

FW: DefenGuard Integrated Protection and Surveillance System

Monday, October 26, 2015 17:09

Subject FW: DefenGuard Integrated Protection and Surveillance System
From [REDACTED]
To Registration
Cc director.capacitybuilding; HoRDU
Sent Thursday, July 23, 2015 09:51

Dear colleagues,
Please find underneath the reply to 11919/22.07.2015.
Best regards,
[REDACTED]

From: [REDACTED]
Sent: Thursday, July 23, 2015 09:50
To: [REDACTED]
Subject: RE: DefenGuard Integrated Protection and Surveillance System

Dear [REDACTED]
Thank you for your email and all the information provided which we have taken note of.
Best regards,
[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, July 13, 2015 12:36
To: [REDACTED]
Cc: [REDACTED]
Subject: DefenGuard Integrated Protection and Surveillance System

Hi [REDACTED]

it has been a long time since our last meeting during the Frontex workshop in Warsaw (where we took part as Polus Europe) and as mentioned during that event, there is a new Integrated Protection and Surveillance System called "DefenGuard". DefenGuard is now a registered trademark making it easier for our customer to identify the system. This system now offers a complex solution for various border protection scenarios and consists of the following main components:

- UGS system (based on same high performance components as used in the RADIOBARRIER system)
- optoelectronic system - in various configurations ranging from short- to long-range, stationary, quickly deployable and mobile systems
- high quality optics - day observation, night vision, thermal vision
- UAV's

Compared to RADIOBARRIER, which only used UGS sensors, the DefenGuard system now

offers additional functionalities and enhanced performance and so meets the needs of various border protection applications and scenarios. For more information on the system, its capabilities and components, please find the enclosed white paper (the document is quite big, so if you cannot receive it, please let me know and I will send a link for download).

The UGS hardware is at the moment purchased directly from manufacturer as bare HW without any FW and SW and all configurations (sensor FW and SW) is made in our premises in Slovakia, whereas this year we are preparing for licensed manufacturing of our own multi-sensors (with identical performance that the proven RADIOBARRIER sensors) in Slovakia.

For this purpose a new company has been founded under the name of Defenguard Systems with purely domestic (slovak) owner structure. This company will market and ship the DefenGuard system to customers in Europe and other foreign countries.

I would herewith like to ask if it is possible to switch all our Frontex related activities (demonstrations, workshops, etc.) from Polus Europe to Defenguard Systems, so that from now on we would attend all Frontex events as Defenguard Systems and would present the new DefenGuard Integrated Protection and Surveillance System and its advantages.

Loking forward to hear from you soon. Have a nice day.

--
S pozdravom / Best regards

[REDACTED]
[REDACTED]

DefenGuard®

Defenguard Systems s.r.o.

O. Placheho 5191/8

036 08 Martin, Slovakia

GSM: [REDACTED]
[REDACTED] [REDACTED]

Web: www.defenguard.com



FW: DOGGIES second workshop

Monday, October 26, 2015 17:09

Subject FW: DOGGIES second workshop
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Monday, May 18, 2015 15:36

Dear colleagues,
Please find underneath the reply to the email no 7277/05.05.2015.
Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, May 18, 2015 15:35

[REDACTED]

Subject: RE: DOGGIES second workshop

Dear [REDACTED]

Thank you for your email concerning the participation to the DOGGIES second workshop.
Considering the priorities generated by the latest events in the area of irregular migration, Frontex endeavours are intensively focused on this phenomenon. That requires the full involvement of the limited amount of experts currently available to cover the ongoing and additional processes and activities pertaining to the mentioned priorities. Also the Frontex agenda for the dates proposed does not provide for availability due to previous commitments that were already made. Consequently, we regret to decline your invitation for Frontex to participate to the DOGGIES second workshop, 27-28 May, Münster, Germany.
Wishing you a successful event, thank you very much for your understanding.
Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: Monday, May 04, 2015 13:02

To: [REDACTED]

Subject: DOGGIES second workshop

Dear [REDACTED]

I am very pleased to invite you to attend to the second workshop of our FP7-Security project DOGGIES to be held in Germany (Münster) at the end of the month (see attachment for more details).

I hope that you will be able to join us and attend to this meeting. In that case, please let me know if you would accept to give a talk on the actions of Frontex, on your supported research actions, on your needs, ...
Of course you may share widely this invitation with your colleagues, but unfortunately our budget will allow us to cover the travel expenses for only one representative from Frontex (but we will take care of the accommodation, catering, ... for each participant).

Best regards,



FW: European proposal on maritime border security

Monday, October 26, 2015 17:09

Subject **FW: European proposal on maritime border security**
From [REDACTED]
To Registration
Cc director.capacitybuilding; HoRDU
Sent Tuesday, August 18, 2015 10:45

Dear colleagues,
Please find below the reply to 13011/14.08.2015.
Best regards,

From: [REDACTED]
Sent: Tuesday, August 18, 2015 10:44
To: [REDACTED]
Cc: [REDACTED]
Subject: European proposal on maritime border security

Dear Mr [REDACTED]

Thank you for your email. It has been forwarded to me for further processing. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage (or the participation of Frontex in any consortium that is to submit a proposal in this context) would constitute a case of conflict of interest. Having said that, if a proposal will be successful as a result of evaluation, Frontex could potentially participate, based on a further assessment of the project and availability of its experts, in the project activities as advisor.

Let me please use this occasion to inform you about some of our activities that could be also of your interest:

1. **The meeting Frontex-Industry**, event planned for 29-30 October. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the procedure in place, the possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.
2. **"Workshop on methodologies/methods, procedures, best practices on investigating/testing/evaluating border security technologies" (the most probable on 10 December 2015).**

<http://frontex.europa.eu/news/invitation-to-industry-and-academia-eDaaie>

For the above mentioned workshop, Frontex and the representatives of the European Border Guard Authorities would be interested to learn from Industry and Academia about mature/proper methodologies/methods/best practices/procedures on how to plan, design and conduct effective tests/assessments of different border security. We are talking here about operational tests able to produce useful and objective measures of technology performance and effectiveness and able to allow to the border guards to investigate/assess (in the real field) if an equipment/technology is "good" or "bad" for their purpose.

3. **Workshop with European Industry and Academia which lead (or are about to start/are in the incubation phase of ideas on) research and development projects aimed at developing new products, technologies, solutions for border security and using financial sources other than EU financing (e.g. Industry's/Academia's own funds) (the most probable on 19 November 2015).**

<http://frontex.europa.eu/news/invitation-for-industry-and-academia-u2pY6s>

The workshop will continue the bridging activities between the border guard community and the European Industry and Academia which lead (or are about to start/are in the incubation phase of ideas on) research and development projects aimed at developing new products, technologies, solutions for border security and **using financial sources other than EU financing** (e.g. Industry's/Academia's own funds).

On these lines, should you implement (or plan to implement) projects for developing new products/technologies/solutions for border security and want to:

- present the projects/ideas to the audience and obtain practitioners' feedback/advise on how to steer/improve the projects' content or develop the ideas, in order to better serve the potential end user's interest;
- open discussions on possible demonstrations/operational tests that could take place in interested Member States;
- establish contacts with other participants and establish links and synergies between projects,

you are invited to send an application by filling in the form available at:

<http://btn.frontex.europa.eu/form/application-form-workshop-newongoing-projects-developing-border-security-productstechnologiesso>, by **7th September 2015**. The applications received will be selected taking due account of the relevance, novelty and potential impact for the border guard community.

Best regards,

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 13 August 2015 18:15
To: [REDACTED]
Subject: European proposal on maritime border security

Dear [REDACTED]

My name is [REDACTED] and I work as a Research Scientist for BMT Group Ltd. We met briefly during at an Advisory Board meeting in Porto last year for the SUNNY project. I am writing to you in regards to a new proposal for a Border Security and External Security research project funded by the European Commission. The proposal is in the area of "affordable and easily deployable technologies for EU coastal border surveillance with reduced impact on the environment"

(<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/1097-bes-02-2015.html#tab1>).

The project is entitled "**Cost-effective Radar and Optical Wide-area Sensor Network for Surveillance and Tracking (CROWSNEST)**" and I have attached an abstract outlining the project aims.

I am writing to ask if you would be interested in participating in the project Stakeholder Group. As you are likely already aware, the role of this group is three-fold:

1. A source of expertise, knowledge and experience on maritime border security issues;
2. A group of direct and indirect end-users to provide user requirements for the system;
3. To review and validate the project outputs, to guide the work of the project.

The Stakeholder Group provides a tremendous opportunity to bring together a wide range of experts on border security and to give them the opportunity to directly influence the course of our research.

If successful, the project will start in mid-2016 and will run for 3 years. The Stakeholder Group will meet once in each year of the project at different locations around Europe. Costs for accommodation and travel to attend the meetings will be covered by the project budget. In addition, the members of the Stakeholder Group will be regularly updated on the project progress via periodic email updates.

Please do not hesitate to contact me if you have any questions regarding the Stakeholder Group or the project in general. I am happy to arrange a phone call if you wish to discuss things further.

Kind regards,

[Redacted signature]

[Redacted signature]

Research Scientist

BMT Group Ltd

Tel:

[Redacted contact information]

Website: www.bmt.org /b46/



BMT Group



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^[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: European supply chain security research project CORE

Monday, October 26, 2015 17:09

Subject FW: European supply chain security research project CORE
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Monday, September 14, 2015 09:14

Dear colleagues,
Please find underneath the reply to 13636/28.08.2015
Best regards,

[REDACTED]
From: [REDACTED]
Sent: Monday, September 14, 2015 [REDACTED]
[REDACTED]
Subject: European supply chain security research project CORE

Dear Mr. [REDACTED]

Thank you for your email. It has been forwarded to me for further handling.
As a first step I try to understand more about the project, especially concerning the common points with the Frontex scope. On these lines may I kindly ask you to tell us how the border checks domain - from the perspective of Border police/Border guard authorities (not Customs institutions) is involved in the project, what are the elements related to the border police processes/activities/responsibilities addressed by the project and what work packages address the mentioned area (what is their content about).
Thank you for your clarifications.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 28 August 2015 09:35
To: [REDACTED]
Subject: European supply chain security research project CORE

Dear Mr. [REDACTED]
I got your contact info from Mr. [REDACTED]
My colleague Mr. [REDACTED] from the European Shippers Council and myself Mr. [REDACTED] from the Cross-border Research Association, would like to approach you on a European research and demonstration project CORE – a 4-year, 70-partner, 40 million EUR, Framework program 7 supply chain security project. <http://www.coreproject.eu/>
If you have interest to hear more about the leading edge European supply chain security project and say 45 minutes time available, we could organize a web-meeting on “what CORE is about , what it tries to achieve , where it is today etc.”. The ultimate objective of our discussions is to exchange ideas on

European future “border crossing policies” (goods, vehicles and people), and how the CORE project could possibly benefit FRONTEX – and vice versa.

If useful, the web-meeting could be later followed up with a live meeting e.g. in Brussels, where my colleague Mr. [REDACTED] (who is also the manager for the CORE project) has his offices.

How does this sound to you? If ok for you, I would then propose two alternate dates and times for a GotoMeeting (a good quality web-meeting platform).

Yours,

[REDACTED] PhD

Senior researcher; CBRA Director

Supply chain security and Trade facilitation.

Cross-border Research Association, CBRA-BMT,

Route de la Chocolatière 26, 1026 Echandens, Switzerland

tel. [REDACTED]



[REDACTED]

[REDACTED]@[REDACTED].com

URL. www.cross-border.org

FW: Final Demonstration of the ICARUS project in an Urban Search and Rescue Scenario

Monday, October 26, 2015 17:09

Subject FW: Final Demonstration of the ICARUS project in an Urban Search and Rescue Scenario
From Frontex
To [REDACTED]
Sent Thursday, June 11, 2015 14:38
Attachments 
RE Final Demonstr...

