

From: [REDACTED]
To: [CAB BRETON CONTACT](#)
Cc: [JORNA Kerstin \(GROW\)](#); [MES Daniel \(CAB-TIMMERMANS\)](#); [COZIGOU Gwenole \(GROW\)](#); [STAAI Christian \(CAB-VALEAN\)](#); [REDACTED]; [REDACTED];
Subject: COVID crisis
Date: mardi 21 avril 2020 10:55:20
Attachments: [HDV Fleet Renewal Scheme_v5.pdf](#)

Dear Commissioner Breton,

On behalf of the members of ACEA and CLEPA, I would like to thank you again for the very constructive conference call we had yesterday. We value very much your deep understanding of the impact that the COVID crisis has on our sector and your willingness to help our industry getting out of and recovering from this crisis.

Please allow us, once again, to underline the main messages that our CEOs have been conveying today:

- Need for a synchronised and coordinated restart of production at EU level. As our whole value chain is inextricably integrated, only a coordinated restart of the production will be successful. This restart of production goes hand in hand with the re-opening of retail stores, so as to absorb existing stocks;
- Need for broad and technology neutral demand-stimulating schemes, to relaunch the market, safeguard jobs and contribute to the and twin transition of decarbonisation and digitalisation of society. Please find enclosed to this email ACEA's more detailed proposal for a fleet renewal scheme for heavy-duty vehicles; this proposal will be complemented soon by additional elements for light-duty vehicles;
- Need for financial support and clarity on the relevant competition rules for coordination amongst industry, to avoid irremediable damages to an otherwise thriving, innovative and competitive industry in Europe. Suppliers and commercial customers are facing already today liquidity shortages;
- Need for preserving the functioning of the internal market, not only for goods but also for workers;
- Need for regulatory adjustments: the current close-down does not only apply to manufacturing facilities but also to engineering departments and national type-approval authorities, leading to bottlenecks in the homologation process. Some adjustments on existing pieces of legislation, while maintaining the overall level of ambition, will be needed and we welcome the dialog that we have started with DG GROW and other Commission's Directorate Generals;
- On a long-term perspective, the need to deploy alternative fuel infrastructure and to invest in up/reskilling of the workforce;

We look forward to continuing this open and fruitful dialog with you in the upcoming weeks. With regard to our next meeting, that you were willing to schedule "within two/ three weeks", please allow us to make the following suggestions:

- we would welcome the possibility to open the meeting to all our CEOs, manufacturer and

suppliers, and to decide which CEOs will represent our respective associations, bearing in mind of course the need to keep the number of participants to a reasonable level

- we suggest to fix the date of our next meeting as soon as possible in order to be able to provide the highest level of participation and preparation. We can already suggest the following slot:

Tuesday 5th May between 4 and 7pm

We thank you in advance for your consideration of these requests. In the meantime, we will continue our regular exchanges with your teams within DG GROW.

Kind regards

[Redacted signature block]

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