From: [Redacted]
Sent: Tuesday, November 28, 2023 8:50 AM
To: LESOVICI Roxana (CAB-VALEAN)
Cc: [Redacted]

Subject: RE: Yara Clean Ammonia - CO2-free shipping fuels and port infrastructure - thank you for the meeting

Dear Ms Lesovici,

On behalf of Yara International and Yara Clean Ammonia, thank you very much for the fruitful exchange on 23 November focused on the use of ammonia in the shipping sector.

As shared during our meeting, Yara Clean Ammonia is seeking to advance maritime decarbonisation by developing projects in all parts of the value chain, from engine and ship technology through to refuelling of ships. Being the global leader in ammonia trade with 20%+ of the market, Yara handles the largest global ammonia infrastructure network with 15 ships and 18 ammonia terminals as well as a number of ammonia production and consumption centres.

Blue ammonia quantities will play a crucial role in scaling up the green route and Yara is investing in both alternatives (more information can be found [here](https://www.yara.com)). Yara is cooperating with Azane Fuel Solutions to provide carbon-free ammonia bunkering terminals in Scandinavia. We are leading the way but in order to implement ammonia’s vast potential to decarbonise the shipping sector, bunkering infrastructure in ports must be developed widely. We are also committed to decarbonise our own shipping operations. Therefore, following the already operating battery-electric vessel Yara Birkeland, we have commissioned the world’s first ammonia-powered vessel, which will ship Norwegian fertilisers...
across the North Sea (mainly) to German ports, starting in 2026. This will be the first CO2-free shipping route on our continent.

We appreciated your insights into the next steps for the implementation of the FuelEU Maritime Regulation, as well as the information about the funding support offered by the Alternative Fuels Infrastructure Facility as well as the European Sustainable Shipping Forum, which we will further look into.

As mentioned, we are also in an exchange with your colleagues in the Directorate General on the subjects of certification, infrastructure and safety.

We would be happy to stay in touch and remain available to share information and expertise.

Kind regards,

EU Transparency Register ID-number: 68208004617-79

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Knowledge grows www.yara.com

From: 
Sent: Friday, November 3, 2023 6:10 PM
To: 
Cc: 
Subject: Yara Clean Ammonia - CO2-free shipping fuels and port infrastructure - Meeting request

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Dear Ms Lesovici,

I am contacting you on behalf of Yara International – the world leader in ammonia trade and leading ammonia producer in Europe, whose unit Yara Clean Ammonia has as its goal the development of the market for CO2-free shipping fuels.
As Yara is a partner of the European Hydrogen Week, a delegation of representatives from Norway will be in Brussels between 20-23 November. We would be delighted, in the context of the FuelEU Maritime regulation, to discuss with you important prerequisites for reaching the ambitious decarbonisation objectives for the maritime sector.

They would be delighted to present to you Yara’s capacity to support the development of ammonia as a shipping fuel becoming a reality and share with you a new announcement in this respect. The representatives would like to discuss with you the need for port infrastructure to be prepared for bunkering zero carbon fuels as well as how to accelerate this development.

For context, Yara handles the largest global ammonia infrastructure network with 15 ships and 18 ammonia terminals as well as a number of ammonia production and consumption centres. Projects of Yara Clean Ammonia cover the whole value chain of shipping, from engine and ship technology through to refuelling of ships.

On behalf of Yara, thank you very much for your consideration of our meeting request.

Kind regards,

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Logos is a public affairs, association management and stakeholder dialogue agency founded in 1998 and is a founding member of EPACA (European Public Affairs Consultancies’ Association). We have been serving clients with their public affairs and communication needs for 20 years. EU transparency register ID number: 5067624792-06.