ATT00001

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 11 June 2015 13:47
To: Frontex
Subject: RE: Final Demonstration of the ICARUS project in an Urban Search and Rescue Scenario

FW: Follow up: Frontex - Luciad meeting

Monday, October 26, 2015 17:09

Subject FW: Follow up: Frontex - Luciad meeting
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Tuesday, May 19, 2015 10:20

Dear colleagues,
Please find underneath the reply to 7193/04.05.2015.
Best regards,

[REDACTED]

[REDACTED]

[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Tuesday, May 19, 2015 10:19
To: [REDACTED]
Subject: RE: Follow up: Frontex - Luciad meeting

Dear [REDACTED]
Thank you for your email. It is distributed to the participants you met and if there are any observations or remarks, they will be communicated to you.
Best regards,

[REDACTED]

From: [REDACTED]

Sent: Wednesday, April 29, 2015 19:42

To: [REDACTED]

[REDACTED]

Subject: RE: Follow up: Frontex - Luciad meeting

Dear all,

As promised last week, I am sending you a document that describes how Luciad can help you in various areas and fields of operation that were discussed during our meeting. Should you have any question please do not hesitate to contact me.

Best Regards,

[REDACTED]

From: [REDACTED]

Sent: 24 April 2015 23:24

[REDACTED]

[REDACTED]

[REDACTED]

Subject: Follow up: Frontex - Luciad meeting

Dear all,

I trust you are well. Thank you again for the very interesting meeting and the positive feedback. Apart from just presenting our products, we would also like to help you in improving your current and future applications & systems, therefore we propose the creation of a proof of concept application that will show you the added value of our solutions.

The key points that will be the basis for such a proof of concept application are the following:

- we are not a GIS tool
- we can help you to achieve unparalleled performance in analyzing and visualizing geospatial big data
- we connect and integrate with your existing databases and software and
- we can help you by providing native support to all the specialized geospatial data you are using in your joint missions

I have already collected different requirements from the various FRONTEX units and next week you will receive a detailed documentation that will give you more information on these requirements. At your disposal for any additional requirement or question you might have. Have a nice weekend!

Best Regards,

[Redacted]

[Redacted]

[Redacted]

REgional sales manager – eastern europe & greece

[Redacted]

[Redacted]


[Redacted]

www.luciad.com

LUCIAD

FW: FRONTEX and SNIFFER Research Project interactions

Monday, October 26, 2015 17:09

Subject FW: FRONTEX and SNIFFER Research Project interactions
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Friday, April 24, 2015 11:00
Attachments  SNIFFER_Fi
nal Public ...

Dear colleagues,
Please find underneath the continuation of the correspondence no. 5382/07.04.2015.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Thursday, April 23, 2015 19:06
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: FRONTEX and SNIFFER Research Project interactions

Dear [REDACTED]

First of all, thank you for considering our request and for your response.

It is too bad Frontex may not be represented during the SNIFFER event.
Indeed, sharing your expertise would have been of utmost interest to the Workshop attendants.
Also, I mentioned to you 5 FP7-SEC will be present and we believe it was a great opportunity to provide a follow up and complement to the EU4BG.
However, we do understand the unfavorable context.

I attach to this mail the event programme for your information.
I wish you all the best,

[REDACTED]

From: [REDACTED]
Sent: mercredi 22 avril 2015 09:58
To: [REDACTED]
Subject: FRONTEX and SNIFFER Research Project interactions

Dear [REDACTED]

Thank you for your emails addressed to [REDACTED] and to me, concerning the participation to the SNIFFER Public Workshop.

Considering the priorities generated by the latest events in the area of irregular migration, Frontex endeavours are intensively focused on this phenomenon. That requires the full involvement of the limited amount of experts currently

available to cover the ongoing and additional processes and activities pertaining to the mentioned priorities. Also the Frontex agenda for the dates proposed does not provide for availability due to previous commitments that were already made. Consequently, we regret to decline your invitation for Frontex to participate and speak to the SNIFFER Public Workshop, 5-6 May, Paris.

Wishing you a successful event, thank you very much for your understanding.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

FRONTEX

www.frontex.europa.eu

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FW: FRONTEX and SNIFFER Research Project interactions

Monday, October 26, 2015 17:09

Subject **FW: FRONTEX and SNIFFER Research Project interactions**
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding; [REDACTED]
Sent Wednesday, April 22, 2015 10:05

Dear colleagues,
Please find underneath the reply to the email registered in Frontex with no. 5382/07.04.2015.
Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Wednesday, April 22, 2015 09:58
To: [REDACTED]
Subject: FRONTEX and SNIFFER Research Project interactions

Dear [REDACTED]
Thank you for your emails addressed to [REDACTED] and to me, concerning the participation to the SNIFFER Public Workshop.

Considering the priorities generated by the latest events in the area of irregular migration, Frontex endeavours are intensively focused on this phenomenon. That requires the full involvement of the limited amount of experts currently available to cover the ongoing and additional processes and activities pertaining to the mentioned priorities. Also the Frontex agenda for the dates proposed does not provide for availability due to previous commitments that were already made. Consequently, we regret to decline your invitation for Frontex to participate and speak to the SNIFFER Public Workshop, 5-6 May, Paris.

Wishing you a successful event, thank you very much for your understanding.
Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 02 April 2015 17:13
To: [REDACTED]
Subject: SNIFFER Final Public Workshop - 5&6 May 2015 - Invitation to present FRONTEX

Dear Mr [REDACTED]

Following our phone call, I am getting back to you concerning the upcoming SNIFFER Project Public Workshop.

Indeed, following our great exchanges during the **European Day for Border Guards** last May 2014, we strongly encourage further interaction between FRONTEX, Member States and EC co-funded Research Projects.

The upcoming SNIFFER Public Workshop is one opportunity to meet again, network and bring closer end-users, research and industry with regards to our common objective of European border security. This event will take place in Paris, France on 5 & 6 May 2015.

On behalf of the Project Coordinator, it gives me great pleasure to invite you to present your expertise and experience of border security through FRONTEX.
You will find attach the invitation letter.

I also attach to this mail the latest update of the programme. It is still currently being finalized but it gives you an idea of the topics to be discussed.

We thought your speech would be very valuable as part of the opening session on Day 1 (Tuesday 5 May, 11.30).

We imagine a 30 to 45-minute speech (including questions and answers).

Are you planning to attend ? Would this be possible for you ?

Please note that, if necessary, the SNIFFER Project will cover your expenses linked to your participation in this event (or that of one other FRONTEX representative).

We may discuss this later on when going through logistics.

With regards to the audience of this public event, various profiles of participants will be attending: end-users (both at international and national levels), academics and the research community, the industrial world and of course the European Institutions.
The list of participants will be communicated to you in the near future.

Looking forward to your response and, hopefully, meeting you in Paris in May, best regards,

[REDACTED]

From: [REDACTED]
Sent: jeudi 5 mars 2015 12:19
To: [REDACTED]
Cc: [REDACTED]
Subject: SNIFFER Final Public Workshop - 5&6 May 2015 - Save the date !

Dear Mr [REDACTED]

We have recently exchanged by email (through the French DCPAF who put us in contact) and I believe this could be of your interest.

Let me inform you of the latest updates concerning a R&D project called SNIFFER.

SNIFFER deals with the detection of explosives and drugs for border security through a bio-mimicry enabled artificial sniffer.

The 2nd version of the SNIFFER devices has recently been released and the project is now running its final field trials in Athens International Airport.

As a closing of this 3-year effort, it will hold its final public event early May in Paris.

We are currently finalizing the programme of the event.

We are much interested in scheduling a brief presentation of the FRONTEX main challenges with regards to detection of explosives and drugs.

This could be a 30-minute timeslot on the first day. Would you kindly accept being the key note speaker if this is relevant to you expertise ? or maybe one of your colleague ?

All expenses related to this event will be covered by the project.

For your information, I attach to this mail the programme of the previous event: it included FRONTEX Member states representatives from Latvia and Spain.

Please let me know your availabilities for an introductory phonecall/Skype : the phone facilitates discussions which emails do not .

I thank you in advance for considering my request.

Looking forward to further exchange,

[REDACTED]

Interested in artificial sniffing and border security?

Save the date !



Final Public Workshop

How to leverage sniffer dogs' capabilities through artificial sniffing.

5 & 6 May 2015

Paris, France

Espace La Roche-Mucquardt

Save the date !



Programme to be published soon at www.sniffer-project.eu.



As involved in the border security field, we thought you may be interested in attending the SNIFFER Final Public Workshop! To unsubscribe, please contact us at sniffer-po@eurtd.com. The research leading to these results has received funding from the European Community's Seventh Framework Programme (FP7/2007-2013) under grant agreement n°285203.

[Redacted]
[Redacted]

SNIFFER Project Office

ARTTIC
58A rue du Dessous des Berges
F - 75013 Paris

Tel: [Redacted]
[Redacted]

www.arttic.eu

Follow us on Twitter: [Redacted]

From: [Redacted]

Sent: Thursday, April 02, 2015 15:09

To: [Redacted]

Subject: FRONTEX and SNIFFER Research Project interactions

Hello [Redacted]

I hope you are doing fine and away from the turbulences of moving offices !
I've tried to reach you over the phone but was unsuccessful, maybe you changed phone number while moving office ?

Could you please give me a quick phone call (+33 1 53 94 54 82) or let me know when would be the right timing to call you.

I'd like to give you a brief overview of the SNIFFER Research Project outcomes and upcoming event in Paris.

It would be quite interesting to have FRONTEX involved for a key note speech with regards to the audience and programme.

I attach the latest update of the draft programme for your information.

Thank you for your response !

Have a nice Easter break,

[Redacted]
[Redacted]
[Redacted]
[Redacted]

SNIFFER Project Office

ARTTIC

58A rue du Dessous des Berges
F - 75013 Paris

Tel: [REDACTED]
[REDACTED]

www.arttic.eu

Follow us on Twitter: twitter.com/ARTTIC_RTID

FW: Frontex R&D Unit

Monday, October 26, 2015 17:09

Subject FW: Frontex R&D Unit
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding; [REDACTED]@europa.eu)
Sent Monday, April 27, 2015 16:42

Dear colleagues,
Please find underneath the continuation of the email exchange on 6570/23.04.2015.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, April 27, 2015 16:18
To: [REDACTED]
[REDACTED]
Subject: Re: Frontex R&D Unit

Dear [REDACTED]

Thank you very much for your reply, and I hope that both Green Aviation and Frontex will be able to work together on Unmanned projects in the not to distant future.

However, I have recently been informed by one of our sub-contractors (Inmarsat) on a different tender (Un Operations in Africa) that Frontex have recently issued a Tender for Aerial Surveillance Operations over land and sea. Green Aviation intends to place a bid for this contract, assuming of course it is not too late for us to join this competition.

I look forward to speaking with you again soon in the hope that we may be of service to you and Frontex.

Regards,

[REDACTED]
[REDACTED]
Green Aviation Ltd.



