
From:
Sent: 14 March 2014 11:03
To: Registration
Cc: HoRDU;
Subject: FW: Border Surveillance Workshop, 10th April, 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Would please register the underneath request for participation in the Border Surveillance Workshop, 10th April, 2014.
Thank you!
Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +
Mobile:

From: [mailto:
Sent: 12 March 2014 16:50
To:
Subject: AW: Diskussions on optionally piloted aircraft for border surveillance

Dear

I would like to participate in the Workshop in subject.
And to diskuss the optionally piloted aircraft for border surveillance.
Please confirm my participation.

See you in Warsaw.

Mit freundlichen Gruessen
With kind regards

2014-03-12

Dr

CASSIDIAN Airborne Solutions GmbH
Sebaldsbruecker Heerstrasse 235
28309 Bremen
Germany

fon:

fax:
email:

From:
Sent: 03 April 2014 11:08
To: Registration
Cc: HoRDU; director.capacitybuilding;
Subject: FW: Cassidian - request for participation in Border Surveillance Workshop on 10.04

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4369/14.03.2014.

Research Officer
Research and Development Unit - Capacity Building Division
Tel:
Mob:

From:
Sent: 28 March 2014 17:58
To:
Subject: RE: Border Surveillance Workshop, 10th April, 2014

Dear [REDACTED]

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw. The participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified (maximum 2 representatives per company).

Therefore I would like to invite you to present the latest CASSIDIAN Airborne Solutions on OPA. Your presentation (20 min) is scheduled under the workshop session on Platforms: Optionally Piloted Aircraft (OPA) Industry update (11:00 – 12:00 H)

More information about the venue you will find in the attached practical information.

Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel:
Mobile

From: Registration
Sent: 14 March 2014 12:29
To: director.capacitybuilding

Cc: HoRDU; .v

Subject: Cassidian - request for participation in Border Surveillance Workshop on 10.04

Date: 14.03.2014	Reg.No: 4369
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From:

Sent: 14 March 2014 11:03

To: Registration

Cc: HoRDU;

Subject: FW: Border Surveillance Workshop, 10th April, 2014

Dear colleagues,

Would please register the underneath request for participation in the Border Surveillance Workshop, 10th April, 2014.

Thank you!

Best regards,

[Redacted signature]

Research Officer

Research and Development Unit - Capacity Building Division
Tel: +4
Mobile: +4

From: [REDACTED]
Sent: 12 March 2014 16:50
To: [REDACTED]
Subject: AW: Diskussions on optionally piloted aircraft for border surveillance

Dear [REDACTED]

I would like to participate in the Workshop in subject.
And to discuss the optionally piloted aircraft for border surveillance.
Please confirm my participation.

See you in Warsaw.

Mit freundlichen Gruessen
With kind regards

2014-03-12

Dr.

CASSIDIAN Airborne Solutions GmbH
Sebaldsbruecker Heerstrasse 235
28309 Bremen
Germany

fon:

fax:

email: [REDACTED]

From:
Sent: 14 March 2014 11:04
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Question on Frontex

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Would please register the underneath email.
Thank you!
Best regards,
[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tf 9674
Mobile

From:
Sent: 13 March 2014 18:30
To:
Cc:
Subject: Question on Frontex

Dear

I work for Delair-Tech a French UAV manufacturer.

I've been reviewing the Frontex programme of work and the upcoming events related to RPAs (Border Surveillance Workshop in Warsaw and Border Surveillance Demo Workshop in Finland).

I have a 2 questions for you.

- The Frontex Programme of work mentions a budget of 250k€ for "Remotely Piloted Aircraft Systems (RPAS) trial 2014". Could you tell me what is involved in this activity ? Has this activity already been awarded ?
- In the call for the Finland Workshop is provided a list of spec for the surveillance systems. Our current UAV systems meet most of those requirements except the payload weight : we currently have a 300g payload carrier (DT18) and a 600g payload carrier (DT26). However we do embed in both drones high definition camera (visible or infrared). Could you please let me know what is the need behind the 2 kg payload ?

Thank you in advance.

Best regards,

--

3, avenue Didier Daurat - 31400 Toulouse, France
Tel:
www.delair-tech.com

From:
Sent: 14 March 2014 11:03
To: Registration
Cc: HoRDL
Subject: FW: Border Surveillance Workshop, 10th April, 2014

Follow Up Flag: Follow up
Flag Status: Completed

Dear colleagues,
Would please register the underneath request for participation in the Border Surveillance Workshop, 10th April, 2014.
Thank you!
Best regards,

Research Officer
Research and Development Unit - Capacity Building Division

From: [redacted]
Sent: 14 March 2014 08:41
To:
Subject: Border Surveillance Workshop, 10th April, 2014

Dear

I would like to participate in this workshop. It may a good opportunity to talk about simulation support for the design of Border Surveillance Systems.

Please confirm my participation

Wishing you a nice and restful weekend

Director Sales Export
Division Defence and Security

IABG Industrieanlagen-Betriebsgesellschaft mbH
Einsteinstrasse 20
D-85521 Ottobrunn
Germany

Phone:
Fax:
Mobile:
E-mail:

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IABG mbH

Sitz der Gesellschaft: Ottobrunn, Registergericht: Amtsgericht München, HRB 5499

Geschäftsführung: Prof. Dr.-Ing. Rudolf F. Schwarz Vorsitz, Dr. Anita Linseisen,

Dipl.-Ing. Matthias Spott

Vorsitzender des Aufsichtsrats: RA Engelbert Kupka MdL a.D.

From:
Sent: 02 April 2014 17:41
To: Registration
Cc: HoRDU; director.capacitybuilding;
Subject: FW: IABG - request for participation in Border Surveillance Workshop 10.04

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4380/14.03.2014.

Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel:
Mob: +4

From:
Sent: 28 March 2014 17:49
To:
Subject: RE: Border Surveillance Workshop, 10th April, 2014

Dear

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw. The participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified (maximum 2 representatives per company).

Therefore I would like to invite you to present the latest IABG Simulation Support for Border Security Systems and Services. Your presentation (20 min) is scheduled under workshop session on Optimized Border Management: (15:20 – 15:40H)

More information about the venue you will find in the attached practical information.

Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +4
Mobile: +4 10

From:
Sent: 14 March 2014 16:58

To: director.capacitybuilding
Cc: HoRDU
Subject: FW: IABG - request for participation in Border Surveillance Workshop 10.04

Dear Colleagues,

I have some information for your table:

This request was registered by mistake under the same number as Cassidian (just with "a"). I asked for a new number which is: 4380.

Have nice weekend☺

Kind regards,

Jc

Unit Assistant
Research and Development Unit - Capacity Building Division
Tel:
Mobil

From: :
Sent: 14 March 2014 13:01
To: HoRDU
Cc: director.capacitybuilding
Subject: FW: IABG - request for participation in Border Surveillance Workshop 10.04

With kind regards,

Assistant to the Director
Capacity Building Division
Tel:
Mobil

From: Registration
Sent: 14 March 2014 12:58
To: director.capacitybuilding
Cc: HoRDU
Subject: IABG - request for participation in Border Surveillance Workshop 10.04

Date: 14.03.2014	Reg.No: 4369a
Responsible Organisation:	Cc:

Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [redacted]
Sent: 14 March 2014 11:03
To: Registration
Cc: HoRD
Subject: FW: Border Surveillance Workshop, 10th April, 2014

Dear colleagues,
Would please register the underneath request for participation in the Border Surveillance Workshop, 10th April, 2014.
Thank you!
Best regards,
[redacted]

Research Officer
Research and Development Unit - Capacity Building Division
T
[redacted]

From: [redacted] [e]
Sent: 14 March 2014 08:41
To: [redacted]
Subject: Border Surveillance Workshop, 10th April, 2014

Dear [REDACTED]

I would like to participate in this workshop. It may a good opportunity to talk about simulation support for the design of Border Surveillance Systems.

Please confirm my participation

Wishing you a nice and restful weekend

Director Sales Export
Division Defence and Security

IABG Industrieanlagen-Betriebsgesellschaft mbH

Einsteinstrasse 20
D-85521 Ottobrunn
Germany

Phone: +4

Fax:

Mobile: +

E-mail: woe

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IABG mbH

Sitz der Gesellschaft: Ottobrunn, Registergericht: Amtsgericht München, HRB 5499

Geschäftsführung: Prof. Dr.-Ing. Rudolf F. Schwarz Vorsitz, Dr. Anita Linseisen,

Dipl.-Ing. Matthias Spott

Vorsitzender des Aufsichtsrats: RA Engelbert Kupka MdL a.D.

From: ~v
Sent: 17 March 2014 10:08
To: Registration
Cc: HoRDU;
Subject: FW: Invitation for Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register.
Thank you!
Regards,

From:
Sent: 17 March 2014 10:05
Subject: RE: Invitation for Border surveillance workshop 2014

Dear Mr. [REDACTED]

I would like to register and attend the workshop organised by Frontex next 10th April in Warsaw. Can you please advise if any further information are required from me to provide.

Best regards,

United Nations Global Account Manager

Office: 502
Mobile: 07
Email:



Details of Motorola Solutions subsidiaries in the EU/EEA can be found at <http://www.motorolasolutions.com/XU-EN/About/Subsidiaries>

Invitation for Border surveillance workshop 2014

The surveillance of external borders is one of the essential components of border control in the EU. Border surveillance activities take place in wide border areas and present a variety of challenges like:

- How to detect and track small boats?
- How to improve the surveillance capability of border patrols and boats/vessels?
- How can integration contribute to redress the limitations of current border surveillance systems?
- What is the added value? What is the trade off between effectiveness and cost?

These challenges call for a wide range of mission capabilities requiring flexible, high-performance multi-sensor systems, installed and operated from a variety of piloted or remotely piloted platforms.

Moreover the Wide Area Surveillance integrates a range of different sensor types to create a local operating picture at a specific location. These components include those for detecting (ground radars, passive infra red, seismic etc.) and classifying moving objects (EO/IR imagery) as well as those for fusing data related to multiple sensors to derive a combined situational awareness view.

In this context the Research and Development Unit of Frontex will organize, on 10 April 2014 in Warsaw, a workshop on: the Border Surveillance Sensors and Platforms: Challenges and Opportunities. The aim of the workshop is to present and debate like:

Platforms: Remote Piloted Aircraft Systems (RPAS) and Optionally Piloted Aircraft (OPA)

- Legal context
- Industry update in OPAs
- Lessons learned

Sensors: Optical fiber and un-cooled/cooled IR cameras

Border Management: Optimized border surveillance

Key stakeholders and representatives of the EU Member States authorities involved in border control will attend.

Frontex invites relevant industry to present its latest achievements in this domain, especially from the perspective of cost-efficiency.

Attendance is **free of charge**, but industry representatives will be asked to cover the cost of their own meals and accommodation.

Should you wish to participate in the Border surveillance workshop 2014, please respond to this invitation by Monday, 27 March 2014 to z

Please note that space is limited and those participants will be selected on a first-come-first-served basis and in a way that ensures representation of the topic identified above. In case a company is selected, maximum 2 representatives are accepted. Each selected company will give only one presentation, with a maximum duration of 20 minutes.

If your registration is accepted, your participation will be confirmed within three working days. In order to avoid disappointment you should express your interest immediately.

Details on the venue as well as other logistical information will be sent only to those whose registrations have been accepted and have been confirmed participation.

| Schuman Associates | Manager
Brussels - Tel schumanassociates.com

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From:
Sent: 01 April 2014 17:20
To: Registration
Cc: HoRDU; director.capacitybuilding;
Subject: FW: Request from Motorola Solutions for a possibility to attend Border Surveillance Workshop on 10.04

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4420/17.03.2014.

Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel:
Mob:

From:
Sent: 28 March 2014 16:24
To: [REDACTED]
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

Research Officer
Research and Development Unit - Capacity Building Division
T
Mobile:

From: Registration
Sent: 17 March 2014 10:39
To: director.capacitybuilding
Cc: HoRDU;
Subject: Request from Motorola Solutions for a possibility to attend Border Surveillance Workshop on 10.04

Date: 17.03.2014	Reg.No: 4420	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From:
Sent: 17 March 2014 10:08
To: Registration
Cc: HoRDU;
Subject: FW: Invitation for Border surveillance workshop 2014

Dear colleagues,
Please register.
Thank you!
Regards, Z

From:
Sent: 17 March 2014 10:05

To:
Subject: RE: Invitation for Border surveillance workshop 2014

Dear Mr.

I would like to register and attend the workshop organised by Frontex next 10th April in Warsaw. Can you please advise if any further information are required from me to provide.

Best regards,

United Nations Global Account Manager

Office: +
Mobile: +4
Email:



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Invitation for Border surveillance workshop 2014

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- How to improve the surveillance capability of border patrols and boats/vessels?
- How can integration contribute to redress the limitations of current border surveillance systems?
- What is the added value? What is the trade off between effectiveness and cost?

These challenges call for a wide range of mission capabilities requiring flexible, high-performance multi-sensor systems, installed and operated from a variety of piloted or remotely piloted platforms.

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- Lessons learned

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Border Management: Optimized border surveillance

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Details on the venue as well as other logistical information will be sent only to those whose registrations have been accepted and have been confirmed participation.

Brussels - Te | Schuman Associates | Manager
| www.schumanassociates.com

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[REDACTED]

From:
Sent: 19 March 2014 12:17
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Invitation for Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register.
Thank you!
Regards, [REDACTED]

Research Officer
Research and Development Unit • Capacity Building Division
Tel: +
Mobile: +

From:
Sent: 19 March 2014 12:14
To:
Cc:
Subject: Invitation for Border surveillance workshop 2014

Dear

I am J [REDACTED] assistant professor at the Universidad Politécnica de Madrid, participating as researcher in the under foliage surveillance study.

We would like to present the software tool "INTEGRA". This tool has been a work of several years in collaboration with ISDEFE.

The software is able to analyze a surveillance deployment based on EO/IR sensors and radars mounted on the ground and/or aboard an aircraft.

The tool can also analyze communication data links, GPS receiver precision, suitability of a flight plan for a surveillance aircraft...

Perhaps, during the presentation a brief demonstration could be done if there is time. I could carry a laptop with the software running.

Please, confirm us if the participation is accepted to reserve the flight and accommodation in Warsaw.

Best regards

Universidad Politécnica de Madrid

Tel: . - 1
Fax: !
Grupo de Microondas y Radar (GMR)
Dpto. Señales, Sistemas y Radiocomunicaciones (SSR)
Universidad Politécnica de Madrid (UPM)

From:
Sent: 02 April 2014 13:20
To: Registration
Cc: HoRDU; director.capacitybuilding;
Subject: FW: Request for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4741/19.03.2014.

