agriculture and share perspectives in the sector besides the EIP.

Agriculture window of the EIP

Participants: Nick Austin, Director, Ag, [REDACTED] (dep Director for Africa, ex Cargill),
[REDACTED]
[REDACTED]

After an overall view of the EIP by [REDACTED], I presented the Agriculture window, stressing the link with the important share of agriculture in our current portfolio, summarising the key constraints we have identified and challenges for investments, and the value chain logic underpinning the expected interventions (incl VC4D leaflets handed out), and the type of interventions. AgriFI was also explained briefly.

BMGF team has shown great interest considering the weight of agriculture in the Foundation portfolio: it was the first window that was presented in the day with more precise elements of its design. The programmatic fit was acknowledged.

As a general comment, BMGF analysis is that lending to smallholders via banks has not worked, and they see better experience with lending through the VC actors. Challenge is to identify well what are the market failures that are to be addressed, and Foundation would welcome a narrative. Sees a challenge in not acting where investments in value chain or platform would anyhow take place, and appreciates the wide ranging definition of risks.

Foundation asked for EU expectations, and discussion centered on cash, TA, and deal sourcing.

On its side, Co-investment by BMGF would be seen as working well if some specific areas are defined, meet the Foundation political objectives, and need to be 'pretty prescriptive'. Asked whether could be the cofinancing of selected sub window.

BMGF had previously communicated (see attached) some thoughts on areas for possible deals, mostly around supply of technologies to Ag production (consistent with BMGF technicist vision on development). They demonstrated to have a good knowledge on some private sector led innovations that could offer 'risky' investment opportunities. Example of animal vaccines came through strongly; as stated in the health related discussions, the question of a 'one health approach' could be pertinent.

BMGF indicated it will attend a meeting organised by IDH in Amsterdam on 27th September on VC investment, and suggested EU joins.

We agreed on opportunities for a further dialogue on animal health vaccines, and on the connexion between value chain development and smallholders.

Further exchanges on agriculture

Nick Austin, Director for agriculture presented BMGF strategy on agriculture (ppt attached): important shift in the strategy is a stronger country led inclusive transformation agenda that calls for changes in the way the Foundation operates at country level. 2017 is for the Foundation a year of metric definition that also relates to the work of the SDG2 team that C1 followed.

The important role of innovation was stressed by BMGF. I presented what could be the component of DeSIRA and BMGF has shown interest (note, it is planning to map the EU research opportunities, to redefine its approach, and there could be a fit with DeSIRA)

In turn, I presented DEVCO overall envelope and strategy around our development objectives (growth, CC, nutrition, Food crises). I promoted in particular our most innovative mechanisms like Global report, nutrition action plan, and value chain analysis.

Peste des petits ruminants (PPR). BMGF was excited by the 2015 momentum, but feels it has been lost and, like us, notes the mixed messages received from OIE and FAO. BMGF is also debating the PPR eradication business model and feels more innovative approaches should be sought. BMGF will welcome a report on a tripartite meeting COM-FAO-OIE planned for October 10th in Rome.

BMGF Director for Africa shares EU views on the intermediary nature of NAIP, and looks for ways of interacting more with government. The value of biennial review could be higher than the unrealistic planning process that CAAP NAIP often entails. BMGF might organise next DPCG meeting in London (DEVCO D3).

Most recent progress on the CGiAR were also debated, and our views on the research planning, evolutions around its governance, and funding perspectives were presented. As both important CGIAR window 3 donors, it is important that we bring a consistent approach to CGIAR forums.



Cc:



Annex: BMGF initial Areas for potential co-Investment

There are many areas across the agricultural value chain in Sub Saharan Africa in need of investment which will benefit smallholders. Working with our team we've identified three areas where (a) we have very strong evidence of significantly impacting smallholder income and nutrition, (b) we have a sense of investable deal flow, (c) we feel the use of blended capital instruments is appropriate as near term risk lowering instruments are required, but market rate returns seem viable in the medium term.