Web: www.greenaviationuav.com
Email: [REDACTED]
[REDACTED]
[REDACTED]

On 27 Apr 2015, at 15:07, [REDACTED] wrote:

Dear [REDACTED]

Thank you for your email. We have taken note of it and in case any need in the scope of the solutions mentioned by you will be identified in Frontex, we will contact you. Nevertheless please be informed that, at this moment, Frontex does not foresee the use of the Remote Piloted Aircraft Systems in the framework of the Joint Operations coordinated by it.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

FRONTEX

www.frontex.europa.eu

Plac Europejski 6, 00-844 Warsaw, Poland · Tel: +48 22 205 9500 · Fax: +48 22 205 9501

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From: [REDACTED]

Sent: Wednesday, April 22, 2015 22:40

To: [REDACTED]

[REDACTED]

Subject: Re: Frontex R&D Unit

Dear [REDACTED]

It has been a number of years since we last made contact with each other concerning Drone operations on behalf of Frontex and the EU. I am writing to you again in the hope that Green Aviation may be of assistance to your organisation in the current crisis in the Mediterranean regarding the tragic loss of life to migrants attempting the hazardous water crossing from Northern Africa to the EU.

I have been watching developments in this area over the last number of years and have noted that a number of Drones have been deployed on a number of occasions to assist in the Search and Rescue Operations that are being undertaken on a daily basis now. I know Frontex have used Drones on a limited basis for both R&D, but also limited operational purposes, we believe it is now paramount that more drones be deployed on this critical SAR mission.

I, as CEO of Green Aviation, would like to offer Frontex and the EU a fleet of drones that can be deployed in the Mediterranean with a very short lead time. We have partnered with top UAV Suppliers in the EU in order to bid on various contracts, including the most recent which was for Drone Operations in Mali on behalf of the UN. On that contract, we offered a drone with 16 hours endurance and Beyond Line Of Sight (BLOS) capability using SATCOM from Inmarsat. The Drone was to carry the TASE 400 and TASE 500 Gimbal Camera systems with EO/IR and Thermal Imaging cameras.

We have access to a large fleet of drones, both fixed and rotary wing that would be ideal for this mission. I would be most anxious to speak with you concerning this matter at your earliest convenience.

Regards,

[REDACTED]
[REDACTED]
Green Aviation Ltd.

Web: www.greenaviationuav.com
Email: [REDACTED]
Office: [REDACTED]
Mobile: [REDACTED]

FW: Frontex R&D Unit

Monday, October 26, 2015 17:10

Subject FW: Frontex R&D Unit
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Monday, April 27, 2015 16:09

Dear colleagues,
Please find underneath the reply to 6570/23.04.2015.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, April 27, 2015 16:07
To: [REDACTED]
[REDACTED]
Subject: RE: Frontex R&D Unit

Dear [REDACTED]

Thank you for your email. We have taken note of it and in case any need in the scope of the solutions mentioned by you will be identified in Frontex, we will contact you. Nevertheless please be informed that, at this moment, Frontex does not foresee the use of the Remote Piloted Aircraft Systems in the framework of the Joint Operations coordinated by it.

Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Wednesday, April 22, 2015 22:40
To: [REDACTED]
Cc: [REDACTED]
Subject: Re: Frontex R&D Unit

Dear [REDACTED]

It has been a number of years since we last made contact with each other concerning Drone operations on behalf of Frontex and the EU. I am writing to you again in the hope that Green Aviation may be of assistance to your organisation in the current crisis in the Mediterranean regarding the tragic loss of life to migrants attempting the hazardous water crossing from Northern Africa to the EU.

I have been watching developments in this area over the last number of years and have noted that a number of Drones have been deployed on a number of occasions to assist in the Search and Rescue Operations that are being undertaken on a daily basis now. I know Frontex have used

Drones on a limited basis for both R&D, but also limited operational purposes, we believe it is now paramount that more drones be deployed on this critical SAR mission.

I, as CEO of Green Aviation, would like to offer Frontex and the EU a fleet of drones that can be deployed in the Mediterranean with a very short lead time. We have partnered with top UAV Suppliers in the EU in order to bid on various contracts, including the most recent which was for Drone Operations in Mali on behalf of the UN. On that contract, we offered a drone with 16 hours endurance and Beyond Line Of Sight (BLOS) capability using SATCOM from Inmarsat. The Drone was to carry the TASE 400 and TASE 500 Gimbal Camera systems with EO/IR and Thermal Imaging cameras.

We have access to a large fleet of drones, both fixed and rotary wing that would be ideal for this mission. I would be most anxious to speak with you concerning this matter at your earliest convenience.

Regards,

[REDACTED]
[REDACTED]
Green Aviation Ltd.

Web: www.greenaviationuav.com

Email: [REDACTED]

Office: [REDACTED]

[REDACTED] [REDACTED]

FW: Frontex shootout

Monday, October 26, 2015 17:10

Subject FW: Frontex shootout
From [REDACTED]
To Registration
Cc director.capacitybuilding; HoRDU
Sent Tuesday, May 26, 2015 10:55

Dear colleagues,
Please find underneath the reply to 8138/19.05.2015.
Best regards,

[REDACTED]

[REDACTED]

Sent: Tuesday, May 26, 2015 10:54

[REDACTED]

Subject: RE: Frontex shootout

Dear [REDACTED]

Thank you for your email. We have taken note of it and included your contacts in our database. Let me please inform you that any projects, workshops, meetings, conferences related to border security solutions organized by Frontex with the participation of industry/academia are made public through specific announcements. Please follow the News section of Frontex site (<http://frontex.europa.eu/news/>) for the calls on these lines.

Should you be interested in the procurement initiatives, please refer to the Frontex webpage at: <http://frontex.europa.eu/about-frontex/procurement/open-restricted-tender-procedures/>.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Tuesday, May 19, 2015 11:42

To: [REDACTED]

Subject: Frontex shootout

Good morning Mr [REDACTED]

We just would like to go back to the offer from Lockheed Martin (DA 42 OPV).

The results from Fast Protect were satisfactory and positive. We would be very interested if we could offer our platform for any other project at Frontex.

With my best regards

Susana

www.fastprotect.net

[REDACTED]

E. Hedinger AG
Ebnaterstrasse 138

CH-9630 Wattwil

Tel. [REDACTED]

[REDACTED]
www.hedinger.com

Inicio del mensaje reenviado:

[REDACTED]

Para: '[REDACTED] >

Asunto: Frontex shootout

Hallo [REDACTED]

im Anhang ein paar Daten zum "Projekt". Es war schon im Oktober 2011.

[REDACTED] war unser Kontakt bei Frontex. Wir haben ihn auch als FAST direkt in Warschau besucht.

FW: Further inquiry from Ivan Air Corp

Monday, October 26, 2015 17:10

Subject FW: Further inquiry from Ivan Air Corp
From Frontex
To [REDACTED]
Sent Monday, June 01, 2015 09:02

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 29 May 2015 17:26
To: Frontex
Subject: Re: Further inquiry from Ivan Air Corp

Thanks and we kept in touch

Best regards

[REDACTED]
[REDACTED]
[REDACTED]

Sent from my iPad

On May 29, 2015, at 4:56 PM, "Frontex" <frontex@frontex.europa.eu> wrote:

Dear Mr [REDACTED]

First of all thank you for your mail from 14 May 2015 offering to Frontex the latest technologies in sighting with high definition from long distance.

Please, be informed that in case of need of any specific services Frontex follows the financial procedure and procurement rules applicable in the European Commission by launching of different kind of Tender Procedures for acquisition of the necessary equipment or services.

I would like to encourage you to follow Frontex official web site www.frontex.europa.eu for information about the tender procedures launched by Frontex, as well as the publications in Official Journal of the European Union http://publications.europa.eu/official/index_en.htm where all the tenders launched by the European Institutions are announced.

Finally, I would like to inform you that we keep records of your proposal and we will contact you if the need be.

With kind regards,

<image001.gif>

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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FW: H2020 BES-6 call: looking for end-users

Monday, October 26, 2015 17:10

Subject **FW: H2020 BES-6 call: looking for end-users**
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Friday, February 13, 2015 09:53

Dear colleagues,

Please find underneath the reply to the email registered in Frontex with no. 2247/12.02.2015.

Thank you.

Best regards,

[REDACTED]
Sent: Friday, February 13, 2015 09:50

Subject: H2020 BES-6 call: looking for end-users

Dear Mr. [REDACTED]

Thank you for your email. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage or the participation of Frontex in any consortium that is to submit a proposal in this context would constitute a case of conflict of interest. Should you intend to invite certain Member States Border Guard Authorities to join the consortium, you can find more details on the mentioned Authorities on Frontex webpage at: <http://frontex.europa.eu/partners/national-authorities/>.

It is worth mentioning also that there is a network of National Contact Points (NCPs) which is the main structure to provide guidance, practical information and assistance on all aspects of participation in Horizon 2020. The NCPs are national entities established and financed by governments of the 28 EU member states and the states associated to the framework programme. NCPs give personalized support on the spot and in applicants' own languages. In order to find out the contact details of the NCP relevant for you, please refer to:

http://ec.europa.eu/research/participants/portal/desktop/en/support/national_contact_points.html.

Thank you for your understanding.

Best regards,

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: 11 February 2015 15:35
To: [REDACTED]
Subject: H2020 BES-6 call: looking for end-users

Hi [REDACTED]

hope you are doing well.

Some time ago, actually in London end of last year I believe, we discussed that in case I will be looking for EU border guard as an End-User of a project, you may be

able to provide some advice.

I am participating to a consortium to address the call BES-6 (<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/1100-bes-06-2015.html>).

We are particularly looking for end-users in EU that have border crossing-points with non-EU countries (for instance Estonia). Would you be able to help us to identify/contact such end-users ?

thanks

[REDACTED]
[REDACTED]
[REDACTED]

Idiap research institute
Head of the Biometrics group
Senior Research Scientist

<http://www.idiap.ch/~marcel>

Swiss Center for Biometrics Research and Testing <http://www.biometrics-center.ch>

Biometrics Evaluation and Testing (BEAT) <http://www.beat-eu.org>

Trusted Biometrics under Spoofing Attacks (TABULA RASA)
<http://www.tabularasa-euproject.org>

Contact

Phone: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Dr [REDACTED]

Idiap research institute
Head of the Biometrics group
Senior Research Scientist
<http://www.idiap.ch/~marcel>

Swiss Center for Biometrics Research and Testing
<http://www.biometrics-center.ch>

Biometrics Evaluation and Testing (BEAT)
<http://www.beat-eu.org>

Trusted Biometrics under Spoofing Attacks (TABULA RASA)
<http://www.tabularasa-euproject.org>

Contact

Phone: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

FW: H2020 DRS-06 - Invitation to join the future End User Community of proposal "ResiStand" (Letter of support)

Monday, October 26, 2015 17:10

Subject FW: H2020 DRS-06 - Invitation to join the future End User Community of proposal "ResiStand" (Letter of support)
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Tuesday, August 25, 2015 11:41

Dear colleagues,
Please find underneath the reply to: 13275/19.08.2015.
Best regards,
[REDACTED]

From: [REDACTED]
Sent: Tuesday, August 25, 2015 11:40
To: [REDACTED]
Subject: H2020 DRS-06 - Invitation to join the future End User Community of proposal "ResiStand" (Letter of support)

Dear Mr. [REDACTED]

Thank you for your email. It has been forwarded to me for further processing. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage (or the participation of Frontex in any consortium that is to submit a proposal in this context) would constitute a case of conflict of interest.

Having said that, if a proposal (in the scope of Frontex activity) will be successful as a result of evaluation, Frontex could potentially participate, based on a further assessment of the project and availability of its experts, in the project activities as advisor.