Best regards,

Research Officer
Research and Development Unit • Capacity Building Division
Tel: +
Mob: +

From:
Sent: 27 March 2014 21:56
To:
Cc:
Subject: RE: Invitation for Border surveillance workshop 2014

Dear ,
Dear

Thank you very much for your availability to present the software tool "INTEGRA" in upcoming Frontex event. Therefore I would like to inform you that a timeslot of 20 min is dedicated for INTEDRA presentation under workshop's session on the Optimized Border Management: (15:40 – 16:00H) in addition 5 – 10 will be available for the software demo. Please let me know if you need any other support for the demo.
More information about the venue you will find in the attached practical information.

Best regards,

Research Officer
Research and Development Unit • Capacity Building Division
Tel
Mobile:

From: Registration
Sent: 19 March 2014 14:48
To: director.capacitybuilding

Cc: HoRDU

Subject: Request for a possibility to attend the Border surveillance workshop 2014

Date: 19.03.2014	Reg.No: 4741
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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Fron

Sent: 19 March 2014 12:17

To: Registration

Cc: HoRDU

Subject: FW: Invitation for Border surveillance workshop 2014

Dear colleagues,

Please register.

Thank you!

Regards, :

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +
Mobile: +4

From: .
Sent: 19 March 2014 12:14
To:
Cc: 1
Subject: Invitation for Border surveillance workshop 2014

Dear

I am [redacted], assistant professor at the Universidad Politécnica de Madrid, participating as researcher in the under foliage surveillance study.

We would like to present the software tool "INTEGRA". This tool has been a work of several years in collaboration with ISDEFE.

The software is able to analyze a surveillance deployment based on EO/IR sensors and radars mounted on the ground and/or aboard an aircraft.

The tool can also analyze communication data links, GPS receiver precision, suitability of a flight plan for a surveillance aircraft...

Perhaps, during the presentation a brief demonstration could be done if there is time. I could carry a laptop with the software running.

Please, confirm us if the participation is accepted to reserve the flight and accommodation in Warsaw.

Best regards

Universidad Politécnica de Madrid

[redacted]
tel: [redacted] ext. 4064
F
Grupo de Microondas y Radar (GMR)
Dpto. Señales, Sistemas y Radiocomunicaciones (SSR)
Universidad Politécnica de Madrid (UPM)

From:
Sent: 19 March 2014 12:19
To: Registration
Cc: HoRDU;
Subject: FW: Frontex / Workshop in Warsaw on April 10th

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register.
Thank you!
Regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel
Mobile: + iU

From:
Sent: 18 March 2014 17:17
To:
Subject: Frontex / Workshop in Warsaw on April 10th

Dear

As discussed about the Workshop in Warsaw on April 10th, I would like to know if it is a good idea to propose to present "BATS rapid and cost effective mobile surveillance solutions". I wrote a white paper on this topic last year.

Now, if you have planned a dedicated session for this topic the days before, I can also propose to present on April 10th the advantages of our staring radars with respect to former generation radars in the context of the new challenges of both land and maritime border protection.

Best regards



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L

From: [redacted]
Sent: 02 April 2014 16:55
To: Registration
Cc: HoRDU; director.capacitybuildin_ v
Subject: FW: Request from BATS S.A. for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4742/19.03.2014.

Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [redacted]
Mob: + [redacted] 67

From: [redacted]
Sent: vendredi 28 mars 2014 18:16
To: [redacted]
Subject: RE: Frontex / Workshop in Warsaw on April 10th / BATS application

Dear [redacted]

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw. The participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified (maximum 2 representatives per company).

Therefore I would like to invite you to present the BATS New technology breakthrough in Land and Maritime border surveillance with the use of last generation staring radars combined with advanced Electro-Optical systems and C4I. Your presentation (20 min) is scheduled under the workshop session on Sensors: Optical fibres and un-cooled/cooled IR surveillance cameras (13:30 – 14:30H)

More information about the venue you will find in the attached practical information.

Best regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [redacted]
Mobile: [redacted]

FRONTEX
Rondo ONZ 1

00-124 Warsaw
POLAND
Tel: +48 22 205 9500
Fax: +48 22 205 9501

www.frontex.europa.eu

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From: Registration

Sent: 19 March 2014 14:50

To: director.capacitybuilding

Cc: HoRDU

Subject: Request from BATS S.A. for a possibility to attend the Border surveillance workshop 2014

Date: 19.03.2014	Reg.No: 4742	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: ;
Sent: 19 March 2014 12:19
To: Registration
Cc: HoRDU; ;
Subject: FW: Frontex / Workshop in Warsaw on April 10th

Dear colleagues,
Please register.
Thank you!
Regards, Z

ay
Research Officer
Research and Development Unit - Capacity Building Division
Tel:
Mobile: +4

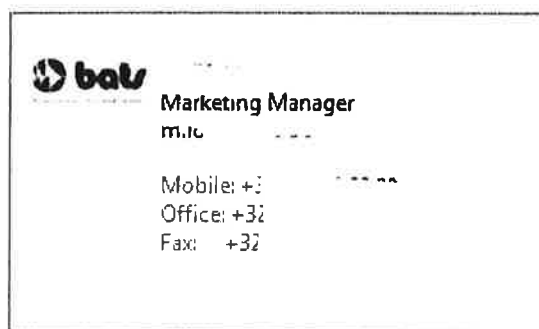
From
Sent: 18 March 2014 17:17
To: [REDACTED]
Subject: Frontex / Workshop in Warsaw on April 10th

Dear [REDACTED],

As discussed about the Workshop in Warsaw on April 10th, I would like to know if it is a good idea to propose to present "BATS rapid and cost effective mobile surveillance solutions". I wrote a white paper on this topic last year.

Now, if you have planned a dedicated session for this topic the days before, I can also propose to present on April 10th the advantages of our staring radars with respect to former generation radars in the context of the new challenges of both land and maritime border protection.

Best regards



the sender expressly agrees otherwise. Transmission of email over the Internet is not a secure communications medium. If you are requesting or have requested the transmittal of personal data, as defined in applicable privacy laws by means of email or in an attachment to email, you must select a more secure alternate means of transmittal that supports your obligations to protect such personal data. If the reader of this message is not the intended recipient and/or you have received this email in error, you must take no action based on the information in this email and you are hereby notified that any dissemination, misuse or copying or disclosure of this communication is strictly prohibited. If you have received this communication in error, please notify us immediately by email and delete the original message.

From:
Sent: 19 March 2014 12:22
To: Registration
Cc: HoRDU;
Subject: FW: Expression of Interest from Thales Communications & Security to participate to Border surveillance workshop 10/04/2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register.
Thank you!
Regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +48
Mobile: +48

From:
Sent: 18 March 2014 15:20

Subject: Expression of Interest from Thales Communications & Security to participate to Border surveillance workshop 10/04/2014

Good afternoon Z...

Please receive Thales (Communications & security) expression of interest to participate to this workshop.

I propose you to present in a 20mn long presentation our Land and Coastal Surveillance System solutions Focusing for example (to be discussed with you) on the use & benefits of:

- . small electro-optical UAV for close recognition (Fulmar UAV integrated in a CSS solution)
- . cooled electro-optical camera for long range target identification and camera+radar for efficient target tracking
- . integrated system approach (net of sensors + broadband communications network + command&control software application) to optimize the detection to interception operational loop

Regards

Business Segment Manager
Land Border Surveillance and Maritime Safety & Security Systems
Protection Systems Business Line
Secure Communications & Information Systems Global Business Unit
Tél: +33
Mob: +33

[REDACTED]

From: Lucian Filipoaia
Sent: 03 April 2014 11:22
To: Registration [REDACTED]
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Thales for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4743/19.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 27 March 2014 18:11
To: [REDACTED]
Subject: RE: Expression of Interest from Thales Communications & Security to participate to Border surveillance workshop 10/04/2014

Dear [REDACTED]

Thank you very much for your interest in upcoming Frontex event on 10 April 2014.

Thank you for your availability to present the latest Thales Land and Coastal Surveillance System solutions

Focusing on the use & benefits of:

- small electro-optical UAV for close recognition (Fulmar UAV integrated in a CSS solution)
- cooled electro-optical camera for long range target identification and camera+radar for efficient target tracking
- integrated system approach (net of sensors + broadband communications network + command&control software application) to optimize the detection to interception operational loop

Your presentation (20 min) is scheduled under workshop session on Optimized Border Management: (15:00 – 15:20H)

More information about the venue you will find in the attached practical information.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: Registration
Sent: 19 March 2014 14:53
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Thales for a possibility to attend the Border surveillance workshop 2014

Date: 19.03.2014	Reg.No: 4743
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
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From: [REDACTED]
Sent: 19 March 2014 12:22
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Expression of Interest from Thales Communications & Security to participate to Border surveillance workshop 10/04/2014

Dear colleagues,
Please register.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobil: [REDACTED]

From: [REDACTED] **mailto:** [REDACTED]

Sent: 18 March 2014 15:20

To: [REDACTED]

Subject: Expression of Interest from Thales Communications & Security to participate to Border surveillance workshop
10/04/2014

Good afternoon [REDACTED]

Please receive Thales (Communications & security) expression of interest to participate to this workshop.

I propose you to present in a 20mn long presentation our Land and Coastal Surveillance System solutions
Focusing for example (to be discussed with you) on the use & benefits of:

- . small electro-optical UAV for close recognition (Fulmar UAV integrated in a CSS solution)
- . cooled electro-optical camera for long range target identification and camera+radar for efficient target tracking
- . integrated system approach (net of sensors + broadband communications network + command&control software application) to optimize the detection to interception operational loop

Regards

[REDACTED]
Business Segment Manager
Land Border Surveillance and Maritime Safety & Security Systems
Protection Systems Business Line
Secure Communications & Information Systems Global Business Unit
Tél: +33 [REDACTED]
Mob: +33 [REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 19 March 2014 12:23
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Interest in your demonstration of technology for border control
Attachments: Spynel-U.pdf; Spynel-C_land-ac2.pdf; Spynel-S_maritime-ac2.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

From: [REDACTED] [mailto:[REDACTED]]
Sent: 19 March 2014 10:57
To: [REDACTED]
Subject: Interest in your demonstration of technology for border control

Dear Sirs,

We have just read an article mentioning that there were two workshops on new technologies for border surveillance (in Poland and Finland).

We are interested in knowing more about those workshops as our company supplies an unique Panoramic Infrared Surveillance systems, Spynel.

Thank you in advance for your reply.

Please find here below a brief description of our technology (datasheets enclosed):

Spynel is an innovative thermal imaging product that provides 360 degree panoramic surveillance, and is well suited for very wide area surveillance. Spynel is more than a thermal camera: it is **an unique long range panoramic detection system** and it has already been awarded worldwide by several Prizes (see signature).

Spynel enables **SIMULTANEOUSLY**:

- **Visualisation** of multiple targets over 360°
- **AUTOMATIC Detection and Tracking** of multiple targets over 360° (ground, sea and air threats)

HGH offers a wide range of Spynel sensors with various detection ranges and vertical fields of view (-U, -C and -S series). **Spynel is a fully passive system unlike radar and it can not be jammed or detected.**

For instance, Spynel-S can automatically detect humans up to 6km, vehicles up to 12km, small boats (RIBs, Skiffs) up to 12km and air targets up to 25km.

You can play demonstration videos here below:

Coastal surveillance (Zodiac detection up to 12km)

http://www.hgh.fr/video/Spynel_5m-RIB-detection.avi

Human detection :

http://www.hgh.fr/video/man_behind_trees.mp4

Wide area surveillance

<http://www.hgh.fr/video/Airport-surveillance-SP.mp4>

Air target detection:

<http://www.hgh.fr/video/Aerial-targets-tracking.mp4>


Feel free to contact us if you need further information.


Best regards


Director of Sales

HGH Systèmes Infrarouges

10 Rue Maryse Bastié
91 430 IGNY - France

Tel : +33 (0) 

Fax: +33 (0) 

www.hgh.fr



Security Products' Govies
2012 Government Security Award



French Marine Academy
2011 H. Kummerman Award



EURONAVAL
2010 Innovation Prize



Nasa Tech Briefs
2008 Product of the Year

ISO 9001
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Certification



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[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 17:35
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from HGH Systemes Infrarouges for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4744/19.03.2014.

Best regards,
[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 28 March 2014 16:24
To: [REDACTED]
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) . In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: Registration
Sent: 19 March 2014 15:19
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from HGH Systemes Infrarouges for a possibility to attend the Border surveillance workshop 2014

Date: 19.03.2014	Reg.No: 4744
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



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00-124 Warsaw, Poland
Tel. +48 22 205 95 00
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www.frontex.europa.eu

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From: [REDACTED]
Sent: 19 March 2014 12:23
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Interest in your demonstration of technology for border control

Dear colleagues,

Please register.

Thank you!

Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED]
Sent: 19 March 2014 10:57
To: [REDACTED]
Subject: Interest in your demonstration of technology for border control

Dear Sirs,

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Coastal surveillance (Zodiac detection up to 12km)

http://www.hgh.fr/video/Spynel_5m-RIB-detection.avi

Human detection :

http://www.hgh.fr/video/man_behind_trees.mp4

Wide area surveillance

<http://www.hgh.fr/video/Airport-surveillance-SP.mp4>

Air target detection:

<http://www.hgh.fr/video/Aerial-targets-tracking.mp4>

Feel free to contact us if you need further information.

Best regards

Director of Sales

HGH Systèmes Infrarouges

10 Rue Maryse Bastié

91 430 IGNY - France

edouard.campana@hgh.fr

Tel : +33 (

Fax: +33 (

www.hgh.fr



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**French Marine Academy
2011 H. Kummerman Award**



**EURONAVAL
2010 Innovation Prize**



**Nasa Tech Briefs
2008 Product of the Year**

ISO 9001
BUREAU VERITAS
Certification



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[REDACTED]

From: [REDACTED] [REDACTED]@pm>
Sent: 19 March 2014 19:11
To: Frontex
Subject: New message from Contact Form

Follow Up Flag: Follow up
Flag Status: Flagged

[REDACTED]@com>

Company: Feldman Ltd
Address: 4 Hagefen St.
City: Ashdod
Mobile phone: + [REDACTED]
Phone number: -
From IP: None

on 2014-03-19 at 19:11 wrote:

We are an Israeli armored and modification of special tasks vehicles operating worldwide During the years we have delivered hundreds of armored and modification vehicles to many risk zones: Africa, Iraq, Afghanistan and many more . I invite you to visit our site at: www.feldmanltd.com we produce observation vehicles to border patrol tasks

[REDACTED]

From: [REDACTED]
Sent: 21 March 2014 11:36
To: Registration
Cc: director.capacitybuilding; HoRDU; [REDACTED]
Subject: FW: New message from Contact Form

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find underneath the reply to the email registered in Frontex with 4771/20.03.2014.
Best regards,

[REDACTED]
[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Friday, March 21, 2014 11:33
To: [REDACTED]
Subject: New message from Contact Form

Dear [REDACTED]

Thank you for your e-mail of 19 March 2014.
I have taken note of your email and have included your contact details in our database. In case any need in the scope of the products/services of your company will be identified in Frontex we will contact you.
Best regards,

[REDACTED]
[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

-----Original Message-----

From: [REDACTED] [mailto:[REDACTED]]
Sent: 19 March 2014 19:11
To: Frontex
Subject: New message from Contact Form

[REDACTED]
[REDACTED]
Company: Feldman Ltd
Address: 4 Hagefen St.
City: Ashdod
Mobile phone: + [REDACTED]

Phone number: -

From IP: None

on 2014-03-19 at 19:11 wrote:

We are an Israeli armored and modification of special tasks vehicles operating worldwide
During the years we have delivered hundreds of armored and modification vehicles to many risk
zones: Africa, Iraq, Afghanistan and many more . I invite you to visit our site at:
www.feldmanltd.com we produce observation vehicles to border patrol tasks

[REDACTED]

From: [REDACTED]
Sent: 20 March 2014 18:42
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Workshop Participation

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 20 March 2014 11:29
To: [REDACTED]
Cc: [REDACTED]
Subject: Workshop Participation
Importance: High

Good morning,

I am pleased to introduce myself and Textron Systems Corporation. Headquartered in Providence, R.I., the company is known for its unmanned aircraft systems, advanced marine craft, armored vehicles, intelligent battlefield and surveillance systems, intelligence software solutions, precision smart weapons, piston engines, test and training systems, and total life cycle sustainment and operational services.

