

FW: Coastal Security

Wednesday, October 21, 2015 12:19

Subject	FW: Coastal Security
From	[REDACTED]
To	Frontex; Registration
Sent	Wednesday, January 29, 2014 10:35

Dear colleagues,

Please be informed that I sent the reply below to the email registered in Frontex with 51/07.01.2014.

Thank you.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division

From: [REDACTED]
Sent: Wednesday, January 29, 2014 10:32
To: [REDACTED]
Subject: Re:Coastal Security

Dear Mr. [REDACTED]

Thank you for your e-mail of 6 January 2014.

I took note of your offer and have included your contact details in our database. In case any need in the scope you referred to in your message is identified within Frontex, I will contact you.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division

From: [REDACTED]
Sent: 06 January 2014 12:30
To: Frontex
Subject: Coastal Security

To whom it may concern,

Please allow me to introduce myself, I represent a new sector of an established maritime security company. We are offering innovative solutions to provide nations with vessels and equipment on a lease basis to help fight issues such as people trafficking and arms smuggling. We provide vessels on a fully maintained lease basis and can also provide comprehensive training to local personnel through our experienced training department. Our fleet can be rapidly deployed to tackle complex maritime issues and we can also provide a fully mobile shore-based surveillance network.

It would be fantastic to have the opportunity to meet with you in the future.

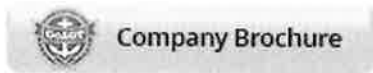
Thank you for your time and I look forward to hearing from you,

Kind Regards,

Business Development
Vessel Services

GoAGT GoAGT Ltd | Gulf of Aden Group
Transits Limited

Please click the link below to view our company brochure



GoAGT Ltd. | www.goagt.org | Office: [REDACTED] | [REDACTED] | [REDACTED]

Headquarters: 1, John Lopez Street, Floriana FRN1400, Malta

This electronic message contains information from GoAGT Ltd., which is confidential and may be legally privileged. The information is intended for use only by the individuals or entity named above, and is not for onward transmission without the specific permission of GoAGT Ltd.. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this information is strictly prohibited. If you have received this message in error, please notify me by telephone immediately.

FW: CLS personnal tracking

Wednesday, October 21, 2015 12:20

Subject	FW: CLS personnal tracking
From	[REDACTED]
To	Registration; Olga Verboncu
Sent	Thursday, January 30, 2014 15:37

Dear colleagues,

Please be informed that I replied (below) to the email registered in Frontex with 1094/21.01.2014.

Best regards,

Dragos

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Thursday, January 30, 2014 15:35
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: CLS personnal tracking

Dear Mr. [REDACTED]

Thank you for your e-mail. We are available for a meeting in Frontex. Please let us know your availability and the names of your participants in order to make the necessary arrangements for the meeting and to facilitate access to our premises. Please be informed that we are not available on 3, 4, 6, 11 and 12 February and the weeks 8 (17-21 Feb) and 10 (3-7 March).

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: Monday, January 13, 2014 11:37
To: [REDACTED]
Cc: [REDACTED]
Subject: CLS personnal tracking

Dear [REDACTED]

In the past we had been in touch concerning the use of CLS satellite transmitters and service for non cooperative mobile tracking. [REDACTED] from the maritime unit was leading the topic. Now I'd like to raise it up again especially because we have very small and slim transmitters that allow to do personal tracking. Actually it concerns more cooperative personal tracking to act against kidnapping or similar issues.

Then I'd like to meet some R&D, sea borders sector and Risk Analysis unit in order to introduce the subject and learn more about potential needs. Please let me know how we can proceed keeping in

mind that open public presentation isn't fiercely suitable for this specific topic.

Best regards

Season's Greetings click here



[REDACTED]

CLS

8-10 rue Hermès, Parc Technologique du Canal

31520 Ramonville cedex - France

Phone: [REDACTED] - Mobile: [REDACTED]

Fax: [REDACTED]

Email address: [REDACTED]

Web site : [http:// www.cls.fr](http://www.cls.fr) www.vigisat.eu

FW: New message from Contact Form

Wednesday, October 21, 2015 12:20

Subject	FW: New message from Contact Form
From	[REDACTED]
[REDACTED]	[REDACTED] Registration
Cc	[REDACTED]
Sent	Friday, February 07, 2014 12:01

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 1792/03.02.2014

Thank you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Friday, February 07, 2014 11:59

To: [REDACTED]

Subject: New message from Contact Form

Dear [REDACTED],

Thank you for your e-mail of 03 February 2014.

I have taken note of your offer and have included your contact details in our database. In case any need in the scope of the products of your company will be identified in Frontex I will contact you.

Best regards

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
[REDACTED]

-----Original Message-----

From: [REDACTED]

Sent: 03 February 2014 13:56

To: Frontex

Subject: New message from Contact Form

[REDACTED]

Company: GateHouse A/S

Address: Stroemmen 6

City: Noerre Sundby 9400 DK

Mobile phone: +[REDACTED]

Phone number: [REDACTED]

From IP: None

on 2014-02-03 at 13:55 wrote:


Hi!

To whom it may concern. We are specialists in maritime surveillance and monitoring solutions and may have tools/solutions and services that could be of interest to FRONTEX.

You can find us here www.gatehouse.dk

Among others we are the providers of systems to Danish Maritime Authority (DMA) since 2004.

Br.


Sales Director
GateHouse A/S

FW: Communication from OHB SYstems - meeting request

Wednesday, October 21, 2015 12:20

Subject	FW: Communication from OHB SYstems - meeting request
From	[REDACTED]
To	[REDACTED] Registration
Cc	[REDACTED]
Sent	Friday, February 07, 2014 11:55

Dear colleagues,

Please find underneath our reply to the email registered in Frontex with 1898/04.02.2014.

Thank you.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]

Sent: Friday, February 07, 2014 11:53

To: [REDACTED]

Subject: FW: Communication from OHB SYstems - meeting request

Dear Mr [REDACTED]

Thank you for your email.

Due to the fact that we have an important number of requests for meetings from the Industry's side, we decided to group them in 2-3 yearly events, based on topics relevant for border control and the interest of our experts. The concept is under elaboration and when it will be ready an announcement on these lines will be published on our website. I will let also you know when that will happen, but your request is already taken into consideration and depending on the interest of our experts you could be invited for one of the mentioned meetings.

Thank you for understanding.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

-----Original Message-----

From: [REDACTED]

Sent: Tuesday, February 04, 2014 14:58

To: [REDACTED]

Subject: Re: 2014 card &

Dear [REDACTED]

since we met last time OHB System has invested in Airborne Realtime Hyperspectral Surveillance as well as high mobile SatCom on the move. At the

moment we discuss with German Forces 3D Data generation and exploitation.
We will be pleased if this meets your interests and I propose to you
presentation and discussion to these items.

Please feel free to contact me.

With cordial regards



OHB System AG
Bremen

FW: Civil ISR

Wednesday, October 21, 2015 12:20

Subject	FW: Civil ISR
From	[REDACTED]
To	[REDACTED] Registration
Cc	[REDACTED]
Sent	Friday, February 07, 2014 11:34

Dear colleagues,
Please find underneath the reply I sent to the email registered in Frontex with no 1110/21.01.2014.
Thank you.
Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Friday, February 07, 2014 11:32
To: [REDACTED]
Cc: [REDACTED]
Subject: FW: Civil ISR

Dear Mr. [REDACTED]
Thank you for your invitation.
We confirm the participation of Mr. [REDACTED] to the Civil ISR symposium in London on the 28th and 29th May.
Best regards,

[REDACTED]

[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 21 January 2014 12:25
To: [REDACTED]
Subject: Civil ISR

Dear Mr. [REDACTED]

A pleasure to speak with you on the telephone this morning, thank you for taking my call.

As we discussed, I am organising the inaugural **Civil ISR** symposium here in London on the **28th and 29th May**. The event will examine the variety of airborne ISR platforms utilised in civil operations including border surveillance, humanitarian/disaster relief, policing and maritime monitoring.

One of the key areas of focus at the event will be UAS and given Frontex's innovative approach to border surveillance with UAS, I am very keen to invite you to offer a briefing at the event on your work in this area.

Are you able to participate?

I am working to a very tight deadline so I would be most grateful if you were able to get back to me as soon as possible and before the **31st January** if at all possible. If you require any further information then do please let me know.

Please acknowledge receipt of this email and I very much look forward to hearing from you.

Kind Regards,

[REDACTED]
[REDACTED]
[REDACTED]

Civil ISR 2014

☎ Phone: +[REDACTED]
✉ E-Mail: [REDACTED]

Civil ISR

FW: FP7 SNIFFER Project - Public Workshop

Wednesday, October 21, 2015 12:21

Subject	FW: FP7 SNIFFER Project - Public Workshop
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Wednesday, February 12, 2014 13:04

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with no 2297/11.02.2014.

Thank you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: Wednesday, February 12, 2014 12:59

To: [REDACTED]

Cc: [REDACTED]

Subject: RE: FP7 SNIFFER Project - Public Workshop

Dear [REDACTED]

Thank you very much for your email. Mr. [REDACTED] is welcome. I will keep you updated when I have more news concerning the event.

Thank you also for the invitation to the project's first public event. Unfortunately, during the period you mentioned, I am involved in other activities and the current agenda for April doesn't allow me to attend it. Nevertheless I informed my colleagues in Frontex about your event, but also the experts involved in the Advisory Group for Border Security Research (where 22 countries are represented). I will let you know if any of our colleagues are available to participate.

Wishing you a successful event,

All the best,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit - Capacity Building Division

[REDACTED]

From: [REDACTED]

Sent: Tuesday, February 11, 2014 10:41

To: [REDACTED]

Cc: [REDACTED]

Subject: FP7 SNIFFER Project - Public Workshop

Importance: High

Dear Mr [REDACTED]

You kindly invited the SNIFFER Project to participate in the ED4BG. Thank you very much.

[redacted] the project coordinator, will be pleased to attend.

My name is [redacted] and I work at ARTTIC on SNIFFER dissemination activities.
As a reminder, SNIFFER deals with the capture and analysis of odours in order to leverage sniffer dogs' capabilities. It tends to apply to border security applications related to the detection and analysis of persons, illegal substances and in particular explosives.
Further information is available on www.sniffer-project.eu.

The project is having its **first public event on April 7th and 8th, 2014 in Noisy-le-Grand, France.**
You will find attached a brief overview of the event programme.
The SNIFFER Consortium would be pleased to welcome you at this event.
Please confirm your attendance as soon as possible as we would be pleased to help you with logistics.

Moreover, it would be of great help if you could share with us some contacts (within or outside FRONTEX) you think would be interested in attending / participating in this event.
Indeed, we aim at reaching a broad audience of end-users in order for research to meet real-life constraints.
Your support would be much appreciated.

Many thanks in advance for your response.
Please do not hesitate to contact us [redacted] for any further information.

Best regards,

[redacted]

SNIFFER Office

[redacted]
[redacted]
ARTTIC
58A rue du Dessous des Berges
75013 Paris - France

[redacted]
[redacted]
[redacted]
<http://www.arttic.com>

FW: Rent lease buy Navy Vessels

Wednesday, October 21, 2015 12:21

Subject	FW: Rent lease buy Navy Vessels
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Wednesday, February 26, 2014 13:19

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with 3097/24.02.2014.

Thank you.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: Wednesday, February 26, 2014 13:17
To: [REDACTED]
Subject: Rent lease buy Navy Vessels

Dear Mr [REDACTED]

Thank you for your e-mails of 24 February 2014.

I have taken note of your offer and have included your contact details in our database. In case any need in the scope of the products of your company will be identified in Frontex I will contact you.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: 24 February 2014 17:45
To: [REDACTED]
Subject: Fotos for rent lease buy Navy Vessels

Dear Ladies and Gentlemen,

supplemental to my email this afternoon I send you the fact sheets of our vessels. Now you can see what we can offer and I think that we have very interesting possibilities for you. If you are interested in our service or in our vessels, I would be prepared to come to give you detailed informations. Looking forward to hear from you

Mit freundlichen Grüßen / Best regards,

[REDACTED]



ISN
Internat
ional
Securit
y
Netwo
rk
GmbH
Baden
Airpark
Montr
eal
Avenu
e D
415
77836
Rhein
münst
er

ISN
Internati
onal
Security
Network
GmbH |
Wichern
strasse 2
|
D-76185
Karlsruh
e
Amtsger
icht
Karlsruh
e | HRB
111045
|
Geschäft
sführer
Jérôme
F. Soiné
|
USt.Iden
t.Nr.
DE2447
43882
Niederla
ssung:
Baden
Airpark
|
Montrea
l Avenue
D415 |
D-77836
Rheinm
ünster



SAMI



From: [REDACTED]
Sent: 24 February 2014 16:07
To: Frontex
Subject: Rent lease buy Navy Vessels

Dear Ladies and gentlemen,

I am contacting you due to an article in the German magazine "Wirtschaftswoche" where it is written, that Frontex is very interested in buying, leasing or renting ships and helicopters for their activities in the Mediterranean Sea.

We are a German security company with different departments. One of them is Maritime Security. In this department we are operating two Navy vessels and helicopters. Specially the vessels could be very interesting for you. We would be prepared to rent them to you or even sell them. It would be a pleasure for me, to get in contact to your responsible persons from hooled resources.

Thank you very much for your support and it would be a pleasure for me to introduce our vessels to you.

Mit freundlichen Grüßen / Best regards
[REDACTED]

[REDACTED] | Maritime Operations | [REDACTED]
tel [REDACTED]
ISN International Security Network GmbH | Montreal Ave D 415 | 77836 Rheinmünster
Germany | www.isn.eu.com



ISN International Security Network GmbH | Wichernstrasse 2 | D-76185 Karlsruhe
Amtsgericht Karlsruhe | HRB 111045 | Geschäftsführer Jérôme F. Soiné | USt.Ident.Nr.
DE244743882
Niederlassung: Baden Airpark | Montreal Avenue D415 | D-77836 Rheinmünster

FW: High Altitude Pseudo-Satellite (HAPS) Achievements

Wednesday, October 21, 2015 12:22

Subject	FW: High Altitude Pseudo-Satellite (HAPS) Achievements
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Tuesday, February 25, 2014 12:49

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with no 3076/24.02.2014

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: +48 22 205 9631

From: [REDACTED]

Sent: Tuesday, February 25, 2014 12:47

To: [REDACTED]

Subject: RE: High Altitude Pseudo-Satellite (HAPS) Achievements

Dear [REDACTED]

Thank you for your e-mail.

A demonstration of RPAs flying BLOS is low priority for Frontex these days. The rationale is that this is already a routine practice, for instance, in the Italian operation "Mare Nostrum".