Let me please use this occasion to inform you about some of our activities that could be also of your/your colleagues' interest:

1. **"Workshop on methodologies/methods, procedures, best practices on investigating/testing/evaluating border security technologies" (10 December 2015).**

<http://frontex.europa.eu/news/invitation-to-industry-and-academia-eDaaie>

For the above mentioned workshop, Frontex and the representatives of the European Border Guard Authorities would be interested to learn from Industry and Academia about mature/proper methodologies/methods/best practices/procedures on how to plan, design and conduct effective tests/assessments of different border security. We are talking here about operational tests able to produce useful and objective measures of technology performance and effectiveness and able to allow to the border guards to investigate/assess (in the real field) if an equipment/technology is "good" or "bad" for their purpose.

2. **Workshop with European Industry and Academia which lead (or are about to start/are in the incubation phase of ideas on) research and development projects aimed at developing new products, technologies, solutions for border security and using financial sources other than EU financing (e.g. Industry's/Academia's own funds) (19 November 2015).**

<http://frontex.europa.eu/news/invitation-for-industry-and-academia-u2pY6s>

The workshop will continue the bridging activities between the border guard community and the European Industry and Academia which lead (or are about to start/are in the incubation phase of ideas on) research and development projects aimed at developing new products, technologies, solutions for border security and using

financial sources other than EU financing (e.g. Industry's/Academia's own funds).

On these lines, should you implement (or plan to implement) projects for developing new products/technologies/solutions for border security and want to:

- present the projects/ideas to the audience and obtain practitioners' feedback/advise on how to steer/improve the projects' content or develop the ideas, in order to better serve the potential end user's interest;
- open discussions on possible demonstrations/operational tests that could take place in interested Member States;
- establish contacts with other participants and establish links and synergies between projects,

you are invited to send an application by filling in the form available at:

<http://btn.frontex.europa.eu/form/application-form-workshop-newongoing-projects-developing-border-security-productstechnologiesso>, by **7th September 2015**. The applications received will be selected taking due account of the relevance, novelty and potential impact for the border guard community.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: 18 August 2015 18:11

To: [REDACTED]

Subject: H2020 DRS-06 - Invitation to join the future End User Community of proposal "ResiStand" (Letter of support)

Dear [REDACTED]

I hope you are doing well since it is some time ago that we had been in touch with each other on M/487 Phase 2 standardisation issues (when I was seconded to DG ENTR)!

Today, I am addressing you on behalf of the ResiStand proposal, which is answering to H2020 Topic DRS-06 Crisis management topic 6: "Addressing standardisation opportunities in support of increasing disaster resilience", where Fraunhofer INT with my colleague Maïke (in CC) and me are partners. We are looking for interested key stakeholders to become involved as external experts once this proposal will be funded, and we believe that it would be essential to have a representative from FRONTEX on board, if this topic is of any interest for this organisation.

For this reason, we would like to invite you to become a Member of the project's future (external) End User Community (E-UC). In case the project will be granted, as you know Members of the E-UC will be linked to the project, and invited e.g. to participate in project-related surveys, interviews, and workshops. Travel and accommodation costs will be covered by the project.

Please find a short description of the envisaged project "ResiStand", as well as a Letter of Support form attached. We would appreciate much if you (or one of your colleagues) would like to consider joining our E-UC, and to provide Maïke and me with the signed letter asap (we are aware that it is quite tight already, as the call deadline is next Thursday, 27/08, and do apologise for this short notice)!

If you have questions or need further information, please do not hesitate to contact us.

Thank you for consideration!

Best regards

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Technology Analyses and Strategic Planning (TASP)
Fraunhofer-Institute for Technological Trend Analysis (INT)
Appelsgarten 2, 53879 Euskirchen, Germany
P.O. Box 14 91, 53864 Euskirchen, Germany
Phone: [REDACTED]

[REDACTED] [REDACTED]
[REDACTED]

www.int.fraunhofer.de

FW: H2020 projects - reply

Monday, October 26, 2015 17:10

Subject FW: H2020 projects - reply
From Frontex
To [REDACTED]
Sent Wednesday, April 01, 2015 09:25

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 01 April 2015 09:18
To: Frontex
Subject: Re: H2020 projects - reply

Thanks for the response.

Regards

[REDACTED]

From: Frontex
Sent: Tuesday, March 31, 2015 4:04 PM
To: [REDACTED]
Subject: H2020 projects

Dear Mr. [REDACTED]

Thank you for your email. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage or the participation of Frontex in any consortium that is to submit a proposal in this context would constitute a case of conflict of interest.

In other train of thoughts, you might invite EU Member States Border Guard Authorities to join the consortium and elaborate together the research proposal, in case they have available resources and interest in joining it. For more details on the mentioned Authorities, please refer to Frontex webpage at: <http://frontex.europa.eu/partners/national-authorities/>.

Having said that, if your proposal will be successful, Frontex could potentially participate, based on a further assessment of the project, in your project activities as advisor or as (representative of) end-user(s). Thank you very much for your understanding.

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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[REDACTED]
Company: Bansha Investments (Pty) Ltd
Address: P O Box 1225
City: Rayton
Mobile phone: [REDACTED]
[REDACTED]
[REDACTED]

on 2015-03-30 at 11:07 wrote:

We plan to form consortia with European partners, to prepare and submit Proposals for the following Horizon 2020 calls:

Topic: Border crossing points topic 1 : BES - 05 - 2015 and

Topic: Border crossing points topic 2 : BES - 06 - 2015

We ask if this is of interest to you or your members and if you want to join our group.

I look forward to your response

FW: H2020-BES-4-2015

Monday, October 26, 2015 17:10

Subject FW: H2020-BES-4-2015

From [REDACTED]

To Registration

Cc HoRDU; director.capacitybuilding; [REDACTED]

Sent Tuesday, May 26, 2015 10:03

Dear colleagues,
Please find underneath the reply to the email no. 7763/12.05.2015.
Best regards,

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Tuesday, May 26, 2015 10:02

Dear [REDACTED]

Thank you for your email containing a summary of your capabilities in communication links and radar systems. It was forwarded to me for further handling. We have taken note of it and have included your contact details in our database.

Let us inform you that Frontex organizes, with the participation of industry and academia, different workshops, meetings, conferences related to border security solutions. This could be a possible framework where you can meet Frontex community (experts, Member States Border Guard Authorities) and present your proposals/developments relevant for the border security scope and discuss them. Please follow the News section of Frontex site (<http://frontex.europa.eu/news/>) for the calls on these lines.

Let us also inform you that Frontex has put in place a procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

Concerning the EU funded security research, Frontex is not involved in the coordination of the activities related to the Horizon 2020 calls, but it is asked regularly by the European Commission to take part in the evaluation committee as evaluator of the European funded project proposals.

According to the website of the European Commission, for information on calls for research proposals, the Research Enquiry Service (available at: <http://ec.europa.eu/research/index.cfm?pg=enquiries>) can be used. More than that, there is a network of National Contact Points (NCPs) which is the main structure to provide guidance, practical information and assistance on all aspects of participation in Horizon 2020. The NCPs are national entities established and financed by governments of the 28 EU

member states and the states associated to the framework programme. NCPs give personalized support on the spot and in applicants' own languages. In order to find out the contact details of a certain NCP, please refer to:

http://ec.europa.eu/research/participants/portal/desktop/en/support/national_contact_points.html.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

From: [REDACTED]

Sent: Tuesday, May 12, 2015 1:06 PM

To: [REDACTED]

Subject: H2020-BES-4-2015

Dear [REDACTED]

Let me introduce myself, my name is [REDACTED] and I am responsible for Business Development at TTI. I am contacting you thanks to my colleague [REDACTED] who was Responsible for TTI participation in TALOS project (in which FRONTEX collaborated as end user in the advisory board).

We are interested in H2020 Security call, and specifically in BES-4-2015 (Detection of low flying aircraft at near shore air space). We have wide experience in the required technologies and systems to be investigated and developed under the mentioned topic, in particular:

- Mobile units which can be quickly deployable in remote areas with communication links with command and control centres.
- Multi-mode radar technologies for the early detection, target pre-classification and tracking of low flying aircrafts.

I suggest that you have look to the presentation attached (a brief summary of our capabilities in communication links and radar systems. Do you have any proposal under preparation where our capabilities could fit?

Looking forward to hearing from you.

Best regards.

[REDACTED]

Desarrollo de Negocio / Business Development [REDACTED]

[REDACTED]

TTI (Information and Communication Technologies) Parque Científico y Tecnológico de Cantabria C/
Albert Einstein nº 14
39011 Santander (Spain)

[REDACTED]


[REDACTED]

www.ttinorte.es<<http://www.ttinorte.es>>

^[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: Horizon 2020 Security Proposal – End-user Group

Monday, October 26, 2015 17:10

Subject FW: Horizon 2020 Security Proposal – End-user Group
From Frontex
To [REDACTED]
Sent Wednesday, July 22, 2015 11:14
Attachments 
valentina_z
uri

fyi

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 22 July 2015 11:11
To: Frontex
Cc: [REDACTED]
Subject: Re: Horizon 2020 Security Proposal – End-user Group

Dear Sir or Madam,

Many thanks for clarifying your position.

Hopefully, if our project is funded we will have a chance to collaborate with FRONTEX in the future.

Best regards,

[REDACTED]

[REDACTED] [REDACTED]
[REDACTED] [REDACTED]

Europa Media Non-Profit Ltd.
Graphisoft Park, Building A
7 Zahony Street
H-1031 Budapest, Hungary
Tel.: [REDACTED] [REDACTED]
[REDACTED] [REDACTED]
E-mail: [REDACTED]
Web: www.europamedia.org

On 22/07/2015 11:05, Frontex wrote:

Dear Mrs. [REDACTED]

Thank you for your email of 08 July 2015. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage (or the participation of Frontex in any consortium that is to submit a proposal in this context) would constitute a case of conflict of interest.

Having said that, if a proposal will be successful as a result of evaluation, Frontex could potentially participate, based on a further assessment of the project and availability of its experts, in the project activities as advisor.

Thank you for your understanding.

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 08 July 2015 13:43
To: [REDACTED]
[REDACTED]
Subject: Horizon 2020 Security Proposal – End-user Group

Dear Ms. [REDACTED]

I am contacting you from Europa Media, a Budapest based non-profit SME actively involved in EU research

and innovation projects. I am writing to you regarding an opportunity for cooperation within the framework of a project proposal that we are developing in response to the Horizon 2020 call FCT-15-2015 **"Better understanding the role of new social media networks and their use for public security purposes"**: <https://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/1119-fct-15-2015.html>

Our project aims at providing a better understanding of the current and emerging trends in the use of social media for public security purposes, with a specific focus on terrorism, online crime and urban riots. We will also design specific training modules and workshops to enhance the capacities of the law enforcement agencies in using social media for public security purposes. Our consortium consists of 10 leading institutions from eight EU member states.

Within the framework of this project, we are establishing an End-User Group composed of representatives of law enforcement agencies and policy makers at local and national level, as well as Europe-wide umbrella organisations, who expressed interest in the results of our project and will consider participating in the future use of these results. The mission of the End-User Group will be to provide recommendations to the consortium to ensure that the project's research vision and outputs are in line with the practitioners' requirements. The members of the End-user Group will also have the opportunity to directly participate in certain activities of the project, such as in the training courses.

Because of your commitment to international cooperation in law enforcement affairs, knowledge sharing and training, we thought that you may be interested in being a member of this End-User Group.

If you are interested in this opportunity, at this stage we would only need from you to provide us with a letter of support, which we will attach to our proposal. Please let me know and I can provide you with a template for the letter as well as with more detailed information on the project and our consortium.

I look forward to hearing from you soon and please do not hesitate to contact me should you have any questions.