We are keenly interested in participating in the workshop on the challenges and opportunities for border surveillance sensors and platforms in Warsaw on 10 April. In addition, we would be pleased to stay in the loop with respect to the June technology demonstration in Finland. Please let us know how we might participate in both of these events.

Best regards,

[REDACTED]
Director, Business Operations - Stuttgart
Textron Systems Corporation
An operating unit of Textron Inc.
[REDACTED] Office/VOIP
[REDACTED] US Mobile
+ [REDACTED] German Mobile
[REDACTED] m

Reference: <http://www.hstoday.us/industry-news/general/single-article/eu-s-frontex-invites-industry-to-present-border-surveillance-tech-to-eu-member-states/a35750632268ce99a2415e02243478ae.html>

[REDACTED]

From: [REDACTED]
Sent: 03 April 2014 11:14
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Textron Systems Corporation for a possibility to attend the Border surveillance workshop 2014

Importance: High

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4832/21.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 01 April 2014 11:49
To: [REDACTED]
Subject: RE: Workshop Participation

Good morning Jonathan,

Please find attached draft agenda and practical information for the workshop.
I would appreciate if you could send me list of participants from your side.
Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: Registration
Sent: 21 March 2014 11:42
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Textron Systems Corporation for a possibility to attend the Border surveillance workshop 2014
Importance: High

Date: 21.03.2014	Reg.No: 4832	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



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00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 20 March 2014 18:42
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Workshop Participation
Importance: High

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

Mob: [REDACTED]

From: [REDACTED]

Sent: 20 March 2014 11:29

To: [REDACTED]

Cc: [REDACTED]

Subject: Workshop Participation

Importance: High

Good morning,

I am pleased to introduce myself and Textron Systems Corporation. Headquartered in Providence, R.I., the company is known for its unmanned aircraft systems, advanced marine craft, armored vehicles, intelligent battlefield and surveillance systems, intelligence software solutions, precision smart weapons, piston engines, test and training systems, and total life cycle sustainment and operational services.

We are keenly interested in participating in the workshop on the challenges and opportunities for border surveillance sensors and platforms in Warsaw on 10 April. In addition, we would be pleased to stay in the loop with respect to the June technology demonstration in Finland. Please let us know how we might participate in both of these events.

Best regards,

[REDACTED]
Director, Business Operations - Stuttgart

Textron Systems Corporation

An operating unit of Textron Inc.

[REDACTED] Office/VOIP

[REDACTED] US Mobile

+ [REDACTED] German Mobile

jdalrymple@systems.textron.com

Reference: <http://www.hstoday.us/industry-news/general/single-article/eu-s-frontex-invites-industry-to-present-border-surveillance-tech-to-eu-member-states/a35750632268ce99a2415e02243478ae.html>

[REDACTED]

From: [REDACTED]
Sent: 20 March 2014 18:43
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: workshop organized by Frontex in Warsaw/Poland April 10,2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED]mailto:[REDACTED].pl]
Sent: 20 March 2014 12:51
To: [REDACTED]
Cc: [REDACTED]
Subject: workshop organized by Frontex in Warsaw/Poland April 10,2014

Hello Mr. [REDACTED]
Me and [REDACTED] Director of Military Systems at Unitronex Poland- are interested in participation in the workshop organized by Frontex in Warsaw/Poland on April 10,2014 on the Border Surveillance Sensors and Platforms, Challenges and Opportunities.
Best regards,

[REDACTED]
President of Unitronex Poland Sp. z o.o.
ul. Grochowska 341/68
03-822 Warszawa, Poland

tel.+4 [REDACTED]
fax +4 [REDACTED]
mob + [REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 15:59
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Unitronex Poland Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find below the replies to the email registered in Frontex with 4833/21.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 01 April 2014 15:15
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Hello [REDACTED]
Thanks very much for this confirmation!
Best regards,
[REDACTED]

From: [REDACTED] [mailto:[REDACTED].eu]
Sent: Tuesday, April 01, 2014 12:38 PM
To: [REDACTED].pl
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Mr. [REDACTED]

On behalf of the Frontex Research and Development Unit, I would like to confirm the registrations for you and Mr. [REDACTED] observers on Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.
In this respect I am attaching the Agenda for the upcoming event.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: +48 122 611 570

From: [REDACTED] [mailto:\[REDACTED\].pl](mailto:[REDACTED].pl)
Sent: 31 March 2014 11:55
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Hi [REDACTED]
Thanks very much for your email below. Me and Mr [REDACTED] would like to attend this workshop as OBSERVERS only. Below are our addresses;

[REDACTED]
President of Unitronex Poland Sp. z o.o.
ul. Grochowska 341/68
03-822 Warszawa, Poland
tel. + [REDACTED]
fax + [REDACTED]
mob + [REDACTED]

[REDACTED] (Lt. Colonel)
Director of military Department at Unitronex Poland
Ul. Grochowska 341/68
03-822 Warszawa, Poland
Tel. + [REDACTED]
Fax + [REDACTED]
Mob + [REDACTED]

Best regards,
[REDACTED]

From: [REDACTED] [mailto:\[REDACTED\]@frontex.europa.eu](mailto:[REDACTED]@frontex.europa.eu)
Sent: Friday, March 28, 2014 4:24 PM
To: [REDACTED].pl
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your

representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) . In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

FRONTEX

Rondo ONZ 1
00-124 Warsaw
POLAND
Tel: +48 22 205 9500
Fax: +48 22 205 9501

www.frontex.europa.eu

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From: [REDACTED]
Sent: 21 March 2014 17:15
To: [REDACTED]
Cc: [REDACTED]
Subject: FW: Request from Unitronex Poland Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

See underneath.

[REDACTED]
From: [REDACTED]
Sent: 21 March 2014 11:46
To: HoRDU
Cc: director.capacitybuilding
Subject: FW: Request from Unitronex Poland Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

With kind regards,

[REDACTED]
Assistant to the Director
Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: Registration
Sent: 21 March 2014 11:43
To: director.capacitybuilding

Cc: HoRDU

Subject: Request from Unítronex Poland Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Date: 21.03.2014	Reg.No: 4833
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 20 March 2014 18:43
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: workshop organized by Frontex in Warsaw/Poland April 10,2014

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED] [mailto:[REDACTED]@ex.pl]

Sent: 20 March 2014 12:51

To: [REDACTED]

Cc: [REDACTED]@ex.pl

Subject: workshop organized by Frontex in Warsaw/Poland April 10,2014

Hello Mr. [REDACTED]

Me and [REDACTED]-Director of Military Systems at Unitronex Poland- are interested in participation in the workshop organized by Frontex in Warsaw/Poland on April 10,2014 on the Border Surveillance Sensors and Platforms, Challenges and Opportunities.

Best regards,

[REDACTED]
President of Unitronex Poland Sp. z o.o.
ul. Grochowska 341/68
03-822 Warszawa, Poland

tel. + [REDACTED]

fax + [REDACTED]

mob + [REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 20 March 2014 18:44
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: workshop

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

-----Original Message-----

From: A [REDACTED] [mailto:[REDACTED]]
Sent: 20 March 2014 13:20
To: [REDACTED]
Subject: workshop

Dear [REDACTED]

I received the invitation to the "Border surveillance workshop 2014" in Warsaw.
We would like to participate in this workshop and we would like to give one presentation about UAV and analyzing of the CIR/RGB images.

Our company is:

Taxus IT
Address: Plomyka 56A, Warsaw
<http://www.taxussi.com.pl>

Our representatives are:

Mrs. [REDACTED]
Mr. [REDACTED]

Best Regards

A [REDACTED]
CEO
Taxus IT

email: [REDACTED]

phone: [REDACTED]

[REDACTED]

From: [REDACTED] <[REDACTED]>
Sent: 01 April 2014 15:07
To: Frontex
Subject: New message from Contact Form

Follow Up Flag: Follow up
Flag Status: Flagged

A [REDACTED] <[REDACTED]>
Company: Taxus IT
Address: ul. Plomyka 56A, 02-491
City: Warsaw
Mobile phone: [REDACTED]
Phone number: -
From IP: None

on 2014-04-01 at 15:06 wrote:

Dzień dobry,

zgłosiłem chęć udziału w workshopie, który odbędzie się w Warszawie. Zgłoszenie naszej firmy wysłałem na adres zdravko.kolev@frontex.europa.eu.
Niestety nie mam żadnego feedback'u.

Mogę prosić o informację, czy nasza firma mogłaby uczestniczyć we wspomnianym workshop'ie (Border surveillance workshop 2014).

Pozdrawiam

[REDACTED] <[REDACTED]>

[REDACTED]

From: [REDACTED]
Sent: 03 April 2014 11:29
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Taxus IT for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4834/21.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 28 March 2014 16:25
To: [REDACTED]
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: Registration
Sent: 21 March 2014 11:55
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Taxus IT for a possibility to attend the Border surveillance workshop 2014

Date: 21.03.2014	Reg.No: 4834	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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-----Original Message-----

From: [REDACTED]
Sent: 20 March 2014 18:44
To: Registration

Cc: HoRDU; [REDACTED]
Subject: FW: workshop

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

-----Original Message-----

From: [REDACTED] [mailto:[REDACTED]]
Sent: 20 March 2014 13:20
To: [REDACTED]
Subject: workshop

Dear [REDACTED]

I received the invitation to the "Border surveillance workshop 2014" in Warsaw.
We would like to participate in this workshop and we would like to give one presentation
about UAV and analyzing of the CIR/RGB images.

Our company is:

Taxus IT
Address: Plomyka 56A, Warsaw
<http://www.taxussi.com.pl>

Our representatives are:

Mrs. [REDACTED]

Mr. [REDACTED]

Best Regards

[REDACTED]
CEO

Taxus IT

email: [REDACTED]

phone: [REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 07 April 2014 15:26
To: HoRDU
Cc: [REDACTED] registration; director.capacitybuilding
Subject: FW: Follow up of 4834, Request for reply re Request from Taxus IT for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear [REDACTED]
Referring the Taxus IT email from 01 April 2014 sent to the Frontex official email please be informed that the invitation to attend the event as observers was sent out on 28 March 2014 to the nominated participant [REDACTED] at [REDACTED]. No reaction from his side within the given deadline of 31 March (end of business) have been received.

On 01 April 2014 17:21 another email with the same content (invitation) was sent to both [REDACTED] and [REDACTED] at [REDACTED]@om.pl and [REDACTED]@com.pl – there is NOT reaction received from their side.

On 03 April 2014 11:29 in order to close the case underneath email was sent to the Registration and Cc: HoRDU and director.capacitybuilding.

No further correspondence took place.

Best regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit • Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED]
Sent: 03 April 2014 11:29
To: [REDACTED]
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Taxus IT for a possibility to attend the Border surveillance workshop 2014

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4834/21.03.2014.

Best regards,
[REDACTED]

Research Officer
Research and Development Unit • Capacity Building Division
Tel: [REDACTED]
Mob: [REDACTED]

From: [REDACTED]
Sent: 01 April 2014 17:21
To: '[REDACTED]@om.pl'

Cc: '[REDACTED]com.pl'

Subject: FW: Follow up of 4834, Request for reply re Request from Taxus IT for a possibility to attend the Border surveillance workshop 2014

From: [REDACTED]

Sent: 28 March 2014 16:25

To: [REDACTED]om.pl'

Cc: [REDACTED]

Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

From: [REDACTED]

Sent: 28 March 2014 16:25

To: [REDACTED]om.pl'

Cc: [REDACTED]

Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) . In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +48 22 66 78 500
Mobile: +48 78 66 78 500

From: Registration
Sent: 21 March 2014 11:55
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Taxus IT for a possibility to attend the Border surveillance workshop 2014

Date: 21.03.2014	Reg.No: 4834	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland

Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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-----Original Message-----

From: [REDACTED]
Sent: 20 March 2014 18:44
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: workshop

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

-----Original Message-----

From: [REDACTED] [mailto:[REDACTED].com.pl]
Sent: 20 March 2014 13:20
To: [REDACTED]
Subject: workshop

Dear [REDACTED]

I received the invitation to the "Border surveillance workshop 2014" in Warsaw.
We would like to participate in this workshop and we would like to give one presentation about UAV and analyzing of the CIR/RGB images.

Our company is:

Taxus IT
Address: Plomyka 56A, Warsaw
<http://www.taxussi.com.pl>

Our representatives are:

Mrs. [REDACTED]
Mr. [REDACTED]

Best Regards

[REDACTED]
CEO
Taxus IT

email: [REDACTED]

phone: [REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 20 March 2014 18:44
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Invitation for Border surveillance workshop 2014 - Warsaw 10th of April.

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: +16 765 667 516

From: [REDACTED] (to: [REDACTED]-es.com]
Sent: 20 March 2014 16:12
To: [REDACTED]
Cc: [REDACTED]
Subject: Invitation for Border surveillance workshop 2014 - Warsaw 10th of April.

Dear Sirs,

I would like to confirm Selex ES interest to attend the workshop planned next 10th of April in Warsaw.
The topic of our presentation will be "Use of Passive Radar in maritime domain for small boat and low flying aircraft detection", the team will be composed by:

- [REDACTED]
- [REDACTED]
- [REDACTED] as back-up)

I remain at your disposal for any further information you may require, would you please confirm the acceptance of our request ?

