

**Subject:**

FW: (Ares 7120165) RE: Request for a meeting with Costa Group

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**From:**

**Sent:** Tuesday, January 12, 2021 5:07 PM

**To:**

**Subject:** RE: (Ares 7120165) RE: Request for a meeting with Costa Group

Dear ,

Please find below the details of expected participants:

- 

I take the opportunity to wish you a safe and fruitful year 2021.

Best regards,

*Costa Crociere S.p.A*  
*EU Transparency Register: ID 350977437809-66*

Share capital Euro 344.310.720,00 - Tax code/Genova Commercial Register n. 02545900108  
Registered office: Costa Crociere S.p.A. - Piazza Piccapietra, 48 - 16121 Genova - Italy



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**From:**

**Sent:** Tuesday, 15 December 2020 11:23

**To:**

**Cc:**

**Subject:** RE: (Ares 7120165) RE: Request for a meeting with Costa Group

Dear ,

Thank you for confirming the new day and time.

I would be grateful to receive in due course the email addresses for all the participants from your side in order to send a webex invitation.

From our side Ms Scoppio will be accompanied by .

Kindly,

[REDACTED]  
[REDACTED]  
**Cabinet of Commissioner Paolo Gentiloni**  
**Commissioner for Economy**



**European Commission**  
[REDACTED]

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**From:** [REDACTED]  
**Sent:** Monday, December 14, 2020 6:10 PM  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: (Ares 7120165) RE: Request for a meeting with Costa Group [REDACTED]  
**Importance:** High

Dear [REDACTED],

Thanks for your e-mail.

Costa Crociere's [REDACTED], is available on the 27 January at 15:00 and the meeting has been secured in his diary.

Keeping in mind the importance of Italian partnerships with for eg. Fincantierri, Ecospray and many others - but also German ones - , Mr. Gentiloni may deem appropriate to raise directly some questions to [REDACTED], during the meeting.

Looking to support common EU interests, we would of course welcome the opportunity to meet both the Commissioner and Mrs. Scoppio.

Thank you in advance for your kind cooperation.

Best regards,

[REDACTED]  
*Costa Crociere S.p.A*  
*EU Transparency Register: ID 350977437809-66*

[REDACTED]  
Share capital Euro 344.310.720,00 - Tax code/Genova Commercial Register n. 02545900108  
Registered office: Costa Crociere S.p.A. - Piazza Piccapietra, 48 - 16121 Genova - Italy

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**From:** [REDACTED]  
**Sent:** Monday, 14 December 2020 10:23  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: (Ares 7120165) RE: Request for a meeting with Costa Group [REDACTED]

Dear [REDACTED],

Ms Scoppio would be available on 27 January at 15:00.

Would you be so kind and let me know if that would work for you.

Kindly,

[Redacted]

[Redacted]

**Cabinet of Commissioner Paolo Gentiloni**  
**Commissioner for Economy**



**European Commission**

[Redacted]

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**From:** [Redacted]  
**Sent:** Friday, December 11, 2020 12:21 PM  
**To:** [Redacted]  
**Cc:** [Redacted]  
**Subject:** RE: (Ares 7120165) RE: Request for a meeting with Costa Group [Redacted]

Dear [Redacted],

As mentioned on the phone and unfortunately, the agenda of [Redacted] has been rescheduled for the 15 December making the 15.00 meeting practically impossible, I am afraid.

[Redacted] would however still much appreciate the opportunity to meet Commissioner Gentiloni and Mrs Scoppio early next year.

If this may help you, I understand following options are still open in [Redacted] directory: 18 January PM; 19 AM; 20 AM & PM; 21 AM; 25 PM; 27 AM & PM; 28 at lunch time.

Thanks again for your kind assistance on this.

Kind regards,

[Redacted]

*Costa Crociere S.p.A*  
*EU Transparency Register: ID 350977437809-66*

[Redacted]

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**From:** [Redacted]  
**Sent:** Thursday, 26 November 2020 17:05  
**To:** [Redacted]

**Cc:** [redacted]

**Subject:** (Ares 7120165) RE: Request for a meeting with Costa Group [redacted]

Dear [redacted],

Thank you for the email request and indeed, I apologise for the delay in replying to you.

Unfortunately, Commissioner Gentiloni will not be available but he suggests speaking to Ms Scoppio, who is available on 15/12 at 15.00.

Would you be so kind and let me know if that would be suitable?

