Objectives and methodology

The study evaluates the economic importance of azole active substances in European agriculture

• What would happen in the EU-27 markets if azoles were not used anymore?

Methodological approach:

- case study: **wheat** based on the outcomes of ADAS and Horta agronomic studies
- balance sheets and target indicators calculation:
 - demand satisfaction rate
 - self sufficiency
- scenario analysis
- sensitivity analysis



Objectives and methodology

SCENARIO ANALYSIS: process of analysing possible future events by considering alternative possible outcomes and their implications

"Reference" scenario

estimated on the basis of current trends of the main wheat market drivers - yield, area, production, trade balance, consumption:

- in the SHORT TERM (2013)
- in the LONG TERM (2020)

"No azoles" scenarios

estimated supposing that azoles are not used any more

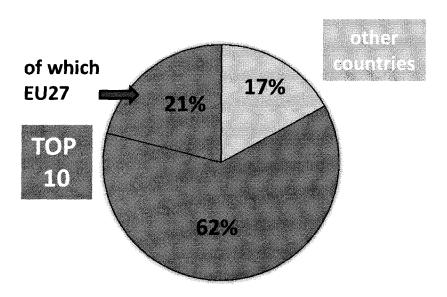
- SHORT TERM impact assessment (2013): loss of azoles
- LONG TERM impact assessment (2020): loss of azoles

+ fungicides resistance



The importance of European wheat (2010)

WORLD PRODUCTION (651.1 million tons)



- EU is the first world wheat producer
- EU harvested are is not very large:
 - ➤ 11.6% of global area
- But it has a **very high productivity**:

➤ EU yield:

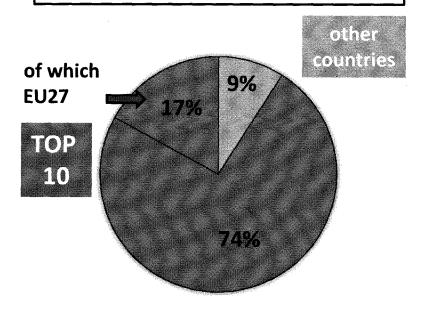
5.3 (ton/ha)

➤ world yield: 2.9

(ton/ha)

WORLD EXPORT

(132.9 million tons, 20% of production)



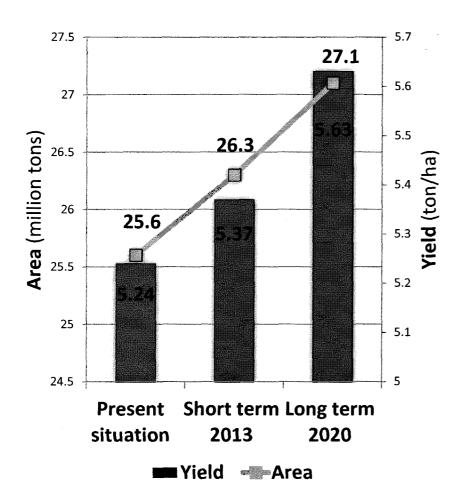
- EU is the second largest exporter:
 - > 17% of world trade
- Striking 5 years EU export increase:

➤EU:

+60%

> world: +15%

REFERENCE SCENARIO: estimated production trends



- The reference scenario is estimated on the basis of current trends of the main market drivers, i.e. including azoles.
- Area harvested and yields are expected to increase significantly:

> area: +2.4% (2013); +5.6% (2020) > yield: +2.5% (2013); +7.4% (2020)

- Wheat production is estimated to increase accordingly:

 \rightarrow + 5.0% in the short term (2013)

- > +13.4% in the long term (2020)
- The EU would maintain its present position in the world market in terms of:
 - production
 - export
 - self sufficiency

Source: Nomisma elaborations on Eurostat, European Commission and FAO data



REFERENCE SCENARIO: EU balance sheet (million tons)

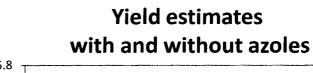
	Present situation (avg 2006-10)	Short term (2013)	Long term (2020)
Production (A)	134.4	141.1	152.4
Net trade (B)	10.8	9.1	12.6
Domestic availability (C=A-B) = Internal Demand	123.7	132.0	139.8
Demand satisfaction rate	100.0%	100.0%	100.0%
Self-sufficiency degree (A/C)	108.7%	106.9%	109.0%

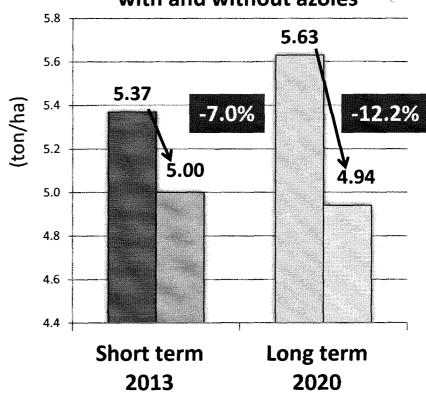
Source: Nomisma elaborations on Eurostat, European Commission and FAO data



The azoles contribution to wheat productivity

- Recent agronomic studies
 (Blake et al., 2011; Salinari et al., 2011)
 show that fungicides,
 and namely azole compounds,
 contribute substantially
 to sustain wheat yield
- If azoles are not used,
 crop productivity will decrease
 due to the following reasons:
 - ➤ in the short term lower protection efficacy would increase crop losses at the field scale;
 - ➤ in the long term additional crop losses are expected due to the reduced options for managing fungicide resistance.