Best regards,

[REDACTED]
Sales Manager
Land & Naval Systems Division
Land & Battlefield Systems LoB

Selex ES, A Finmeccanica Company
Via Tiburtina, Km12,400
00131 - Rome - ITALY

[REDACTED]
(Email) federico.dilant@selex-es.com
www.selex-es.com

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[REDACTED]

From: [REDACTED]
Sent: 02 April 2014 13:31
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Selex ES for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 4835/21.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
[REDACTED]

From: [REDACTED]
Sent: 31 March 2014 17:33
To: [REDACTED]
Cc: [REDACTED]@selex-es.com; [REDACTED]@selex-es.com; [REDACTED]@selex-es.com
Subject: RE: Workshop in Frontex 10 April - Selex-ES

Dear Mr [REDACTED]

Once again thank you for your availability to attend and speak at the upcoming Frontex event.
Please be informed that Selex-ES has a timeslot of 25 minutes for a speech, scheduled under the workshop session (09:00 – 10:30 H). Draft agenda attached.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +359 88 88 88 88
Mobile: +359 88 88 88 88

From: Registration
Sent: 21 March 2014 11:57
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Selex ES for a possibility to attend the Border surveillance workshop 2014

Date: 21.03.2014	Reg.No: 4835	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 20 March 2014 18:44
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Invitation for Border surveillance workshop 2014 - Warsaw 10th of April.

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

Mobile: [REDACTED]

From: [REDACTED] [mailto:\[REDACTED\]@se.com](mailto:[REDACTED]@se.com)

Sent: 20 March 2014 16:12

To: [REDACTED]

Cc: [REDACTED]@com

Subject: Invitation for Border surveillance workshop 2014 - Warsaw 10th of April.

Dear Sirs,

I would like to confirm Selex ES interest to attend the workshop planned next 10th of April in Warsaw.
The topic of our presentation will be "Use of Passive Radar in maritime domain for small boat and low flying aircraft detection", the team will be composed by:

- [REDACTED]
- [REDACTED]
- [REDACTED] (as back-up)

I remain at your disposal for any further information you may require, would you please confirm the acceptance of our request ?

Best regards,

[REDACTED]
Sales Manager
Land & Naval Systems Division
Land & Battlefield Systems LoB

Selex ES, A Finmeccanica Company
Via Tiburtina, Km12,400
00131 - Rome - ITALY

(Fax) +39 06 4150.5470

(Email) [REDACTED]

www.selex-es.com

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Prima di stampare questa comunicazione consideratene, per favore, l'impatto ambientale.
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[REDACTED]

From: [REDACTED]
Sent: 20 March 2014 18:45
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Border Surveillance workshop April 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED] [REDACTED]@sec.com]
Sent: 19 March 2014 15:00
To: [REDACTED]
Subject: Border Surveillance workshop April 2014

Hello,
My company wishes to participate in the workshop in Warsaw next month.
I would appreciate receiving further information on this matter.

Best regards,

[REDACTED]
Director of Marketing and Business Development

[REDACTED]
[REDACTED]@com
www.plasan.com

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[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 16:06
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Plasan for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find below the replies to the email registered in Frontex with 4836/21.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division

[REDACTED]
Mob: +48 785 601 407

From: [REDACTED]
Sent: 01 April 2014 12:38
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Mr. [REDACTED]

On behalf of the Frontex Research and Development Unit, I would like to confirm your registration as observer on Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.
In this respect I am attaching the Agenda for the upcoming event.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division

[REDACTED]
Mob: +48 785 601 407

From: [REDACTED]
Sent: 01 April 2014 11:45
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear [REDACTED]

Could you please confirm my registration,

and send me the agenda of the day please.
Regards,

System Eng

www.plasan.com

From: [REDACTED]
Sent: Monday, March 31, 2014 5:07 PM
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear [REDACTED]
We will be attending the workshop.
Our representatives will be [REDACTED] System Engineer.
His contact details:
Mobile: [REDACTED]
Email: [REDACTED]

Regards,

Director of Marketing and Business Development

www.plasan.com

PLASAN | SECURITY SOLUTIONS

From: [REDACTED] to: [REDACTED]@ex.europa.eu]
Sent: Friday, March 28, 2014 6:24 PM
To: [REDACTED]@nsec.com
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your

representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) . In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]
Mobile: +48 783 667 316

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Rondo ONZ 1
00-124 Warsaw
POLAND
Tel: +48 22 205 9500
Fax: +48 22 205 9501

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From: [REDACTED]
Sent: 21 March 2014 17:13
To: [REDACTED]
Cc: [REDACTED]
Subject: FW: Request from Plasan for a possibility to attend the Border surveillance workshop 2014

See underneath.

[REDACTED]
From: [REDACTED]
Sent: 21 March 2014 14:15
To: HoRDU
Cc: director.capacitybuilding
Subject: FW: Request from Plasan for a possibility to attend the Border surveillance workshop 2014

With kind regards,

[REDACTED]
Assistant to the Director
Capacity Building Division
[REDACTED]
Mobile: +48 783 667 316

From: Registration
Sent: 21 March 2014 11:59

To: director.capacitybuilding

Cc: HoRDU

Subject: Request from Plasan for a possibility to attend the Border surveillance workshop 2014

Date: 21.03.2014	Reg.No: 4836
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



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From: [REDACTED]
Sent: 20 March 2014 18:45
To: Registration
Cc: HoRDU [REDACTED]
Subject: FW: Border Surveillance workshop April 2014

Dear colleagues,
Please register the underneath email.
Thank you!

Regards, [REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED] p: [REDACTED]@nsec.com]
Sent: 19 March 2014 15:00
To: [REDACTED]
Subject: Border Surveillance workshop April 2014

Hello,

My company wishes to participate in the workshop in Warsaw next month.
I would appreciate receiving further information on this matter.

Best regards,

[REDACTED]
Director of Marketing and Business Development

[REDACTED]
[REDACTED]@nsec.com
www.plasan.com

 **PLASAN** SECURITY SOLUTIONS

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:29
To: Registration
Cc: [REDACTED]
Subject: FW: Invitation for Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 22 March 2014 09:32
To: [REDACTED]
Subject: Invitation for Border surveillance workshop 2014

Dear Mr. [REDACTED]

I would like to participate at the workshop on the 10th April 2014.

Kind regards,



[REDACTED]
Global Account Manager

Tel: + [REDACTED]
Office Duesseldorf: [REDACTED]
Office Brussels: + [REDACTED]
Email: [REDACTED]@vodafone.com

Address: Vodafone Group Services GmbH,
Ferdinand-Braun-Platz 1, 40549 Duesseldorf, Germany

Vodafone Group Services GmbH, Ferdinand-Braun-Platz 1, 40549
Duesseldorf Amtsgericht Düsseldorf, HRB 53554 Geschaeftsfuehrung:
Dr. Joachim Peters, Frank Rosenberger, Achim Weusthoff
vodafone.com
enterprise.vodafone.com

[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 17:16
To: Registration
Cc: HoRDU; director.capacitybuilding@frontex.europa.eu
Subject: FW: Request from Vodafone Group for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5223/27.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division

From: [REDACTED]
Sent: 28 March 2014 16:24
To: [REDACTED] Vodafone Group
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cf>) .

In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division

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Rondo ONZ 1
00-124 Warsaw
POLAND
Tel: +48 22 205 9500
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From: Registration
Sent: 27 March 2014 13:27
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Vodafone Group for a possibility to attend the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5223	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



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From: [REDACTED]
Sent: 27 March 2014 11:29
To: Registration
Cc: [REDACTED]
Subject: FW: Invitation for Border surveillance workshop 2014

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 22 March 2014 09:32
To: [REDACTED]
Subject: Invitation for Border surveillance workshop 2014

Dear Mr. [REDACTED]

I would like to participate at the workshop on the 10th April 2014.

Kind regards,



[REDACTED]
Global Account Manager

Tel: [REDACTED]
Office Duesseldorf: [REDACTED]
Office Brussels: [REDACTED]
Email: [REDACTED].com

Address: Vodafone Group Services GmbH,
Ferdinand-Braun-Platz 1, 40549 Duesseldorf, Germany

Vodafone Group Services GmbH, Ferdinand-Braun-Platz 1, 40549
Duesseldorf Amtsgericht Düsseldorf, HRB 53554 Geschäftsführung:
Dr. Joachim Peters, Frank Rosenberger, Achim Weusthoff
vodafone.com
enterprise.vodafone.com

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:39
To: Registration
Cc: [REDACTED]
Subject: FW: RBtec - Frontex Border Surveillance Workshop 2014 in Warsaw

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 24 March 2014 11:00
To: [REDACTED]
Cc: [REDACTED]m; [REDACTED].com
Subject: RBtec - Frontex Border Surveillance Workshop 2014 in Warsaw

Dear Sir,

I write on behalf of an Israeli company RBtec Ltd., a producer of perimeter security systems. The company would like to attend on Frontex Border Surveillance Workshop 2014 in Warsaw.

Since our technologies, solutions and products are installed on israeli-palestinian border and RBtec has a long and wide experience in this field, we also would like to give a lecture regarding securing borders.

The two people we would like to participate on Frontex Workshop are [REDACTED] Mr. [REDACTED]

Can You also send me conditions of participation? What is the cost of participating? Any other details will also be useful.

Best Regards

[REDACTED]

Country Manager
RBtec Electronic Security Systems

cell: [REDACTED]
e-mail: [REDACTED]
skype: [REDACTED]



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[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 16:21
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from RBtec Electronic Security Systems for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the replies to the email registered in Frontex with 5226/27.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
Mob: +46 705 007 407

From: [REDACTED]
Sent: 01 April 2014 12:38
To: [REDACTED]@com'
Cc: [REDACTED]
Subject: RE: RBtec - Frontex Border Surveillance Workshop 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to confirm the registrations as observed [REDACTED] on Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.
In this respect I am attaching the Agenda for the upcoming event.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
Mob: +46 705 007 370

From: [REDACTED]
Sent: 27 March 2014 14:27
To: [REDACTED]
Cc: [REDACTED]
Subject: FW: Request from RBtec Electronic Security Systems for a possibility to attend the Border surveillance workshop 2014

Subject: FW: Request from RBtec Electronic Security Systems for a possibility to attend the Border surveillance workshop 2014

© 2004 Blackwell Publishing Ltd *Journal of Internal Medicine* 255: 105–112

Neurosci. 11: 111-126, 1992.

Subject: Request from RBtec Electronic Security Systems for a possibility to attend the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5226	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



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From: [REDACTED]
Sent: 27 March 2014 11:39
To: Registration
Cc: [REDACTED]
Subject: FW: RBtec - Frontex Border Surveillance Workshop 2014 in Warsaw

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 24 March 2014 11:00
To: [REDACTED]
Cc: [REDACTED]@om; [REDACTED]@om
Subject: RBtec - Frontex Border Surveillance Workshop 2014 in Warsaw

Dear Sir,

I write on behalf of an Israeli company RBtec Ltd., a producer of perimeter security systems. The company would like to attend on Frontex Border Surveillance Workshop 2014 in Warsaw.
Since our technologies, solutions and products are installed on israeli-palestinian border and RBtec has a long and wide experience in this field, we also would like to give a lecture regarding securing borders.
The two people we would like to participate on Frontex Workshop are [REDACTED] and Mr. [REDACTED]

Can You also send me conditions of participation? What is the cost of participating? Any other details will also be useful.

Best Regards

[REDACTED]
Country Manager
RBtec Electronic Security Systems

cell: [REDACTED]
e-mail: [REDACTED]
skype: [REDACTED]



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[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:40
To: Registration
Cc: [REDACTED]
Subject: FW: URMtec Sp. z o.o. - application for Frontex Warsaw Workshop

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED] [mailto:[REDACTED].com]
Sent: 24 March 2014 11:04
To: [REDACTED]
Subject: URMtec Sp. z o.o. - application for Frontex Warsaw Workshop

Dear Sir,

I write on behalf of a polish company URMtec Sp. z o.o., a provider of perimeter security systems. The company would like to attend on Frontex Border Surveillance Workshop 2014 in Warsaw.
Since we have a wide range of products and systems that are perfect for securing borders we would like to attend the Workshop.
The two people we would like to participate on Frontex Workshop are Mr. [REDACTED]
[REDACTED]

Can You also send me conditions of participation? What is the cost of participating? Any other details will also be useful.

Best Regards

[REDACTED]
cell: [REDACTED]
e-mail: [REDACTED]@l.com
skype [REDACTED]

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[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 16:34
To: Registration
Cc: HoRDU; director.capacitybuilding [REDACTED]
Subject: FW: Request from URMtec Sp. z o.o for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5227/27.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mob: +48 703 661 401

From: [REDACTED]
Sent: 01 April 2014 12:38
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: URMtec Sp. z o.o. - application for Frontex Warsaw Workshop

Dear Mr. [REDACTED]

On behalf of the Frontex Research and Development Unit, I would like to confirm the registration for Mr. [REDACTED] Mr. [REDACTED] as observers on Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw, representing the URMtec Sp. z o.o. company.
In this respect I am attaching the Agenda for the upcoming event.
Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
Mobile: +48 703 661 310

From: Registration
Sent: 27 March 2014 13:53
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from URMtec Sp. z o.o for a possibility to attend the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5227	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
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From: [REDACTED]
Sent: 27 March 2014 11:40
To: Registration
Cc: [REDACTED]
Subject: FW: URMtec Sp. z o.o. - application for Frontex Warsaw Workshop

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED] [mailto:[REDACTED].com]
Sent: 24 March 2014 11:04
To: [REDACTED]
Subject: URMtec Sp. z o.o. - application for Frontex Warsaw Workshop

Dear Sir,

I write on behalf of a polish company URMtec Sp. z o.o., a provider of perimeter security systems. The company would like to attend on Frontex Border Surveillance Workshop 2014 in Warsaw. Since we have a wide range of products and systems that are perfect for securing borders we would like to attend the Workshop.

The two people we would like to participate on Frontex Workshop are Mr. [REDACTED]
[REDACTED]

Can You also send me conditions of participation? What is the cost of participating? Any other details will also be useful.

Best Regards

[REDACTED]
cell: +[REDACTED]
e-mail: [REDACTED]@il.com
skype: [REDACTED]

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[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:56
To: Registration
Cc: [REDACTED]
Subject: FW: Demo event / Week 23 / Finland

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]a [mailto:[REDACTED].com]
Sent: 25 March 2014 08:27
To: [REDACTED]VLE
Cc: [REDACTED]l.com); [REDACTED] [REDACTED] [REDACTED]
([REDACTED].fi)
Subject: RE: Demo event / Week 23 / Finland

Dear Mr. [REDACTED]
Thank you for your email, the connection does work
I will read everything today.
Thanks, [REDACTED]

From: [REDACTED].E [mailto:[REDACTED]]
Sent: Tuesday, March 25, 2014 8:30 AM
To: [REDACTED]a
Cc: Antti [REDACTED]; [REDACTED]pa.eu>
([REDACTED]x.europa.eu); [REDACTED]
([REDACTED])
Subject: Demo event / Week 23 / Finland

Hello Sir!