Kind regards,

[redacted]

[redacted]

**Cabinet of Commissioner Paolo Gentiloni**  
**Commissioner for Economy**



**European Commission**

[redacted]

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**From:** [redacted]

**Sent:** Thursday, November 26, 2020 3:28 PM

**To:** [redacted]

**Cc:** [redacted]

**Subject:** FW: Request for a meeting with Costa Group [redacted]

Dear [redacted],

Following up on the recent conversation you had with our consultant [redacted], please find below the meeting request he referenced during your call.

I much appreciate your assistance with this matter and hope the Commissioner will be able to find some time in his busy schedule for meeting [redacted].

Please let me know if you or your colleagues would require any additional information.

Best regards,

[redacted]

*Costa Crociere S.p.A*  
*EU Transparency Register: ID 350977437809-66*

[redacted]

Share capital Euro 344.310.720,00 - Tax code/Genova Commercial Register n. 02545900108  
Registered office: Costa Crociere S.p.A. - Piazza Piccapietra, 48 - 16121 Genova - Italy

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**From:** [REDACTED]  
**Sent:** Thursday, 19 November 2020 18:51  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Request for a meeting with Costa Group [REDACTED]

Dear Commissioner Gentiloni,

On behalf of [REDACTED] of Costa Group\*, we are pleased to reach out to you in your capacity as Commissioner for the Economy. We would kindly like to request a virtual meeting in the coming weeks, to discuss with you the drastic impact of the COVID-19 pandemic on the European cruise industry, to inform you of Costa Group's gradual resumption of cruises in Italy and to have an exchange on the long-term perspective for the recovery of the cruise industry in Europe, in light of the ongoing COVID-19 pandemic.

As you may know, Costa Group, as a leading European cruise operator based in Italy, voluntarily suspended its operations in the early stages of the COVID-19 outbreak before the introduction of local restrictions on cruise travel, to ensure the health and safety of passengers and crew members. In recent months, Costa Group has worked in close cooperation with a wide range of stakeholders, including Italian national and local authorities, health officials, local institutions and representatives of harbor master's offices, ports and terminals and the classification society RINA, to ensure a gradual and cautious resumption of operations in Europe. This resumption is guided by the new Costa Safety Protocol, a comprehensive set of new health measures and procedures developed by a panel of independent scientific experts, as well as initiatives such as the advice produced by the EU Healthy Gateways and the guidance from the European Maritime Safety Agency and European Centre for Disease Control.

As an important economic player in Italy, with an economic impact of over €3.5 billion euros, Costa Group's gradual resumption of cruise operations will have proportional benefits for the entire value chain of over 4,800 suppliers and 16,900 jobs in Italy, as well as the broader European tourism ecosystem, which are supported by the cruise industry.

In the coming months, the European Commission's continued support for harmonizing and coordinating the EU's response to the crisis will be key for the recovery of the European tourism ecosystem (of which the cruise industry is a vital part) and the wider European economy. Furthermore, the Commission has an important role to play, as it guides Member States in the preparation of their Recovery and Resilience Plans. Costa Group is also working in close cooperation with the Italian government on the key operational and financial aspects for these plans, and would be pleased to exchange with you regarding the potential opportunities for the future. Finally, [REDACTED] would also welcome the opportunity to discuss the importance of the EU's taxation framework for maritime fuels, in light of the upcoming revision of the Energy Taxation Directive.

We realise there are a great many demands on your time and very much appreciate your kind consideration of this request.

Yours sincerely,

[REDACTED]  
*Costa Crociere S.p.A*  
*EU Transparency Register: ID 350977437809-66*

[REDACTED]  
Share capital Euro 344.310.720,00 - Tax code/Genova Commercial Register n. 02545900108  
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*\*Costa Group (Transparency Register ID: 614156234317-03) manages the Costa Cruises and AIDA Cruises brands, is the largest cruise operator in Europe and Asia and is the only cruise operator with Italian-flagged ships. Costa Cruises was established in 1948 in Genoa (Italy), where it is still headquartered today. AIDA cruises, founded in 1960, is based in Rostock (Germany) and primarily serves the German market. In addition to these two customer-facing brands, Costa Group also includes Carnival Maritime, its marine services unit, founded in 2015 to foster communication processes between ship and shore as well as further strengthening collaboration and cross-sectional coordination between Carnival Maritime and the brands. Since 1997 the Group has belonged to Carnival Corporation & plc, the world's largest cruise ship operator – accounting for approximately 47% of the global market.*

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