The three areas are:

- 1. Livestock vaccine and genetics delivery** – Improving the genetics and health of livestock yields incredible benefits to smallholders in terms of the accumulation of assets and improvement of nutritional outcomes. There are a number of vaccines and genetic advances which exist today for cattle, sheep, goats and chickens which could greatly benefit smallholders, but delivery channels for these crucial goods are very limited in Africa. There are a number of companies willing to test out potentially viable delivery models which are in need of capital, and pooling a number of these investments together could diversify risk.
- 2. Bundled inputs and services for smallholders** – On the crops side, single-item interventions rarely bring significant yield increases to smallholders, as these farmers still face a myriad of risks and lack access to other crucial inputs and services. Providing a thoughtful bundle of services, which is focused on increasing smallholder productivity, allows companies to defray their customer acquisition and logistics costs across a number of inputs and services and significantly lowers the risk of crop failure. Getting these bundles right, however, is tricky, and providing a suite of services potentially requires significant upfront capital commitments. We're seeing interesting new farmer-focused social enterprises come successfully into this space, and large agribusinesses wanting to try out new models which bring them closer with their suppliers and customers.
- 3. Seed companies** – Getting locally adapted plant genetics to smallholders is a specifically difficult part of the puzzle, and after many years of being provided grant financing, some African seed companies are graduating to need significant working capital to become functional mid-sized enterprises.

[REDACTED] (DEVCO)

Subject: FW: Flash report: Meeting with Gates Foundation

From: GALLO ALVAREZ Ana (CAB-MIMICA)
Sent: Monday, January 08, 2018 4:14 PM
To: APOSTOLAKIS Ioanna (CAB-MIMICA)
Subject: FW: Flash report: Meeting with Gates Foundation

From: [REDACTED] (DEVCO)
Sent: Monday, October 30, 2017 10:47 AM
To: [REDACTED] (DEVCO); RIDOLFI Roberto (DEVCO); [REDACTED] (DEVCO); JAGER Marjeta (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO); [REDACTED] (DEVCO)
Cc: [REDACTED] (DEVCO); GALLO ALVAREZ Ana (CAB-MIMICA)
Subject: Flash report: Meeting with Gates Foundation

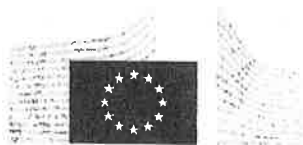
Dear all, please find below the flash report of our meeting with BMGF last week prepared jointly with Ana and [REDACTED]

On 26 October, Nils Behrndt and team met [REDACTED] and [REDACTED] from the Bill and Melinda Gates Foundation (BMGF)

Key take-aways:

- **General:** BMGF keen to cooperate more with EU and to catalyse EU leadership on SDGs, notably on health and gender, agriculture and nutrition, and offered "support" in facilitating EU and MS to work more and better. BMGF also raised the issue of the future of EC financing instruments post 2020 and possibilities for future cooperation in a context of simpler and more flexible financial instruments.
- **EFSD:** Cabinet explained difficulties of creating a new specific health window. BMGF would consider partnering through the MSME window, and is not pushing for a specific health window. The most advanced project was the health laboratory project as discussed with DEVCO in September in Seattle. BMGF is currently in discussions with EIB (meeting scheduled with EIB's [REDACTED] this week) and IFC on partnering in the implementation. BMGF prefers a staged payment approach of their approx. 50 Mio contribution. Potential projects they have in the pipeline in other areas (agriculture, financial inclusion) were not yet ready for discussion but does not exclude their participation in the future. Announcement options to be discussed but Paris likely to be too early. Also we discussed geographical scope of the projects. BMGF highlighted Ghana and Tanzania among others. We offered to raise it with Tanzanian Government during Commissioner's visit next week.

At the margins we discussed whether announcement of EFSD cooperation in Davos could be an option. Anja said, this would mean fast-tracking of the project, but was open to it in principle. She would raise it internally.



