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Art4.1(b)

October 13, 2017

Commissioner Cecilia Malmstrom
European Commission
Berlaymont Building
200 Rue de la Loi
1049 Brussels
Belgium

Dear Cecilia,

Thank you once again for taking the time from your busy schedule to meet on October 11.

As we discussed, I believe the fundamentals of the Transatlantic Relationship remain strong, despite current challenges. We will continue our strong engagement on both sides of the Atlantic to help build bridges and look forward on a close partnership with you in doing so.

It was encouraging to hear that we continue to share a common vision on the importance of Digital Trade to Europe's international competitiveness.

It is positive that progress has been made on including data flow provisions in EU trade agreements and that this position is now supported by more than 20 Member States of the EU. We hope now that we can now remove remaining obstacles and begin negotiating strong data rules in trade agreements.

Thanks again for another very enjoyable and productive discussion and I look forward to our next opportunity to meet.

Sincerely,

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cc: Art4.1(b), IBM Europe