

(GROW)

From: [redacted] <[redacted]@univers-ve.eu> on behalf of [redacted]
<[redacted]@univers-ve.eu>
Sent: 06 October 2017 16:30
To: CAB SEFCOVIC WEB
Subject: European action plan for batteries

To the Attention of Mr. Maroš Šefčovič

Dear Sir,

It is with a great pleasure that we heard about your new initiative to develop a European Battery sector. It is indeed a very strategic issue for Europa, battery being a key component of the new mobility.

It is probably not too late to act all together and drive and promote the appropriate joint efforts.

As E4V, "Energy for Vehicles" (<http://www.e4v.eu/en>) we have been operating on this strategic segment for nearly ten years. Thanks to our experience and our unique network of worldwide experts, we have progressively emerge as the partner of choice of many car manufacturers. We have been working on a number of R&D program, European or French National, with key manufacturers. But even more important in the world of today, we have moved it into action, supplying many models and having already more than 12.000 vehicles on the European roads, Powered by E4V®. We develop the batteries for the MIA, first EV conceived at such in Europe in 2010 and 2011. We also equipped all Lithium models of the Ligier, Aixam, Goupil and Gruau, all leaders in Europe on their segment for light car or utility vans. Through the 3.5t e-truck with Gruau, we equip the Fiat Ducato platform.

Our LFP ("Lithium Iron Phosphate") is the safest technology, more durable than any other and ecofriendly. It is also competitive and the best compromise for professional applications when life cycle and TCO become the key driver for intensive users.

As founder I had a long experience of this sector (former chairman and CEO of Saft in the nineties) and of industrial worldwide strategy as well as innovation (14 years in the USA and in the Telecommunication World). Created on the start-up mode, E4V is today positioned as a Technologic fast growing company, acknowledged buy various trophies (Disruptive Strategy 2016, The 2017 Fast growing Cleantech company,...).

As time to market we have positioned ourselves on the Technical Marketing and the application development. Providing a safe and efficient Solution to our Innovative Partners. While we were mastering and securing the up-stream part through a key partnership, benefiting of the necessary roadmap, industrial and technologic.

Based on this disruptive but comprehensive strategy, we would be eager and proud to participate of your plans, which are at the very heart of our strategy. While still small as a size versus the main players, we are already the partner of many and have, we believe, some key assets to share.

For this reason we would be very pleased to participate in the debates and to meet you or members of your cabinet.

Waiting for this opportunity,

Best Regards,



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