On the other hand you mentioned that you are currently reviewing this project opportunity from the HAPS perspective. Since Frontex may be interested in this topic I would like to hear more of it when you are finished with your reviewing process.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Friday, February 21, 2014 16:25

To: [REDACTED]

Subject: RE: High Altitude Pseudo-Satellite (HAPS) Achievements

Dear [REDACTED]

following up on our exchange from last year I was wondering whether any comments or questions arose within FRONTEX from the presentation of HAPS Zephyr P/L capabilities.

[REDACTED] I assume you are aware of the DeSIRE II project for which ESA and EDA have lately signed an agreement to continue their cooperation from the DeSIRE I project. My understanding is that upcoming DeSIRE II shall demonstrate that services such as maritime surveillance applications can be

rendered with RPAS flying beyond radio lines of sight through the use of safe and secure satellite-based command and control links. We are currently reviewing this project opportunity from the HAPS perspective. In any case a strong end user involvement in DeSIRE II appears to be advisable. Would FRONTEX be interested to take such role as end user in a DeSIRE II demonstration project?

Thank you in advance for your feedback!

My best regards,

[REDACTED]

[REDACTED]

Business Development High Altitude Pseudo-Satellite
Airbus Defence & Space

Germany – 81663 Munich

T [REDACTED]

M [REDACTED]

E [REDACTED]

www.airbusdefenceandspace.com



FW: API/PNR - Morpho meeting after French project award

Wednesday, October 21, 2015 12:22

Subject	FW: API/PNR - Morpho meeting after French project award
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Tuesday, February 25, 2014 10:00

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with no 3093/24.02.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: Tuesday, February 25, 2014 09:58
To: [REDACTED]
Subject: RE: API/PNR - Morpho meeting after French project award

Dear Mr. [REDACTED]
Thank you for your email.
My colleagues would be available to meet you on the second half of March.
I am kindly asking you to propose a date, in order to make the necessary arrangements for a meeting in Frontex facilities.
Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]
Subject: RE: API/PNR - Morpho meeting after French project award
Date: 18 de febrero de 2014 15:28:02 GMT+1
To: [REDACTED]
Cc: "RAPINE Christophe (MORPHO)" [REDACTED]

Dear [REDACTED]

After discussion with [REDACTED], we both, agreed that it's a good idea for us to travel to Warsaw and meet you and your team. Our agenda is a little bit busy for the next 2 weeks, but I hope we can find an agreed date beginning to middle March. What period will be convenient for you in this period ? Let me know and I will organize the visit from our side.
Thanks in advance.

Best regards,



11 boulevard Gallieni
92445 Issy-les-Moulineaux France

[REDACTED]
Sales Manager, Border Control

Tel. : + [REDACTED] 09

Mob. : [REDACTED]

Fax: + [REDACTED]

De : [REDACTED] (MORPHO)

Envoyé : jeudi 13 février 2014 17:36

À : [REDACTED]

Objet : RE: API/PNR - Morpho meeting after French project award

Dear [REDACTED],

Thank you very much for your help. I hope I will have news soon from him.

It will be a pleasure to meet you and a really a good opportunity for Morpho to share with you and Frontex's representatives our vision and products.

I will come back quickly to you.

Best regards,



11 boulevard Gallieni
92445 Issy-les-Moulineaux France

[REDACTED]
[REDACTED]
Tel. : + [REDACTED]

Mob. : [REDACTED]

Fax: + [REDACTED]

De : [REDACTED]

Envoyé : jeudi 13 février 2014 17:23

À : [REDACTED] (MORPHO)

Objet : RE: API/PNR - Morpho meeting after French project award

Dear [REDACTED],

No worries. I just shared your contact details with [REDACTED]

I wish you fruitful business, and you are welcome to come anytime to Warsaw to present your products.

Best

[REDACTED]
Research Officer
Research & Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED]

Sent: 11 February 2014 15:30

To: [REDACTED]

Subject: RE: API/PNR - Morpho meeting after French project award

Dear [REDACTED]

I received a message from our outlook's administrator, informing me that my mail below has not been sent. Sorry for that.

Here a second tentative, I hope will be more successful. Please confirm.

"Dear [REDACTED]

As explained by phone, I am working with [REDACTED] in charge on developing our API-PNR offer in Europe and through others regions.

Concerning Spain, I will be happy to discuss with [REDACTED] As you are in relation with him, I am wondering if you could give him my e-mail and/or phone number (here below).

I perfectly understand, that he is very busy, so nothing is urgent. However it could be good to have a very short discussion with him soon, to see how and when we can arrange a first meeting.

Thanks in advance for your help."

Best Regards,



11 boulevard Gallieni
92445 Issy-les-Moulineaux France

[REDACTED]
Sales Manager, Border Control

Tel. : + [REDACTED]

Mob. : + [REDACTED]

Fax: + [REDACTED]

De : [REDACTED] (MORPHO)

Envoyé : jeudi 6 février 2014 13:37

Objet : API/PNR - Morpho meeting after French project award

Dear [REDACTED]

As explained by phone, I am working with [REDACTED] in charge on developing our API-PNR offer in Europe and through others regions.

Concerning Spain, I will be happy to discuss with [REDACTED] As you are in relation with him, I am wondering if you could give him my e-mail and/or phone number (here below).

I perfectly understand, that he is very busy, so nothing is urgent. However it could be good to have a very short discussion with him soon, to see how and when we can arrange a first meeting.

Thanks in advance for your help.

Best regards,



11 boulevard Gallieni
92445 Issy-les-Moulineaux France

[REDACTED]
Sales Manager, Border Control

Tel. : [REDACTED]

[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: Friday, January 31, 2014 3:06 PM
To: [REDACTED] (MORPHO)
Subject: RE: API/PNR - Morpho meeting after French project award

Dear [REDACTED]

Congratulations for winning such a relevant contract and thank you very much for keeping us informed about it.

We will be pleased to receive more information as we are currently finalizing the development of a common passenger targeting model.

In Spain there is no PNR in place yet, only API. The contact person is [REDACTED] from the Spanish National Police; I will forward him your email so he may contact you as needed.

Best regards

[REDACTED]
Research Officer
Research & Development Unit - Capacity Building Division
[REDACTED]
[REDACTED]

FRONTEX

Rondo ONZ 1
00-124 Warsaw
POLAND
Tel: +48 22 205 9500
Fax: +48 22 205 9501

www.frontex.europa.eu

Please consider the environment before printing this email.

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

From: [REDACTED]
Sent: 31 January 2014 00:09
To: [REDACTED]
Cc: [REDACTED] (MORPHO)
Subject: API/PNR - Morpho meeting after French project award

Dear [REDACTED]

Since the API-PNR Day in Brussels last November, we received a very good news from the French government : we have been awarded the API-PNR PIU set-up contract for France.

I would be interested to present you in more details this approach so Frontex's representatives are aware of Morpho's new field of expertise.
If you or other colleagues at Frontex are interested, please let me know some dates in the near future that might be suitable for us to meet.

Moreover, we already arranged first meetings with other Member States which applied to the ISEC funding.

But, to date, we are still looking for the PNR project manager in Spain : would you have any contact

details to facilitate the first contact in this country ?

Looking forward to hearing from you, and, of course, happy new year 2014

Best regards,



**11 boulevard Gallieni
92445 Issy-les-Moulineaux France**

[Redacted]
[Redacted] France
Tel. : + [Redacted]
[Redacted]
[Redacted]

FW: New message from Contact Form

Wednesday, October 21, 2015 12:22

Subject	FW: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Monday, February 24, 2014 13:28

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with 2637/18.02.2014.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, February 24, 2014 [REDACTED]

[REDACTED] gerd.mangelsdorf@arcor.de'

Subject: Re: New message from Contact Form

Dear [REDACTED]

Thank you for your email. It has been forwarded to me for further processing.

Although I understand from your e-mail that you are looking for help to contact the right institutions and right persons in the Member States of the European Union, Frontex doesn't provide such services to vendors. What is more, Frontex, as a matter of principle, maintains a neutral position vis-à-vis vendors.

Accordingly, I can only provide you with the link to the National Authorities involved in Border Control in the Member States of the European Union (<http://frontex.europa.eu/partners/national-authorities/>).

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
[REDACTED]

-----Original Message-----

From: [REDACTED]

Sent: 18 February 2014 08:50

To: Frontex

Subject: New message from Contact Form

[REDACTED]

Company: Agentur für Wirtschaftskommunikation Gerd Mangelsdorf
Address: Mozartstr. 29

City: 12555 Berlin

Mobile phone: [REDACTED]

Phone number: +[REDACTED]

From IP: None

on 2014-02-18 at 08:49 wrote:

Dear Sirs,

as a German business communication agency I act as the European representation of the American company Worldwide Aeros (www.aeroscraft.com) which is producing the so-called aerostats. As a German company I communicated these aircraft to North African and South European governments with the support of the German Chambers of Industry and Commerce in the region. An increasing number of my contacts recommended me to approach you and ask for your mediation and council in this affair.

You know that such an aerostat is able to monitor long border areas like between Bulgaria and Turkey or between Greece and Turkey. The most sophisticated aerostat of the actual production line of Aeros is a 40 metres long unmanned airship that is left on a rope to a height of 1.5 kilometres in the air and firmly anchored to the respective location on a truck. It is equipped with the most sophisticated surveillance cameras, radar and infrared devices in the world. From this platform the observer can register all movements on the ground and in the air in the 150 km radius. All radio traffic in the region can be recorded. With the help of thermal imaging cameras people are made visible who want to cross the border in complete darkness. Please let me know whether you can help me to contact the right institutions and right persons in the European countries who should be interested in more information about such an aircraft. Many thanks in advance.

With kindest regards

[REDACTED]

FW: Secunet eID activities - meeting request

Wednesday, October 21, 2015 12:23

Subject	FW: Secunet eID activities - meeting request
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding
Sent	Monday, February 24, 2014 12:49

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with no 2225/10.02.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, February 24, 2014 12:48

To: [REDACTED]

Cc: [REDACTED]

Subject: FW: Secunet eID activities - meeting request

Dear Mr. [REDACTED]

Thank you for your email.

My colleagues [REDACTED] would be available to meet you after 6 March 2014.

I am kindly asking you to propose a date after the mentioned one, in order to make the necessary arrangements for a meeting in Frontex facilities.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: 10 February 2014 09:44

To: [REDACTED]

Cc: [REDACTED]

Subject: secunet eID activities - meeting request

Dear all,

as you may know secunet is involved in several projects in the area of checking electronic identity documents for border polices not only in Germany. Based on this experience, we think that our offer is in this field at the forefront of technology.

We would like to propose a meeting with you at Frontex to update you on our activities and to discuss your view on the actual and future needs in border control in this area.

From our side the topics we want to present are:

1. Update on PKI deployment for German border control with a focus on the centralised Terminal Control Center (TCC)
2. Presenting a methodology of checking biometric data stored in eID documents in an off-line mobile control

scenario (mTCC)

3. Discussion about certificate exchange between member states – creating and maintaining trust

We would be present with max. 4 persons:

2 Technology experts, [REDACTED] (Portfolio manager electronic identities), [REDACTED] (Key account manager Frontex).

For the time frame of the meeting we want to propose the first two weeks of March (4th – 14th).

Please feel free to make another suggestion.

Looking forward hearing from you!

Best regards

[REDACTED]
Dipl.-Ing.

[REDACTED]
International Sales, Public Sector

[REDACTED]
secunet Security Networks AG

Kronprinzenstr. 30; 45128 Essen, Germany

www.secunet.com

Sitz: Kronprinzenstraße 30, 45128 Essen, Deutschland / Amtsgericht Essen HRB 13615

Vorstand: Dr. Rainer Baumgart (Vors.), Willem Bulthuis,
Thomas Pleines / Aufsichtsratsvorsitzender: Dr. Peter Zattler

FW: Specialized interest to the Marine Traffic service

Wednesday, October 21, 2015 12:23

Subject	FW: Specialized interest to the Marine Traffic service
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Wednesday, March 12, 2014 09:57

Dear colleagues,

Please find below the reply to the email registered in Frontex with no 4088/11.03.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit · Capacity Building Division

[REDACTED]

From: [REDACTED]

Sent: Wednesday, March 12, 2014 09:56

To: [REDACTED]

Cc: [REDACTED]

Subject: RE: Specialized interest to the Marine Traffic service

Dear Mr. [REDACTED]

Thank you very much for your invitation to join the consortium for a response to the Horizon 2020 call mentioned in your email.

At this point I would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result the participation of Frontex in any consortium that is to submit a proposal in this context or any kind of facilitation at this stage would constitute a case of conflict of interest.

Having said that, if your proposal will be successful, Frontex could potentially participate, based on a further assessment of the project, in your project activities as advisor or as (representative of) end-user(s).

Thank you very much for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit · Capacity Building Division

[REDACTED]

From: [REDACTED]

Sent: 07 March 2014 09:42

To: [REDACTED]

Cc: [REDACTED]

Subject: RE: Specialized interest to the Marine Traffic service

Dear Mr. [REDACTED]

My name is [REDACTED] and I am coordinating a research proposal at MarineTraffic, for a research grant from the EC in the frame of the Horizon2020 work programme.
In particular, we are setting up a proposal in which we are addressing the challenges listed under objective MG.4.2-2014. Safer and more efficient waterborne operations through new technologies and smarter traffic management in the Smart, Green and Integrated Transport
(<http://ec.europa.eu/programmes/horizon2020/en/h2020-section/smart-green-and-integrated-transport>) call.

The main idea is to employ data fusion, machine learning and analytics methods in order to be able to monitor and manage waterborne operations with the aim to improve safety conditions through innovative detection and prevention processes. This approach and technologies can be employed in a variety of scenarios including terrorism, illegal trafficking, fishing, piracy, port traffic management, etc. The vessel data collected through MarineTraffic is a great opportunity for applying machine learning techniques and big data analysis in this domain.

We are currently setting up the consortium and we would like to ask you whether you would be interested in participating in such an endeavour. We are certain that your expertise would be an important addition to the proposed project. The project should aim for an EC contribution between 4-9M Euros. Unfortunately time is a luxury we do not have, given that the proposal is evaluated in two stages and the first stage deadline is on 18/03/2014, we would appreciate a quick response.

Thank you in advance,
Dr. [REDACTED]

FW: BT Poland - [REDACTED]

Wednesday, October 21, 2015 12:23

Subject	FW: BT Poland - [REDACTED]
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, April 01, 2014 17:54

Dear colleagues,

The underneath email is a continuation of an email already registered (no. 2388/12.02.2014). We answered on 14 Feb and the requestor is writing us again on 01 April. Please find below the last reply to him.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Tuesday, April 01, 2014 17:51

To: [REDACTED]

Subject: RE: BT Poland - [REDACTED]

Dear Mr. [REDACTED],

Thank you for your email. Let me please inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information (if you cannot open it directly, please copy it in your browser). Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]

Sent: Tuesday, April 01, 2014 10:49

To: [REDACTED]

Subject: RE: BT Poland - [REDACTED]

Dear Mr. [REDACTED]

Following the discussion below I would kindly ask you whether is there any update on this topic? We are ready to discuss and present our solution.