Firstly: Please, read Frontex web site:

<http://frontex.europa.eu/news/border-surveillance-demonstration-and-workshop-finland-2014-2kdd8a>

The Finnish Border Guard has received your proposal and we will use Furuno Finland Ltd:s help/services so that we can do all preparations etc. properly and on time! The Finnish Border Guard will continue these discussions with Furuno Finland during this week. **I hope that you understand that it takes some time to do all paperwork** but just now everything seems to be ok

Here comes some kind of "first package" or "general information" which (hopefully) describes what kind of event it will be. I hope, that this "package" helps your preparations. We will send more information when all details are clear but if

you have something special to ask, don't hesitate to ask [REDACTED] I'll try to give all the answers. I hope that Antti Tapio has also described what kind of event it will be (because Antti has participated two times with companies from Israel).

Best Regards

[REDACTED]

Ps: COULD YOU CONFIRM, THAT YOU HAVE RECEIVED THIS E-MAIL (SO THAT I CAN BE SHURE THAT THIS CONNECTION IS "WORKING"... ☺)

MINISTRY OF THE INTERIOR
BORDER GUARD HEADQUARTERS
Technical Division

[REDACTED]
Lieutenant Colonel (retd)
System Manager, surveillance electronics and
situation awareness systems

PO Box 3 (Panimokatu 1)
00131 Helsinki
FINLAND

Tel: [REDACTED]
[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 07 May 2014 17:19
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: FW: Participation of Sky Sapience in the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5228.
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division
T [REDACTED]
Mobile: +358 9 2535 333

From: [REDACTED] E [mailto:[REDACTED]]
Sent: Wednesday, March 28, 2014 9:30 AM
To: [REDACTED]
Cc: [REDACTED] opa.eu> [REDACTED]
Subject: Demo event / Week 23 / Finland

Hello Sir!

Sky Sapience is registered for the event within the deadline and fulfilling the event requirements published on the FRONTEX website.

The Finnish Border Guard has received your proposal and we will use Furuno Finland Ltd:s help/services so that we can do all preparations etc. properly and on time!

Best Regards

[REDACTED]
MINISTRY OF THE INTERIOR
BORDER GUARD HEADQUARTERS
Technical Division

[REDACTED]
Lieutenant Colonel (retd)
System Manager, surveillance electronics and
situation awareness systems

PO Box 3 (Panimokatu 1)
00131 Helsinki
FINLAND

Sent: 27 March 2014 16:29

Cc: [REDACTED]

See underneath.

Edgar

Sent: 27 March 2014 16:28

Cc: director.capacitybuilding

Subject: FW: Participation of Sky Sapience in the Border surveillance workshop 2014

With kind regards,

THE UNIVERSITY OF CHICAGO

Sent: 27 March 2014 14:02

Cc: HoRDU

Subject: Participation of Sky Sapience in the Border surveillance workshop 2014

2

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 27 March 2014 11:56
To: Registration
Cc: [REDACTED]
Subject: FW: Demo event / Week 23 / Finland

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED] a [mailto:[REDACTED].com]
Sent: 28 March 2014 08:27
To: [REDACTED] LE
Cc: [REDACTED] l.com); [REDACTED]; [REDACTED]; [REDACTED]
([REDACTED] fi)
Subject: RE: Demo event / Week 23 / Finland

Dear Mr. [REDACTED]
Thank you for your email, the connection does work
I will read everything today.
Thanks, [REDACTED]

From: [REDACTED] LE [mailto:[REDACTED]]
Sent: Tuesday, March 25, 2014 8:30 AM
To: [REDACTED] na
Cc: [REDACTED] l.com); [REDACTED] opa.eu>
[REDACTED] ex.europa.eu); [REDACTED]
[REDACTED] fi)
Subject: Demo event / Week 23 / Finland

Hello Sir!

The Finnish Border Guard has received your proposal and we will use Furuno Finland Ltd:s help/services so that we can do all preparations etc. properly and on time!

Best Regards

[REDACTED]

Ps: COULD YOU CONFIRM, THAT YOU HAVE RECEIVED THIS E-MAIL (SO THAT I CAN BE SHURE THAT THIS CONNECTION IS "WORKING"... ☺)

MINISTRY OF THE INTERIOR
BORDER GUARD HEADQUARTERS
Technical Division

[REDACTED]

Lieutenant Colonel (retd)
System Manager, surveillance electronics and
situation awareness systems

PO Box 3 (Panimokatu 1)
00131 Helsinki
FINLAND

Tel: [REDACTED]
[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:57
To: Registration
Cc: [REDACTED]
Subject: FW: VTS/CSS solutions provider

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED] [REDACTED].com]
Sent: 25 March 2014 09:45
To: [REDACTED]
Subject: VTS/CSS solutions provider

Good morning, Mr. [REDACTED]

Our company is a leading developer and manufacturer of Coastal Surveillance and VTS Solutions using the latest Radar, AIS, VTS, VHF technologies. We just saw an official announcement of two upcoming workshops organised by Frontex and would like to know if our participation can be relevant.

Thank you for your assistance,

Best regards,

[REDACTED]
International Marketing Manager/Responsable Marketing International
Shore-Based Systems Business Division

TRANSAS

Transas Mediterranean SAS
Sophia Antipolis High Technology Park
Cote d'Azur, France, 06560
Mobi: [REDACTED]
Phone: [REDACTED]
Fax: [REDACTED]
[REDACTED]@transas.com
www.transas.com

[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 17:09
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Participation of Transas Mediterranean SAS in the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5229/27.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
[REDACTED]

From: [REDACTED]
Sent: 28 March 2014 16:24
To: '[REDACTED]@com'
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by 31st March, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) . In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
[REDACTED]

From: Registration
Sent: 27 March 2014 14:04
To: director.capacitybuilding
Cc: HoRDU
Subject: Participation of Transas Mediterranean SAS in the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5229	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: Zdravko Kolev
Sent: 27 March 2014 11:57
To: Registration
Cc: [REDACTED]
Subject: FW: VTS/CSS solutions provider

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]@[REDACTED].com]
Sent: 25 March 2014 09:45
To: [REDACTED]
Subject: VTS/CSS solutions provider

Good morning, Mr. [REDACTED]

Our company is a leading developer and manufacturer of Coastal Surveillance and VTS Solutions using the latest Radar, AIS, VTS, VHF technologies. We just saw an official announcement of two upcoming workshops organised by Frontex and would like to know if our participation can be relevant.

Thank you for your assistance,

Best regards,
[REDACTED]

International Marketing Manager/Responsable Marketing International
Shore-Based Systems Business Division

TRANSAS

Transas Mediterranean SAS
Sophia Antipolis High Technology Park
Cote d'Azur, France, 06560

Mobile: [REDACTED]

Phone: [REDACTED]

Fax: + [REDACTED]

[REDACTED]@transas.com

www.transas.com

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:58
To: Registration
Cc: [REDACTED]
Subject: FW: INVITATION FOR BORDER SURVEILLANCE WORKSHOP 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 25 March 2014 13:53
To: [REDACTED]
Subject: INVITATION FOR BORDER SURVEILLANCE WORKSHOP 2014

Dear [REDACTED]

Please register IAI for the coming April and June events.

Best Regards

[REDACTED]
Manager, Corporate Marketing - Europe
Israel Aerospace Industries Ltd.

Ph [REDACTED]
[REDACTED]

Please consider the environment before printing this email

The information contained in this communication is proprietary to Israel Aerospace Industries Ltd. and/or third parties, may contain confidential or privileged information, and is intended only for the use of the intended addressee thereof.

If you are not the intended addressee, please be aware that any use, disclosure, distribution and/or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately and delete it from your computer.

Thank you.

Visit us at: www.iai.co.il

[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 17:07
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Participation of Israel Aerospace Industries Ltd in the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the replies to the email registered in Frontex with 5231/27.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +32 22 825 8234
Email: [REDACTED]

From: [REDACTED] [u]
Sent: Friday, March 28, 2014 6:24 PM
To: [REDACTED]
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by **31st March**, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +32 22 825 8234
Email: [REDACTED]

FRONTEX

Rondo ONZ 1
00-124 Warsaw
POLAND
Tel: +48 22 205 9500
Fax: +48 22 205 9501
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From: Registration
Sent: 27 March 2014 14:16
To: director.capacitybuilding
Cc: HoRDU
Subject: Participation of Israel Aerospace Industries Ltd in the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5231	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



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Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 27 March 2014 11:58
To: Registration
Cc: [REDACTED]
Subject: FW: INVITATION FOR BORDER SURVEILLANCE WORKSHOP 2014

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED] [iai.co.il]
Sent: 25 March 2014 13:53
To: [REDACTED]
Subject: INVITATION FOR BORDER SURVEILLANCE WORKSHOP 2014

Dear [REDACTED]

Please register IAI for the coming April and June events.

Best Regards

[REDACTED]
Manager, Corporate Marketing - Europe
Israel Aerospace Industries Ltd.
[REDACTED]
[REDACTED]

Please consider the environment before printing this email
The information contained in this communication is proprietary to Israel Aerospace Industries Ltd. and/or third parties, may contain confidential or privileged information, and is intended only for the use of the intended addressee thereof.
If you are not the intended addressee, please be aware that any use, disclosure, distribution and/or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately and delete it from your computer.
Thank you.

Visit us at: www.iai.co.il

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:58
To: Registration
Cc: [REDACTED]
Subject: FW: SILTEC Co. - Border Surveillance Workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED] [REDACTED]

From: [REDACTED]
Sent: 25 March 2014 14:40
To: [REDACTED]
Cc: [REDACTED]
Subject: SILTEC Co. - Border Surveillance Workshop 2014

Dear Sir,

Please find this e-mail as SILTEC's company application for Border Surveillance Workshop 2014.

Our company was established more than 30 years ago. We are supplier, manufacturer and integrator of special solutions dedicated for military and law enforcement. Our clients are Polish Ministry of National Defence, Polish Ministry of the Interior and European and NATO Agencies.

Our main scope of activity is:

1. Manufacture of Tempest equipment for protection classified information.
2. Key-turn solution of power systems (including critical infrastructure applications).
3. Delivery and Integration of optoelectronic systems (night vision and thermal vision – handheld, mast and vehicle applications), unattended ground sensor systems, communication systems.

We will appreciate opportunity to attend in abovementioned event. From our side design [REDACTED]
[REDACTED] mail: [REDACTED] nt Director,
tel. [REDACTED].

I kindly ask you to provide us with instruction of proceeding with application and workshop.

With Best Regards,

[REDACTED]
[REDACTED]
Project Manager
Special Solutions Department / Siltec Sp. z o.o.
[REDACTED]

zakładowy 5800000,00 PLN

Ta wiadomość przeznaczona jest wyłącznie dla jej odbiorcy wskazanego w nagłówku oraz dla podmiotu, którego ten odbiorca reprezentuje. Ta wiadomość może zawierać treści poufne. Jeśli otrzymali Państwo ten email omyłkowo, prosimy o niezwłoczne powiadomienie nadawcy i wykasowanie tego emaila.

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[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 16:53
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Siltec Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the replies to the email registered in Frontex with 5232/27.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division

[REDACTED]
From: [REDACTED]
Sent: 28 March 2014 16:25
To: [REDACTED]
Cc: [REDACTED]
Subject: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Madam/Sir,

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis, and in a way that will ensure representation of the topics identified.

Following these criteria, I would like to inform you that your company was not selected to give a presentation during the event. However, I am offering you the possibility to attend this workshop, as observer (maximum 2 representatives per company). If your company wants to make use of this offer, please send me by **31st March**, end of business, an e-mail with the names of your representatives and their contact details. The attendance as observers is also free of charge, but you are to cover the cost of the meals and accommodation of your representatives.

Taking into account the large interest shown by companies to attend this event, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division

From: Registration
Sent: 27 March 2014 14:19
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Siltec Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5232
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 27 March 2014 11:58
To: Registration
Cc: [REDACTED]
Subject: FW: SILTEC Co. - Border Surveillance Workshop 2014

Dear colleagues,

Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 25 March 2014 14:40
To: [REDACTED]
Cc: [REDACTED]
Subject: SILTEC Co. - Border Surveillance Workshop 2014

Dear Sir,

Please find this e-mail as SILTEC's company application for Border Surveillance Workshop 2014.

Our company was established more than 30 years ago. We are supplier, manufacturer and integrator of special solutions dedicated for military and law enforcement. Our clients are Polish Ministry of National Defence, Polish Ministry of the Interior and European and NATO Agencies.

Our main scope of activity is:

1. Manufacture of Tempest equipment for protection classified information.
2. Key-turn solution of power systems (including critical infrastructure applications).
3. Delivery and integration of optoelectronic systems (night vision and thermal vision – handheld, mast and vehicle applications), unattended ground sensor systems, communication systems.

We will appreciate opportunity to attend in abovementioned event. From our side design [REDACTED]
[REDACTED]@siltec.pl [REDACTED] (Department Director,
tel. [REDACTED])

I kindly ask you to provide us with instruction of proceeding with application and workshop.

With Best Regards,

[REDACTED]
[REDACTED]
Project Manager
Special Solutions Department / Siltec Sp. z o.o.

SILTEC Sp. z o.o. 02-374 Warszawa ul. Elizy Orzeszkowej 5, Sąd Rejonowy dla miasta stołecznego Warszawy KRS 0000001635, NIP 522-00-03-718, Kapitał zakładowy 5800000,00 PLN

Ta wiadomość przeznaczona jest wyłącznie dla jej odbiorcy wskazanego w nagłówku oraz dla podmiotu, którego ten odbiorca reprezentuje. Ta wiadomość może zawierać treści poufne. Jeśli otrzymali Państwo ten email omyłkowo, prosimy o niezwłoczne powiadomienie nadawcy i wykasowanie tego emaila.

This message is intended only for the recipient indicated in the email header and for the entity he/she represents. This message may contain confidential information. If you received this email in error, please inform the sender immediately and delete this message.

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 11:59
To: Registration
Cc: [REDACTED]
Subject: FW: Border Surveillance Demonstration and Workshop Finland 2014 - Participation request

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]: [REDACTED].c.pl]
Sent: 25 March 2014 16:39
To: [REDACTED]@raf.fi
Cc: [REDACTED]
Subject: Border Surveillance Demonstration and Workshop Finland 2014 - Participation request

Dear [REDACTED]

In the name of Flytronic Company i would like to express our interest to take part in Border Surveillance Demonstration and Workshop Finland 2014. Our company is producer of FlyEye UAS which is MINI class UAV designed for military mission and border surveillance purposes. Our system meets all of requirements set up by the organizers. FlyEye was tested by Polish Border Security Guard and received positive recommendation.