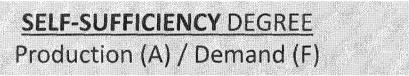


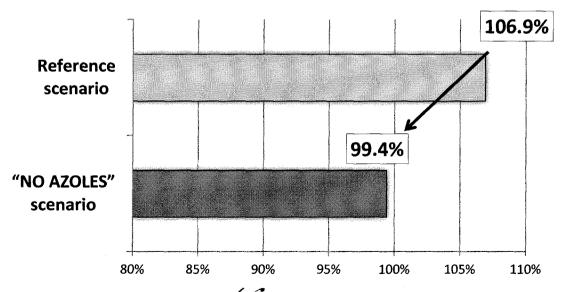
- **■** Reference scenario
- "No azoles" scenario

Source: Nomisma elaborations on ADAS and HORTA data

SHORT TERM impact (2013)

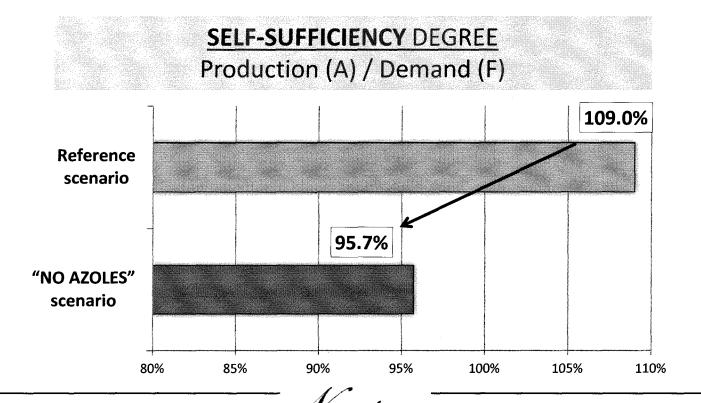
Domestic demand (F)	132.0	132.0
Production (A)	141.1	131.3
(million tons)	scenario	scenario
BALANCE SHEET 2013	Reference	"No azoles"





LONG TERM impact (2020)

BALANCE SHEET 2020	Reference	"No azoles"
(million tons)	scenario	scenario
Production (A)	152.4	133.8
Domestic demand (F)	139.8	139.8



YIELD impact

 Without the availability of azoles, production has been estimated to decrease significantly:

as compared with the reference scenario:

- 9.8 million tons in the short term;
- 18.6 million tons in the long term.

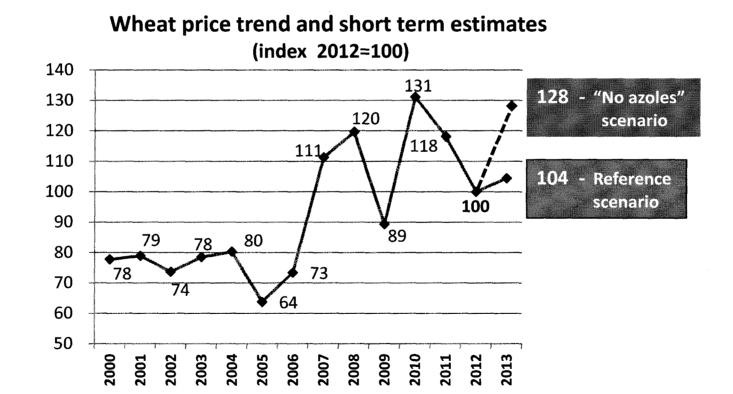


PRICE impact

- High price levels and increased price volatility
 became a major public concern because of their negative effects:
 - ✓ on importing countries and low-income consumers
 - ✓ on decision-making for buyers and sellers
 and on producers investment and innovation capability
- Wheat prices are determined by supply-demand conditions, both in the domestic and in the international markets:
 - > over a short time period, supply shocks strongly affect price levels
 - in the **long run**, they are determined by <u>structural trends</u> that in turn affect production decisions

PRICE impact in the SHORT TERM

- The short-term **estimated price response to the loss of azoles** is noteworthy:
 - +28% as compared to current price (2012)
 - +23% as compared to the short term reference scenario (2013)



PRICE impact in the LONG TERM

- In the long term, the main uncertainties relate to which extent agricultural production will be able to meet increasing demand (both food and non-food)
- In the past, technological progress was faster than population and income growth, leading to a long-run relative decline in commodity prices
- Tight market conditions and price pressures in recent years due to:
 - > strong world population growth
 - > restrained yield improvement (technological progress, CAP, etc.)
- Wheat prices are anticipated to be more volatile than in the past by 2020 and they are projected to average well above the historical mean (about 35% more than the 1990-2012 average).
- As a consequence, the drop in wheat production ensuing the supposed loss of azoles is expected to lead to both to:
 - an increase in price levels
 - and to greater price volatility over time.



Concluding remarks

- ❖ The economic relevance of azoles in the European Union is considerable, as their hypothetical loss would have significant relapses on both the domestic market and international markets.
- Without azoles there would be a drop in domestic production, leading to a considerable deterioration of the EU wheat balance sheet
- ❖ The EU could cease to be a net exporter at world level and will become a net importer, bringing into question the possibility of the other big wheat suppliers to be able to satisfy the increasing global demand.
- ❖ This would increase the current uncertainty concerning food security, and could particularly lead to increases in both prices and price volatility.



John Comments of the second of