[REDACTED]

From: [REDACTED]

Sent: 14 February 2014 10:21

To: [REDACTED]

[REDACTED]

Cc: [REDACTED]

Subject: RE: BT Poland - [REDACTED]

Dear Mr. [REDACTED]

Thank you for your email. At this moment we are planning the next events for this year and the potential invitations will be published on Frontex site in due time. I have included your contact details in our database and I will disseminate your email to my colleagues that could be interested by the topic. In case that any need in the scope you referred to in your message is identified, I will contact you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division

[REDACTED]

FRONTEX

Rondo ONZ 1
00-124 Warsaw
POLAND
Tel: +48 22 205 9500
Fax: +48 22 205 9501

www.frontex.europa.eu

Please consider the environment before printing this email.

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

From: [REDACTED]

Sent: Tuesday, February 11, 2014 14:12

To: [REDACTED]

Subject: BT Poland - [REDACTED]

Importance: High

Mr. [REDACTED]

Researching about Frontex, I've found <http://frontex.europa.eu/news/land-border-surveillance-demonstration-and-workshop-2012-invitation-pwHvns> - an invitation for Land Border Surveillance Demonstration and Workshop held in 2012.

I would like to ask if there any similar event planned in the nearest future? BT has a set of solutions targeting exactly the needs described in the article.

Also I would like to propose a short meeting which will be for me an opportunity to demonstrate capabilities of my company itself and solutions for security and defense emphasizing guarding of borders.

About BT

BT Global Services is in the international line of business for BT Group, we deliver managed network IT services for business and government organizations, having over 24,000 employees working across 170 countries enables us to operate globally and deliver locally to most of the world's large multinational corporations.

At the heart of our business is a global, all-IP 21CN network but it is the combination of the network, IT and professional services that allows BT Global Services to bring together managed solutions that help our customer's peoples to be more productive, their customers to be better served and their

organizations to operate more efficiently .

Kind regards

Account Director CEE, Russia & CIS | BT Global Services

www.bt.com/globalservices



BT Global Services



BT Connect
Networks that think

BT Compute
Services that adapt

BT One
Communications that unify

BT Assure
Security that matters

BT Contact
Relationships that grow

BT Advise
Knowledge that delivers

This electronic message contains information from BT, which may be privileged or confidential. The information is intended for use only by the individual(s) or entity named above. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this information is strictly prohibited. If you have received this electronic message in error, please notify me by telephone or email (to the number or email address above) immediately.

Activity and use of the British Telecommunications plc e-mail system is monitored to secure its effective operation and for other lawful business purposes. Communications using this system will also be monitored and may be recorded to secure effective operation and for other lawful business purposes.

FW: Eva Diaz, Airbus Defence and Space, Brussels office

Wednesday, October 21, 2015 12:23

Subject	FW: [REDACTED] Airbus Defence and Space, Brussels office
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, April 01, 2014 17:26

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 5319/28.03.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit · Capacity Building Division

[REDACTED]

From: [REDACTED]

Sent: Tuesday, April 01, 2014 17:24

To: [REDACTED]

Subject: [REDACTED] Airbus Defence and Space, Brussels office

Dear [REDACTED]

Thank you for your email. It has been passed on to me for further handling. Let me please inform you that as far as this years' ED4BG is concerned, industry participation is foreseen only for those who are part of European funded ongoing border security research projects (FP7 projects). At this moment the registration process is closed.

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit · Capacity Building Division

[REDACTED]

From: [REDACTED]

Sent: Thursday, March 27, 2014 18:58

To: [REDACTED]

[REDACTED]

Subject: [REDACTED] Airbus Defence and Space, Brussels office

Dear [REDACTED]

I hope you are doing fine. Sometime have passed since we met last time.

My division (Cassidian) was merged to Airbus Military and Astrium, into a unique

Division now called Airbus Defence and Space. I am sure you already know about this.
I will be taking a new position in the new Division as of July 1st in Munich (after six years and a half in Brussels!) and have started to implement a transition period to hand over my current responsibilities in Brussels to my successors for NATO and EU affairs

[REDACTED] respectively)

In this regard, I would like that they have the opportunity to know Frontex team and I believe the best

occasion would be during your next European Day for Border Guards on May 22nd. I would appreciate it very much if

you could send to the three of us an invitation to attend this event (or to facilitate that the respective department in charge does so)

Thank you very much in advance,

Best regards

[REDACTED]

<<ED4BG - Programme.pdf>>

FW: Help to attend the ED4BG 2014

Wednesday, October 21, 2015 12:23

Subject	FW: Help to attend the ED4BG 2014
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, April 01, 2014 17:19

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 5430/31.03.2014.

Best regards [REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: Tuesday, April 01, 2014 17:16
To: [REDACTED]
Subject: Help to attend the ED4BG 2014

Dear [REDACTED]

Thank you for your email. Let me please inform you that as far as this years' ED4BG is concerned, industry participation is foreseen only for those who are part of European funded ongoing border security research projects (FP7 projects). At this moment the registration process is closed.

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Thank you for your understanding.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: Monday, March 31, 2014 11:49
To: [REDACTED]
Subject: Help to attend the ED4BG 2014.

Dear [REDACTED]

I tried unsuccessfully to subscribe on the FRONTEX website to the ED4BG day of May 22nd, as I used to do before.

I have attended the events in the past years and would like to be there this year as well. My report in the working group of EOS helped a wider number of industries to be aware of the needs expressed in those events.

[REDACTED] suggested me to ask if you can help me somehow to get an invitation for the ED4BG 2014.

Hope to hear you soon , in order to arrange a plan for coming in Warsaw on May.

Kind Regards

[REDACTED]

[REDACTED]
[REDACTED]



10 Rue Montoyer
B-1000 Brussels
Tel : +32 2 777 02 55
Mob: +32 472990751
www.eos-eu.com

EOS is registered at the EU Transparency: 32134385519-64

FW: Request for a meeting Saab Maritime Surveillance Capabilities

Wednesday, October 21, 2015 12:23

Subject	FW: Request for a meeting Saab Maritime Surveillance Capabilities
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Monday, January 20, 2014 14:30

Dear colleagues,

Please find below, for registration and sending to [REDACTED] the reply to the email no 857/16.01.2014.

Thank you very much.

Best regards,

"Dear Mr. [REDACTED]

Thank you for your email sent to Frontex on 8.01.2014. It has been forwarded to me for further processing.

We would be available for a meeting on 3 February or during the period 24-28 February. Please let us know your availability in order to book a meeting room.

Looking forward to hearing from you,

Best regards,

[REDACTED]
[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: Registration

Sent: 16 January 2014 16:21

To: director.capacitybuilding

Cc: HoRDU

Subject: Request for a meeting Saab Maritime Surveillance Capabilities

Date: 16.01.2014	Reg.No: 857	
Responsible Organisation:	Cc:	
Remark:		Deadline:

Remark for staff member:		
Reference:		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

From: [REDACTED]

Sent: 08 January 2014 16:51

To: [REDACTED]

Subject: Saab Maritime Surveillance Capabilities

Dear [REDACTED]

You have discussed Saab Airborne Maritime Surveillance Capabilities, with my colleague [REDACTED]. My name is [REDACTED] and I am Marketing and Sales Director for Airborne Maritime Surveillance, and I would like to follow up on this discussion.

I suggest a meeting at your premises and convenience, preferably during February to further discuss your needs, Saab capabilities and the possibility for an in-flight demonstration.

Please suggest some alternative dates that suits you, and I will respond to you.

Best Regards,

[REDACTED]

[REDACTED]

[REDACTED] Marketing & Sales
Maritime Surveillance Area

Direct [REDACTED]

Mobile + [REDACTED]

[REDACTED]

Saab AB
SE-581 88 Linköping
Sweden
www.saabgroup.com

*This e-mail is private and confidential between the sender and the addressee.
In the event of misdirection, the recipient is prohibited from using, copying or
disseminating it or any information in it. Please notify the above if any misdirection.*

FW: DCBD tasking: Request from Aerodata AG for a meeting on the future cooperation

Wednesday, October 21, 2015 12:23

Subject	FW: DCBD tasking: Request from Aerodata AG for a meeting on the future cooperation
From	[REDACTED]
To	Registration
Cc	[REDACTED]
Sent	Monday, January 20, 2014 14:45

Dear colleagues,

Please find below, for registration and sending to [REDACTED] the reply to the email no 336/10.01.2014.

Thank you very much.

Best regards,

"Dear Mr. [REDACTED]

Thank you for your email sent to me on 8.01.2014. All the best for you and a Happy New Year with health and professional and personal achievements!.

We would be available for a meeting on 3 February or during the period 24-28 February. Please let us know your availability in order to book a meeting room.

Looking forward to hearing from you,

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

From: Registration

Sent: 10 January 2014 15:11

To: director.capacitybuilding

Cc: HoRDU

Subject: Request from Aerodata AG for a meeting on the future cooperation

Date: 10.01.2014	Reg.No: 336	
Responsible Organisation:	Cc:	
Remark: Follow up of 529/2013		Deadline:
Remark for staff member: from DCBD RDU to provide reply by 24/01/2014		
Reference:		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

From: [REDACTED]
Sent: 10 January 2014 14:14
To: Registration
Subject: FW: Happy New Year ! - Question

Dear colleagues,
Could you please register the email below?
Thank you very much.
Best,
[REDACTED]



[REDACTED]
Research and Development Unit

Rondo ONZ 1
00-124 Warsaw, Poland
[REDACTED]
[REDACTED]
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

From: [REDACTED]

Sent: Wednesday, January 08, 2014 14:07

To: [REDACTED]

Subject: Happy New Year ! - Question

Good day [REDACTED]

First of all my sincerest wishes to you and your nearest for a good, healthy and prosperous New Year !
Trust you have had a good start in 2014. On my side, I had continued work with a short break only after X-mas.

Short before the 2013 year-end we had a workshop with the objective to set priorities for 2014 on our design- and development resources. In my field of responsibilities I asked for resources to be allocated in the field of (near) real-time data transmission as from the Aerodata equipped MPA. In this respect we identified EUROSUR as a possible field of application. I would appreciate if we could have a meeting to discuss the relevance of this project. Please let me know if this could materialize in a time of your convenience. Looking forward to reading from you,

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Defence & Security

Aerodata AG

Hermann-Blenk-Str. 32-34

D-38108 Braunschweig

Fon:

office: + [REDACTED]

mobile: + [REDACTED]

Fax: [REDACTED]

weblink: www.aerodata.de

Aerodata AG, Hermann-Blenk-Strasse 34-36, 38108 Braunschweig, Germany; Telefon: 0531-2359-0; Fax: 0531-2359-158; Vorstand: Hans J. Stahl; Vorsitzender des Aufsichtsrates: Prof. Dr. Gunther Schänzer; Registergericht: Amtsgericht Braunschweig HRB 5217

FW: DCBD tasking: Airboren ISR, Special Mission & Maritime Patrol Sponsord Workshops - request for a meeting from Spirit Communication

Wednesday, October 21, 2015 12:23

Subject	FW: DCBD tasking: Airboren ISR, Special Mission & Maritime Patrol Sponsord Workshops - request for a meeting from Spirit Communication
From	Dragos Voicu
To	[REDACTED]
Sent	Tuesday, January 21, 2014 17:40

Dear colleagues,

Please find below, for registration and sending to [REDACTED], the reply to the email no 497/13.01.2014.

Thank you very much.

Best regards,

[REDACTED]

"Dear [REDACTED]

Thank you very much for your e-mail and your proposal.

Our projects and the schedule of activities for the entire year are already defined and due to this, but also to the lack of human resources for additional endeavors, unfortunately it is impossible for us to join your initiative. On the other hand, please, be informed that Frontex cannot be involved in the promotion of any particular company or solution. As a matter of principle, we strive to maintain our neutrality concerning specific technologies/solutions/systems used at the borders and the providers of those.

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]
Research Officer

Research and Development Unit · Capacity Building Division

From: [REDACTED]

Sent: 21 January 2014 13:12

To: [REDACTED]

Subject: RE: DCBD tasking: Airboren ISR, Special Mission & Maritime Patrol Sponsord Workshops - request for a meeting from Spirit Communication

[REDACTED]
Thank you very much for your e-mail and your proposal.

Our projects and the schedule of activities for the entire year are already defined and due to this, but also to the lack of human resources for additional endeavors, unfortunately it is impossible for us to join your initiative. On the other hand, please, be informed that Frontex cannot be involved in the promotion of any particular company or solution. As a matter of principle, we strive to maintain our neutrality concerning specific technologies/solutions/systems used at the borders and the providers of those.

Thank you for your understanding.

Best regards,"

Research Officer
Research and Development Unit · Capacity Building Division

From: Registration
Sent: 13 January 2014 16:32
To: director.capacitybuilding
Cc: HoRDU
Subject: Airboren ISR, Special Mission & Maritime Patrol Sponsord Workshops - request for a meeting from Spirit Communication

Date: 13.01.2014	Reg.No: 497	
Responsible Organisation:	Cc:	
Remark:		Deadline:
Remark for staff member: from DCBD RDU to provide reply by 24/01/2014		
Reference:		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

From: [REDACTED]
Sent: 13 January 2014 09:48
To: Registration
Subject: FW: Airboren ISR, Special Mission & Maritime Patrol Sponsord Workshops

Dear colleagues,
Please register the email below.
Thank you very much.
Have a good week,
[REDACTED]

From: [REDACTED]
Sent: Wednesday, December 11, 2013 12:52
To: [REDACTED]
Subject: Airborne ISR, Special Mission & Maritime Patrol Sponsored Workshops

Hello [REDACTED] I hope you are both well and getting into the end of year spirit.

When we last met we agreed that industry often fails to understand what agencies and government's key missions are and continue to push impractical or uneconomic products and solutions that don't fit in with requirements or fill capability gaps. I suggested that I would like to offer agencies and governments an opportunity to 'see what capabilities are available' through a series of 'in-country' workshops with 'real-time' remote demonstrations of airborne ISR and special mission solutions.

I emailed you a while back and proposed how we might work together to offer a series of workshops on airborne ISR and special missions concepts and solutions for those nations and agencies that may already have existing airborne ISR/special mission requirements, and are looking at solving capability gaps, or who may be looking to introduce airborne ISR capabilities in the future.

My aim is to help the various agencies and end users to better understand what capabilities are available to them from the various vendors, integrators and solution providers. I am hoping to have key industry subject experts on hand to discuss the performance aspects of sensors and communications, as well as operations, training, data analysis and data management. My wish is to provide 'live' remote demonstrations of sensors and systems in action.