Best wishes,

[Redacted signature]

[Redacted name]

Project Manager

Europa Media Non-Profit Ltd.
Graphisoft Park, Building A
7 Zahony Street
H-1031 Budapest, Hungary
Tel.: [Redacted phone number]

[Redacted phone number]

Web: www.europamedia.org

FW: Horizon2020-eTrust-Border-Calls

Monday, October 26, 2015 17:10

Subject FW: Horizon2020-eTrust-Border-Calls
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Thursday, March 05, 2015 12:45

Dear colleagues,
Please find underneath the reply to 3203/04.03.2015.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Thursday, March 05, 2015 12:44

[REDACTED]
[REDACTED]

Subject: Horizon2020-eTrust-Border-Calls

Dear Mr. [REDACTED]

Thank you for your email. It has been forwarded to me for further handling.
At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage or the participation of Frontex in any consortium that is to submit a proposal in this context would constitute a case of conflict of interest.
Having said that, if your proposal will be successful, Frontex could potentially participate, based on a further assessment of the project, in your project activities as advisor or as (representative of) end-user(s).

Thank you very much for your understanding.

Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

> -----Original Message-----

> From: [REDACTED]

> Sent: 04 March 2015 16:09

> To: [REDACTED]

> Subject: Horizon2020-eTrust-Border-Calls

>

> To: [REDACTED]

>

> Research and Development Unit
>
> Frontex , Rondo ONZ 1
>
> 00-124. Warsaw , Poland
>
> From: [REDACTED]
>
> Solotonltd ,13 Ashcroft , Raheny, Dublin 5 , Ireland
>
> Email [REDACTED]
> www.solotonltd.com <<http://www.solotonltd.com>>
>
> And : [REDACTED] , JJ Thomson Building,
>
> School of Systems Engineering, University of Reading,
>
> Whiteknights, RG6 6AY, UK
>
> Email [REDACTED]
>
> Date: Wednesday 4th March 2015
>
>
>
> Hello [REDACTED]
>
>
> I would like to update you on my email and post sent to you on 14th
> January 2015 in which I indicated that Atta any myself are submitting
> proposals for eTrust calls DS-05-2015, BES-05-2015 and BES-06-2015
> all with deadlines of the 27th August 2015.
>
>
>
> Full version of the proposals has been written and I am inviting your
> company Frontex to have the EXCLUSIVE INDUSTRIAL LEADERSHIP role in
> the various consortium we have established.
>
>
>
> You can view the full version, summary or abstract by contacting
> myself or [REDACTED] or indeed the Irish NCP at Enterprise Ireland Dr
> [REDACTED] who has copies,
>
> if you interested in this role, provided a non disclosure agreement is signed .
>
>
>
> Could I point out that the major partners to date are Tubitak in
> Turkey ,Ensicaen in France as well as the Irish Government.
> We have other EU academic and SME partners in the consortium as well.
>
>
>
> If you require any further details feel free to contact [REDACTED] the Irish NCP or myself .

>
>
>
> Best wishes
>
>
>
> [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED] PhD, MEng, MSc, BSc, MIET, CEng, HDE.
>
> Super Professor
>
> [REDACTED].com>
>
> WWW.SOLOTONLTD.COM <<http://WWW.SOLOTONLTD.COM>>
>
> LinkedIn:
[REDACTED]
[REDACTED]
>
> FacultyRow.com:Horizon2020 : <http://about.me/davidmeehan>
> <<http://about.me/davidmeehan>>
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>
> <<http://www.avast.com/>> This email has been checked for viruses by Avast
> antivirus software.
> www.avast.com <<http://www.avast.com/>>
>

FW: Industry and Academia workshops

Monday, October 26, 2015 17:11

Subject **FW: Industry and Academia workshops**
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Tuesday, August 25, 2015 12:07

Dear colleagues,
Please find below the reply to 12921/12.08.2015 and 12921a/13.08.2015
Best regards,

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

Reply for 12921/12.08.2015

From: [REDACTED]
Sent: Wednesday, August 12, 2015 15:22
[REDACTED]
Subject: RE: Industry and Academia workshops

Dear Mr. [REDACTED]

Thank you for your interest related to the events we plan for this year.

Concerning the workshops you mention let me please add the following pieces of information:

1. **"Workshop on methodologies/methods, procedures, best practices on investigating/testing/evaluating border security technologies" (the most probable on 10 December 2015)** <http://frontex.europa.eu/news/invitation-to-industry-and-academia-eDaaie>.

For the above mentioned workshop, Frontex and the representatives of the European Border Guard Authorities would be interested to learn from Industry and Academia about mature/proper methodologies/methods/best practices/procedures on how to plan, design and conduct effective tests/assessments of different border security technologies (in your case - optoelectronic technologies, e.g. thermal cameras, either handheld, portable or mounted on surveillance towers/mobile surveillance vehicles). We are talking here about operational tests able to produce useful and objective measures of technology performance and effectiveness and able to allow to the border guards to investigate/assess (in the real field) if an equipment/technology is "good" or "bad" for their purpose.

This year it is planned as an indoor event, but we analyse the possibility to have it also in the field for the next years.

Accordingly, we would be interested to listen from you about the methodologies you have/how do you test border surveillance thermal cameras in the field, either by yourselves or together with your customers, from the planning phase of the test, identification of parameters/metrics to be tested/evaluated, the test itself in different meteorological conditions/various environments, and collection and interpretation of data.

I kindly ask you to let me know if you are willing to participate in the context mentioned above and in positive case to send me more details on what your presentation will contain.

2. **Workshop with European Industry and Academia which lead (or are about to start/are in the incubation phase of ideas on) research and development projects aimed at developing new products, technologies, solutions for border security and using financial sources other than EU financing (e.g. Industry's/Academia's own funds) (the most probable on 19 November 2015).**

<http://frontex.europa.eu/news/invitation-for-industry-and-academia-u2pY6s>

The above mentioned workshop will continue the bridging activities between the border guard community and the European Industry and Academia which lead (or are about to start/are in the incubation phase of ideas on) research and development projects aimed at developing new products, technologies, solutions for border security and **using financial sources other than EU financing** (e.g. Industry's/Academia's own funds).

On these lines, should you implement (or plan to implement) projects for developing new products/technologies/solutions for border security and want to:

- present the projects/ideas to the audience and obtain practitioners' feedback/advise on how to steer/improve the projects' content or develop the ideas, in order to better serve the potential end user's interest;
- open discussions on possible demonstrations/operational tests that could take place in interested Member States;
- establish contacts with other participants and establish links and synergies between projects, you are invited to send an application by filling in the form available at:
<http://btn.frontex.europa.eu/form/application-form-workshop-newongoing-projects-developing-border-security-productstechnologiesso>, by **7th September 2015**. The applications received will be selected taking due account of the relevance, novelty and potential impact for the border guard community.

Let me please also let you know that there is another event planned for 29-30 October-the meeting Frontex – Industry. I kindly refer you to the Frontex webpage, at

<http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the procedure in place, the possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security (this time we are talking about fully fledged products and services, mature and ready to be deployed). For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

-
Looking forward to hearing from you,

Best regards,

[Redacted signature]

[Redacted signature]

Research and Development Unit - Capacity Building Division
Tel: [Redacted phone number]

Reply for 12921a/13.08.2015

From: [Redacted]
Sent: Monday, August 17, 2015 09:33
To: [Redacted]
Subject: RE: Industry and Academia workshops

Dear Mr [Redacted]

[Redacted signature]

Thank you for your invitation. I forwarded it to my hierarchy.

With best wishes,

[REDACTED]

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division

Tel: [REDACTED]

^[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: Integrated Solutions - outstanding IT services - part of Orange Polska

Monday, October 26, 2015 17:11

Subject FW: Integrated Solutions - outstanding IT services - part of Orange Polska
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding; HoICT
Sent Friday, January 30, 2015 09:45

Dear colleagues,
Please find underneath the reply to the email registered in Frontex with 1438/28.01.2015.
Best regards,
Dragos

[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Friday, January 30, 2015 09:42
To: [REDACTED]
Subject: Re: Integrated Solutions - outstanding IT services - part of Orange Polska

Dear Mr [REDACTED]

Thank you for your email of 28/01/2015. We have taken note of it and have included your contact details in our database. In case any need in the scope of the solutions mentioned in your email will be identified in Frontex, we will contact you.

Let us please also inform you that Frontex has put in place a procedure for meetings with Industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best regards,

[REDACTED]
[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

----- Forwarded message -----

From: "[REDACTED]" <[REDACTED]@europa.eu>
Subject: Integrated Solutions - outstanding IT services - part of Orange Polska
Date: Wed, Jan 28, 2015 08:51

Dear Mr [REDACTED]

I am sending you short information about **INTEGRATED SOLUTIONS** - part of the biggest telecom group in Central and Eastern Europe – Orange Polska Capital Group. Please, do not hesitate to start technical dialog with our company in any area of our outstanding expertise (our headquarters are located in Warsaw).

Combining outstanding expertise in telecommunications and IT, we offer comprehensive end-to-end solutions based on cloud computing. Integrated Solutions products and services are based on world standards and technology partnerships with market leaders:

DATACENTER INFRASTRUCTURE

- ✓ **data backup and archiving systems** (EMC NetWorker / Avamar, CommVault, Veeam, Symantec NetBackup, HP Data Protector),
- ✓ **disc arrays, tape libraries and VTL-s** (EMC, NetApp, Huawei, Oracle, IBM, Quantum),
- ✓ **cloud computing and virtualisation platforms** (VMware),
- ✓ **security solutions for virtual environments** (Trend Micro).

NETWORK AND COMMUNICATIONS

- ✓ **network and security** (Cisco, Alcatel-Lucent, Paloalto, F5, Huawei, Fortinet, Juniper),
- ✓ **wi-fi networks** (Cisco, Ruckus),
- ✓ **contact center** (Interactive Intelligence, Avaya),
- ✓ **IP telephony and Unified Communications** (Cisco, Avaya).

CLOUD SERVICES

- ✓ **UNIFIED COMMUNICATIONS as a Service,**
- ✓ **BACKUP as a Service,**
- ✓ **INFRASTRUCTURE as a Service.**

MANAGEMENT AND COLLABORATION

- ✓ **Help-Desk, IT infrastructure and asset management** (OTRS, Manage Engine),
- ✓ **sharing data and collaboration** (Acronis, VMware Horizon, EMC Syncplicity),
- ✓ **custom applications development.**



FORTINET



SIEMENS



JUNIPER



softcom



ORACLE



Check Point



AVAYA



ARBOR

Jabra

DELL

McAfee



riverbed

EMC²

More information about Integrated Solutions can be found on our web site:

<http://www.integrationsolutions.pl/en/company/about-us/>

Best

Senior Key Account Manager – Rynek ICT
Kom.



INTEGRATED
SOLUTIONS
SP. Z O.O.
Skierniewicka
10a /p. 1203,
01-230
Warszawa
www.i-s.com.pl
[blog.integrated
solutions.pl](http://blog.integratedsolutions.pl)

Part of Orange Polska

Czy musisz drukować tę wiadomość? Pomyśl o środowisku. Korzystaj z e-faktury.

Treść tej wiadomości jest własnością Integrated Solutions Sp. z o.o. i zawiera informacje stanowiące tajemnicę przedsiębiorstwa IS. Jeżeli nie jesteście Państwo jej adresatem, bądź otrzymaliście ją przez pomyłkę, prosimy o powiadomienie o tym nadawcy oraz trwale jej usunięcie. Integrated Solutions Sp. z o.o. z siedzibą w Warszawie, ul. Skierniewicka 10A, 01-230 Warszawa, wpisana do Rejestru Przedsiębiorców prowadzonego przez Sąd Rejonowy dla m.st. Warszawy w Warszawie, XII Wydział Gospodarczy Krajowego Rejestru Sądowego pod numerem KRS 0000385043, REGON 142924560, NIP 525-25-06-859, kapitał zakładowy 20.473.000,00 zł.

