Subject: Meeting with Danish Shipowners' Association
Date: 12 November 2015
Participants: TRADE B1; Danish Shipowners' Association; A2 SEA (CEO Schneider)

On 12/11/2015, we met with the Danish Shipowners' Association and A2Sea (important Danish company in offshore wind installations).

A2Sea (Schneider) explained that the offshore wind industry is only 15y old (A2Sea is pioneering company) but demonstrated significant growth and should to be considered separately from the offshore gas and oil industry, given different volumes with which they operate (e.g. wind turbine foundation of 250 000 tons is significantly heavier than what's used in oil and gas).

Following significant industry expansion in Europe, industry is now looking into global opportunities and regrets substantial trade barriers that affect their activities, notably in the US, but also in other countries.

In relation to trade barrier in the USA,
Concerns were repeated about the CBP interpretation relating to the "topside installation work" which has been already subject of letters and discussions earlier this year. Although the issue mainly relates to oil and gas project, it could also be applicable to all maritime projects that require heavy foundations (as for example wind farm).

In relation to the TTIP negotiations, the participants highlighted the importance of seeking the waiver in the Jones Act which would allow European companies to enter the market (with European owned vessels, specialists and equipment).

A number of arguments were mentioned
[Art. 4.1(a)]

[Art. 4.1(b)]

Policy Officer

European Commission
DG TRADE
[Art. 4.1(b)]

[Out of scope]

[Out of scope]

[Pages 4 to 6 are entirely out of scope of the request]