The workshops will not be used as a vendor sales platform. The objective is to get together and discuss essential requirements and how we can work together to find solutions that work well and are affordable.

To this end, I am asking Borderpol for their support in pulling together interested individuals and agencies.

I am meeting with [REDACTED] Borderpol, next week to 'flesh out' a plan. [REDACTED] is the former **Director General of the UK Border Force and Head of Borders in both Canada and the UK**. He was awarded the Distinguished Commander of the Order Of the British Empire for his contribution to the safety and security of the London 2012 Olympic Games. Tony is an authority on hosting high profile international events safely and securely).

I am also meeting with Beechcrafts Special Missions Director this week, and I hope to get his agreement to sponsor me as an independent subject specialist, to pull together a suitable workshop tour.

Would it be appropriate to meet with you both in the early new year to see how we might offer such a workshop tour, without compromising the independence and integrity of FRONTEX?

Kind Regards,
[REDACTED]



ISR Air Support Consultant

***** Confidentiality Notice & Disclaimer ***** This message, together with any attachments, is for the confidential and exclusive use of the intended addressee(s).

If you receive it in error, please delete the message and its attachments from your system immediately and notify us by return e-mail.

Do not disclose, copy, circulate or use any information contained in this e-mail.

(1) The content of this e-mail is to be read subject to our terms of business, as applicable.

(2) E-mail may be intercepted or affected by viruses and we accept no responsibility for any interception or liability for any form of viruses introduced with this e-mail.

(3) The sender shall remain solely accountable for any statements, representations or opinions that are clearly his or her own and not made in the course of employment.

(4) For risk, protection and security purposes, we may monitor e-mails and take appropriate action.

(5) Please note that, although the correspondence between us may be intended to be part of our ongoing negotiations, nothing in it should be construed as a formally binding and concluded agreement unless agreed as such in writing.

Further email form ISN International Security Network GmbH

Wednesday, October 21, 2015 12:23

Subject	Further email form ISN International Security Network GmbH
From	Frontex
To	[REDACTED]
Sent	Thursday, April 10, 2014 12:51

Dear Mr. [REDACTED]

Thank you for your e-mail of 02 April 2014.

We have taken note of your offer and have included it in our database. In case any need in the scope of the products of your company will be identified in Frontex we will contact you.

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

-----Original Message-----

From: [REDACTED]
Sent: 02 April 2014 12:49
To: Frontex
Subject: New message from Contact Form

[REDACTED]
Company: ISN International Security Network
Address: Montreal Ave D415
City: 77836 Rheinmünster
Mobile phone: 4915140137746
Phone number: 15140137746
From IP: None

on 2014-04-02 at 12:48 wrote:

Dear Ladies and gentlemen,

I am contacting you due to an article in the German magazine "Wirtschaftswoche" where it is written, that Frontex is very interested in buying, leasing or renting ships and helicopters for their activities in the Mediterranean Sea. We are a German security company with different departments. One of them is

Maritime Security. In this department we are operating two Navy vessels and helicopters. Specially the vessels could be very interesting for you. We would be prepared to rent them to you or even sell them. It would be a pleasure for me, to get in contact to your responsible persons from hooled resources.
Thank you very much for your support and it would be a pleasure for me to introduce our vessels to you.

Mit freundlichen Grüßen / Best regards
[REDACTED]

[REDACTED] | Maritime Operations | [REDACTED]
[REDACTED] 46 ISN International Security
Network GmbH | Montreal Ave D 415 | 77836 Rheinmünster
Germany | www.isn.eu.com

ISN International Security Network GmbH | Wichernstrasse 2 | D-76185 Karlsruhe
Amtsgericht Karlsruhe | HRB 111045 | Geschäftsführer Jérôme F. Soiné |
USt.Ident.Nr. DE244743882
Niederlassung: Baden Airpark | Montreal Avenue D415 | D-77836 Rheinmünster

FW: RE: Border surveillance workshop 2014

Wednesday, October 21, 2015 12:23

Subject	FW: RE: Border surveillance workshop 2014
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Friday, April 11, 2014 10:40

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with no 6242/10.04.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Friday, April 11, 2014 10:38
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border surveillance workshop 2014

Dear Mr. [REDACTED]

Thank you for your e-mail. It was Frontex decision to change the scope of this year's edition of the ED4BG and to have a more focused exhibition dedicated to the ongoing projects in the framework of Framework Program 7 in order to facilitate the contact between the Member States authorities involved in border security and the EU funded research projects related to this domain. For this reason no registration process of other parties than those involved in these projects is foreseen (at this moment the registration process is closed).

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED].com]
Sent: 10 April 2014 10:41
To: [REDACTED]
Subject: RE: Border surveillance workshop 2014

Good Morning Mr. [REDACTED]:

I have seen in the Frontex website about the European Day for Border Guards to be held the 22nd of May 2014. We, as part of the industry, are very much interested in assisting to such an event. But we don't see how to register on the event website. Is it open for the industry? Is it only by invitation?

I would appreciate very much your assistance on this.

Very best regards,

[REDACTED]

[REDACTED]

FW: Border Guard Day

Wednesday, October 21, 2015

12:24

Subject	FW: Border Guard Day
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Friday, April 11, 2014 13:38

Dear colleagues,

Please find underneath the reply sent to the email registered in Frontex with: 6277/10.04.2013

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division

[REDACTED]

From: [REDACTED]

Sent: Friday, April 11, 2014 13:37

[REDACTED]

Subject: RE: Border Guard Day

Dear Mrs. [REDACTED]

Thank you for your email.

Unfortunately only 2 persons per project can participate and Perseus nominated already the 2 participants.

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: Thursday, April 10, 2014 13:54

To: [REDACTED]

Subject: Border Guard Day

Dear Mr. [REDACTED]

I received your contact details from Mr. [REDACTED] Coordinator of the Perseus project.

Mr. [REDACTED] Vice-President and Head of EU Affairs & NATO Office at Saab, would like to participate in the Border Guard Day through the Perseus coalition and we were advised to speak to you about this.

Can you please confirm that Mr. [REDACTED] may participate to the event through the Perseus project?

Thank you very much in advance.

Kind regards,

[REDACTED]

Manager EU Affairs
EU Affairs & NATO

Telephone: [REDACTED]

Fax: [REDACTED]

[REDACTED]
www.saabgroup.com/EU<<http://www.saabgroup.com/EU>>

Saab AB
Rue du Luxembourg 3
1000 Brussels BELGIUM
www.saabgroup.com<<http://www.saabgroup.com/>>

This e-mail is private and confidential between the sender and the addressee. In the event of misdirection, the recipient is prohibited from using, copying or disseminating it or any information in it. Please notify the above of any such misdirection.

FW: Theon Sensors: Kind Request

Wednesday, October 21, 2015 12:24

Subject	FW: Theon Sensors: Kind Request
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, April 15, 2014 14:37

Dear colleagues,

Please find underneath the reply to the email registered with 6505/14.04.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: Tuesday, April 15, 2014 14:36

[REDACTED]

Cc: [REDACTED]

Subject: RE: Theon Sensors: Kind Request

Dear Mrs. [REDACTED]

Thank you for your e-mail. It was Frontex decision to change the scope of this year's edition of the ED4BG and to have a more focused exhibition dedicated to the ongoing projects in the framework of Framework Program 7 in order to facilitate the contact between the Member States authorities involved in border security and the EU funded research projects related to this domain. For this reason no registration process of other parties than those involved in these projects is foreseen (at this moment the registration process is closed).

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn>.

Best regards,

[REDACTED]

[REDACTED]

Research Officer

Research and Development Unit · Capacity Building Division

Tel: +48 22 205 9631

From: [REDACTED]

Sent: Monday, April 14, 2014 09:28

To: [REDACTED]

Subject: Theon Sensors: Kind Request

Dear [REDACTED]

I hope that everything is going well with you!

We have a kind request. We were interested in participating at the "European Day for Border Guards 2014" as exhibitors. However, we were informed that this year is not an open event and we could only attend after receiving an invitation.

Could you please provide us a couple of invitation for me and my colleague?

Thank you in advance.

Kind Regards

[REDACTED]

Marketing Manager | Business Development



57 Ioannou Metaxa Street - 194 00 - Koropi - Greece

[REDACTED]

[REDACTED] • Web: www.theon.com

FW: prośba o spotkanie

Wednesday, October 21, 2015 12:24

Subject	FW: prośba o spotkanie
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; HoICT
Sent	Tuesday, April 22, 2014 15:36

Dear colleagues,

Please find underneath the reply I sent to the email registered in Frontex with: 6768/16.04.2014.

Best regards,

[REDACTED]

[REDACTED]
Research Officer

Research and Development Unit - Capacity Building Division
[REDACTED]

From: [REDACTED]

Sent: Tuesday, April 22, 2014 15:33

To: [REDACTED]

Subject: prośba o spotkanie

Dear Mr. [REDACTED]

Thank you for your email. It has been passed on to me for further handling. Let me please inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best regards,

[REDACTED]

[REDACTED]
Research Officer

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: 16 April 2014 12:07

To: Frontex

Subject: prośba o spotkanie

Witam,

Zwracam się z uprzejmą prośbą o spotkanie z osobą odpowiedzialną za programy rozwojowe w zakresie szeroko pojętego IT.

Od początku marca objąłem stanowisko Key Account Managera w firmie Atos i jestem odpowiedzialny między innymi za współpracę z Frontex.

Chciałbym nadmienić, że firma Atos jest drugim co do wielkości w Europie integratorem IT.

W załączeniu kilka poglądowych slidów o firmie.

Pozdrawiam,

[REDACTED]

Key Account Manager
Defense, Civil & National Security

Atos IT Services Sp. z o.o.
Postępu 18 (Neptun Building)
02-676 Warszawa
Poland

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

FW: New message from Contact Form

Wednesday, October 21, 2015 12:24

Subject	FW: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Monday, March 10, 2014 11:23

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 3583/04.03.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, March 10, 2014 11:17

To: [REDACTED]

Subject: New message from Contact Form

Dear Mr [REDACTED]

Thank you for your e-mail of 04 March 2014.

I have taken note of your offer and have included your contact details in our database. In case any need in the scope of the products of your company will be identified in Frontex I will contact you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]

-----Original Message-----

From: [REDACTED]

Sent: 04 March 2014 11:58

To: Frontex

Subject: New message from Contact Form

[REDACTED]

Company: BCB International

Address: Unit 7/8, Clydesmuir Road

City: Cardiff

Mobile phone: [REDACTED]

Phone number: [REDACTED]

From IP: None

on 2014-03-04 at 11:58 wrote:

"BCB International Saves and Protects Lives in Hostile Environments." We are a supplier of a broad range of Advanced Combat and Survival Equipment. Additionally, our Research and Development Team has developed tools to assist law enforcement and border

protection agencies. I would like to obtain a point of contact at Frontex who would be interested in learning more about our "non lethal systems" for Sea Area Denial, Anti Piracy and Anti Drugs and People Trafficking. I look forward to hearing from you.

Kind Regards

[REDACTED]

FW: New message from Contact Form

Wednesday, October 21, 2015 12:24

Subject	FW: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, May 06, 2014 11:40

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with: 7586/05.05.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Tuesday, May 06, 2014 11:22
To: [REDACTED]
Subject: New message from Contact Form

Dear Mr. [REDACTED]

Thank you for your email of 30 April 2014. We have taken note of your offer and have included your contact details in our database. In case any need in the scope of the solution mentioned in your email will be identified in Frontex we will contact you.

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn>.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: 30 April 2014 17:22
To: Frontex
Subject: New message from Contact Form

[REDACTED]
Company: Fundación HABITEC
Address: Marie Curie 22, 29590 P.T.A.
City: Málaga

Mobile phone: [REDACTED]
Phone number: [REDACTED]
From IP: None

on 2014-04-30 at 17:22 wrote:

Dear Sirs,

We have seen in your web page that you are interested in research and development (R&D) on Remotely Piloted Aircraft Systems (RPAS) to provide enhanced surveillance coverage of long stretches of land and sea borders.

We would like to offer the cooperation of a company from our board of directors to set up a Remotely Piloted Aircraft Systems (RPAS) able to fly long distances by having intermediate stops to recharge the batteries.

I would appreciate to understand who should I contact inside FRONTEX.

Your sincerely,

[REDACTED]
Fundación HABITEC
www.cthabitec.com
[REDACTED]

FW: New message from Contact Form

Wednesday, October 21, 2015 12:24

Subject	FW: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, May 06, 2014 11:38

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with: 7596/05.05.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Tuesday, May 06, 2014 11:04
To: [REDACTED]
Subject: New message from Contact Form

Dear Mr. [REDACTED]

Thank you for your email of 05 May 2014. We have taken note of it and have included your contact details in our database. In case any need in the scope of the technologies/solutions of your company will be identified in Frontex we will contact you.

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn>.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: 05 May 2014 12:23
To: Frontex
Subject: New message from Contact Form

[REDACTED]
Company: COKIN France

Address: 52 rue des Solets - SILIC 457- F 94593 RUNGIS Cedex

City: RUNGIS FRANCE

Mobile phone: + [REDACTED]

From IP: None

on 2014-05-05 at 12:22 wrote:

WE are launching a new night vision camera :

the FIRST night vision camera in COLOR! (Falcon Eye KC2000) Can you tell us who we should contact for a demonstration and is somebody from FRONTEX visiting EUROSATORY Defence Show in June near Paris.

Thank you

Cordially;, [REDACTED]

[REDACTED]
COKIN FRANCE

FW: New message from Contact Form

Wednesday, October 21, 2015 12:24

Subject	FW: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, May 06, 2014 11:36

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with: 7591/05.05.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: +48 22 205 9631

From: [REDACTED]
Sent: Tuesday, May 06, 2014 11:07

Subject: New message from Contact Form

Dear Mr. [REDACTED]

Thank you for your email. Let me please inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn.>

Best regards,

[REDACTED]
Research and Development Unit · Capacity Building Division
[REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: 05 May 2014 08:42
To: Frontex
Subject: New message from Contact Form

[REDACTED]
Company: Saab AB
Address: 90, Kifissias Ave
City: Maroussi, Athens , Greece
Mobile phone: [REDACTED]
Phone number: [REDACTED]
From IP: None

on 2014-05-05 at 08:42 wrote:

Good morning,

I am the Branch Office Manager of Saab AB , Branch Office in Athens, Greece. I would like to kindly ask you to provide me with info/data in order to contact the FRONTEX responsible people in Greece.