FlyEye system description:

- Wingspan: 3,6m
- Length: 1,9m
- MTOW: 11kg
- Max payload weight: 4kg
- Max wind speed: 15 m/s for take-off; 18m/s while airborne
- Propulsion: Electric motor
- Flight modes: manual, camera guide, way point, emergency (failure mode)
- Altitude: max 4500m AMSL / up to 1000m above Ground Control Station
- Flight endurance: 90 min guarantee time / max 120 min

FlyEye main functionality:

- Auto take-off and landing,
- Day light and thermal camera on board,
- 2 axis mechanical stabilization head + 3 axis digital image stabilization,
- High precision target acquisition ca. 10m accuracy,
- Hand launch,
- Digital data link,
- 30 km radius live video and telemetry streaming,

- Mobile version of Ground Data Terminal allow to operate from vehicle,
- Silent during operation– engine is on only 10% of flying time (motor glider),

You can find more information about FlyEye under following link:

<http://www.wb.com.pl/en,Solutions,C4ISR-SYSTEMS,Reconnaissance-Systems/Fly-Eye,46.html>

I hope that your Workshop would be great opportunity to meet each other and discover more information about system developed by our company.

Best regards

--
[Redacted]
UAS - Project Manager

[Redacted]
[Redacted]
Tax [Redacted]

Flytronic sp. z o.o.
Ul. Bojkowska 43
44-100, Gliwice
POLAND

www.flytronic.pl

[REDACTED]

From: [REDACTED]
Sent: 07 May 2014 16:53
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: FW: Request from Flytronic sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5233.
Kind regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
Mobile: +38 433 661 319

From: [REDACTED]
Sent: 25 March 2014 20:09
To: [REDACTED]
Cc: [REDACTED]
Subject: VS: Border Surveillance Demonstration and Workshop Finland 2014 - Participation request

Dear Sir!

Thank you for your message!

I wonder if you noticed that at this time we are trying to find "hovering" solutions not fixed wing solutions (Frontex web page: ... "hovering electro-optical systems for sea and land border surveillance"... Exclusions: This event will NOT explore fixed wing solutions). As I can understand FlyEye is fixed wing solution (not VTOL system) and it is not capable to "hover" above the target.

Best regards:

[REDACTED]

MINISTRY OF THE INTERIOR
BORDER GUARD HEADQUARTERS
Technical Division
[REDACTED]

Lieutenant Colonel (retd)
System Manager, surveillance electronics and
situation awareness systems

PO Box 3 (Panimokatu 1)
00131 Helsinki
FINLAND

Tel: [REDACTED]
[REDACTED]

Lähetetty: [REDACTED] : [REDACTED] [c.pl]

Lähetetty: 25. maaliskuuta 2014 17:39

Vastaanottaja: [REDACTED] a.eu

Kopio: [REDACTED] pl

Aihe: Border Surveillance Demonstration and Workshop Finland 2014 - Participation request

Dear [REDACTED]

In the name of Flytronic Company i would like to express our interest to take part in Border Surveillance Demonstration and Workshop Finland 2014. Our company is producer of FlyEye UAS which is MINI class UAV designed for military mission and border surveillance purposes. Our system meets all of requirements set up by the organizers. FlyEye was tested by Polish Border Security Guard and received positive recommendation.

FlyEye system description:

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- Length: 1,9m
- MTOW: 11kg
- Max payload weight: 4kg
- Max wind speed: 15 m/s for take-off; 18m/s while airborne
- Propulsion: Electric motor
- Flight modes: manual, camera guide, way point, emergency (failure mode)
- Altitude: max 4500m AMSL / up to 1000m above Ground Control Station
- Flight endurance: 90 min guarantee time / max 120 min

FlyEye main functionality:

- Auto take-off and landing,
- Day light and thermal camera on board,
- 2 axis mechanical stabilization head + 3 axis digital image stabilization,
- High precision target acquisition ca. 10m accuracy,
- Hand launch,
- Digital data link,
- 30 km radius live video and telemetry streaming,
- Mobile version of Ground Data Terminal allow to operate from vehicle,
- Silent during operation– engine is on only 10% of flying time (motor glider),

You can find more information about FlyEye under following link:

<http://www.wb.com.pl/en,Solutions,C4ISR-SYSTEMS,Reconnaissance-Systems/Fly-Eye,46.html>

I hope that your Workshop would be great opportunity to meet each other and discover more information about system developed by our company.

Best regards

UAS - Project Manager

Tel.

Tax no:

Flytronic sp. z o.o.

Ul. Bojkowska 43

44-100, Gliwice

POLAND

www.flytronic.pl

From:

Sent: 27 March 2014 14:34

To:

Cc: zak

Subject: FW: Request from Flytronic sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

See underneath.

From: director.capacitybuilding

Sent: 27 March 2014 14:33

To: HoRDU

Cc: director.capacitybuilding

Subject: FW: Request from Flytronic sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

With kind regards,

Capacity Building Division

From: Registration

Sent: 27 March 2014 14:21

To: director.capacitybuilding

Cc: HoRDU

Subject: Request from Flytronic sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Date: 27.03.2014	Reg.No: 5233
Responsible Organisation:	Cc:

Cc: [REDACTED] b1
Subject: Border Surveillance Demonstration and Workshop Finland 2014 - Participation request

Dear [REDACTED]

In the name of Flytronic Company i would like to express our interest to take part in Border Surveillance Demonstration and Workshop Finland 2014. Our company is producer of FlyEye UAS which is MINI class UAV designed for military mission and border surveillance purposes. Our system meets all of requirements set up by the organizers. FlyEye was tested by Polish Border Security Guard and received positive recommendation.

FlyEye system description:

- Wingspan: 3,6m
- Length: 1,9m
- MTOW: 11kg
- Max payload weight: 4kg
- Max wind speed: 15 m/s for take-off; 18m/s while airborne
- Propulsion: Electric motor
- Flight modes: manual, camera guide, way point, emergency (failure mode)
- Altitude: max 4500m AMSL / up to 1000m above Ground Control Station
- Flight endurance: 90 min guarantee time / max 120 min

FlyEye main functionality:

- Auto take-off and landing,
- Day light and thermal camera on board,
- 2 axis mechanical stabilization head + 3 axis digital image stabilization,
- High precision target acquisition ca. 10m accuracy,
- Hand launch,
- Digital data link,
- 30 km radius live video and telemetry streaming,
- Mobile version of Ground Data Terminal allow to operate from vehicle,
- Silent during operation— engine is on only 10% of flying time (motor glider),

You can find more information about FlyEye under following link:

<http://www.wb.com.pl/en,Solutions,C4ISR-SYSTEMS,Reconnaissance-Systems/Fly-Eye,46.html>

I hope that your Workshop would be great opportunity to meet each other and discover more information about system developed by our company.

Best regards

--
[REDACTED]
UAS - Project Manager

[REDACTED]
[REDACTED]
Tax no: [REDACTED]
Flytronic sp. z o.o.
Ul. Bojkowska 43
44-100, Gliwice
POLAND

[REDACTED]

From: [REDACTED]
Sent: 27 March 2014 12:13
To: Registration
Cc: [REDACTED]
Subject: FW: Sagem for Frontex border-surveillance workshop 2014.
Attachments: [REDACTED]T00001.txt; ATT00002.htm

Follow Up Flag: Follow up
Flag Status: Completed

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED] (DEFENSE SECURITE) [mailto:[REDACTED]m]
Sent: 27 March 2014 12:06
To: [REDACTED]
Cc: [REDACTED] (DEFENSE SECURITE); [REDACTED] (DEFENSE SECURITE)
Subject: Sagem for Frontex border-surveillance workshop 2014.

Dear [REDACTED]

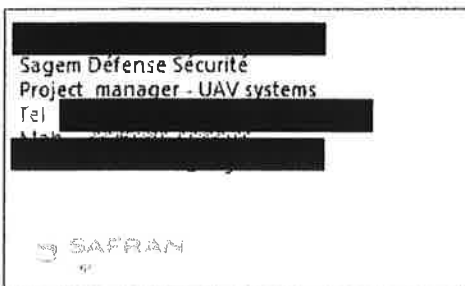
[REDACTED] Sagem interest to participate to FRONTEX border-surveillance workshop 2014.

I shall be the Sagem representant, and we propose to make a "Patroller project status update" with small focus on Seabilla maritime surveillance capabilities.

Can you please rapidly confirm to us practical organization details for organizing our venue ?

Best regards.

[REDACTED]



Expéditeur: [REDACTED] <[REDACTED]@frontex.europa.eu>
Date: 20 mars 2014 14:44:51 UTC+1

Destinataire: '[REDACTED] FENSE SECURITE)' <[REDACTED]>
Objet: Web invitation for Border surveillance workshop 2014

Dear [REDACTED]

It might be of your interest

<http://frontex.europa.eu/news/invitation-for-border-surveillance-workshop-2014-OfPDf6>

Best regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division

[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 28 March 2014 11:53
To: Registration
Cc: [REDACTED]
Subject: FW: Border Surveillance Workshop 2014

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]@ecsystem.pl]
Sent: 25 March 2014 14:54
To: [REDACTED]
Subject: Border Surveillance Workshop 2014

Dear Sir!

In reference to our telephone conversation I would like to ask you to send us more information about the Border Surveillance Workshop 2014 (Warsaw, 10th April 2014).
We are interested in participating in this workshop and presenting our product.

Best regards,

[REDACTED]

tel.: [REDACTED]
fax: [REDACTED]
www.ecsystem.pl

[REDACTED]



Elitarac System Spółka z o.o.
siedziba: 30-803 Kraków ul. Ruciana 3, NIP 679-278-49-99
Sąd Rejonowy dla Krakowa Śródmieścia w Krakowie
XI Wydział Gospodarczy Krajowego Rejestru Sądowego, Nr KRS: 000181283
wys. kapitału zakładowego 50 tys. PLN – opłacony w całości

[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 16:37
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Eltrac System Spółka z o.o for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the replies to the email registered in Frontex with 5323/28.03.2014.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division

Mobile: +48 705 661 107

From: [REDACTED]
Sent: 01 April 2014 12:38
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Border Surveillance Sensors and Platforms Workshop, 10th April 2014 in Warsaw

Dear Ms. [REDACTED]

On behalf of the Frontex Research and Development Unit, I would like to confirm the registrations as observers [REDACTED] in Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw. In this respect I am attaching the Agenda for the upcoming event.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit · Capacity Building Division

Mobile: +48 705 661 510

From: Registration
Sent: 28 March 2014 12:39
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Eltrac System Spółka z o.o for a possibility to attend the Border surveillance workshop 2014

Date: 28.03.2014	Reg.No: 5323	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 28 March 2014 11:53
To: Registration
Cc: [REDACTED]
Subject: FW: Border Surveillance Workshop 2014

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]@ecsystem.pl]
Sent: 25 March 2014 14:54

To: [REDACTED]
Subject: Border Surveillance Workshop 2014

Dear Sir!

In reference to our telephone conversation I would like to ask you to send us more information about the Border Surveillance Workshop 2014 (Warsaw, 10th April 2014).
We are interested in participating in this workshop and presenting our product.

Best regards,

[REDACTED]

tel.: + [REDACTED]
fax: + [REDACTED]
www.ecsystem.pl

[REDACTED]



Eltrac System Spółka z o.o.
siedziba: 30-803 Kraków ul. Ruciana 3, NIP 679-278-49-99
Sąd Rejonowy dla Krakowa Śródmieścia w Krakowie
XI Wydział Gospodarczy Krajowego Rejestru Sądowego, Nr KRS: 0000181283
wys. kapitału zakładowego 50 tys. PLN – opłacono w całości

[REDACTED]

From: [REDACTED]
Sent: 28 March 2014 12:02
To: Registration
Cc: [REDACTED]
Subject: FW: 10 April Border surveillance workshop registration

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 28 March 2014 01:23
To: [REDACTED]
Subject: 10 April Border surveillance workshop registration

Dear Mr. [REDACTED]

I'd like to attend the Border surveillance workshop, are there still visitor spots available?

Kind regards,

[REDACTED]
hejgrupa Sp. z o.o.
Crime Editor, Administrative Assistant
[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 01 April 2014 17:40
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Request from Hejgrupa Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5324/28.03.2014.

Best regards,
[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
Mobile: +48 765 861 101

From: [REDACTED]
Sent: 31 March 2014 14:21
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: 10 April Border surveillance workshop registration

Dear Ms. [REDACTED]

On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.

Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis and if the intentions were submitted until the dead-line of 27th of March.

Therefore I regret to inform that Frontex is not in position to offer you seat at the upcoming event.

Once again thank you for your interest.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
[REDACTED]
Mobile: +48 765 861 101

From: Registration
Sent: 28 March 2014 12:41
To: director.capacitybuilding
Cc: HoRDU
Subject: Request from Hejgrupa Sp. z o.o. for a possibility to attend the Border surveillance workshop 2014

Date: 28.03.2014	Reg.No: 5324		
Responsible Organisation:		Cc:	
Remark:		Deadline:	
Remark for staff member:			
Reference: BAU			

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 28 March 2014 12:02
To: Registration
Cc: [REDACTED]
Subject: FW: 10 April Border surveillance workshop registration

Dear colleagues,
Please register the underneath email.
Thank you!
Regards, [REDACTED]

From: [REDACTED]
Sent: 28 March 2014 01:23
To: [REDACTED]
Subject: 10 April Border surveillance workshop registration

Dear Mr. [REDACTED]

I'd like to attend the Border surveillance workshop, are there still visitor spots available?

Kind regards,

[REDACTED]
hejgrupa Sp. z o.o.
Crime Editor, Administrative Assistant
[REDACTED]

[REDACTED]

From: [REDACTED]
Sent: 02 April 2014 13:51
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Ground radar security systems
Attachments: SECURITY SEC-1005 ISSUE 1 - Long Range Surveillance.pdf; SECURITY SEC-1009 ISSUE 2 - SINGLE MAST SOLUTION 2014.pdf; SECURITY SEC-1007 ISSUE 1 - Software Integration 2013.pdf

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED] Q) [mailto:[REDACTED]@hughes.co.uk]
Sent: 02 April 2014 13:43
To: [REDACTED]
Subject: Ground radar security systems

Dear Mr [REDACTED]

I met recently with [REDACTED] who passed your contact details on to me.

Kelvin Hughes are experts in **radar-based security systems**. We have radars fitted to 32 Navy fleets around the world, and are one of only 6 companies in the world licensed to manufacture and sell Vessel Tracking System (VTS), which is like Air Traffic Control, but at sea.

Our integrated surveillance solutions combine cutting edge technology with system integration expertise. We offer customised solutions for situational awareness challenges in areas such as border control, critical national infrastructure and vehicle-borne surveillance

The main point of a radar-based security solution is early warning, decision support to the local commander, and the provision of adequate time to either secure and "lockdown" the area or prepare a reaction, or perhaps to provide help to those in distress.

