

**To:** UJUPAN Alina-Stefania (CAB-VESTAGER); [REDACTED]  
[REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Minutes - meeting between Alina Ujupan and [REDACTED] CEO of InnoGlobal, on digital skills - 12.12.2022

**Minutes - meeting between Alina Ujupan and [REDACTED], CEO of InnoGlobal, on digital skills - 12.12.2022**

*Participants: [REDACTED], CEO of InnoGlobal; Alina Ujupan, cabinet EVP Vestager*

The meeting was organised at the request of InnoGlobal to present the work of the company and discuss the skills challenge to be addressed in the next 10 years. InnoGlobal delivers education and up-skilling programmes for people aged 25-55 and mainly focused on pharmaceuticals and the green and digital transition.

[REDACTED] underlined that it was essential to implement as soon as possible the various skills related policies developed until now. He envisaged a framework similar to Horizon Europe, where the EU decides on the main direction/objectives and the Member States are responsible for implementation.

1. On relationship with industry, he emphasised the importance to build an ecosystem where training institutions and industry work hand in hand.
2. On work with the public sector, he acknowledged the very positive outcome from public-private partnerships.
3. On the assessment of future skills needs, he suggested not to overanalyse things and to focus on transversal skills. He supported a pragmatic approach – stressing that the most important was to open adult minds to change and not the subject studied itself. He underlined that providing basic digital skills for non-IT specialists represented the biggest share of the needs; training IT experts was not the focus of companies like his (such training should be provided in the context of Masters programmes and PhDs).
4. On the Pact for Skills, he fully supported the concept but recognised that more time was needed to assess results on the ground.
5. On funding, he stressed that money brings people together. He considered that grant-based funding provided results faster but, to build a sustainable model, blended sources of funding would be more efficient.

The Vestager Cabinet recalled the division of competence and presented the Commission's work on digital education and skills. It asked for clarifications and [REDACTED] opinion on the needs on the ground. It invited InnoGlobal to play an active role in the European Year of Skills to come.