Thank you in advance

FW: Possible participation in the European Border Guards Day, 22nd and 23rd of May

Wednesday, October 21, 2015 12:25

Subject	FW: Possible participation in the European Border Guards Day, 22nd and 23rd of May
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; [REDACTED]
Sent	Monday, April 28, 2014 17:10

Dear colleagues, please find underneath the reply to the email registered in Frontex with:
7183/25.04.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, April 28, 2014 15:43

To: [REDACTED]

Subject: RE: Possible participation in the European Border Guards Day, 22nd and 23rd of May

Dear Mrs. [REDACTED]

Thank you for your email. Indeed, it was Frontex decision to change the scope of this year' edition of the ED4BG and to have a more focused exhibition dedicated to the ongoing projects in the framework of Framework Program 7 in order to facilitate the contact between the Member States authorities involved in border security and the EU funded research projects related to this domain. For this reason no registration process of other parties than those involved in these projects was foreseen (FP7 consortia representatives, Member States' border guard authorities and the representatives of the European Commission). Regretfully, at this moment the registration process is closed. Thank you very much for your understanding.

I would like also to confirm that Guardia Civil along with 4 Spanish companies leading EU funded research projects will be present to the European Day for Border Guards (22 May) and the workshops on EU funded research projects on 23 May.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Friday, April 25, 2014 08:32

To: [REDACTED]

Cc: [REDACTED]

Subject: Possible participation in the European Border Guards Day, 22nd and 23rd of May

Dear Mr [REDACTED]

My name is [REDACTED] and I'm the Spanish delegate at the Secure Societies challenge H2020 programme committee. I'm working for CDTI, which is the funding agency for Industrial R&D in my country.

I've been aware of the **meeting on the overview, lessons learnt and future on border surveillance related issues and technologies that is going to be held along the week of 22nd and 23rd May at your premises, at FRONTEX.**

Due to the excellent participation and expertise of Spanish entities in this part of the secure societies work-programme, and given the importance of the matter for Spain as an European external border concerned country, I would kindly ask you to let us participate in this meeting (either me or my colleague in the security team at CDTI office in Brussels, Ms. [REDACTED] in CC).

Finally, I would like to acknowledge that some important stakeholder in border security at European level as it is Guardia Civil, has been already invited to join your event. We think that their experience and contribution may be paramount in the sector so I don't have any doubt on their excellent participation.

Many thanks in advance and looking forward to hearing from you soon.

Kindest regards,

[REDACTED]
[REDACTED]
HORIZON2020 Framework Programme
Centro para el Desarrollo Tecnológico Industrial
C/Cid, 4. 28001 Madrid



Este mensaje se dirige exclusivamente al destinatario identificado, y puede contener información confidencial sometida a secreto profesional, o cuya divulgación esté legalmente prohibida. Si ha recibido este mensaje por error, le rogamos nos lo comunique de forma inmediata por esta misma vía y proceda a su eliminación, así como a la de cualquier documento adjunto al mismo, advirtiéndole que no está autorizado a utilizar, revelar, distribuir, divulgar, imprimir, copiar o realizar ningún tipo de acción sobre todo o parte de la información contenida en el mensaje. Se declina cualquier responsabilidad derivada de cualquier cambio realizado en el contenido del mensaje tras su envío.

This e-mail is addressed exclusively to the recipient and may contain privileged information under a professional confidential agreement or it may be against the law to disclose its contents. If you receive this e-mail in error, please let us know immediately (by return e-mail) and proceed to its destruction, as well as any document attached to it, since you are not authorized to execute any action, use, disclose, distribute, print or copy all or part of the contained information. It does not accept any liability for changes made to this message after it was sent.

FW: New message from Contact Form

Wednesday, October 21, 2015 12:25

Subject	FW: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; [REDACTED]
Sent	Monday, April 28, 2014 17:14

Dear colleagues, please find underneath the reply to the email registered in Frontex with: 6800/22.04.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, April 28, 2014 14:08
To: [REDACTED]
Subject: New message from Contact Form

Dear Mrs. [REDACTED]

Thank you for your e-mail of 17 April 2014.

We have taken note of it and have included your contact details in our database. In case any need in the scope of the solutions and services of your company will be identified in Frontex we will contact you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: 17 April 2014 18:04
To: Frontex
Subject: New message from Contact Form

[REDACTED]

Company: G3 Intelligence sagl
Address: Via Livio 14
City: Chiasso, Switzerland
Mobile phone: [REDACTED]
Phone number: -
From IP: None

on 2014-04-17 at 18:03 wrote:

Dear Sirs,

my company provide advance technological solutions and consultancy services in the field of information management, intelligence and security.

We should be pleased to introduce you our solutions visiting our website: www.g3igroup.ch and www.g3igroup.com.

We also develop a geopolitical intelligence website: www.sit-news.info.

Please do not hesitate to contact me for more informations.

Sincerely,

[REDACTED]

FW: To the kind attention of the EBGT: Mancini boatyard- company presentation

Wednesday, October 21, 2015 12:25

Subject	FW: To the kind attention of the EBGT: Mancini boatyard- company presentation
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; [REDACTED]
Sent	Monday, April 28, 2014 17:16

Dear colleagues, please find underneath the reply to the email registered in Frontex with: 6799/22.04.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +48 22 205 9631

From: [REDACTED]

Sent: Monday, April 28, 2014 14:01

[REDACTED]

Subject: To the kind attention of the EBGT: Mancini boatyard- company presentation

Dear Sirs/Madame,

Thank you for your e-mail of 17 April 2014.

We have taken note of your offer and have included it in our database. In case any need in the scope of the products of your company will be identified in Frontex we will contact you.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

[REDACTED] April 2014 14:55

To: Frontex

Subject: To the kind attention of the EBGT: Mancini boatyard- company presentation



MANCINI

Good afternoon,

Mancini is a company specialized in the design and manufacturing of **aluminium boats and structures** for military and professional uses from more than 50 years.

Our strong points are:

- **Spirit of innovation:** we have several patents, such as: RIB made entirely out of aluminium, sonar lowering systems, building of USV boats.

- **Flexibility:** our products are completely customizable, starting from the initial design, which can be accomplished by our design studio or provided by the customer.

- **Dialogue and collaboration with the customer:** the union of his operational experience with our technical experience allows us to achieve products in constant development and evolution.

- **Certifications:** the company is certified EN ISO 9001:2008, our welding procedures are certified UNI EN ISO 15614-2, our welding inspectors are certified UNI EN ISO 9712-SNT TC 1A.

Some of our references: Firefighters, Civil Protection, Police, Army, Navy.

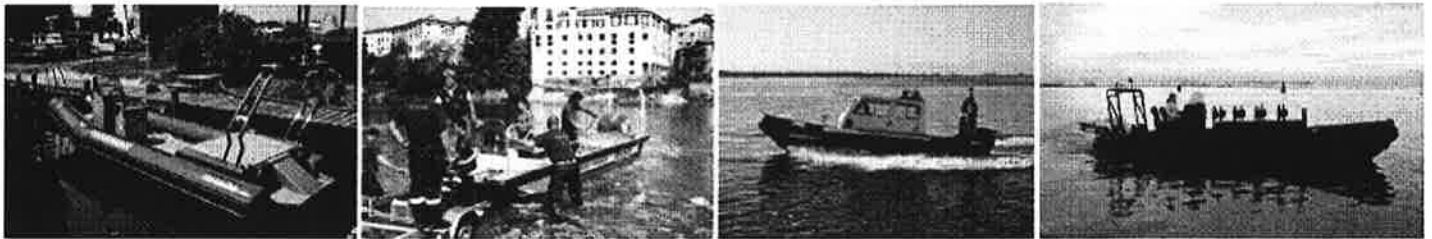
Here is the link to our website (many of our works are not visible because they are protected by secrecy agreements):

www.cantierimancini.com

Please find in attachment the range of our boats and some of our references.

In the hope that this information is useful for your activity,
We remain at your disposal for any further information.

Best regards.



Ufficio Marketing

Mancini s.a.s. di Mancini Giancarlo & C.
Via Taglio Sinistro, 63/H - 30035 Mirano (VE) - Italy
PEC [REDACTED]

www.cantierimancini.it
www.carpenteriamancini.com

FW: PoC at Frontex

Wednesday, October 21, 2015 12:25

Subject	FW: PoC at Frontex
From	[REDACTED]
To	Registration
Sent	Thursday, May 08, 2014 15:12

Dear colleagues,
Please register the underneath email.
Thank you very much.
Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Thursday, May 08, 2014 13:54
To: [REDACTED]
Subject: PoC at Frontex

Hello [REDACTED]

I hope you are well and the things running good in Frontex.

We have noticed some tender activities in Ukrain but we are not sure whether this rumors are valid. May I ask you for providing me a conctact in Frontex I could speak to evaluating the situation there?

In advance thank you very much for your kind assistance.

Mit freundlichen Grüßen / with kind regards

[REDACTED]
Dipl.-Ing.
Produkt Manager

Airbus Defence and Space

CASSIDIAN OPTRONICS GmbH
Wide Area Surveillance

Carl-Zeiss-Strasse 22
73447 Oberkochen
Deutschland

Telefon: [REDACTED]
Mobile: [REDACTED]
Fax: [REDACTED]
[REDACTED]

<http://www.cassidian-optronics.com>

CASSIDIAN OPTRONICS GmbH – An Airbus Defence and Space and Carl Zeiss company
Carl-Zeiss-Strasse 22 • 73447 Oberkochen

Geschäftsführer: Ralf Klädtke (Vorsitzender) • Thomas Wolf
Sitz der Gesellschaft: 73446 Oberkochen, Deutschland
Handelsregister: Ulm, HRB 500995 • Ust-IdNr: DE 811880438

NOTICE: This message, together with any attachments, may contain privileged and/or confidential information. If you have received this e-mail in error or are not an intended recipient, you may not use, reproduce, disseminate or distribute it; do not open nor save any attachments, delete it immediately from your system and notify the sender promptly by e- mail that you have done so. Thank you.

[REDACTED]

Datum: 05.12.2013 17:43
Betreff: Last agenda Technology Showroom

FW: Invitation to Visit to Lockheed Martin's Technology Capability Demonstration days Monday 14th to Friday 18th July 2014

Wednesday, October 21, 2015 12:25

Subject	FW: Invitation to Visit to Lockheed Martin's Technology Capability Demonstration days Monday 14th to Friday 18th July 2014
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; director.operations; ops-sea-post; HoIOU
Sent	Thursday, May 15, 2014 17:52

Dear colleagues,
Please find underneath the reply to the email 8160/13.05.2014.
Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Thursday, May 15, 2014 17:43
To: [REDACTED]
Cc: [REDACTED]
Subject: Invitation to Visit to Lockheed Martin's Technology Capability Demonstration days Monday 14th to Friday 18th July 2014

Dear Mr. [REDACTED]

Thank you for your invitation addressed to Mr. [REDACTED] to visit Lockheed Martin's Technology Capability Demonstration on 14-18 July 2014.

With reference to it, I regret very much to inform you that due to the fact that the dates coincide with other commitments and planned activities, Mr. [REDACTED] will not be available to attend. Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 12 May 2014 17:23
To: [REDACTED]
Subject: Invitation to Visit to Lockheed Martin's Technology Capability Demonstration days Monday 14th to Friday 18th July 2014

<image001.jpg>

Lockheed Martin UK
Information Systems and Global Solutions
Chester House, Farnborough Aerospace Centre
Farnborough GU14 6TQ United Kingdom
Direct Line [REDACTED]
Email: [REDACTED]
www.lockheedmartin.co.uk

[REDACTED]
[REDACTED]
NATO & European Defence

12th May 2014

[REDACTED]
[REDACTED] Sea Borders Section
FRONTEX
Rono ONZ 1
Warsaw
00-124
Poland

Dear [REDACTED]

Invitation to Visit to Lockheed Martin's Technology Capability Demonstration days Monday 14th to Friday 18th July 2014

This year at Lockheed Martin UK we are once again delivering our biennial Technology Capability Demonstration days to coincide with the Farnborough Airshow.

Our NEXGEN Cyber Innovation and Technology Centre (NCITE)^[1] will host a series of themed capability demonstrations, showing how Lockheed Martin supports real world mission requirements, through the delivery of agile, affordable and interoperable systems and services. As a reminder, the NCITE is situated outside of the Farnborough Air Show boundary.

Please join us at NCITE to experience the vision and innovation that is Lockheed Martin. Following our demonstrations we welcome you to take the time to learn more about any of the specific capabilities that have been demonstrated. A light lunch will be provided.

Please reply by email indicating your preferred attendance day from: Monday 14th to Friday 18th July 2014:

Responses should be returned to:

Lisa Ellis, Lockheed Martin UK, 60 Buckingham Palace Road, London. SW1W 0AH
Tel: [REDACTED] email: [REDACTED]

We look forward to discussing your ICT challenges and showcase the technology that we believe will support your business needs for years to come.

Yours sincerely,
<image003.jpg>

[REDACTED]

[1] Located at Chester House, Farnborough Aerospace Centre, Farnborough, Hampshire GU 14 6TQ

[1] Please note that this invitation does not include entrance into the Air Show itself

Lockheed Martin UK Holdings Limited

Registered Office 100 Cannon Street, London EC4N 6EU Registered in England No. 2372738

[REDACTED]

[REDACTED] International Business Development

Lockheed Martin UK
Information Systems and Global Solutions
60 Buckingham Palace Road
London SW1W 0AH
United Kingdom

Phone: [REDACTED]

Mobile: [REDACTED]

Email [REDACTED]

[1] Located at Chester House, Farnborough Aerospace Centre, Farnborough, Hampshire GU 14 6TQ

FW: Commercial offer

Wednesday, October 21, 2015 12:25

Subject	FW: Commercial offer
From	[REDACTED]
To	Frontex; Registration
Sent	Wednesday, May 14, 2014 11:17

Dear colleagues,

Could you please answer to the email 8006/12.05.2014 as indicated below?

Thank you very much.

Best regards,

"From: Frontex

Sent: 14 May 2014

To: [REDACTED]

Subject: contact

Monsieur,

Nous avons bien noté votre demande d'information. Nous regrettons de ne pouvoir y donner suite, n'étant pas en mesure de répondre à des questions relevant d'un domaine étranger à notre champ de compétences.

Salutations



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

“

From: [REDACTED]

Sent: 12 May 2014 11:47

To: Frontex

Subject: contact

Bonjour,

J'ai vu que vous commenciez à développer des prestations de services avec des drones.

Je suis Français et travaille comme consultant indépendant en Afrique depuis une dizaine d'années. Je m'intéresse depuis quelques temps aux applications civiles des drones et souhaiterais m'orienter dans cette voie car je dispose d'un réseau personnel et d'entrées dans certains ministères africains.

Questions :

1 - Seriez-vous intéressé pour répondre dans un premier à un appel d'offres selon un cahier des charges que je pourrai vous transmettre prochainement (probablement en juin) et consistant en la mise à disposition sur du long terme de drones + les prestations complémentaires qui y sont associées (télépilotes, maintenance, cartographie, analyse des données, personnel détaché, etc...) dans le cadre d'un projet ISR d'un important site minier en Afrique?

