

**From:** [REDACTED] (Portland) [REDACTED]  
**Sent:** mercoledì 6 ottobre 2021 15:23  
**To:** [REDACTED] (GROW); [REDACTED] (GROW)  
**Cc:** [REDACTED] (Portland)  
**Subject:** Bolt - Call request (mobility services/platform work)

Dear [REDACTED]  
Dear [REDACTED]

I hope this message finds you well.

I'm writing on behalf of my client, **Bolt – Europe's leading on-demand transportation platform** - to request a 30-minute virtual meeting to discuss the upcoming platform work initiative. Considering your potential role during the upcoming Inter-Service Consultation, we believe it is important to speak with you.

[REDACTED], Bolt's [REDACTED] will be present on the call.

In light of the **upcoming Commission proposal on platform work** (Q4 2021), Bolt would like to present their position and walk you through the findings of their **recent driver data survey on platform worker status**, touch upon the poorly conceived rebuttable presumption of employment option that has been mentioned and **provide some insight to the recent roundtable with Commissioner Schmit on this topic**.

Founded in 2013 and headquartered in Estonia, Bolt is one of the few European born and bred companies that has scaled-up into a global tech success. In the last four years, the number of its passengers has risen from 3 to 50 million, and 400,000 Bolt drivers now provide services in 21 EU Member States. **Bolt believes that after Uber, it is the largest direct provider of flexibly engaged work within the EU.**

How platform work fits in a digital Europe is one of the challenges faced today by ride-hailing and other new mobility services. Bolt appreciates that self-employment is not suitable for everyone but has implemented several initiatives which it believes demonstrate that **there is a way for an ethical business model** in which drivers are remunerated fairly without harming ride-hailing platforms' capacity to provide services and work opportunities.

For instance, Bolt offers some of the highest paying opportunities in the labour market for unskilled labour: **in every European market in which Bolt operates, drivers' gross equivalent average hourly earnings are a significant premium over the minimum wage, and in many cases a multiple of it.**

Would you have any availabilities in the coming week or so? We would be happy to accommodate your agenda.

I look forward to hearing from you.




Best wishes,

[REDACTED]

[REDACTED]

Transparency register: 7223777790-86

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**Portland** | 42 Rue Breydel, 1040 Brussels |   

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