This email, including any attachments, is confidential and may be privileged. If you are not the intended recipient please immediately notify the sender at the address shown, and please delete it; you should not copy it or use it for any purpose or disclose its contents to any other person. Integrated Solutions Sp. z o.o. with its registered office in Warsaw, company address: ul. Skierniewicka 10A, 01-230 Warszawa, entered in the Register of Entrepreneurs kept by the District Court for the Capital City of Warsaw in Warsaw, 12th Commercial Division of the National Court Register under KRS No. 0000385043, NIP No.: 525-25-06-859, REGON No.:142924560, with share capital of PLN 20.473.000,00.

FW: Invitation External Expert Advisory Board

Monday, October 26, 2015 17:11

Subject FW: Invitation External Expert Advisory Board
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Wednesday, July 08, 2015 17:56

Dear colleagues,

Please find underneath the reply to 11018/08.07.2015.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Wednesday, July 08, 2015 17:55
To: [REDACTED]
Subject: Invitation External Expert Advisory Board

Dear [REDACTED]

Thank you for your email. It has been forwarded to me for further handling.

At this point let me please inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage (or the participation of Frontex in any consortium that is to submit a proposal in this context) would constitute a case of conflict of interest.

Having said that, if a proposal will be successful as a result of evaluation, Frontex could potentially participate, based on a further assessment of the project, in your project activities as advisor or as (representative of) end-user(s).

Thank you for your understanding.

Best regards,

[REDACTED]

P.S. Unfortunately the email of [REDACTED] doesn't appear in the email I have from you.

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 07 July 2015 16:09
To: [REDACTED]
[REDACTED]

Subject: Invitation External Expert Advisory Board

Dear [REDACTED]

we are planning to propose a project for the next call on "Novel mobility concepts for land border security". We would like to invite you to participate in the external expert advisory board, supporting the project by yearly advising the future research based on the results achieved.

If you are interested (which I really hope), I would appreciate, if you consider to sign the information sheet attached.

Thanks a lot in advance, I am looking forward to your response (please also to Peter Wild in cc).

With best regards

[REDACTED]

[REDACTED]

[REDACTED]

Digital Safety & Security Department
High-Performance Image Processing

AIT Austrian Institute of Technology GmbH
Donau-City-Straße 1 | 1220 Vienna | Austria

[REDACTED]

[REDACTED] | <http://www.ait.ac.at>

Der neue AIT-Newsletter ist da. Melden Sie sich jetzt an, Sie sind nur einen Klick davon entfernt.

FN: 115980 i HG Wien | UID: ATU14703506
<http://www.ait.ac.at/Email-Disclaimer>

FW: Invitation to ACAS Xu Workshop, Monday 21st September 2015, EUROCONTROL,

Monday, October 26, 2015 17:11

Subject FW: Invitation to ACAS Xu Workshop, Monday 21st September 2015, EUROCONTROL,
From [REDACTED]
To Registration
Cc director.capacitybuilding; HoRDU
Sent Wednesday, August 05, 2015 11:58

Dear colleagues,
Please find underneath the reply to 11284/14.07.2015.
Best regards,
[REDACTED]

From: [REDACTED]
Sent: Wednesday, August 05, 2015 11:55
To: [REDACTED]
Subject: RE: Invitation to ACAS Xu Workshop, Monday 21st September 2015, EUROCONTROL,

Dear [REDACTED]
I hope you are well. Thank you for your invitation.
Unfortunately, due to the very busy agenda for the mentioned period in September, our experts cannot attend the workshop.
We would be grateful if you could send us the outcomes of the meeting.
Thank you for your understanding.
Best regards,
[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 13 July 2015 17:01
[REDACTED]
Subject: Invitation to ACAS Xu Workshop, Monday 21st September 2015, EUROCONTROL,

Dear [REDACTED]

I hope you are well.

I am currently working with EUROCAE and as a member of the ICAO RPAS panel on the development of standards and regulations for RPAS. As part of this work we are monitoring progress on technologies that are being developed.

Please see below the invitation, from the chairman of the two EUROCAE working groups involved, to a workshop on ACAS Xu, the new USA proposed solution to the DAA problem. While details are still to be finalised, we are hoping that you (or one of you colleagues from Frontex would be able to join a panel session at the end of the day to discuss the 'State User View' of ACAS Xu, with a range of other panellists including representatives of commercial and military operators, and the pilot and ATC community.

Invitation to ACAS Xu Workshop, Monday 21st September 2015, Pollux Room, EUROCONTROL, Brussels

Two EUROCAE Working Groups, 73 and 75, are co-sponsoring a workshop on the subject of ACAS Xu. The day's agenda will include:

- The need for a detect and avoid (DAA) system for remotely piloted aircraft (RPA)
- A overview of the ACAS X project
- The design of ACAS Xu
- The building of ACAS Xu
- Validation
- ACAS Xu test flights
- Ongoing research
- A summary of MIDCAS findings
- A manufacturers' and regulators' panel discussion and open forum
- A users' (military, state and commercial RPAS users, a manned commercial aviation user, an ATM user) panel discussion and open forum


The agenda will start at 9.00am and will end around 5.00pm.

The Chairmen of WGs 73 and 75 join in warmly inviting you to join an expert panel session at the end of the day to discuss the 'User View' with a range of other panellists including representatives of operators, industry, pilot and the ATC community.

If you accept this invitation, when the agenda is in its final form, we shall send you a copy along with administrative information.

With our warmest regards,

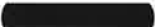

Chairman WG73


Chairman WG75

Could you let me know if you are able to attend.

Best regards

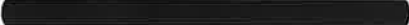












1 North Down, Staplehurst, Tonbridge, Kent TN12 0PG UK










Tony Henley Consulting Ltd

Registered office 194 Domonic Drive, New Eltham, London SE9 3LE

Registered in England and Wales No 7221616

FW: Invitation to workshop 30 April 2015

Monday, October 26, 2015 17:11

Subject	FW: Invitation to workshop 30 April 2015
From	Frontex
To	[REDACTED]
Sent	Tuesday, April 07, 2015 10:07
Attachments	<div> Invitation workshop...</div> <div> Draft Agenda w...</div> <div> Invited speakers</div> <div> Registratio n Form</div> <div> Reimburse ment rules</div> <div> Application for reimb...</div> <div> Individual Reservati...</div> <div> Practical Note</div> <div> Registratio n Form Fr...</div>

Best Regards



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 06 April 2015 10:32
To: Frontex; [REDACTED] POLICE
Cc: [REDACTED]
Subject: FW: Invitation to workshop 30 April 2015

EU/T/80/15

Dear Sir/Madam,

Reference is being made to subject in caption and e-mail hereunder:-

I have been directed to inform you that Inspector [REDACTED] will be participation in this workshop.

Herewith attached please find compiled registration form.

Kindly note that flight details will be forwarded as soon as they are made available.

Thanks and regards

WPC 49 L Amato
EU Affairs
Malta Police

From: Frontex [<mailto:frontex@frontex.europa.eu>]

Sent: 24 February 2015 09:25

To: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Cc: [REDACTED]

Subject: Invitation to workshop 30 April 2015

Dear Colleagues,

Please find 8 attachments.
Best Regards



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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FW: ISN GmbH / Antares Charter GmbH introduction & presentation

Monday, October 26, 2015 17:11

Subject FW: ISN GmbH / Antares Charter GmbH introduction & presentation


From [REDACTED]


To Registration


Cc [REDACTED]


Sent Tuesday, January 13, 2015 15:00


Attachments


 ISN_Corporate-2014-...

 Markab-Datasheet_w...

 Antares-Datasheet_w...

 Rent Buy Lease Nav...

 Further email for...

 FW Rent lease buy ...

Dear colleagues,
Please register the underneath email.
Thank you.
Best regards,
[REDACTED]

PS – support for decision:

This company contacted Frontex intensively in 2014. This time they changed the sender. I am attaching Frontex answers to their previous emails.

The affirmation: "You did inform me that it would be best to meet with your manager(s)" is not true.

From: [REDACTED]
Sent: Wednesday, January 07, 2015 11:05

To: [REDACTED]

Subject: ISN GmbH / Antares Charter GmbH introduction & presentation

Importance: High

Sensitivity: Confidential

Good morning Mr. [REDACTED]

First of all I would like to wish yourselves, your family and your colleagues a Happy New Year 2015.

We have been in contact last year, November 2014, related to the services you provide in the Mediterranean Sea.

Not only in that aspect, but in the wider context, we would like to know if it is possible for our Company introduce us to Frontex.

Attached you will find information on our Security Company, as well as two datasheets of the vessels we operate.

You did inform me that it would be best to meet with your manager(s).

Do you think that would be possible, and if so, in which timeframe?

Looking forward to your reply.

Kind regards,

[REDACTED]
Operations Manager



ISN Cell: [REDACTED]
Internati [REDACTED]
onal [REDACTED]
Security [REDACTED]
Network [REDACTED]
GmbH [REDACTED]
Baden [REDACTED]
Airpark [REDACTED]
Montrea [REDACTED]
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Geschäft

sführer
Jérôme
F. Soiné
|
USt.Iden
t.Nr.
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Baden
Airpark
|
Montrea
l Avenue
D415 |
D-77836
Rheinm
ünster

(3) SAMI

ICoC



Handwritten signature

[REDACTED]
[REDACTED]
[REDACTED]

Subject **FW: Meeting proposal : new technology/solutions for car-tracking without GPS**
From Frontex
To [REDACTED]
Cc HoRDU
Sent Monday, January 19, 2015 16:15

Fyi

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
[REDACTED] January 2015 15:56
To: Frontex
Subject: Re: Meeting proposal : new technology/solutions for car-tracking without GPS

Dear Sir or Madam,

Thank you very much for your quick reply.

Following your advise, and meanwhile waiting for Frontext officials to come back to Sysnav, I have also submitted a meeting request to the dedicated platform you mentionned.

Very best regards,

[REDACTED]

[REDACTED]
[REDACTED]

SYSNAV
57 rue de Montigny
27200 Vernon

[REDACTED]
[REDACTED]

[REDACTED]

" Ce courriel et tous les documents qui y sont attachés peuvent contenir des informations confidentielles. Toute distribution, divulgation, ou copie sans autorisation préalable de son émetteur est interdite. "

" This e-mail and any attached document may contain confidential or proprietary information. Any unauthorized disclosure, distribution or copying is prohibited. "

Thank you for your email of 14 January 2015. We have taken note of it and have included your contact details in our database. In case any need in the scope of the solutions mentioned in your email will be identified in Frontex, we will contact you.

Let us please also inform you that Frontex has put in place a procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.




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I allow to contact you through our French Embassy in Warsaw on behalf of Sysnav, as manager of homeland security solutions. Sysnav has been founded by French former experts at the Ministry of Defence, developing cutting-edge navigation and positioning systems for critical and extreme environments, beyond the reach of GPS.

Best regards,

SYSNAV
57 rue de Montigny
27200 Vernon


www.sysnav.com

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FW: New message from Contact Form

Monday, October 26, 2015 17:11

Subject FW: New message from Contact Form
From Frontex
To [REDACTED]
Sent Tuesday, February 24, 2015 13:55

fyi

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 24 February 2015 13:50
To: Frontex
Subject: RE: New message from Contact Form

Dear Frontex,

thank you very much for your reply.