2 - Un partenariat serait-il envisageable?

Non seulement sur ce projet, mais aussi à plus long terme sur d'autres éventuels marchés drones en Afrique, notamment de la surveillance du littoral maritime et des frontières.

Pour cela, j'aurai naturellement besoin de savoir de quels drones vous disposez ou pouvez disposer et de mieux connaître les prestations que vous pouvez assumer.

A vous entendre ou à vous lire.

Je suis en France pour environ 1 semaine encore.

■■■■■■■■■■
■■■■■■■■■■

FW: ASIO - Airborne Surveillance, Intelligence and Observation

Wednesday, October 21, 2015 12:25

Subject	FW: ASIO - Airborne Surveillance, Intelligence and Observation
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; [REDACTED]
Sent	Friday, May 16, 2014 15:52

Dear colleagues,
Please find underneath the reply to the email 8378/16.05.2014.
Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
[REDACTED]

From: [REDACTED]
Sent: Friday, May 16, 2014 15:50
To: [REDACTED]
Subject: ASIO - Airborne Surveillance, Intelligence and Observation

Dear Mr. [REDACTED],

Thank you for your email of 15 May 2014. We have taken note of your offer and have included your contact details in our database. In case any need in the scope of the technologies/solutions mentioned in your email will be identified in Frontex we will contact you.

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: +48 22 205 9631

From: [REDACTED]
Sent: 15 May 2014 10:51
To: [REDACTED]
Subject: ASIO - Airborne Surveillance, Intelligence and Observation

To: [REDACTED]
Research Officer
Research and Development Unit

Dear [REDACTED]

It is my pleasure to contact with you. I'm working in Lithuania and represent there many Israeli and European

companies in the security (homeland security, border security, ect), defense, communication, and aviation sectors.

One of them is BIRD Aerosystems. Please find attached BIRD Aerosystems Ltd. (www.birdaero.com) ASIO - Airborne Surveillance, Intelligence and Observation solution.

Please let me know if special mission aircraft is within your programs and interests for borders surveillance solutions.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Balticom Consulting & Management Ltd

25 Zelon St. Yavne, 81512, Israel

Phone: [REDACTED] Mobile: [REDACTED]

E-mail [REDACTED]

FW: SOFIC 2014 et.al.

Wednesday, October 21, 2015 12:25

Subject	FW: SOFIC 2014 et.al.
From	[REDACTED]
To	Registration
Cc	[REDACTED] director.capacitybuilding; HoRDU
Sent	Tuesday, May 20, 2014 18:09

Dear colleagues,
Please find underneath the reply to the email 8608/19.05.2014.
Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Tuesday, May 20, 2014 18:07
To: [REDACTED]
Subject: SOFIC 2014 et.al.

Dear Mr. [REDACTED]

Your email has been passed on to me for further handling. Thank you for your invitation. We have included your contact details in our database. In case any need in the scope of the products mentioned in your email will be identified in Frontex, we will contact you.

Let me please also inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn>.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 13 May 2014 15:06
To: [REDACTED]
Subject: SOFIC 2014 et.al.

Dear [REDACTED]

Thank you very much for our brief conversation.

The conference that I was talking about: <http://www.ndia.org/meetings/4890/Pages/default.aspx>

ATK will participate in this conference with representatives from Special Mission Aircraft (SMA), Night Vision Equipment, Illumination Flares and Countermeasures business lines.

In case if Frontex representatives plan to participate in this event – we would very appreciate opportunity to present our products and to discuss prospects for supply of our advanced systems and products to Frontex members as well as for provision of services and other support in these areas.

In June 2014 ATK will participate in Eurosatory 2014 in Paris, France presenting our major business lines in ammunitions and other defense and security-related systems and products.

ATK is an aerospace, defense, and commercial products company with operations in 22 states, Puerto Rico, and internationally. News and information can be found on the Internet at www.atk.com, on Facebook at www.facebook.com/atk, or on [REDACTED]

Looking forward to your feedback.

My best regards,

[REDACTED]
Director,
Launch Vehicle Intergration and Services
Business Development, International Projects
Defense and Commercial
ATK Aerospace Systems
ATK (www.atk.com)
1300 Wilson Blvd, Ste 400
Arlington, VA 22209
Office: [REDACTED]

FW: news on ED4BG

Wednesday, October 21, 2015

12:25

Subject	FW: news on ED4BG
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Wednesday, May 28, 2014 10:52
Attachments	 EU funded projects

Dar colleagues,

Please find underneath the reply to the email registered with no 9117/26.05.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Tuesday, May 27, 2014 10:26

To: [REDACTED]

Subject: RE: news on ED4BG

Dear [REDACTED]

I am most grateful for your kind words. It was a pleasure to meet and talk to you.

I have the approval from our PR for your text.

Let me also send you a very good picture.

Many thanks for your participation!

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, May 26, 2014 10:24

To: [REDACTED]

Cc: [REDACTED]

Subject: news on ED4BG

Dear [REDACTED]

Once again i would like to thank you for the invitation and congratulate you and everyone in Frontex involved in this event planning for the excellent and impressive organisation. It was one of thhe best events i ever attended and i hope that i will have the opportunity to come again in the future.

As i mentioned while i was in Warsaw, i would like to upload a small bulletin in our news section in our site (www.terraspatium.gr). The bulletin will be in Greek, but it's english translation is:

"TERRA SPATIUM SA has attended the European Day for Border Guards 2014, held in Warsaw on 22nd of May 2014, as a partner in the SAGRES consortium. The European Day for Border Guards (ED4BG, <http://www.ed4bg.eu/>) is an annual event, organised by Frontex, which presents Europe's border-guard community with an opportunity to share experiences and best practice. This year, in the special section of the exhibition for FP7 projects that are of interest for the Border Guards, SAGRES project was present. It must be noted that LOBOS project was present as well, in which our company is also a partner in the consortium."

and i will include this photo of you, [REDACTED] and the ED4BG logo, if you agree. could you please let me know if this is ok by Frontex and we have the permission to post it?

many thanks for all your actions
[REDACTED]

FW: IABG - Computer Assisted Exercises

Wednesday, October 21, 2015 12:26

Subject	FW: IABG - Computer Assisted Exercises
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Friday, June 06, 2014 16:19

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with: 8340/15.05.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Friday, June 06, 2014 16:17

To: [REDACTED]

Cc: [REDACTED]

Subject: IABG - Computer Assisted Exercises

Dear Mr. [REDACTED]

Thank you for your email. Let me please inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. Frontex Training Unit would be interested to meet you in the framework of the meeting we plan according to the mentioned procedure in October.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: 15 May 2014 12:08

To: [REDACTED]

Subject: AW: IABG - Computer Assisted Exercises

Dear [REDACTED]

Please find attached an information paper regarding IABG capabilities in the field of Computer Assisted Exercises (CAX) as discussed during the workshop. I would very much appreciate to receive your comments what do you think about and that you pass it on to the persons concerned in FRONTEX.

Of course it goes without saying we would be pleased to have the chance presenting this to you and your colleagues (combined with an open discussion) within the near future. Is this possible?

By the way is [REDACTED] located in Warsaw and what is the best way to ask for an appointment?

Should you in the meantime require any assistance or clarification, please do not hesitate to contact me.

Very best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Division Defence and Security

IABG Industrieanlagen-Betriebsgesellschaft mbH

Einsteinstrasse 20
D-85521 Ottobrunn
Germany

Phone: [REDACTED]

Fax: [REDACTED]

Mobile: [REDACTED]

E-mail: [REDACTED]

Diese E-Mail enthält vertrauliche und/oder rechtlich geschützte Informationen. Wenn Sie nicht der richtige Adressat sind oder diese E-Mail irrtümlich erhalten haben, informieren Sie bitte sofort den Absender und vernichten Sie diese E-Mail. Das unerlaubte Kopieren, sowie die unbefugte Weitergabe dieser E-Mail ist nicht gestattet.

This e-Mail contains confidential and/or privileged information. If you are not the intended recipient or have received this e-Mail erroneously, please notify the sender immediately and delete this e-Mail. Any unauthorized copying, disclosure or distribution of this e-Mail is not permitted.

FW: Tr : [I2C][Campaign] Important information for the 2014 I2C campaign : 25/06/2014 to 01/07/2014

Wednesday, October 21, 2015 12:26

Subject	FW: Tr : [I2C][Campaign] Important information for the 2014 I2C campaign : 25/06/2014 to 01/07/2014
From	[REDACTED]
To	Registration
Cc	HoRDU; director.capacitybuilding
Sent	Monday, June 23, 2014 10:33

Dear colleagues,

Please find underneath the answer to the email registered in Frontex with no 10495/16.06.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Wednesday, June 18, 2014 14:46

[REDACTED]

Subject: RE: Tr : [I2C][Campaign] Important information for the 2014 I2C campaign : 25/06/2014 to 01/07/2014

Dear [REDACTED]

Thank you very much for your invitation. Our participation is being in discussion these days.

May I ask you to send us an agenda of the event if it is already available?

May I also ask you which would be the elements that come in addition in this campaign comparing it with the 2013 campaign? In 2013 I attended the campaign in July when the Airship ZEPPELIN and an Unmanned Sea Vehicle along with the fixed installations were deployed and I visited CROSS MED to see the I2C prototype, the airship Zeppelin case (displaying the image received from Zeppelin), the specific hardware for the USV control and displays for visualizing the images received etc. The USV was deployed in front of the CROSSMED and was endowed with 2 cameras, conventional radar (to avoid collisions, but also to detect objects of interest) and AIS. The transmission for the radar and AIS was done through 3G and for video camera through wi-fi.

The Zeppelin was endowed (I hope I remember well) with FMCW radar (for small boats detection) and Wescam. We visited also the airfield where the Zeppelin had been planned for landing and storing and had the opportunity to get onboard.

Thank you very much.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, June 16, 2014 10:49

To: [REDACTED]

Subject: Tr : [I2C][Campaign] Important information for the 2014 I2C campaign : 25/06/2014 to 01/07/2014

Dear [REDACTED]

I am pleased to invite you to come and see the second I2C campaign.

You are very welcome.

Interesting days will be Friday 27/06 and Monday 30/06 (morning+ early afternoon)

On thursday 26/06 it is a general repetition and the arrival of the Zeppelin in Cuers.

All the system will be set up and realistic scenarios with assets will be deployed and used.

My best regards.

[REDACTED]
DDP I2C



[REDACTED] le 11/06/2014 18:47

Pour :

[REDACTED]

cc :

Objet : Tr : [I2C][Campaign] Important information for the 2014 I2C campaign : 25/06/2014 to 01/07/2014

Dear all,

A short mail to remind you that the I2C 2014 campaign is very soon from now. I need also to precise a few changes :

1. There is a change on the arrival date of the Airship in Cuers.

Monday 23rd will be for final installation of equipment and test flight in Friedrichshafen. As a consequence, **the flight From Nîmes to Cuers will take place on Thursday, the 26th** (and not the 25th) of June.

27/06 + saturday 28/06: regular testing days. 29/06 : day off.

Monday the 30th June is no more a back-up day but a regular testing day.

This schedule is the **final and reference one**. Obviously, this plan is always subject to meteorological conditions.

2. **So, Thursday 26.06** : Flight from Nîmes to Cuers => opportunity trial to check the equipment in real situation close to Sete area where fishing takes place heavily in the morning.

There will be on board 1 person from Rockwell + 1 pers. from DCNS (camera, snapshots, + AIS transponder/display situation on board)

3. **Thursday 26.06** is also kept in St Mandrier for **tests preparation with the zodiac and shore system** to check all is working properly, trajectories of the Zodiac, etc...

The Airship is not under the operational control of St Mandrier. When it arrives in Toulon vicinity, it goes directly to Cuers for landing (under Hyères Approche Air control for safety in the vicinity of the airport). We keep this day to repeat all together except the Zeppelin.

If you still have some doubt, please do not hesitate to reply by e-mail/phone.

Best regards.

DDP I2C.



Pour :

cc :
Objet : [I2C][Campaign] Scenarios document (initial complete version) for the 2014 I2C campaign : 25/06/2014 to 01/07/2014

/envoyé/

Dear all,

As mentioned on the mail below, and after the document describing the organisation of the 2014 campaign (D5.3.3 "I2C Second exercise preparation note"), you will find the initial complete version description of the scenarios in the following document :

[rattachement "WP 5-3 TN on 2d campaign scenarios V0.1.doc" supprimé par Henry-Pierre AUDUBEY/MOURILLON/DCN_ING]

You are kindly requested to have a look to this document and make some remarks while relevant. Please send remarks you can have for this document to [redacted] (put me in cc). Deadline is **Thursday 12th June 2014**.

For changes that can have an impact on either the flight plan (ZONEX + flight level) or the navigation area, please react as soon as possible to integrate this.

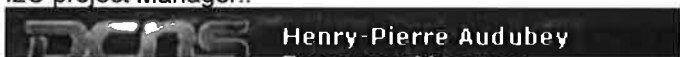
I expect some feedback at least from :

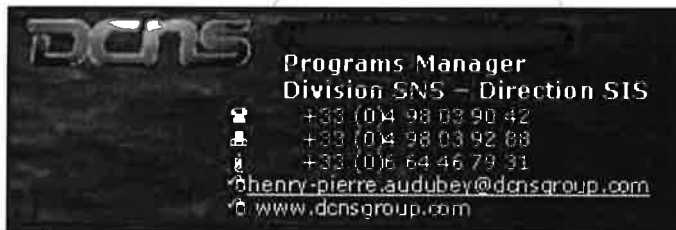
- **Zeppelin+AVI** : feasibility of flight (pattern, flight levels)
- **Zodiac from services Toulon** (David Balteo) : feasibility of patterns, speed, distance from shore...
- **Vedette availability from Gendarmerie Maritime** on Friday 27th June (Beaulande / commandement PSMP Marseille)
- **Rockwell** (FMCW detections patterns / objectives)
- **ONERA + JRC** (HF tracks available during the campaign slots including saturday ? vs satellite tracks detections - post campaign analysis)
- **DGA** : feasibility for flights and navigation patterns on a safety perspective (e.g. 500 - 6000 feet), ZONEX and Air Traffic

Please, confirm the feasibility of the scenarios by replying at least "OK" as a green light to proceed. Rather than questions, please **prefer updates proposals** from your side to improve the scenario in terms of feasibility and/or realism.

Best regards.

I2C project Manager..





Pour :

cc :

Objet : [I2C]Communication for the Organisation of the 2014 I2C campaign : 25/06/2014 to 01/07/2014

Dear all,

As we are around one month before the 2014 I2C campaign, it is time for clarification.

