

Thank you [REDACTED]

I'll send the updated e-pass to you as soon as I have them.

BR, [REDACTED]

**From:** [REDACTED]  
**Sent:** Thursday, June 14, 2018 4:40 PM  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

I have asked [REDACTED] to send through her ID/passport details directly to your email address.

Regards

[REDACTED]

**From:** [REDACTED]  
**Sent:** 14 June 2018 15:36  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Sorry I meant ID/passport details for the access to the building.

**From:** [REDACTED]  
**Sent:** Thursday, June 14, 2018 4:34 PM  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED]

Thank you, please find [REDACTED] contact details below:

[REDACTED]  
[REDACTED]  
[REDACTED] [REDACTED]  
[REDACTED]

Kind Regards

[REDACTED]

**From:** [REDACTED]  
**Sent:** 14 June 2018 15:30  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED]

Yes it is. Please send me her contact details as well to update the e-pass accordingly.

BR, [REDACTED]

**From:** [REDACTED]  
**Sent:** Wednesday, June 13, 2018 2:21 PM  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting  
**Importance:** High

Dear [REDACTED]

[REDACTED] colleague [REDACTED] will also be in Brussels and has relevant expertise and insights to the topics under discussion. As such [REDACTED] suggests that [REDACTED] also joins the meeting. Would that be acceptable? If so we'd be happy to complete the relevant security check information.

Thank you

Kind Regards

[REDACTED]

**From:** [REDACTED]  
[REDACTED]  
**Sent:** 11 June 2018 10:50  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED]

Unfortunately, due to other –agenda commitments, it will be very difficult for Ms Melngaile to have the meeting at 16:00 on Tuesday 19<sup>th</sup> June.

Would it be ok for you if we advance it for one hour and have it at 15:00?

An apology for this change of plans and thanks a lot for your understanding.

BR, [REDACTED]

**From:** [REDACTED]  
**Sent:** Tuesday, June 05, 2018 11:08 AM  
**To:** [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED]

I can confirm I have received the email with the e-pass confirmation.

I have forwarded this along with the instructions to [REDACTED]





[REDACTED]  
[REDACTED]  
Hermes Investment Management  
150 Cheapside  
London, EC2V 6ET  
Switchboard: [REDACTED]

[REDACTED]  
[REDACTED]  
[www.hermes-investment.com](http://www.hermes-investment.com)

**From:** [REDACTED]  
[REDACTED]

**Sent:** 31 May 2018 11:14

**To:** [REDACTED]

**Cc:** [Elina.MELNGAILE](#) [REDACTED]  
[Andrea.BELTRAMELLO](#) [REDACTED]  
[REDACTED]

**Subject:** RE: Sustainable Finance Regulatory Package -  
congratulations and request for a meeting

Dear [REDACTED],

Thank you for confirming your availability on **Tuesday 19<sup>th</sup> June at 16:00**

The meeting will take place at Berlaymont and I will send you a calendar invitation accordingly.

In order to provide access to the Berlaymont building, I would kindly ask you to fill in the attached form and provide details for each participant of this meeting on your side. I will be transmitting this information to our security system, which will send you an email confirmation of your granted access. You are requested to print this access confirmation and bring it with you together with an identification document and present it at the reception upon your arrival.

In addition, according to the transparency rules applied by the European Commission, information about meetings held with the cabinet will be made publicly available. The date, company/organisation and subject of this meeting will be entered into the Transparency Register. Thus, could I please ask you to send me the transparency register number of HERMES Investment?

Many thanks!

BR, [REDACTED]

**From:** [REDACTED]  
**Sent:** Wednesday, May 30, 2018 11:22 AM  
**To:** [REDACTED]  
**Cc:** CEYSSENS Jan (CAB-DOMBROVSKIS); MELNGAILE Elina (CAB-DOMBROVSKIS); BELTRAMELLO Andrea (CAB-DOMBROVSKIS); [REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED]

Apologies, I did not receive your earlier email.

I can confirm this date and time will work. Would you like me to send a meeting invitation? I will need confirmation of where the meeting will take place.

Thank you

Kind Regards  
[REDACTED]

**From:** [REDACTED]  
[REDACTED]  
**Sent:** 30 May 2018 10:09  
**To:** [REDACTED]  
**Cc:** [Jan.CEYSSENS](#) [REDACTED] [Elina.MELNGAILE](#) [REDACTED]  
[Andrea.BELTRAMELLO](#) [REDACTED]  
[REDACTED]  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED],

I sent earlier today an email with the availabilities of Elina and Andrea.

Based also on your proposals below, we could have the meeting on 19<sup>th</sup> June at 16:00.

Could you please confirm?