Pozdrawiam
[REDACTED]

From: Frontex [<mailto:frontex@frontex.europa.eu>]
Sent: Monday, February 23, 2015 4:24 PM
To: [REDACTED]
Subject: New message from Contact Form

Dear Mr. [REDACTED]

Thank you for your email of 17.02.2015. We have taken note of it and have included your contact details in our database. In case any need in the scope of the solution mentioned in your email will be identified in Frontex, we will contact you.

Let us please also inform you that Frontex has put in place a procedure for meetings with Industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best Regards



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
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-----Original Message-----

From: [REDACTED]
Sent: 17 February 2015 17:01
To: Frontex
Subject: New message from Contact Form

[REDACTED]
Company: IPSA
Address: Al. Jerozolimskie 214
City: Warszawa
Mobile phone: 500103944
Phone number: -
From IP: None

on 2015-02-17 at 17:01 wrote:

Szanowni Państwo,
proszę o informację czy bylibyście zainteresowani wykorzystanie w Waszych projektach innowacyjnego systemu monitoringu wizyjnego CCTV kanadyjskiej firmy Avigilon?
Jeżeli wyrażicie zainteresowanie, proszę o informację z kim można by na ten temat porozmawiać. Jako integrator IT mamy w swoim portfolio takie rozwiązanie i dlatego pozwoliłem sobie do Państwa napisać.
pozdrawiam serdecznie
[REDACTED]

FW: Nouveau drone hélicoptère commercialisé en France

Monday, October 26, 2015 17:11

Subject FW: Nouveau drone hélicoptère commercialisé en France
From Frontex
To [REDACTED]
Sent Thursday, July 23, 2015 16:52

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 23 July 2015 16:53
To: Frontex
Subject: Re: Nouveau drone hélicoptère commercialisé en France

Dear Madam, dear Sir,

We thank you for the transmitted informations and to have included our company in your database.

We will complete the form and follow the described procedure.

Thank you again.

Best regards,

[REDACTED]
[REDACTED]
[REDACTED]
Website : <http://www.Etincelan.com>

Le 22/07/2015 13:00, Frontex a écrit :
Dear Mr. [REDACTED]

Thank you for your email of 11 July 2015. We have taken note of it and have included your contact details in our database.

Let us inform you that Frontex has put in place a procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

Let us also inform you that Frontex organizes, with the participation of industry and academia, different workshops, meetings, conferences related to border security solutions. This could also be a possible framework where you can meet Frontex community (experts, Member States Border Guard Authorities) and present your proposals/developments relevant for the border security scope and discuss them. Please follow the News section of Frontex site (e.g., <http://frontex.europa.eu/news/invitation-for-industry-and-academia-u2pY6s>) for the calls/invitations on these lines.

Should you be interested in the procurement initiatives, please refer to the Frontex webpage at: <http://frontex.europa.eu/about-frontex/procurement/open-restricted-tender-procedures/>.

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: Participation on Horizon 2020 - call

Monday, October 26, 2015 17:11

Subject FW: Participation on Horizon 2020 - call
From Frontex
To [REDACTED]
Sent Monday, April 20, 2015 09:59

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 20 April 2015 09:54
To: Frontex
Subject: AW: Participation on Horizon 2020 - call

Dear Team

Thank you for your information. In the mentioned case we will contact you again.

BR

[REDACTED]

Abteilung II/3 Fremdenpolizei und Grenzkontrolle

[REDACTED]
Bundesministerium für Inneres
Österreich

Department II/3 Alienspolice and Border Control
Federal Ministry of Interior
Austria

Von: Frontex [<mailto:frontex@frontex.europa.eu>]
Gesendet: Montag, 20. April 2015 09:30
An: VOGL Armin (Abteilung_II_3)
Betreff: Participation on Horizon 2020 - call

Dear Mr. [REDACTED]

Thank you for your email. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage or the participation of Frontex in any consortium that is to submit a proposal in this context would constitute a case of conflict of interest.

Having said that, if your proposal will be successful, Frontex could potentially participate, based on a further assessment of the project, in your project activities as advisor or as (representative of) end-user(s).

Thank you very much for your understanding.

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]

Sent: 14 April 2015 10:23

To: Frontex

Subject: Participation on Horizon 2020 - call

Dear Sirs

We are a mainly Austrian consortium and we are willing to participate in the Horizon 2020 – call. We are interested in particular in a project regarding the migration flow analysis and we would kindly ask you to be a partner in this issue. We have ongoing national projects referring to migration flow analysis and detection capabilities.

The goal is the early detection of migration trends to support the efficiency of First Responders dealing with migration, and to support the national Policy Making Process. Interdependencies in the context of migration are identified by analysis of the relevant pull-, push- and psycho-social factors. The basics for a future strategic monitoring and steering mechanism are modeled generically and strategic analysis tools, which support first responders and policy makers will be developed and tested.

Could you please transmit this to the relevant decision makers. The decision of a participation (i.g. Letter of Interest or active participation as full partner) should be made Very soon as the deadline of the Horizon calls is fixed and we are bound in this regard.

Best Regards and thanks for the support

I would kindly ask you to respond

[REDACTED]

Department II/3 Alienspolice and Border Control
Federal Ministry of Interior
Austria

FW: Partnership Opportunity

Monday, October 26, 2015 17:12

Subject **FW: Partnership Opportunity**
From [REDACTED]
To Registration
Cc director.capacitybuilding; HoRDU; Izabella Cooper
Sent Monday, July 06, 2015 14:54

Dear colleagues,
Please find underneath the reply to 10871/06.07.2015.
Best regards,
[REDACTED]

From: [REDACTED]
Sent: Monday, July 06, 2015 14:52
To: [REDACTED]
Subject: Partnership Opportunity

Dear Mrs [REDACTED]

Thank you for your email. It was forwarded to me for further handling. We have taken note of it and have included your contact details in our database.

Let us inform you that Frontex organizes, with the participation of industry and academia, different workshops, meetings, conferences related to border security solutions. This could be a possible framework where you can meet Frontex community (experts, Member States Border Guard Authorities) and present your proposals/developments relevant for the border security scope and discuss them. Please follow the News section of Frontex site (<http://frontex.europa.eu/news/>) for the calls on these lines.

Let us also inform you that Frontex has put in place a procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

Should you be interested in the procurement initiatives, please refer to the Frontex webpage at: <http://frontex.europa.eu/about-frontex/procurement/open-restricted-tender-procedures/>.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 03 July 2015 17:25
To: [REDACTED]

[REDACTED]
[REDACTED]

Subject: RE: Partnership Opportunity

Dear [REDACTED] thank you for your email. As I work in the press office, I refer you to [REDACTED] – head of our R&D unit,

Kind regards,

[REDACTED]
From: [REDACTED]

Sent: 03 July 2015 15:31

To: [REDACTED]

Subject: Partnership Opportunity

Hi [REDACTED]

I'm reaching out to you from Entrust Datacard regarding partnership opportunities with Frontex. At [Entrust Datacard](#), we provide a variety of proven and trusted options for governments seeking to implement a citizen identification and ePassport programs. We are currently running 400+ government identity programs and issuing 30K ePassports daily. Unfortunately we just missed your Global Conference in June but we would like to see how else we can get involved.

Do you have a partnership/advertisement package you can send over?

Best,

[REDACTED]
Product Marketing Analyst
Entrust Datacard
Office: [REDACTED]



[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: Polimaster Ltd cooperation proposal

Monday, October 26, 2015 17:12

Subject FW: Polimaster Ltd cooperation proposal
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding; [REDACTED]
Sent Wednesday, June 10, 2015 16:33

Dear colleagues,
Please find below the reply to 9092/09.06.2015.
Best regards,
[REDACTED]

From: [REDACTED]
Sent: Wednesday, June 10, 2015 16:32
To: [REDACTED]
Subject: Polimaster Ltd cooperation proposal

Dear Mr. [REDACTED]

Thank you for your email which was forwarded to me for further handling. We have taken note of it and have included your contact details in our database.

Let us inform you that Frontex has put in place a procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

Let us also inform you that Frontex organizes, with the participation of industry and academia, different workshops, meetings, conferences related to border security solutions. This could be a possible framework where companies/academia can meet Frontex community (experts, Member States Border Guard Authorities) and present their solutions/developments relevant for the border security scope and discuss them. Please follow the News section of Frontex site (<http://frontex.europa.eu/news/>) for the calls on these lines.

Best regards,
[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 08 June 2015 15:55
To: [REDACTED]
Subject: Polimaster Ltd cooperation proposal

Dear Mr. [REDACTED]

I represent the manufacturer of the radiation protection equipment Polimaster Ltd.
Polimaster Ltd producing a wide range of the equipment: from Electronic Dosimeters and Spectroscopic Personal Radiation Detectors to Radiation Portal Monitors and Network Radiation Solutions.
Our products are used by the law enforcement agencies in more than 30 countries also in the North America and Europe.
Our equipment also licensed for the international programs of the United States (US Department of Energy – Second Line of Defense, Defense Treat Reduction Agency (DTRA) – Weapons of Mass Destruction Proliferation Prevention Program) and European Union (European Commission Program Combating Illicit Trafficking of Nuclear and Radioactive Materials).
Polimaster Ltd. produces equipment in the Belarus, Lithuania and United States.

Unfortunately at the last time the problem of the illicit trafficking of the nuclear and other radioactive materials is growing. That's why it's very important to strengthening the cooperation also at the borders.

We and I believe that you are too interested in installing high standards of the radiation protection as the basis of the safe world.
And we are ready to establish fruitful cooperation in this field with the Frontex Agency.

As we are making research and development inside our company we are interested to work in this field too for the common interest.

If you are interested to get connected with us please feel you free to contact me.

More information about our company you can see here www.polimaster.com.

Best regards,

[REDACTED]

[REDACTED]

Sales Department

Polimaster Ltd.
51, Skoriny str.
Minsk 220141,
Republic of Belarus
Phone: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]



Innovating radiation detection technologies since 1992

^[1] Border-TechNet is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in

the border-security domain. It is being maintained by the **Research and Development Unit.**

FW: Potential Interest in joining forces under FCT-09-2015 topic

Monday, October 26, 2015 17:12

Subject FW: Potential Interest in joining forces under FCT-09-2015 topic
From [REDACTED]
To Registration
Cc director.capacitybuilding; HoRDU
Sent Wednesday, July 22, 2015 11:12

Dear colleagues,

Please find underneath the reply to 11885/22.07.2015.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Wednesday, July 22, 2015 11:10

Subject: Potential Interest in joining forces under FCT-09-2015 topic

Dear Mr. [REDACTED]

Thank you for your email of 10 July 2015. At this point we would like to inform you that Frontex is asked regularly by the European Commission to take part in the evaluation committee as evaluators of the European funded project proposals. As a result, any kind of facilitation at this stage (or the participation of Frontex in any consortium that is to submit a proposal in this context) would constitute a case of conflict of interest.

Having said that, if a proposal will be successful as a result of evaluation, Frontex could potentially participate, based on a further assessment of the project and availability of its experts, in the project activities as advisor.

Thank you for your understanding.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Friday, July 10, 2015 10:21
To: [REDACTED]

Subject: Potential Interest in joining forces under FCT-09-2015 topic
Importance: High

Dear Mr. [REDACTED] and Mr. [REDACTED]

I am sending this message in order to draw your attention to a topic under the H2020 Secure Societies program FCT-09-2015

(<https://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/1118-fct-09-2015.html>).

We have been invited to a consortium that is preparing a proposal for the aforementioned topic, that needs LEAs responsible for Border control. I thought of you as a potential partner in this proposal, therefore I wanted to investigate whether you would be interested in such a topic.

Looking forward for your thoughts.