The main principles of the campaign remain similar to 2013 campaign, but in order to improve the knowledge of "who is doing what and where", you will find below the document describing the organisation of the 2014 campaign to make the roles of the different organisations / companies explicit enough.

In order to be efficient, the Organisation note and the D5.3.3 "I2C Second exercise preparation note" deliverable are the same. The english language is used for all European partners.

In addition, as it describes the responsibilities of each contributor to the campaign, please check this document and provide comments or requests for clarification if applicable.

[rattachement "WP 5-3 deliverable D5-3-3 Second exercise preparation note v0.1.pdf" supprimé par [REDACTED]/MOURILLON/DCN_ING]

Best regards,

[REDACTED]
I2C project Manager..



Pensez à l'environnement : avez-vous besoin d'imprimer ce message ?

Think environment : Do you need to print message ?

Ce courrier électronique, et éventuellement ses pièces jointes, peuvent contenir des informations confidentielles et/ou personnelles et a été envoyé uniquement à l'usage de la personne ou de l'entité citée ci-dessus. Si vous receviez ce courrier électronique par erreur, merci de bien vouloir en avvertir l'expéditeur immédiatement par la réponse en retour à ce courrier et effacer l'original et détruire toute copie enregistrée dans un ordinateur, ou imprimée ou encore sauvegardée sur un disque. Toute revue, retransmission ou toute autre forme d'utilisation de ce courrier électronique par toute autre personne que le destinataire prévue est strictement interdite.

L'internet ne permettant pas d'assurer l'intégrité de ce message, l'expéditeur décline toute responsabilité au cas où il aurait été intercepté ou modifié par quiconque.

This e-mail and possibly any attachment may contain confidential and/or privileged information and is intended only for the use of the individual or entity named above. If you have received it in error, please advise the sender immediately by reply e-mail and delete and destroy all copies including all copies stored in the recipient's computer, printed or saved to disk. Any review, retransmission, or further use of this e-mail by persons or entities other than the intended recipient is strictly prohibited.

Because of the nature of the Internet the sender is not in a position to ensure the integrity of this message, therefore the sender disclaims any liability whatsoever, in the event of this message having been intercepted and/or altered.

RE: Meeting - Reference Mr. [REDACTED] EUSC and EMSA

Wednesday, October 21, 2015 12:26

Subject	RE: Meeting - Reference Mr. Pascal Legai, EUSC and EMSA
From	[REDACTED]
To	Registration
Cc	HoRDU; director.capacitybuilding; Zdravko Kolev
Sent	Thursday, June 26, 2014 10:11

Dear colleagues,

Please find just underneath, in *Italic text*, 2 emails representing the continuation of the correspondence on 9218a/18.06.2014 and 9218/27.05.2014.

From: [REDACTED]
Sent: *Wednesday, June 25, 2014 17:24*
[REDACTED]
Subject: *RE: Meeting - Reference Mr. [REDACTED] EUSC and EMSA*

Dear [REDACTED]
Thank you for filling out the form. We have to follow the procedure in place for meeting industry.
Thank you for your understanding.
Best regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: *Wednesday, June 25, 2014 16:12*
To: [REDACTED]
Cc: [REDACTED]
Subject: *RE: Meeting - Reference Mr. [REDACTED] EUSC and EMSA*

Thank you [REDACTED]. I've filled out the form for meeting. I understand this occurs only twice per year. We own RadarSat-2 (RS-2) which is the workhorse for EMSA and to a lesser extent for EUSC. We noticed Frontex has been receiving a lot more RS-2 based products. We want to meet with Frontex for 2 objectives:

1. To brief Frontex on new RS-2 beam modes called XF which provides SAR products at 5M resolution with 125KM x 125KM and to describe the new border security applications it provides
2. A general overview of MDA since Frontex is a customer of ours

We will be in Poland in July/Aug/14 timeframe for other meetings. While there we would like to meet with the appropriate Frontex stakeholders. Would this be possible?

Thank you,
[REDACTED]

[REDACTED]
Best regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division

From: [REDACTED]
Sent: Wednesday, June 25, 2014 10:24
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Meeting - Reference Mr. [REDACTED] EUSC and EMSA

Dear colleagues,
Please find underneath the reply to the emails registered in Frontex with 9218a/18.06.2014 and 9218/27.05.2014.
Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development [REDACTED]
[REDACTED] 48 22 205 9631

From: [REDACTED]
Sent: Wednesday, June 25, 2014 10:18
To: [REDACTED]
Subject: Meeting - Reference Mr. [REDACTED] EUSC and EMSA

Dear Mr. [REDACTED]

Thank you for your email. It has been passed on to me for further handling. Let me please inform you that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn>.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 16 June 2014 22:36
To: [REDACTED]
Subject: Meeting - Reference Mr. [REDACTED] EUSC and EMSA

Hello Ms. [REDACTED]

We are a major provider of remote sensing information to the European Maritime Safety Agency and, to a lesser degree, the European Satellite Agency. Frontex has been increasingly using more of our satellite called RadarSat 2 (RS-2). We have recently introduced new features that provide additional applications. As a user of our product I would like to meet with you and team to provide a briefing on these new capabilities. Also, if you are new to MDA, I will provide a Corporate Overview. Mr. [REDACTED] thought it would be of benefit to meet.

I am often in Europe and would gladly arrange a time to meet. If you are interested please let me know and we can schedule.

Thank you,

[REDACTED]

[REDACTED] P.Eng.
[REDACTED] International Business Development,
Surveillance and Intelligence
MDA
75 Albert Street, Ste 412
Ottawa, Ontario
Canada, K1P 5E7

[REDACTED]
[REDACTED]
[REDACTED]
www.mda.ca

From: [REDACTED]
Sent: 26 May 2014 17:50
To: [REDACTED]
Subject: RE: EMSA Monitoring

Hello [REDACTED]
You and I met at a EU conference. RadarSat-2 (RS-2) is EMSA's workhorse for oil spill monitoring. I understand from EMSA that Frontex is requiring more use of RS-2. I would like to meet the Senior person at Frontex whom RS-2 products serve. Can you direct me to the appropriate person. I plan to be in Poland late June/early July. It would be advantageous to meet with the appropriate team. I would like to brief on the full capabilities of RS-2 in case Frontex is not aware of other applications.

Kind Regards,
[REDACTED]

[REDACTED] P.Eng.
[REDACTED] International Business Development,
Surveillance and Intelligence
MDA
75 Albert Street, Ste 412
Ottawa, Ontario
Canada, K1P 5E7

[REDACTED]
[REDACTED]
[REDACTED]
www.mda.ca

INTRODUCTION TO HI-TECH AEROSTATS FOR BORDER SECURITY/THREAT DETECTION

Wednesday, October 21, 2015 12:26

Subject	INTRODUCTION TO HI-TECH AEROSTATS FOR BORDER SECURITY/THREAT DETECTION
From	[REDACTED]
To	Frontex
Cc	[REDACTED]
Sent	Thursday, June 26, 2014 12:07

Dear colleagues,

Please send the following answer to the email registered with 10734/23.06.2014:

"From: Frontex
Sent: 26 June 2014
To: [REDACTED]
Subject: INTRODUCTION TO HI-TECH AEROSTATS FOR BORDER SECURITY/THREAT DETECTION

Dear Mr. [REDACTED]

Thank you for your email and information about the new range of aerostats. Let us please inform you that the possibility exists for industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose Frontex has put in place a specific procedure. I kindly refer you to the Frontex webpage, at

<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Could be also of your interest the invitation for an workshop on projects undertaken by industry and academia for developing border security products/technologies/solutions, workshop that Frontex will organize in November/December 2014: <http://btn.frontex.europa.eu/articles/invitation-industry-and-academia-workshop-projects-developing-border-security-productstechn>.

Best regards,

Frontex "

Thank you very much.

Best regards,
[REDACTED]

From: [REDACTED]
Sent: 23 June 2014 10:36
To: Frontex
Subject: INTRODUCTION TO HI-TECH AEROSTATS FOR BORDER SECURITY/THREAT DETECTION

Good day,

I was previously in regular contact with [REDACTED] and her expert team as a provider of data and Open Source Information.

I am currently working as an independent consultant and have partnerships with several companies.

I shall try to reach [REDACTED] to learn which section or specialist might be interested to learn about the technology company which I am partnering.

However, in the meantime, I have attached some brief, general introductory information about a new range of sophisticated Aerostats which can be used for Border security and Persistent Threat Detection systems and can be configured with advanced equipment for monitoring, detection, cameras, closed communication systems etc.

I am sure that these would be of interest to Frontex and I look forward to hearing from you.

Best regards,

[REDACTED]

●

Colin Lynon

Business Development Manager

REUSER'S INFORMATION SERVICES

E-MAIL ; colynon@reusers.com

TEL: +44 20 8866 8881

MOB: +44 7845 188762

www.opensourceintelligence.eu

Use of GINA for Frontex

Wednesday, October 21, 2015 12:26

Subject	Use of GINA for Frontex
From	[REDACTED]
To	Frontex
Sent	Monday, July 21, 2014 15:06

Dear colleagues,

Please send the following answer to the email registered in Frontex with 12241/09.07.2014. Thank you.

Best regards, [REDACTED]

"From: Frontex

Sent: 21 July 2014

To: [REDACTED]

Subject: Use of GINA for Frontex

Dear Mrs. [REDACTED]

Thank you for your email. We have included your contact details in our database. In case any need in the scope of the product mentioned in your email will be identified in Frontex, we will contact you.

Best regards,

Frontex "

From: [REDACTED]

Sent: 08 July 2014 17:22

To: Frontex

Cc: [REDACTED]

Subject: Use of GINA for Frontex

Dear Sir or Madam,

Mr. [REDACTED] (in copy) who we met during the Situation Awareness and Incident Management workshop organized by JRC in Ispra, Italy advised us to contact you via this official e-mail address. We are addressing Frontex because the solution we developed might be of interest to you.

We created GINA System to help rescue units and security managers to be coordinated, have accurate information and therefore be able to make quick and precise decisions during field operations. Our platform is also an ideal tool for gathering data in the field and displaying them in various forms. The website <http://haitisituation.com/> powered by GINA is one of the examples.

The initial idea in 2009 was to create an interactive map that has the same capabilities as a paper one and that can be used as a mean of communication. A map that you can draw in, make notes, indicate various objects and share all this information with others within a few seconds.

Now our field of expertise can be represented by these key features:

- Collaborative map for instant updates (drawings, red/green zones marking, pictures)
- Real time data sharing between multiple users or units
- Task management (individuals/groups)
- Personal/vehicle location
- Advanced reporting

GINA System is now utilised in these areas:

- Firebrigades
- Police units
- EU delegates protection
- UN projects
- Various NGOs

We'll be happy to provide you with more detailed live presentation via Skype or send you a written one based on your specific requests.

In copy CEO of GINA Software Mr. [REDACTED]

Best regards

[REDACTED]

Key Account Manager

GINA - Geographic Information Assistant

[REDACTED]

www.ginasystem.com

CONFIDENTIAL NOTE:

This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed. If you are not the named addressee you should not disseminate, distribute or copy this e-mail.

FW: RE: New message from Contact Form

Wednesday, October 21, 2015 12:26

Subject	FW: RE: New message from Contact Form
From	[REDACTED]
To	Registration
Cc	HoRDU; director.capacitybuilding
Sent	Tuesday, July 22, 2014 10:20

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 3583b/21.07.2014.

Best regards,

[REDACTED]

From: [REDACTED]

Sent: Tuesday, July 22, 2014 10:17

To: [REDACTED]

Subject: RE: New message from Contact Form

Dear Mr. [REDACTED]

Thank you for your e-mail of 10 July 2014.

I have taken note of it and I informed the potential interested colleagues. As I wrote to you previously, in case any need in the scope of the products of your company will be identified in Frontex, we will contact you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Thursday, July 10, 2014 13:43

To: [REDACTED]

Subject: RE: New message from Contact Form [UNSCANNED]

[REDACTED]

Some time ago I contacted you with information on BCB's products, and thanks for your response below.

In September we hope to exhibit our products at the British Ambassador's residence in Rome. Specifically we hope to display and perhaps demonstrate our SQ4 UAV, and exhibit our Buccaneer small boat stopping system. The quote below is taken straight from the exhibition information and is probably worthy of note:

"Advanced and innovative technology, particularly in the following areas, are of particular interest to the Italian forces as well as products in connection with urgent operational requirements, such as cyber-attacks, illegal immigration and **border security which remain a serious problem in Italy**. Counter Terrorism, Covert Surveillance, Counter IED's, UAV's and force protection projects. Some specific product areas that Italian security organisations have asked to see include the following: - Technical Surveillance Counter Measures (TSCM) equipment - Communications and equipment - Counter Surveillance equipment - Covert/undercover operational requirements - Hi-Tech Crime equipment. - Border Security Solutions - Detection equipment - Intelligence/data analysis - Specialised search equipment."

I have attached info on the SQ 4 and the Buccaneer family of small boat stopping systems which is more specific than the information I have already sent to you. The focus for the exhibition seems firmly intent on addressing border security which should be of prime importance to Frontex.

If you are the wrong person to discuss this with then please let me know there who I should speak to at Frontex.



██████████ | Marine and European Sales Manager

BCB International Ltd, Clydesmuir Rd Ind Est, Cardiff CF24 2QS, United Kingdom

Mobile: ██████████ Email: ██████████ | Fax: ██████████

Website: www.bcb.in.com | Catalogues & Videos: www.bcb.in.com/downloads.php

Green & Clean Solid Fuel: www.firedragonfuel.com

BCB standard terms and conditions apply. E & OE. All specifications are subject to change. Stock is subject to prior sale, lead times are approximate. Any local duties, taxes, delivery arrangements etc are the consignee's responsibility. The views expressed in this email are of the sender and not the company. If you have received this message in error, please inform the sender and delete all copies. Company registration number: 1442485 VAT Number: GB 108 299 108 Please consider the environment before printing this email.

FW: RE: Invitation to Frontex Technology Showroom

Wednesday, October 21, 2015 12:26

Subject	FW: RE: Invitation to Frontex Technology Showroom
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Tuesday, July 22, 2014 10:42

Dear colleagues,
Please find underneath the reply to the email 12915/21.07.2014.
Best regards,

[REDACTED]
From: [REDACTED]
Sent: Tuesday, July 22, 2014 10:41
To: [REDACTED]
Subject: RE: Invitation to Frontex Technology Showroom

Dear Mr [REDACTED]

Thank you for your e-mail. I hope also you are well.
Let me please reiterate that Frontex cannot be involved in the promotion of any particular company or solution. As a matter of principle, we strive to maintain our neutrality concerning specific technologies/solutions/systems used at the borders and the providers of those. On the other hand we have to take into consideration also the protection of personal data in relation to your request.