EUROPEAN COMMISSION

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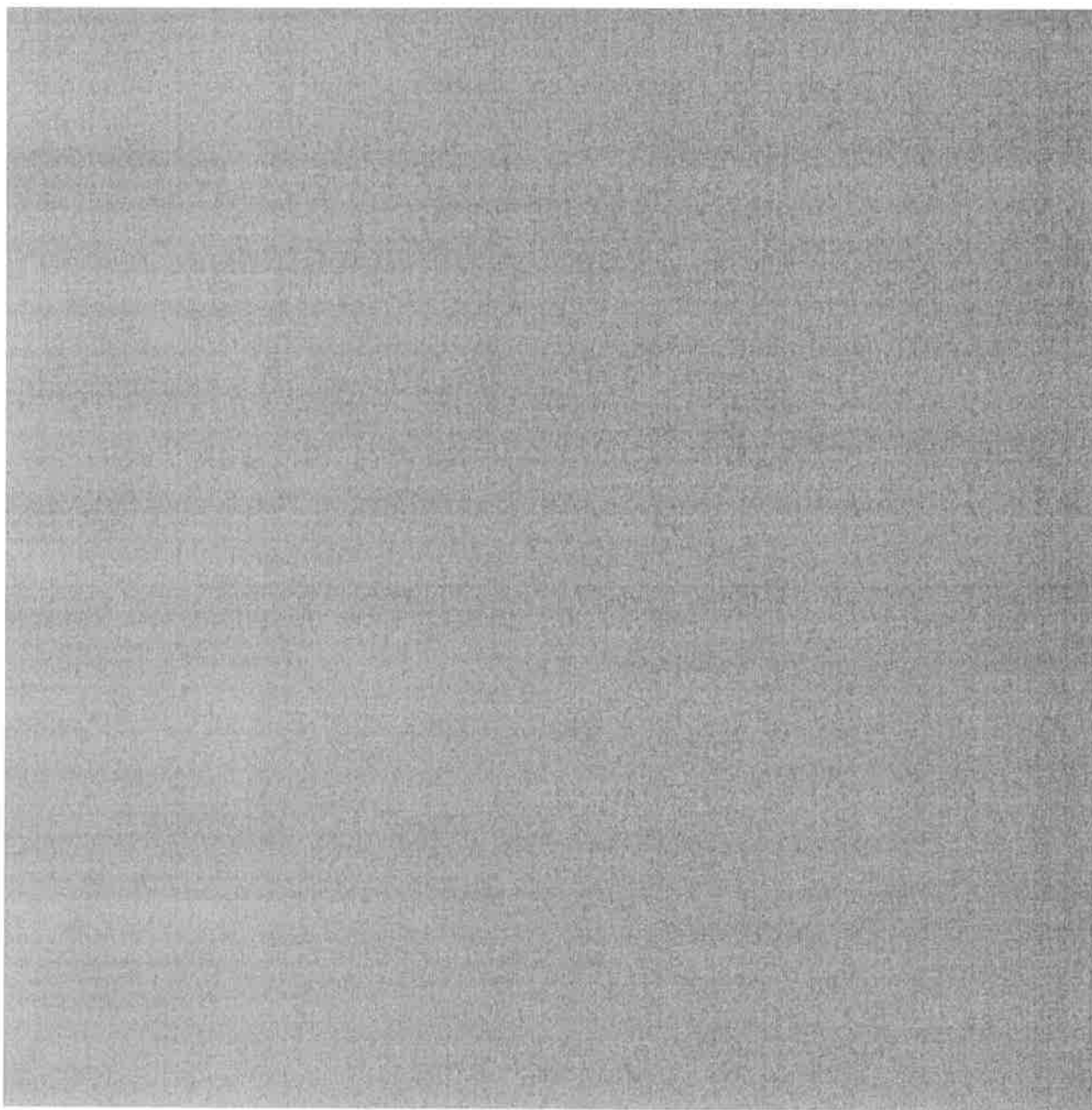
Planet and Prosperity

