

From: [REDACTED] zoom.us>
Sent: mardi 20 octobre 2020 20:57
To: [REDACTED] (CNECT)
Cc: [REDACTED]
Subject: Hello from Zoom

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[REDACTED],

I think we may have met several years ago when [REDACTED] I met last month with your colleague Gerard de Graaf, and he suggested I broaden my engagement with DG-CONNECT to include cybersecurity experts such as yourself.

As I'm sure you've seen, use of Zoom has expanded rapidly during COVID-19. We are in the process of engaging government stakeholders to introduce ourselves and solicit feedback as we build a global public policy and government relations strategy that is humble, respectful, and constructive. We want to position ourselves as partners of governments around the world as they advance their policy priorities, and to do whatever we can to build trust and understanding with our colleagues in government.

As you may have seen, on October 14th, Zoom announced that we will deploy end-to-end encryption technology to all users, free and paid, around the world. The feature will be optional and available for all meetings at the discretion of the host. This first phase of our end-to-end encryption deployment will provide the same security as existing end-to-end encrypted messaging platforms, but with the video quality and scale that has made Zoom the video solution of choice for hundreds of millions of people globally each day.

We would be pleased to explain Zoom's approach to end-to-end encryption—and the improvements we have made in privacy and security over the last several months—in more detail to you and your colleagues, as well as hear your thoughts on Zoom's position in the European market. If you are amenable, I would be eager to have a VTC sometime in the next few weeks at your convenience.

Thank you in advance for your continued willingness to engage with Zoom. We welcome your feedback and look forward to hearing from you.

Sincerely,

[REDACTED]



[REDACTED]

Zoom Video Communications

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