Market segments include *border protection* and *homeland security*, *civil infrastructure* including airport perimeter protection, power generation, oil and gas (upstream processing), building and institution protection. *Special Forces* – forward operational base and reconnaissance. Tracking & control of UAVs& UGVs.

I have almost a blank canvass on which to work since the security division here is almost new and very little market channel infrastructure in place so far – especially in Europe, which is my main area of interest at the moment.

Just to provide a little more focus on products and applications I attach some pdf files and please take a look at our website also.

[REDACTED] mentioned to me something about a demonstrator programme in Finland? We would be interested to learn more about your current programmes and initiatives for the security of Europe's borders.

Best regards

[REDACTED]
Regional Business Manager – Security Systems

Phone: +44 [REDACTED]
Fax: +44 [REDACTED]
Mob: +44 [REDACTED]
Email: [REDACTED]@hughes.co.uk
Web: www.kelvinhughes.com
Address: Voltage, Mollison Avenue, Enfield EN3 7XQ, UK



SITUATIONAL INTELLIGENCE. THE WORLD OVER

Kelvin Hughes Limited
Registered Office: Voltage, Mollison Avenue, Enfield EN3 7XQ, UK. Incorporated in England No. 01030135

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From: [REDACTED]
Sent: 03 April 2014 16:35
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Cooperation proposal from Kelvin Hughes surveillance, request form information on Fx activities-Border surveillance workshop
Attachments: SECURITY SEC-1005 ISSUE 1 - Long Range Surveillance.pdf; SECURITY SEC-1009 ISSUE 2 - SINGLE MAST SOLUTION 2014.pdf; SECURITY SEC-1007 ISSUE 1 - Software Integration 2013.pdf
Follow Up Flag: Follow up
Flag Status: Completed
Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5723/02.04.2014.
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +49 39 305 310 1
Mobile: +49 39 305 310 2

From: [REDACTED]
Sent: 03 April 2014 16:29
To: [REDACTED] Q)
Subject: RE: Ground radar security systems

Dear Mr [REDACTED]

I would like to thank you very much for your interest on the upcoming Frontex activities.

More information about the event in Finland is available on the agency webpage: Border Surveillance Demonstration and Workshop Finland 2014 (<http://frontex.europa.eu/news/border-surveillance-demonstration-and-workshop-finland-2014-2kdd8a>)

Taking into account the large interest shown by companies, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) .

In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

Once again thank you for your interest.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +49 39 305 310 1
Mobile: +49 39 305 310 2

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +49 39 305 310 1
Mobile: +49 39 305 310 2

From: [REDACTED]

Sent: 03 April 2014 10:24

To: [REDACTED]a

Cc: [REDACTED]

Subject: FW: Cooperation proposal from Kelvin Hughes surveillance, request form information on Fx activities-Border surveillance workshop

See underneath.

From: director.capacitybuilding

Sent: 02 April 2014 17:41

To: HoRDU

Cc: director.capacitybuilding

Subject: FW: Cooperation proposal from Kelvin Hughes surveillance, request form information on Fx activities-Border surveillance workshop

With kind regards,

[REDACTED]
Assistant to the Director
Capacity Building Division
Tel: +44 (0)20 300 2000
Mobiles: +44 (0)20 300 2000

From: Registration

Sent: 02 April 2014 15:03

To: director.capacitybuilding

Cc: HoRDU

Subject: Cooperation proposal from Kelvin Hughes surveillance, request form information on Fx activities-Border surveillance workshop

Date: 02.04.2014		Reg.No: 5723	
Responsible Organisation:		Cc:	
Remark:		Deadline:	
Remark for staff member:			
Reference: BAU			

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 02 April 2014 13:51
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Ground radar security systems

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +48 22 205 95 01
Mobile: +48 730 00 00 00

From: [REDACTED] Q) [mailto:[REDACTED]@hughes.co.uk]
Sent: 02 April 2014 13:43
To: [REDACTED]
Subject: Ground radar security systems

Dear Mr [REDACTED]

I met recently with [REDACTED] who passed your contact details on to me.

Kelvin Hughes are experts in **radar-based security systems**. We have radars fitted to 32 Navy fleets around the world, and are one of only 6 companies in the world licensed to manufacture and sell Vessel Tracking System (VTS), which is like Air Traffic Control, but at sea.

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I have almost a blank canvass on which to work since the security division here is almost new and very little market channel infrastructure in place so far – especially in Europe, which is my main area of interest at the moment.

Just to provide a little more focus on products and applications I attach some pdf files and please take a look at our website also.

[REDACTED] mentioned to me something about a demonstrator programme in Finland? We would be interested to learn more about your current programmes and initiatives for the security of Europe's borders.

Best regards

[REDACTED]
Regional Business Manager – Security Systems

Phone: [REDACTED]

Fax: [REDACTED]

Mob: [REDACTED]

Email: [REDACTED]@hughes.co.uk

Web: www.kelvinhughes.com

Address: Voltage, Mollison Avenue, Enfield EN3 7XQ, UK



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Kelvin Hughes Limited

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[REDACTED]

From: [REDACTED]
Sent: 03 April 2014 16:24
To: Registration
Subject: FW: BORDER SURVEILLANCE WORKSHOP 2014 - REQUEST FOR INVITATION

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,

[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +4 900 000 000
Mobile: +96 705 001 000

From: [REDACTED]
Sent: 03 April 2014 16:22
To: [REDACTED]
Subject: BORDER SURVEILLANCE WORKSHOP 2014 - REQUEST FOR INVITATION

Dear Sir/Madam,

Following my conversation with your representative by phone, I am honored to address you as follows:
We will highly appreciate the opportunity to participate, as an observers, the Border Surveillance Workshop 2014 in Warsaw on April 10th next week.

Elbit Systems is a Global Israeli Company operates worldwide in the defense and security market specialized in electronics systems. We are strongly wish to share our most advanced technologies and solutions with your organization and its members. Unfortunately, due to some initial misunderstanding we have missed the deadline of March 27th to send an application to participate the workshop, and again, we would like to ask you kindly to allow as to participate in this event as an observers in spite the late application (with an hope to have the opportunity to present our technologies next year).

Looking forward to your positive answer (In case it will, please let me know as soon as you can in order to provide you the names of our representatives).

Many thanks in advance!
Sincerely,

[REDACTED]

Senior Director
Regional Marketing
International Marketing & Business Development
Elbit Systems – Corporate Headquarters

Tel: [REDACTED]
Mobile: [REDACTED]
Fax: [REDACTED]

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[REDACTED]

From: [REDACTED]
Sent: 03 April 2014 17:19
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: FW: Request from Elbit Systems for invitation to Border Surveillance Workshop 2014

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5832/03.04.2014.
Kind regards,
[REDACTED]

From: [REDACTED]
Sent: 03 April 2014 17:17
To: [REDACTED]
Subject: RE: BORDER SURVEILLANCE WORKSHOP 2014 - REQUEST FOR INVITATION

Dear Sir/Madam,
On behalf of the Frontex Research and Development Unit, I would like to thank you very much for your interest to attend the Border Surveillance Sensors and Platforms Workshop, on 10th April 2014 in Warsaw.
Due the fact that the available space is limited, the participants were selected on a first-come-first-served basis and if the intentions were submitted until the dead-line of 27th of March.
Therefore I regret to inform that Frontex is not in position to offer you seat at this event.

Another upcoming event which might be of your interest is the Border Surveillance Demonstration and Workshop Finland 2014 to be held in Finland in June. More information about the event in Finland is available on the agency webpage.
(<http://frontex.europa.eu/news/border-surveillance-demonstration-and-workshop-finland-2014-2kdd8a>)

Taking into account the large interest shown by companies, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>) .
In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

Once again thank you for your interest.

Best regards,

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +48 22 225 0134
Mobile: [REDACTED]

From: [REDACTED]
Sent: 03 April 2014 17:16
To: [REDACTED]
Subject: FW: Request from Elbit Systems for invitation to Border Surveillance Workshop 2014

With kind regards,

Year	Percentage of Respondents
1990	65
1992	75
1994	70
1996	78
1998	85
2000	90



FRONTEX

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From: [REDACTED]
Sent: 03 April 2014 16:24
To: Registration
Subject: FW: BORDER SURVEILLANCE WORKSHOP 2014 - REQUEST FOR INVITATION

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +[REDACTED]
Mobile: +967 20 607 570

From: [REDACTED]
Sent: 03 April 2014 16:22
To: [REDACTED]
Subject: BORDER SURVEILLANCE WORKSHOP 2014 - REQUEST FOR INVITATION

Dear Sir/Madam,
Following my conversation with your representative by phone, I am honored to address you as follows:
We will highly appreciate the opportunity to participate, as an observers, the Border Surveillance Workshop 2014 in Warsaw on April 10th next week.
Elbit Systems is a Global Israeli Company operates worldwide in the defense and security market specialized in electronics systems. We are strongly wish to share our most advanced technologies and solutions with your organization and its members. Unfortunately, due to some initial misunderstanding we have missed the deadline of March 27th to send an application to participate the workshop, and again, we would like to ask you kindly to allow as to participate in this event as an observers in spite the late application (with an hope to have the opportunity to present our technologies next year).
Looking forward to your positive answer (In case it will, please let me know as soon as you can in order to provide you the names of our representatives).
Many thanks in advance!
Sincerely,

[REDACTED]
Senior Director
Regional Marketing
International Marketing & Business Development
Elbit Systems – Corporate Headquarters

Tel: [REDACTED]
Mobile: [REDACTED]
Fax: [REDACTED]
[REDACTED].com

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[REDACTED]

From: [REDACTED]
Sent: 04 April 2014 12:36
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Defendec Application To Present Border Surveillance Tech To EU Member States
Attachments: Smartdec brochure.pdf; Smartdec technical datasheet_bridge and detectorpdf.pdf

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

From: [REDACTED]ions.com [mailto:[REDACTED]ions.com] c [REDACTED]
Sent: 04 April 2014 11:42
To: [REDACTED]
Subject: Defendec Application To Present Border Surveillance Tech To EU Member States

Dear Mr [REDACTED]

Defendec's would like to apply for presenting it's electronic border guard system Smartdec to EU member states in Finland this June.

Please find enclosed materials describing the system.

If you need any additional description, input, please just let me know.

Looking forward for your feedback!

Kind regards,

[REDACTED]
Marketing & PR Manager
Defendec Ltd
[REDACTED]


www.defendec.com

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[REDACTED]

From: [REDACTED]
Sent: 08 April 2014 10:10
To: Registration
Cc: HoRDU; director.capacitybuilding; [REDACTED]
Subject: FW: Defendec Application To Present Border Surveillance Tech To EU Member States

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 5901/04.04.2014.
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: +48 785 601 510

From: [REDACTED]ons.com [mailto:[REDACTED]ons.com]
Sent: 08 April 2014 10:04
To: [REDACTED]
Cc: [REDACTED]
Subject: Re: Defendec Application To Present Border Surveillance Tech To EU Member States

Dear Mr [REDACTED]

Thank you for your feedback and clarification.
We will look into the link you sent and submit an application!

Best regards,

[REDACTED]
Marketing & PR Manager
Defendec Ltd

mob: + [REDACTED]
skype: [REDACTED]
www.defendec.com

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action based on the content of this email and/or its attachments. If you received this message in error, please contact the sender and destroy all copies of this email and any attachments.

On Mon, Apr 8, 2014 at 9:58 AM, [REDACTED]@ropa.eu> wrote:

Dear Mr [REDACTED]

I would like to thank you very much for your interest to attend the Border Surveillance Demonstration and Workshop in Finland in June.

Please be informed that this time the focus is on the "hovering" solutions (Frontex Research and Development Unit in cooperation with the Finnish Border Guard is organizing a demonstration and workshop, during which relevant industry will present to Member States' experts the latest achievements on "Hovering electro-optical systems" for sea and land border surveillance). This event will NOT explore any other solutions.

Taking into account the large interest shown by companies, I would like to inform you that Frontex posted on website the following announcement (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>).

In this respect I kindly invite you to submit a proposal which contains novel products and services in the field of border security offered by your company.

Once again thank you for your interest.

Best regards,

[REDACTED]
Research Officer

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

Mobile: [REDACTED]

FRONTEX

Rondo ONZ 1
00-124 Warsaw
POLAND

Tel: +48 22 205 9500

Fax: +48 22 205 9501

www.frontex.europa.eu

Please consider the environment before printing this email.

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From: [REDACTED]

Sent: 08 April 2014 09:56

To: [REDACTED]ia

Cc:

100

From: director.capacitybuilding

Assistant to the Director

From: Registration

Sent: 04 April 2014 13:20

To: director.capacitybuilding

Cc: HoRDU

Subject: Defendec Application To Present Border Surveillance Tech To EU Member States

Date: 04.04.2014	Reg.No: 5901	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 04 April 2014 12:36
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Defendec Application To Present Border Surveillance Tech To EU Member States

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +4 [REDACTED]
Mobile: +353 10 409 592

From: [REDACTED]@ons.com [mailto:[REDACTED]@ons.com]
Sent: 04 April 2014 11:42
To: [REDACTED]
Subject: Defendec Application To Present Border Surveillance Tech To EU Member States

Dear Mr [REDACTED]

Defendec's would like to apply for presenting it's electronic border guard system Smartdec to EU member states in Finland this June.

Please find enclosed materials describing the system.

If you need any additional description, input, please just let me know.

Looking forward for your feedback!

Kind regards,

[REDACTED]
Marketing & PR Manager
Defendec Ltd

mob: + [REDACTED]
skype: [REDACTED]
www.defendec.com

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printing and disseminating any information related to this email is prohibited, and that you should not take any action based on the content of this email and/or its attachments. If you recieved this message in error, please contact the sender and destroy all copies of this email and any attachments.

[REDACTED]

From: [REDACTED]
Sent: 14 April 2014 14:23
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Frontex Workshop

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobile: [REDACTED]

From: [REDACTED]
Sent: 14 April 2014 14:17
To: [REDACTED]
Cc: [REDACTED]
Subject: Frontex Workshop

Dear Mr. [REDACTED]

following my telephone call, I will appreciate very much if you can send me some information related the Announcement to Industries you told me, at the following address: [REDACTED]on.com.