Rural Development, Food Security, Nutrition

Brussels, 15 December 2017
devco.c.1.dir(2017) 6985750

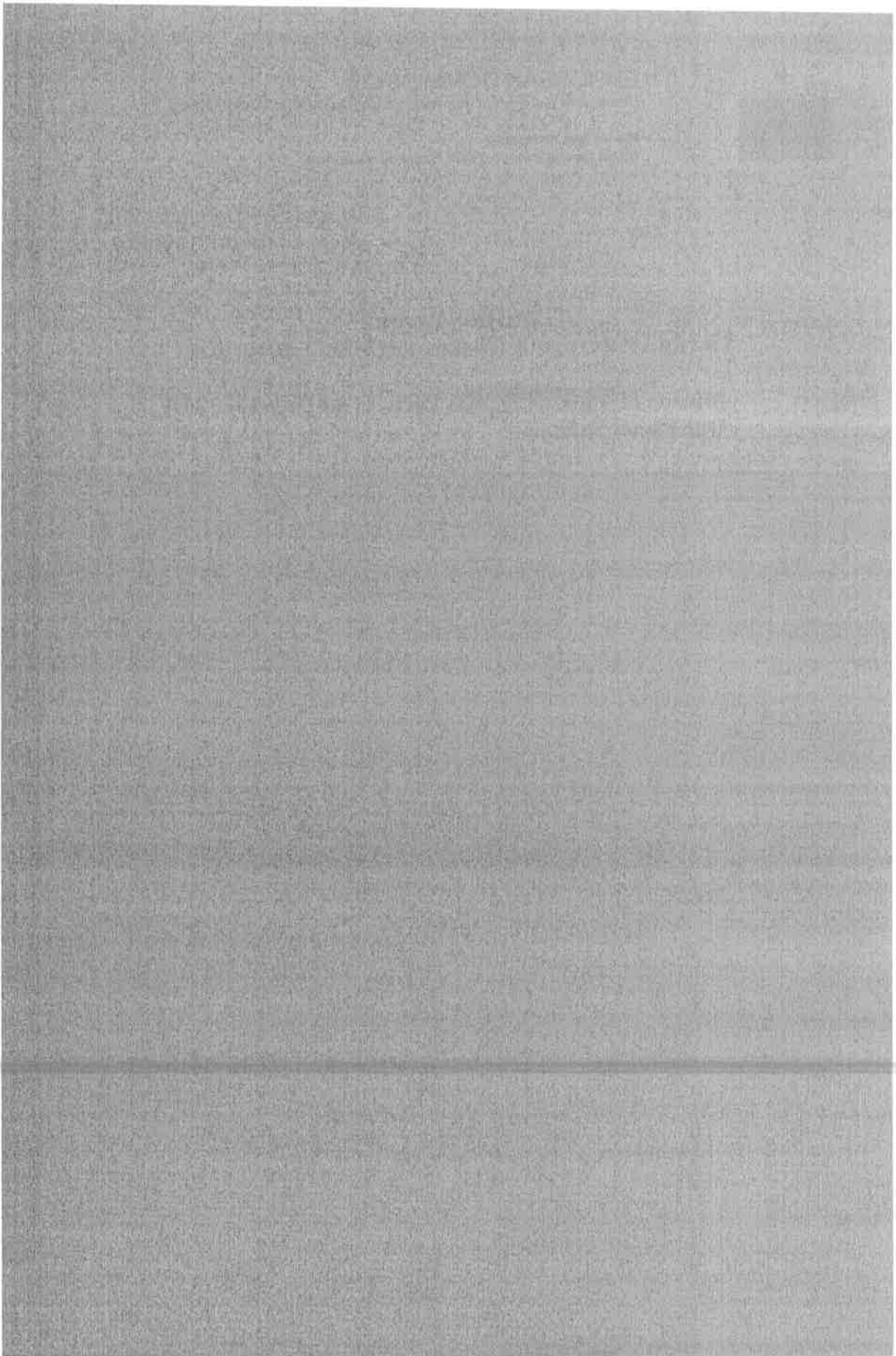
MISSION REPORT **TO THE ATTENTION OF ROBERTO RIDOLFI, DIRECTOR C**

Subject: Mission of [REDACTED] to Paris, 11-12 December 2017
One Planet Summit



Commission européenne/Europese Commissie, 1049 Bruxelles/Brussel, BELGIQUE/BELGIË - Tel. +32 22991111