Thanks

BR, [REDACTED]

[REDACTED]

[REDACTED]  
[REDACTED]



Cabinet of Valdis Dombrovskis, Vice-President for the Euro and Social Dialogue,  
also in charge of Financial Stability, Financial Services and Capital Markets Union

[REDACTED]  
B-1049 Brussels/Belgium  
[REDACTED]  
[REDACTED]

**From:** [REDACTED]  
**Sent:** Wednesday, May 30, 2018 10:50 AM  
**To:** MELNGAILE Elina (CAB-DOMBROVSKIS); BELTRAMELLO Andrea (CAB-DOMBROVSKIS); [REDACTED]  
[REDACTED]  
**Cc:** CEYSSENS Jan (CAB-DOMBROVSKIS)  
**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear Elina

Further to the emails below, [REDACTED] will be available to meet with you on:

- 19<sup>th</sup> June – between 1pm – 5pm
- 20<sup>th</sup> June – morning or afternoon

Please could you let me know which date and time is suitable for her to meet with you and your colleagues.

Are you able to let me know your office address please, so when a date/time has been confirmed I can send a meeting invitation for the diaries.

Thank you

Kind Regards



[REDACTED]  
[REDACTED]

[REDACTED]  
[REDACTED]  
[www.hermes-investment.com](http://www.hermes-investment.com)

**From:** [Elina.MELNGAILE](mailto:Elina.MELNGAILE@[REDACTED]) [REDACTED]  
[mailto:[Elina.MELNGAILE](mailto:Elina.MELNGAILE@[REDACTED])] [REDACTED]

**Sent:** 29 May 2018 15:06

**To:** [REDACTED]  
[Andrea.BELTRAMELLO](mailto:Andrea.BELTRAMELLO@[REDACTED]) [REDACTED]  
[REDACTED]  
[REDACTED]

**Cc:** [REDACTED]  
[Jan.CEYSENS](mailto:Jan.CEYSENS@[REDACTED]) [REDACTED]

**Subject:** RE: Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear [REDACTED],  
Many thanks for your kind email. I and my colleagues Andrea would welcome an opportunity to meet you in person on 19/20 June. Our assistants will offer some possible time slots.

Best wishes,  
Elina

**From:** [REDACTED]  
[REDACTED]  
**Sent:** Friday, May 25, 2018 4:44 PM  
**To:** CEYSENS Jan (CAB-DOMBROVSKIS); MELNGAILE Elina (CAB-DOMBROVSKIS)  
**Cc:** [REDACTED]  
**Subject:** Sustainable Finance Regulatory Package - congratulations and request for a meeting

Dear Mr Ceysens and Ms Melngaile,

First things to say hearty congratulations on the regulatory package released yesterday.

We have not been formally introduced but I was at the lunch at Bloomberg headquarters with VP Dombrovskis a couple of weeks ago. I was a member of the High Level Expert Group on Sustainable Finance – and so keenly interested in how the recommendations we made are implemented. I was at E3G during my tenure but have recently moved to Hermes Investment Management.

My new employer – from the CEO to our fund managers - see this as an important policy development area and are fully supportive of what is trying to be achieved. We've been mainstreaming ESG since 1996 so we should be! In terms of size we're managing EUR38bn in assets and providing stewardship services to assets owners worth

EUR377bn – based in London but investing globally and with a significant EU client base.

In terms of our beliefs we believe that, while our primary purpose is helping beneficiaries retire better by providing world class active investment management and stewardship services, our role goes further. We believe we have a duty to deliver holistic returns – outcomes for our clients that go far beyond the financial and consider the impact our decisions have on society, the environment and the wider world. Our goal is to help people invest better, retire better and create a better society for all. (This is all set out on our public website <https://www.hermes-investment.com/about-us/>.)

The reason I write is I was struck by your comments at the lunch concerning the need for progressive financial institutions to be vocal in their support for the forthcoming sustainable finance regulatory package.

I couldn't get a press release through our internal system but did get a set of supportive quotes from our CEO out by twitter (see below).

Off the record, we are keen to debunk any pushback from the industry that integrating ESG into investment practice and remuneration etc is too difficult – it's not. Measuring impact from actual funds in relation to ESG outcomes may be more difficult but is an area we are actively looking at and I'd be happy to share thinking and example in relation to these issues and the wider package with the team if that would be helpful. I can sense some pushback coming (especially on benchmarks) and again we are keen to visibly support.

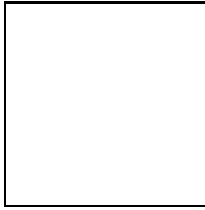
I'll be in Brussels on 19/20 June and would welcome the chance to discuss how we can actively support this agenda going forward. I will also try to meet with [REDACTED] and his team and some of the leading MEPs we know.

Do let me know if some time on afternoon of 19<sup>th</sup> or during the day on the 20<sup>th</sup> can be found with you and/or the team. [REDACTED] from my side can help with scheduling.

All the best,

[REDACTED]





**Hermes  
Investment  
(@Hermesinvest)**

[24/05/2018, 16:21](#)

[REDACTED]: We welcome the EC's proposed regulation which aims to integrate ESG considerations into the investment and advisory process, and will facilitate greater sustainability in the European financial system.

[#Sustainability #ESG](#)  
[#SustainableFinanceEU](#)  
[twitter.com/EU\\_Commission/...](#)



[REDACTED]  
[REDACTED]  
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