Accordingly, I regret that I can provide you only with the link to the National Authorities involved in Border Control
<http://frontex.europa.eu/partners/national-authorities/>.

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, July 21, 2014 04:54
To: [REDACTED]
Subject: RE: Invitation to Frontex Technology Showroom

Hi [REDACTED] hope you are well. I've been thinking about Frontex and wanted to re-visit our conversation last year. I really think piXserve could solve several European border control problems. But our company is young, has its promotional budget completely used up by the American market, and I can't get budget to travel to Poland.

So instead, I hope to offer this technology directly to the various European National Authorities. I see their web addresses listed on your site, but it would probably be more efficient if you could share with me specific points of contact for each one.

I am sorry not to be able to come to Poland. But if you can help me contact the National

Authorities, we may be able to make a real contribution to public safety, anyway.
Best regards,

[REDACTED]
www.pixlogic.com
P.O. Box 494
Bronxville, NY 10708-0494
USA
[REDACTED]
[REDACTED]

Join Me on VSee for Free: [REDACTED]

----- Original Message -----

Subject: Invitation to Frontex Technology Showroom

From: [REDACTED] >

Date: Mon, November 04, 2013 11:29 am

To: [REDACTED]
[REDACTED]
[REDACTED]

Dear Mr. [REDACTED]

We are very pleased to invite you to present the solution (PiXserve) described in your application form for the "Technology Showroom" event that will be held on 6 December 2013 in Frontex premises, Warsaw, Poland.

Please find attached the invitation letter signed by the head of Frontex Research and Development Unit.

Please confirm your presence as soon as possible, but no later than **8 November 2013** at [REDACTED]. Should you require further information or have additional questions, please do not hesitate to contact [REDACTED]
[REDACTED]

We are looking forward to seeing you in Warsaw, on 6 December 2013.

Best regards,

[REDACTED]

[REDACTED]
Research and Development Unit

Rondo ONZ 1
00-124 Warsaw, Poland

[REDACTED]
[REDACTED]
www.frontex.europa.eu

DISCLAIMER: This e-mail message, including any attachments, cannot be construed as automatically constituting any form of commitment by Frontex, unless its contents clearly indicate otherwise. It is intended solely for the use of the addressee(s). Any unauthorised disclosure, use or dissemination, either in whole or in part, is prohibited. If you have received this message in error, please notify the sender immediately via e-mail and delete the e-mail from your system.

FW: Introduction of IABG / Request for a meeting

Wednesday, October 21, 2015 12:26

Subject	FW: Introduction of IABG / Request for a meeting
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU; director.operations
Sent	Tuesday, July 22, 2014 11:13

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 12937/21.07.2014.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Tuesday, July 22, 2014 11:09

To: [REDACTED]

Subject: Introduction of IABG / Request for a meeting

Dear Mr. [REDACTED]

Thank you for your email. It has been passed on to me for further handling. Let me please reiterate that Frontex has put in place a new procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Thank you very much for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: 11 July 2014 14:13

To: [REDACTED]

Subject: AW: Introduction of IABG / Request for a meeting

Dear Mr. [REDACTED]

Reference is made to my earlier mail below. I would very much appreciate to have the chance to meet with you and to talk about IABG capabilities which might be of interest to FRONTEX.

Please let me know when a meeting could be arranged.

I am looking forward to hearing from you.

With best regards and have a nice weekend

[REDACTED]

[REDACTED]
Division Defence and Security

IABG Industrieanlagen-Betriebsgesellschaft mbH

Einsteinstrasse 20
D-85521 Ottobrunn
Germany

Phone: [REDACTED]
Fax: [REDACTED]
Mobile: [REDACTED]
E-mail: [REDACTED]

Diese E-Mail enthält vertrauliche und/oder rechtlich geschützte Informationen. Wenn Sie nicht der richtige Adressat sind oder diese E-Mail irrtümlich erhalten haben, informieren Sie bitte sofort den Absender und vernichten Sie diese E-Mail. Das unerlaubte Kopieren, sowie die unbefugte Weitergabe dieser E-Mail ist nicht gestattet.

This e-Mail contains confidential and/or privileged information. If you are not the intended recipient or have received this e-Mail erroneously, please notify the sender immediately and delete this e-Mail. Any unauthorized copying, disclosure or distribution of this e-Mail is not permitted.

Von: [REDACTED]
Gesendet: Mittwoch, 4. Juni 2014 14:24
An: [REDACTED]
Betreff: Introduction of IABG / Request for a meeting

Dear Mr. [REDACTED]

I am contacting you on behalf of IABG, a German company providing services and consulting support to security and armed forces.

In the area of border control and surveillance, we provide testing and simulation, procurement support and technical consultancy. We operate in the sense of a "whole lifecycle support", aiming at minimizing commercial, technical and operational risk as early as possible, via needs and capability analysis, using simulation tools for validating sensors, platforms, performance, and also provide in service support. We also work on satellite imagery and provide border mapping solutions.

Our package of different service/consulting solutions is already used by the German authorities (Armed and Security Forces) and at international level (NATO, EDA, Middle East, Central Asia) for more than 50 years.

In that framework, we are, since a couple of month assessing the potential opportunities that could derive from the EU actions in the field of border control, and in particular FRONTEX needs and CSDP missions. We had a couple of contacts within FRONTEX research area over the past months and participated in two FRONTEX Border Surveillance Workshops presenting a special simulation tool to optimize the performance of Border Surveillance Systems. IABG also participates in the Low Time critical border Surveillance project Lobos providing satellite imagery. Finally we have sent a description of a specific Computer Assisted Exercises for Leadership Training for commanding officers based on different scenarios to the FRONTEX Research Centre for their evaluation.

We would be grateful if we could have the opportunity to meeting with you and / or your team to complete our understanding of FRONTEX challenges today and tomorrow, better identify the potential needs coming from the operation side and assess to what extent we could adapt our solutions in the future. This would also be an occasion to present the wide range of IABG's capabilities. We are convinced that the capabilities IABG is able to provide in this unique set-up are in many ways beneficial for the implementation of FRONTEX programs in the future.

Many thanks in advance for your esteemed reply. We are at your disposal for any information that you may require meanwhile in addition.

Hoping to hear from you soon, I remain

Yours sincerely

[REDACTED]
Director Sales Export
Division Defence and Security

IABG Industrieanlagen-Betriebsgesellschaft mbH
Einsteinstrasse 20
D-85521 Ottobrunn
Germany

Phone: [REDACTED]
Fax: [REDACTED]
Mobile: [REDACTED]
E-mail [REDACTED]

Diese E-Mail enthält vertrauliche und/oder rechtlich geschützte Informationen. Wenn Sie nicht der richtige Adressat sind oder diese E-Mail irrtümlich erhalten haben, informieren Sie bitte sofort den Absender und vernichten Sie diese E-Mail. Das unerlaubte Kopieren, sowie die unbefugte Weitergabe dieser E-Mail ist nicht gestattet.

This e-Mail contains confidential and/or privileged information. If you are not the intended recipient or have received this e-Mail erroneously, please notify the sender immediately and delete this e-Mail. Any unauthorized copying, disclosure or distribution of this e-Mail is not permitted.

IABG mbH

Sitz der Gesellschaft: Ottobrunn, Registergericht: Amtsgericht München, HRB 5499
Geschäftsführung: Prof. Dr.-Ing. Rudolf F. Schwarz Vorsitz, Dr. Anita Linseisen,
Dipl.-Ing. Matthias Spott
Vorsitzender des Aufsichtsrats: RA Engelbert Kupka MdL a.D.

IABG mbH

Sitz der Gesellschaft: Ottobrunn, Registergericht: Amtsgericht München, HRB 5499
Geschäftsführung: Prof. Dr.-Ing. Rudolf F. Schwarz Vorsitz, Dr. Anita Linseisen,
Dipl.-Ing. Matthias Spott
Vorsitzender des Aufsichtsrats: RA Engelbert Kup

FW: consultancy inquiry for smartborder

Wednesday, October 21, 2015 12:26

Subject	FW: consultancy inquiry for smartborder
From	[REDACTED]
To	Registration
Cc	director.capacitybuilding; HoRDU
Sent	Monday, July 21, 2014 17:09

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with 12908/21.07.2014.

Thank you.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +48 22 205 9631

From: [REDACTED]

Sent: Monday, July 21, 2014 17:08

To: [REDACTED]

Subject: consultancy inquiry for smartborder

Dear Mr. [REDACTED]

Thank you for your email of 21 July 2014. It has been passed on to me for further handling.

Regarding your request, please be informed that Frontex doesn't provide consultancy services to/for commercial parties.

For more information of Frontex mission and tasks please refer to the Frontex website at:

<http://frontex.europa.eu/about-frontex/mission-and-tasks>.

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: 21 July 2014 12:03

To: [REDACTED]

Subject: consultancy inquiry for smartborder

Importance: High

Der Mr. [REDACTED]

Hope you are ok and doing fine.

I like to inquire with you about the possibility to procure a consultancy service from a Frontex expert for some topics relating the smartborder for an EU country.

Pls be so kind to advise of the correct contact person for such a request within Frontex.

The following tasks are in focus for the engagement:

1. An analysis of the Border Guard's ICT system used in a selected Schengen country with a highly

- advanced standardized technical support of the border check using Automatic Border Control (ABC)
2. An analysis of the work model of the "intelligent border" in a selected EU country
 3. Develop a conceptual design of the implementation of Smart Border package, on the Polish border as eastern EU border with respect to the documents, security features and PKI certificates verification

We are having lots of expertise & experience, however as we are doing this for a government would like to get a third party input & opinion as well.

We have the feeling that Frontex might be better situated to perform this task than IOM who offered their support.

We would appreciate a feedback from Frontex:

1. If u are interested in it?
2. What the budgetary implications of such an engagement would be with Frontex?

Many thanks & All the best!
Thank you very much for your attention,
Looking forward to hear from you
Kind regards,



|||| [REDACTED]
eJourney – Area Business Development Manager
eJourney – Indirect Channel Manager
Tel: [REDACTED]
Avalon Biometrics SLU c/o Gemalto Sp SA
Avenida de Europa, 19 - 3ª Planta
Alcobendas (Madrid) Spain 28108
www.gemalto.com or www.avalonbiometrics.com



please consider the environment - do you really need to print this email?

"PRIVACY NOTICE: This email and any files transmitted with it are confidential and intended solely for the use of the individual or entity to whom they are addressed and may contain confidential information. If you have received this email in error please notify us immediately by email or phone and proceed with deleting this email from your system. Any unauthorized use or disclosure, either whole or partial, is prohibited."

*This message and any attachments are intended solely for the addressees and may contain confidential information. Any unauthorized use or disclosure, either whole or partial, is prohibited.
E-mails are susceptible to alteration. Our company shall not be liable for the message if altered, changed or falsified. If you are not the intended recipient of this message, please delete it and notify the sender. Although all reasonable efforts have been made to keep this transmission free from viruses, the sender will not be liable for damages caused by a transmitted virus.*

STREIT Business Development Team

Wednesday, October 21, 2015 12:27

Subject	STREIT Business Development Team
From	[REDACTED]
To	Frontex
Sent	Monday, July 21, 2014 16:22

Dear colleagues,

Please send the following answer to the email registered in Frontex with 11684/02.07.2014. Thank you. Best regards,
Dragos.

"From: Frontex

Sent: 21 July 2014

To: [REDACTED]

Subject: STREIT Business Development Team

Dear Mrs. [REDACTED]

Thank you for your email. We have included your contact details in our database. In case any need in the scope of the products mentioned in your email will be identified in Frontex, we will contact you.

Best regards,

Frontex "

From: Streit Group Customer Service [REDACTED]

Sent: 02 July 2014 12:16

To: Frontex

Subject: STREIT Business Development Team

Dear Potential Customer,

We would like to introduce our new Business Development Team.

In case you have any inquiries for Military vehicles or you will be willing to discuss an opportunity of cooperating with STREIT Group. Please feel free to contact our specialists.

I remain at your disposal as well.

Best regards,

[REDACTED] | **Customer Service & Sales Assistant**

Streit Group FZE | Armored Vehicles Manufacturer

P.O. Box 262051 | Jebel Ali Free Zone | United Arab Emirates

Office: +[REDACTED] **Cell:** +[REDACTED] | **Fax:** +[REDACTED]

Email: [REDACTED] **Website:** www.armored-cars.com

FW: H2020 opportunity - Your interest in a consortium partnership?

Wednesday, October 21, 2015 12:27

Subject	FW: H2020 opportunity - Your interest in a consortium partnership?
From	[REDACTED]
To	Registration
Cc	HoRDU; director.capacitybuilding
Sent	Tuesday, July 22, 2014 14:56

Dear colleagues,

Please find below the answer to the email registered in Frontex with: 12977/21.07.2014.

Best regards,

[REDACTED]

[REDACTED]
Research Officer

Research and [REDACTED]
[REDACTED]

From: [REDACTED]

Sent: Tuesday, July 22, 2014 14:54

To: [REDACTED]

Subject: H2020 opportunity - Your interest in a consortium partnership?

Dear Mr. [REDACTED]

Thank you for your email. It has been passed on to me for further handling. At this point I would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage or the participation of Frontex in any consortium that is to submit a proposal in this context would constitute a case of conflict of interest.

In other train of thoughts, you might invite Member States Border Guard Authorities to join the consortium and elaborate together the research proposal, in case they have available resources and interest in joining it. For more details on mentioned Authorities, please refer to Frontex webpage at: <http://frontex.europa.eu/partners/national-authorities/>

Having said that, if your proposal will be successful, Frontex could potentially participate, based on a further assessment of the project, in your project activities as advisor or as (representative of) end-user(s).

Thank you very much for your understanding.

Best regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: 21 July 2014 15:14

To: [REDACTED]

Subject: H2020 opportunity - Your interest in a consortium partnership?

Dear [REDACTED]

Frontex OPD gave me your contact details with regards to a collaboration in the current H2020 call topic on serious gaming & training (FCT-07-2014 Law enforcement capabilities topic 3: Pan European platform for serious gaming and training,

<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/1106-fct-07-2014.html>)

My company Applied Intelligence Analytics participates in an experienced consortium preparing a proposal for above topic. We think there are good synergies between the work of Frontex and the objectives of our proposal. Frontex would benefit from current industry R&D in serious gaming & simulation adapted to Frontex relevant scenarios helping train & better prepare border police officers.

In case you are interested I would like to discuss a partnership opportunity with you or one of your colleagues. Would you be available for a call this week?

I look forward to your response.

Kind regards,
[REDACTED]

[REDACTED]
[REDACTED]
Applied Intelligence Analytics Ltd.

Email: [REDACTED]

[REDACTED]

Web: www.aianalytics.ie