email@ec.europa.eu

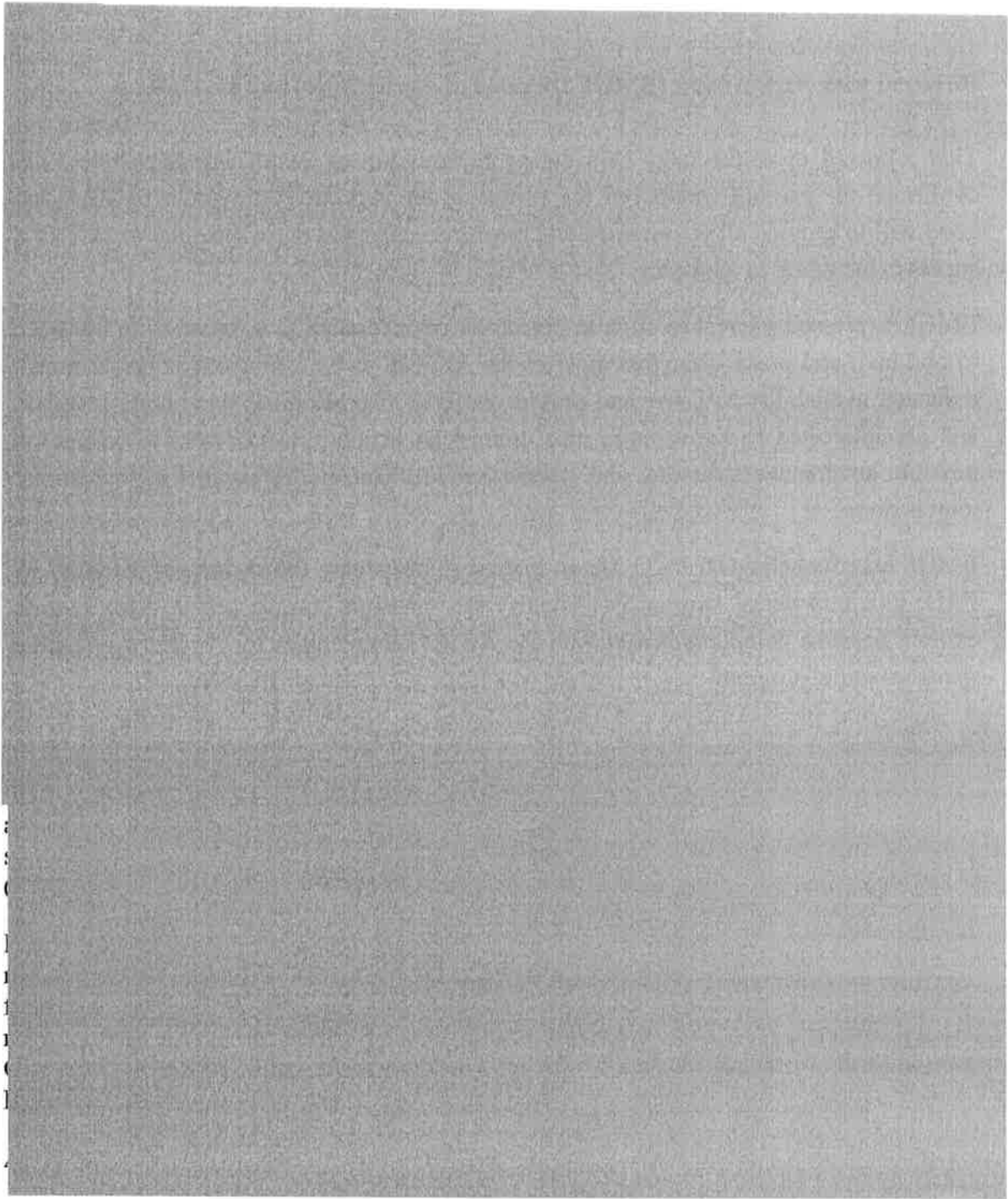


Bilateral with Nick Austin (BMGF Director of Agriculture) and his staff

This followed upon the talks held during my mission to Seattle last September, and confirmed the genuine interest of the BMGF in the concept portrayed in DeSIRA and good will to provide all information and means necessary to make this joint endeavour a success, including in advocacy.

BMGF expressed interest to align to objectives prior to align to a financial set up (open to options), and made clear that most of the 300 M\$ to be announced is programmed; indicated availability to come and present the BMGF portfolio in agriculture research, and are interested to know more on Commission actions. BMGF keen to engage on possible governance structure, and governance mechanisms for parallel actions and/or joint actions.

BMGF asked whether DEVCO has an interest in deepening the analysis of the NDC by FAO, in a transversal approach to identify key concepts coming across. Also keen to explore possible complementarity with the AfDB 'Technologies for African Agriculture transformation' program.



