

## ADDITIONAL INFORMATION ON THE ESTIMATED BUDGET

### Unit cost for SME owners/ natural KIC Partners without salary

#### **Costs for an SME owner/ KIC Partner that is a natural person not receiving a salary**

Units: hours worked on the action

Cost Amount per unit ('hourly rate'): calculated according to the following formula:

{ { EUR 4,880 / 143 hours }  
multiplied by  
{ country-specific correction coefficient of the country where the partner is established }

Country-specific correction coefficient (in force at the time of the call):

#### **EU Member States**

country	coefficient	country	coefficient	country	coefficient	country	coefficient	country	coefficient
AT	106.7%	DK	135.0%	HR	83.9%	LV	77.7%	SE	121.8%
BE	100.0%	EE	79.4%	HU	77.4%	MT	84.4%	SI	86.1%
BG	62.0%	EL	88.7%	IE	115.6%	NL	107.9%	SK	80.4%
CY	82.6%	ES	95.4%	IT	104.4%	PL	75.5%	UK	139.83%
CZ	81.78%	FI	120.8%	LT	72.5%	PT	84.2%		
DE	97.0%	FR	115.7%	LU	100.0%	RO	68.8%		

#### **H2020 associated countries**

country	coefficient	country	coefficient	country	coefficient	country	coefficient
AL	65.3%	FO	135.0%	MD	62.01%	RS	67.3%
AM	75.4%	GE	75.3%	ME	64.8%	TN	67.5%
BA	69.0%	IL	106.1%	MK	60.0%	TR	82.1%
CH	121.2%	IS	115.3%	NO	130.6%	UA	70.8%

#### **Other countries**

country	coefficient	country	coefficient	country	coefficient	country	coefficient	country	coefficient
AE	91.5%	CR	82.1%	JP	105.5%	NC	117.2%	TD	117.8%
AO	128.1%	CU	78.6%	KE	81.5%	NE	84.8%	TG	84.4%
AR	65.6%	CV	71.7%	KG	80.3%	NG	92.6%	TH	71.6%
AU	104.4%	DJ	86.5%	KH	74.5%	NI	56.5%	TJ	62.2%
AZ	88.3%	DO	62.9%	KM	69.1%	NP	77.0%	TL	89.4%
BB	112.5%	DZ	74.0%	KR	97.6%	NZ	99.4%	TM	63.4%
BD	61.1%	EC	75.5%	KZ	81.9%	PA	63.2%	TO	85.0%
BF	96.6%	EG	57.9%	LA	89.2%	PE	80.2%	TT	81.0%
BI	74.2%	ER	98.9%	LB	86.3%	PG	101.5%	TW	82.7%
BJ	97.0%	ET	85.1%	LI	121.2%	PH	73.4%	TZ	65.4%
BM	151.5%	FJ	68.1%	LK	69.9%	PK	51.9%	UG	70.5%
BO	67.5%	GA	107.8%	LR	111.1%	PS	110.8%	US	99.1%
BR	97.9%	GH	64.1%	LS	48.3%	PY	69.0%	UY	84.3%
BW	51.7%	GM	69.0%	LY	57.6%	RU	105.4%	UZ	66.5%
BY	59.5%	GN	73.7%	MA	75.4%	RW	82.5%	VE	90.2%
BZ	77.0%	GT	82.6%	MG	86.0%	SA	80.8%	VN	53.3%
CA	87.8%	GW	96.6%	ML	94.4%	SB	107.4%	VU	108.0%
CD	137.4%	GY	62.2%	MM	65.5%	SD	99.7%	WS	83.0%
CF	108.6%	HK	100.4%	MR	62.5%	SG	113.0%	XK	65.5%
CG	120.6%	HN	73.4%	MU	74.4%	SL	106.8%	YE	81.1%
CI	98.3%	HT	94.6%	MW	68.0%	SN	94.7%	ZA	50.8%
CL	58.9%	ID	69.8%	MX	67.1%	SR	56.0%	ZM	77.4%
CM	96.0%	IN	63.4%	MY	68.8%	SV	69.6%	ZW	91.8%
CN	91.7%	JM	92.0%	MZ	71.5%	SY	77.2%		
CO	77.9%	JO	86.5%	NA	61.4%	SZ	53.5%		