Thank you in advance,
kind regards
[REDACTED]



[REDACTED]
Program Manager

INGEGNERIA DEI SISTEMI

IDS Ingegneria Dei Sistemi S.p.A. www.idscorporation.com

Pisa Headquarters: Via Enrica Calabresi, 24 - Loc. Montacchiello 56121 Pisa (PI) - Italy

Tel: [REDACTED]
e-mail: [REDACTED]

Capitale Sociale 13.171.240 Euro i.v. - C.C.I.A.A. Pisa, R.E.A. n° 77042 - C.F. 00672210507 - P. IVA (VAT) IT 00672210507
Share Capital 13.171.240 euro fully paid - registered at the Pisa Chamber of Commerce, R.E.A. n° 77042 -
Tax number and VAT code (IT) 00672210507 - e-mail (PEC): ids-spa@pec.it (for use in Italy only)

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[REDACTED]

From: [REDACTED]
Sent: 07 May 2014 14:40
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: FW: Frontex Workshop - request from IDS

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find below the reply to the email registered in Frontex with 6507/14.04.2014.
Kind regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]
Mobil: [REDACTED]

From: [REDACTED]
Sent: 28 April 2014 10:31
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Frontex Workshop

Dear [REDACTED]
Please find underneath more information related to the Announcement to Industries which is also available on the Frontex webpage (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>)
Best regards,

Announcement to Industry

The possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at <http://btn.frontex.europa.eu/form/visit-proposal-form> must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings will be organized by Frontex on these lines: one meeting at the end of March (for the selected proposals sent during the period: October-February) and one meeting at the end of October (for the selected proposals sent during the period: March-September). Frontex experts will select 12 companies, out of the received proposals, for each meeting. Two company participants can attend and held a presentation of 15-20 minutes. From Frontex side, experts with scientific, technical and operational background will attend. The details of the meetings will be announced at the end of February and end of September respectively.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: +39 705 661 310

From: [REDACTED]
Sent: 14 April 2014 14:17
To: [REDACTED]
Cc: [REDACTED]
Subject: Frontex Workshop

Dear Mr. [REDACTED]

following my telephone call, I will appreciate very much if you can send me some information related the Announcement to Industries you told me, at the following address: [REDACTED]on.com.

Thank you in advance,
kind regards
[REDACTED]

IDS [REDACTED]
Program Manager

INGEGNERIA DEI SISTEMI IDS Ingegneria Dei Sistemi S.p.A. www.idscorporation.com
Pisa Headquarters: Via Enrica Calabresi, 24 - Loc. Montacchiello 56121 Pisa (PI) - Italy

Tel: [REDACTED]

e-mail: [REDACTED]

Capitale Sociale 13.171.240 Euro i.v. - C.C.I.A.A. Pisa, R.E.A. n° 77042 - C.F. 00672210507 - P. IVA (VAT) IT 00672210507
Share Capital 13.171.240 euro fully paid - registered at the Pisa Chamber of Commerce, R.E.A. n° 77042 -
Tax number and VAT code (IT) 00672210507 - e-mail (PEC): ids-spa@pec.it (for use in Italy only)

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From: [REDACTED]
Sent: 15 April 2014 11:32
To: [REDACTED]
Cc: [REDACTED]
Subject: FW: Frontex Workshop - request from IDS

For you!

From: director.capacitybuilding
Sent: 15 April 2014 11:29
To: HoRDU
Cc: director.capacitybuilding
Subject: FW: Frontex Workshop - request from IDS

With kind regards,

Assistant to the Director
Capacity Building Division
Tel: [REDACTED]
Mobile: +48 22 205 95 01

From: Registration
Sent: 14 April 2014 14:58
To: director.capacity-building
Cc: HoRDU; [REDACTED]
Subject: Frontex Workshop - request from IDS

Date: 14.04.2014	Reg.No: 6507
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 14 April 2014 14:23
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Frontex Workshop

Dear colleagues,

Please register the underneath email.
Thank you!
Kind regards,

Research Officer
Research and Development Unit - Capacity Building Division
Tel: +39 050 600 510
Mobile: +39 050 600 510

From: [REDACTED]
Sent: 14 April 2014 14:17
To: [REDACTED]
Cc: [REDACTED]
Subject: Frontex Workshop

Dear Mr. [REDACTED]

following my telephone call, I will appreciate very much if you can send me some information related the Announcement to Industries you told me, at the following address: [REDACTED]on.com.

Thank you in advance,
kind regards

IDS [REDACTED]
Program Manager

INGEGNERIA DEI SISTEMI IDS Ingegneria Dei Sistemi S.p.A. www.idscorporation.com
Pisa Headquarters: Via Enrica Calabresi, 24 - Loc. Montacchiello 56121 Pisa (PI) - Italy
Tel: +39 050 600 510
e-mail: [REDACTED]

Capitale Sociale 13.171.240 Euro i.v. - C.C.I.A.A. Pisa, R.E.A. n° 77042 - C.F. 00672210507 - P.IVA (VAT) IT 00672210507
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Tax number and VAT code (IT) 00672210507 - e-mail (PEC): ids-spa@pec.it (for use in Italy only)

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[REDACTED]

From: [REDACTED]
Sent: 14 April 2014 14:32
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Frontex Workshop April10

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +4 [REDACTED]
Mobile: +33 6 7575 8920

From: [REDACTED]
Sent: 14 April 2014 11:55
To: [REDACTED]
Subject: Frontex Workshop April10

Dear [REDACTED]

Just a quick note to thank you for the opportunity to participate as observer to the subject workshop. Very interesting event and a well organized agenda. Congrats!
I participate as a speaker in several conferences every year, and I must say you have a well-oiled organization. I have recommended your forum to a few of my colleagues in different companies, so you may receive some requests for the October event (ZK: Frontex Announcement to Industry <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). I can offer you a presentation on new surveillance technologies.

I would appreciate it if you could place me on your contact/email list for future events as a potential Observer or Speaker.

BR and Many Thanks!

[REDACTED]
gjd-tls-france
email: [REDACTED]
Phone: +33-6-7575-8920 Fax: +1-253-595-4346

[REDACTED]

From: [REDACTED]
Sent: 07 May 2014 14:57
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: FW: Request regarding future workshops organized by RDU

Follow Up Flag: Follow up
Flag Status: Flagged

Dear colleagues,
Please find below the reply to the email registered in Frontex with 6535.
Kind regards,
[REDACTED]

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +4 [REDACTED]
Mobile: +353 87 661 576

From: [REDACTED]
Sent: 29 April 2014 11:52
To: [REDACTED]
Subject: RE: Frontex Workshop April10

Dear Mr [REDACTED]
Thank you very much for your kind email and interest in Frontex events.
Find underneath more information related to the Announcement to Industries which is also available on the Frontex webpage (<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>)
Please be advised and regularly check the Agency webpage / section NEWS for new accouchements.
Best regards,
[REDACTED]

Announcement to Industry

The possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at <http://btn.frontex.europa.eu/form/visit-proposal-form> must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings will be organized by Frontex on these lines: one meeting at the end of March (for the selected proposals sent during the period: October-February) and one meeting at the end of October (for the selected proposals sent during the period: March-September). Frontex experts will select 12 companies, out of the received proposals, for each meeting. Two company participants can attend and held a presentation of 15-20 minutes. From Frontex side, experts with scientific, technical and operational background will attend. The details of the meetings will be announced at the end of February and end of September respectively.

[REDACTED]
Research Officer
Research and Development Unit - Capacity Building Division
Tel: +33 22 995 8181
Mob: +33 22 995 8181

From: [REDACTED]
Sent: 14 April 2014 11:55
To: [REDACTED]
Subject: Frontex Workshop April10

Dear [REDACTED]

Just a quick note to thank you for the opportunity to participate as observer to the subject workshop. Very interesting event and a well organized agenda. Congrats!

I participate as a speaker in several conferences every year, and I must say you have a well-oiled organization. I have recommended your forum to a few of my colleagues in different companies, so you may receive some requests for the October event. I hope you will be so kind to invite me to that event as well (who knows, maybe I can offer you a presentation on new surveillance technologies then.

I would appreciate it if you could place me on your contact/email list for future events as a potential Observer or Speaker.
BR and Many Thanks!

[REDACTED]
gjd-tls-france
email: [REDACTED]
Phone: + [REDACTED]

From: [REDACTED]
Sent: 15 April 2014 11:32
To: [REDACTED]
Cc: [REDACTED]
Subject: FW: Request regarding future workshops organized by RDU

For you!

From: director.capacitybuilding
Sent: 15 April 2014 11:25
To: HoRDU
Cc: director.capacitybuilding
Subject: FW: Request regarding future workshops organized by RDU

With kind regards,

[REDACTED]
Assistant to the Director
Capacity Building Division
Tel: [REDACTED]
Mob: +33 22 995 8181

From: Registration
Sent: 14 April 2014 15:25
To: director.capacitybuilding
Cc: HoRDU; [REDACTED]
Subject: Request regarding future workshops organized by RDU

Date:	Reg.No: 6535
Responsible Organisation:	Cc:
Remark:	Deadline:
Remark for staff member:	
Reference: BAU	

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 14 April 2014 14:32
To: Registration
Cc: HoRDU; [REDACTED]
Subject: FW: Frontex Workshop April10

Dear colleagues,
Please register the underneath email.
Thank you!
Kind regards,

[REDACTED]

[REDACTED]

Research Officer
Research and Development Unit - Capacity Building Division
Tel: + [REDACTED]
Mobile: + [REDACTED]

From: [REDACTED]
Sent: 14 April 2014 11:55
To: [REDACTED]
Subject: Frontex Workshop April10

Dear [REDACTED]

Just a quick note to thank you for the opportunity to participate as observer to the subject workshop. Very interesting event and a well organized agenda. Congrats!

I participate as a speaker in several conferences every year, and I must say you have a well-oiled organization. I have recommended your forum to a few of my colleagues in different companies, so you may receive some requests for the October event (ZK: Frontex Announcement to Industry <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF>). I can offer you a presentation on new surveillance technologies.

I would appreciate it if you could place me on your contact/email list for future events as a potential Observer or Speaker.

BR and Many Thanks!

[REDACTED]
gjd-tls-france

email: [REDACTED]

Phone: +33-6-7575-8920 Fax: +1-253-595-4346

[REDACTED]

From: [REDACTED]
Sent: 27 May 2014 19:22
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: Fwd: Request for an interview on behalf of French space agency
Attachments: Letter of mission C.pdf

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Dear Colleagues,
Please register the underneath request.
Best regards,
[REDACTED]

----- Forwarded message -----

From: "[REDACTED]"
To: "[REDACTED]"
Subject: Request for an interview on behalf of French space agency
Date: Tue, May 27, 2014 16:53

Dear Mr. [REDACTED]

I am working for IDATE, a French consulting company based in Montpellier, and specialized in the ICT industry

I am contacting you because we were mandated to conduct a study for a consortium which brings together the French space agency CNES, Thales Alenia Space and Telespazio . The objective of this market study is to assess the civil market of UAVs, and better understand their applications and usage conditions.
You will find attached a letter of mission.

Given your activities and your possible usage of UAVs for border monitoring, we would greatly appreciate to have the opportunity to have a quick phone discussion with you in order to have your point of view on this market. Of course, all elements will remain confidential.

Of course, to thank you, we will send you the executive summary of the study, once it is completed (september 2014).

Thanking you in advance for your cooperation,
[REDACTED]

Best regards.

IDATE

[REDACTED]
Director of Studies



T: [REDACTED]

www.idate.org

IDATE - CS 94167 - 34092 Montpellier Cedex 5



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[REDACTED]

From: [REDACTED]
Sent: 18 June 2014 13:19
To: Frontex
Cc: [REDACTED]
Subject: Request for a short phone interview on behalf of Thales Alenia Space
Attachments: Letter of mission C.pdf

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

Dear Sir,

Mr. [REDACTED] write directly to this email address.

I am working for IDATE, a French consulting company based in Montpellier, and specialized in the ICT industry

I am contacting you because we were mandated to conduct a study for a consortium which brings together the French space agency CNES, Thales Alenia Space and Telespazio . The objective of this market study is to assess the civil market of UAVs, and better understand their applications and usage conditions.

You will find attached a letter of mission.

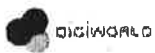
Given your activities and your possible usage of UAVs for border monitoring, we would greatly appreciate to have the opportunity to have a quick phone discussion with you in order to have your point of view on this market. Of course, all elements will remain confidential.

Of course, to thank you, we will send you the executive summary of the study, once it is completed (september 2014).

Thanking you in advance for your cooperation,

Best regards.

IDATE



[REDACTED]
Director of Studies

T: [REDACTED] IDATE - CS 94167 - 34092 Montpellier Cedex 5
www.idate.org | info@idate.org

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[REDACTED]

From: [REDACTED]
Sent: 25 June 2014 10:09
To: Registration
Cc: HoRDU; director.capacitybuilding
Subject: FW: Request for a short phone interview on behalf of Thales Alenia Space
Attachments: Letter of mission C.PDF

Follow Up Flag: Follow up
Flag Status: Completed

Categories: Blue Category

Dear colleagues,
Please find below the reply to the email registered in Frontex with 10647/ 18.06.2014
Kind regards,
[REDACTED]

From: Frontex
Sent: 25 June 2014 10:00
To: HoRDU
Cc: [REDACTED]
Subject: FW: Request for a short phone interview on behalf of Thales Alenia Space

fyi

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 25 June 2014 09:41
To: Frontex
Subject: RE: Request for a short phone interview on behalf of Thales Alenia Space

Dear Sir,

Thank you very much for the answer. We will transmit your response to the French space agency, Thales Alenia Space, and Telespazio.

Best regards,

De : Frontex [<mailto:frontex@frontex.europa.eu>]

Envoyé : mercredi 25 juin 2014 08:58

À : [REDACTED]

Objet : Request for a short phone interview on behalf of Thales Alenia Space

Dear Mr Baudry,

Based on the assessment of the information available as well as taking into account current Frontex commitments, priorities and limited human resources, regretfully please be informed that the Agency will not be able to contribute to the market study conducted by IDATE.

Thank you for your understanding and wishing you a successful project.

Best Regards,



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From: Registration

Sent: 18 June 2014 14:41

To: director.capacitybuilding

Cc: HoRDU

Subject: Request for a short phone interview on behalf of Thales Alenia Space

Importance: High

Date: 18.06.2014	Reg.No: 10647	
Responsible Organisation:		Cc:
Remark:		Deadline:
Remark for staff member:		
Reference: BAU		

Best Regards



Rondo ONZ 1
00-124 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 18 June 2014 13:19
To: Frontex
Cc: [REDACTED]
Subject: Request for a short phone interview on behalf of Thales Alenia Space
Importance: High

Dear Sir,

Mr. [REDACTED] write directly to this email address.

I am working for IDATE, a French consulting company based in Montpellier, and specialized in the ICT industry

I am contacting you because we were mandated to conduct a study for a consortium which brings together the French space agency CNES, Thales Alenia Space and Telespazio. The objective of this market study is to assess the civil market of UAVs, and better understand their applications and usage conditions.

You will find attached a letter of mission.

Given your activities and your possible usage of UAVs for border monitoring, we would greatly appreciate to have the opportunity to have a quick phone discussion with you in order to have your point of view on this market. Of course, all elements will remain confidential.

Of course, to thank you, we will send you the executive summary of the study, once it is completed (september 2014).

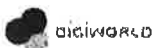
Thanking you in advance for your cooperation,

Best regards.

IDATE

[REDACTED]
Director of Studies

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