[e-Signed]



Cc: Marjeta JAGER; [REDACTED]
[REDACTED]
[REDACTED]

Attachments:

* Seminar agenda, participants and final declaration



Draft déclaration



Concept note and

side event OPS FR mKey messages - Rese

* Discours de cloture E. Macron



TRANSCRIPTION DU
DISCOURS DE CLOTU

* Press statements

https://ec.europa.eu/europeaid/news-and-events/climate-change-adaptation-european-union-and-bill-and-melinda-gates-foundation-step_en

<https://www.gatesfoundation.org/Media-Center/Press-Releases/2017/12/Gates-Foundation-Commits-300M-USD-to-Help-Farmers-in-Africa-and-Asia-Cope-with-Climate-Change?sf82155838=1>

**Experts meeting on
Climate-relevant innovation through research in agriculture: Action plan for 2018-2020**

Brussels, 12 March 2018

Summary and Operational Conclusions

The European Commission convened a meeting in Brussels on the 12th of March 2018 with selected EU Member States and the Bill and Melinda Gates Foundation (BMGF) to kick-start the operationalisation of the One Planet Summit's pledge to boost innovation for agriculture transformation in developing countries in the context of climate change.

The objective of the meeting was to consolidate a shared vision and to plan operational activities.

The meeting was attended by seven EU Member States (Belgium, France, Germany, Ireland, Italy, Netherlands, and Spain), the Bill and Melinda Gates Foundation (BMGF), and EC services from Directorate-Generals DEVCO, RTD, AGRI and BUDG.

DG DEVCO brought participants to a level playing field of understanding on this initiative, building upon the April 2017 DeSIRA framework. DG DEVCO framed the debate around the possible criteria to select scientific domains of action, and the nature of actions pursued.

DG RTD and AGRI presented their past and current initiatives on agricultural research and innovation and their linkages with development cooperation.

Participants presented an initial set of initiatives and/or programmes – currently supported - that could be framed by DeSIRA and could become a basis for joint actions.

Discussion followed on core thematic areas of intervention, how to work together, on potential financial mechanisms, and on future steps.

The main conclusions of the meeting were the following:

- A shared appreciation that the One Planet Summit has enriched/been a game changer the DeSIRA initiative putting climate change as an overarching objective, with higher financial ambitions. This political convergence gives ground to progress with the operationalisation of DeSIRA.
- Participants have reached a common understanding of the scope and additionality –through science - of DeSIRA to development programs in Food and Nutrition Security and Sustainable Agriculture from EU, its MS and other actors. It is prone to move lines of conduct around Agriculture research for development.
- Evidence and data remain essential in framing DeSIRA.
- Available resources in 2018 should make the case for the ambitious objectives of DeSIRA, testing innovative ways of working jointly; the intention to establish a thematic trust fund to be operational in 2019 remains on the agenda of the initiative.
- Challenges of moving 'from parallel to joint' will require further reflexions and exchanges.
- 2018 actions will mainly focus on Sub-Saharan Africa countries; some identified by EU teams at country level in dialogue with other donors; others at regional or multi-country level, in particular in relation with major regional initiatives (eg Sahel Alliance).

Discussions have highlighted a number of issues that will drive DeSIRA activities in the coming months:

- The need to further frame the possible scientific domains for innovation.
- The need to clarify the meaning and scope of “joint, combined and parallel actions”, and of “moving from parallel to joint actions”, i.e. where DeSIRA-type actions would bring additionality and added-value to individual/EU MS actions.
- The interest to have a better view on existing European capacities on climate-relevant agriculture research in partner countries and regions.
- The opportunity to think of innovative capacity building approaches (people-to-people, institution-to-institution) where twining-type actions could be considered as part of “joint actions”.
- The opportunity to link DeSIRA with other initiatives and/or political and policy processes: AU EU 2017 Summit; CAADP; Alliance Sahel, Horn of Africa; SDG2 roadmap....
- Relevance of DeSIRA in forthcoming major events: COP24 UNFCC, FAO Innovation symposium...

Proposed work Plan:

- A follow-up meeting will be organised on 31st May in Brussels.
- DEVCO will steer a number of analyses & studies that will inform the May discussions, including a survey on climate-relevant European ARD capacities in partner countries; evaluation of past projects; institutional assessment of CAADP Pillar IV institutions (in the framework of EU-AU HLPD on Food and Nutrition Security & Sustainable Agriculture).
- DEVCO will launch a call for expression of interests to EU Delegation, inviting them to liaise with local FNS-SA donor group, to make action proposals at country level. Stakeholders of the Initiative will be informed of this call for expression of interests.
- Consultancy work to further define and discuss concepts and responses for “joint, combined and parallel actions”, “moving from parallel to joint” looking at proposed actions by participants of the Initiative in the coming 3 to 4 weeks.
- Setting-up of the proposed advisory group to DEVCO C1.

Attachments: (Link to) powerpoint presentations