



31st August 2010

Mr. Peter Stastny (MEP)
Rapporteur – Committee on International Trade
Parlement européen
Bât. Altiero Spinelli
3F 343 - 60, rue Wiertz / Wiertzstraat 60
B-1047 Bruxelles/Brussel

Dear Sir,

Re: Proposal on establishing a European Business Organisation (EBO) Network Resource Centre

The European Business Organisation Network is pleased with the continued support and encouragement provided to the Network by the Members of the European Parliament and the European Commission during the Network's annual meeting in Brussels.

The EBO Network, which stands as the sole network representing Europe-wide interest within third countries, commends and welcomes the EU's forward strategy on ensuring Smart, Sustainable and Inclusive growth of the EU. In principle, EBO Worldwide Network agrees and fully encourages the need to promote Internationalisation of European Enterprises, specifically the Small/Medium Entrepreneurs as they are the backbone of the European economy.

As a Network that is keen on actively contributing to the EU's forward strategy on shaping a competitive Europe through the internationalisation of SMEs, the EBO Network is pleased to propose the **"Establishment of an EBO Resource Centre"**. The Centre is proposed with the view to providing all European entities an opportunity to access third markets via a Resource Centre based in Europe and integrated into a network of a Business Support Organisation that is solely facilitating European trade and economic interests and values in 24 key markets outside Europe. The values of **"Complementarity"** and **"Additionality"** by **"Bridging the Gap"** for enhancing services already offered by other European Business Support Organisations, combined with **"Fair competition"** and **"Equality"** in providing all EU Member States equal access to **"Effective and Efficient"** use of the European Tax Payers money, are the pillars on which the concept has been developed.

We anticipate that the initiative will be viewed positively by the Members of the European Parliament during the forthcoming parliamentary sessions. Any request for clarification pertaining to the proposal can be addressed to the undersigned, via e mail [REDACTED] or conferred with at the next scheduled EBO Worldwide Network meeting with the Committee on International Trade on 16th November 2010.

Once again, we thank all members of the Committee on International Trade for their continued support to the EBO Worldwide Network.

Thanking you

Yours sincerely

Jean Jacques Grauher

Jean Jacques Grauher
Chairman