Thanks in advance,

[REDACTED]

[REDACTED] - PhD, MSc
Senior Research Consultant – Security Research Group Leader

EXUS INNOVATION

Athens Branch: 73-75 Mesogeion Av & Estias Str 1, 115 26, Athens, Greece
Headquarters: Tower 42, 8th floor, 25 Old Broad Street, EC2N 1PB London, UK

[REDACTED]
[REDACTED]
[REDACTED]



www.exus.co.uk



Please consider the environment before printing this e-mail

FW: PPDR-TC Final Workshop Invitation - 18 of June 2015 - SAVE the DATE

Monday, October 26, 2015 17:12

Subject: FW: PPDR-TC Final Workshop Invitation - 18 of June 2015 - SAVE the DATE
From: [REDACTED]
To: Registration
Cc: HoRDU; director.capacitybuilding
Sent: Monday, May 04, 2015 16:06

Dear colleagues,
Please find underneath the reply to the email 6589/23.04.2015.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, May 04, 2015 16:04
To: [REDACTED]
Subject: RE: PPDR-TC Final Workshop Invitation - 18 of June 2015 - SAVE the DATE

Dear Mr. [REDACTED]

Thank you for your invitation.
Considering the priorities generated by the latest events in the area of irregular migration, Frontex endeavours are intensively focused on this phenomenon. That requires the full involvement of the limited amount of experts currently available to cover the ongoing and additional processes and activities pertaining to the mentioned priorities. Also the Frontex agenda for the dates proposed does not provide for availability due to previous commitments that were already made. Consequently, we regret to decline your invitation for Frontex to participate to the final public workshop of the EU funded project "Public Protection and Disaster Relief Transformation Centre", 18.06.2015, London.
Wishing you a successful event, thank you very much for your understanding.

Best regards,

[REDACTED]

[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Thursday, April 23, 2015 14:54
To: [REDACTED]
Subject: PPDR-TC Final Workshop Invitation - 18 of June 2015 - SAVE the DATE

Dear Mr. [REDACTED]

I am writing to invite you to the final public workshop of the European Union 7th Framework project

“Public Protection and Disaster Relief Transformation Centre” (PPDR-TC). The project is aiming to deliver both technical and economic recommendations towards an interoperable, secure and resilient voice and data communications architecture, tailored specifically for the needs of the European PPDR community. Further details can be found on the project website at www.ppdr-tc.eu.

This free, full day workshop will take place on **Thursday 18th of June 2015 at the Academy of Medical Sciences, 41 Portland Place, London W1B 1QH**. The agenda is attached and covers developments relating to radio spectrum, technology and economic aspects of PPDR radio communications. As well as presentations from the project team there will also be keynote speakers from CEPT Project Team 49 (developing recommendations for future PPDR spectrum in Europe) and the British Association of Public Safety Communications Officials (B-APCO). The event will provide an ideal forum for PPDR End-Users from all over Europe to catch up on the latest PPDR communications developments and the future options identified by the PPDR-TC project.

Workshop delegates will have an opportunity to access the database and economic modelling tool developed by the project, which will also be made freely available on-line to PPDR stakeholders after the workshop. There will also be an opportunity during the event for end-user to present their own vision on future PPDR communication requirements. Delegates will be invited to contribute to the project's facts and figures database on PPDR operations in Europe as well as:

- Present your own PPDR network requirements
- Presents your own PPDR services requirements
- Provide your own suggestions regarding the PPDR roadmap in terms of technology, services and infrastructures.

To do so, we would be happy to receive a **3-4 slides presentation (for the last session) highlighting your needs, requirements and suggestions with respect to the PPDR communications domain**.

Please find enclosed the agenda and registration form. We would kindly request that you **send us back the registration form** that confirming your attendance **before 15th of May 2015**, to the following e-mail address: [REDACTED]

Please feel free to pass this invitation on to any other colleagues or organisations to whom the event may be of interest.

Do not hesitate to contact me should you need additional information or clarification.

With Kind Regards,
On behalf of the PPDR-TC Consortium,

Dr. [REDACTED]
[REDACTED] – Security Research Group Leader



Athens Branch: 73-75 Mesogeion Av & Estias Str 1, 115 26, Athens, Greece
Headquarters: Tower 42, 8th floor, 25 Old Broad Street, EC2N 1PB London, UK

[REDACTED]
[REDACTED]
[REDACTED]



www.exus.co.uk



Please consider the environment before printing this e-mail

FW: Proposal from SENTIMED - request for feedback

Monday, October 26, 2015 17:12

Subject FW: Proposal from SENTIMED - request for feedback
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Friday, January 16, 2015 16:44

Dear colleagues,
Please find underneath the reply to the email registered in Frontex with 136/07.01.2014.
Best regards,

From: [REDACTED]
Sent: Friday, January 16, 2015 16:42
To: [REDACTED]
Subject: RE: Proposal from SENTIMED - request for feedback

Dear Mr. [REDACTED]

Thank you for your email. I wish you a successful and prosperous 2015.
Concerning your request, let me please inform you that Frontex priorities identified for this year require the full involvement of the limited amount of experts we have available in the processes and activities that will contribute to achieving the objectives set. Of course we will be pleased to be informed on the results of your project. Please follow also our announcements published on Frontex webpage related to the events we organize, in the domain of border surveillance technologies/projects, and where industry and academia is invited to apply for participation. This could be a good opportunity to meet experts of the mentioned domain and to discuss specific topics of interest for your project.

Thank you very much for your understanding.

Best regards,

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Sunday, January 04, 2015 13:42
To: [REDACTED]
Subject: Re: Proposal from SENTIMED - request for feedback
Importance: High

Dear Mr. [REDACTED]

First of all, please accept all my best and warmest wishes for 2015, to you and your family...

As you may be aware, in last novembre, we had a various intrusifs mini drone flights over our nuclear power plants !!! We had initially our DRONE AVIOSTAT project with a payload of

400 Kg under développement. But, these incidents encouraged us, after a project review, to downsize our ambition by proposing from the beginning an airborne solution with 100 Kg payload capable to become a MINI AWACS against Mini Drone, able to detect, to intercept and to neutralize hostile mini drones. See the enclosed document. This a highly serious national security issues. That's why, In last December the French Government issued a FLASH RFP, closing February 3 :

<http://www.horizon2020.gouv.fr/cid85059/appel-a-projets-flash-par-l-a.n.r.-protection-de-zones-sensibles-vis-a-vis-des-drones-aeriens.html>

As you can see in the enclosed document, to start with, we proposing an airborne vehicle, with « plug and play payload » that can be useful not only by one user but by several of them. i.e. Frontex ?

A consortium of future users is under formation. ONERA (Office National de Recherches Aéropatiales) will be leader for phase 1. See page 24.

Please note the DRONE AVIOSTAT existed and its exceptional flight capacity was demonstrated in early 80's. See:

www.airshipservices.fr/download/DINO_FINAL_iMovieProject.zip

In case of problem to see this link, please let me know.


I believe it will be interesting for FRONTEx to participate also as a « user consortium » member in this project ?

Your travel expenses to Paris to participate in the meetings organized by ONERA will certainly be covered.

In this way we will be able to integrate from the beginning your eventual potential interests in order to optimize the performances of MANTA and its future génération for the over land and over see surveillance border.

Please confirm the reception of this mail and do not hesitate to contact me for further inquiries

With warmest regards,



NB: any feed back on the trial of « tethered balloon » + radar, carried in last October in Méditerranée ?

FW: Raytheon UK Airborne Solutions for Border Security

Monday, October 26, 2015 17:12

Subject FW: Raytheon UK Airborne Solutions for Border Security
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Thursday, March 26, 2015 17:03

Dear colleagues,
Please find underneath the reply to 4589/24.03.2015.
Best regards,
[REDACTED]

From: [REDACTED]
Sent: Thursday, March 26, 2015 17:01
[REDACTED]
[REDACTED]
Subject: Raytheon UK Airborne Solutions for Border Security

Dear [REDACTED]

Thank you for your email and congratulations for the new position.

Let us please also inform you that Frontex has put in place a procedure for meetings with Industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community.

Two meetings will be organized by Frontex on these lines: one meeting at the end of March (the registration is closed and the meeting is already set-up) and one meeting at the end of October. Frontex experts will select 12 companies, out of the received proposals, for each meeting. The details of the meetings will be announced to the selected companies at the end of February and at the end of September respectively.

Let us also inform you that we organize, with the participation of industry and academia, different workshops, meetings, conferences related to border security solutions. This could be also a possible framework where you can meet Frontex community (experts, Member States Border Guard Authorities) and present your developments relevant for the border security scope and discuss them. Please follow the News section of Frontex site (<http://frontex.europa.eu/news/>) for the calls on these lines (they will be published in due time so that the stakeholders involved have enough time to prepare their participation).

Thank you for your understanding.

Best regards,
[REDACTED]
[REDACTED]
[REDACTED]

Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, March 23, 2015 17:33
To: [REDACTED]

Subject: Raytheon UK Airborne Solutions for Border Security

[REDACTED]

It has been a while now since we last met.

[REDACTED] the last time we met was at the Civil ISR conference in May 2014.

[REDACTED] it was July 2013 when we last met in Warsaw.

I recently joined Raytheon UK as Business Development Capture Manager for International Airborne Solutions.

Raytheon is an international defence security contractor supplying a wide range of products and services for land, sea, air, space and cyberspace users throughout the world. *(Have a look on <http://www.raytheon.co.uk/> for the range of Raytheon UK activities).*

We are a leading sensor provider and manufacture one of the worlds most advanced radars used in Global Hawk and the UK Royal Air Force Sentinel strategic combat platform.

We also have an active R&D program across the whole defence and security spectrum, with considerable reach back to the US parent company and with many SME partners and Universities.

For my part, since joining in July last year I have been involved in the development of Government 'Non-Military' and Civil Agencies 'Light ISR' and UAS/RPAS solutions, suitable for land and maritime border security.

Two, questions if I may;

1. Are there any FRONTEX or partner events/workshops etc. scheduled this year that might be appropriate for me/Raytheon to attend?

2. Would either, or both of you, have an hour or two available in the next few weeks for me to visit you in Warsaw to discuss 'Light ISR/Special Mission' concepts/products, UAS/RPAS roll out programs, and R&D projects? *(I would be very interested to hear what types of projects you think Raytheon should be working on that would be benefit the FRONTEX community over the next few years).*

Kind Regards,

[REDACTED]

[REDACTED]
[REDACTED] Manager
Airborne Solutions
Raytheon UK
Raytheon Company

[REDACTED]
[REDACTED]
RAF Waddington,
Waddington,
Lincolnshire, LN5 9NB, United Kingdom.
<http://www.raytheon.co.uk>



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[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in

the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: Re:Tribrid HD 1080P CVR

Monday, October 26, 2015 17:12

Subject: FW: Re:Tribrid HD 1080P CVR
From: Frontex
To: [REDACTED]
Sent: Wednesday, September 09, 2015 09:14

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 09 September 2015 02:58
To: Frontex
Subject: Re:Tribrid HD 1080P CVR
Importance: High

Dear,

Thanks...

[REDACTED]

-----Original Message-----

From: frontex@frontex.europa.eu
To: [REDACTED]
Cc:
Subject: Tribrid HD 1080P CVR
Date: 2015-09-08 20:30:31.0

Dear [REDACTED]

Thank you for your email of 01.09.2015. We have taken note of it and introduced your contact details in our database. Should any need arise, Frontex is obliged by legislation to launch calls for tenders on these lines, following the European regulations and rules in the field of procurement. The mentioned calls are published on the Frontex website. For more details please refer to <http://frontex.europa.eu/about-frontex/procurement/low-value-negotiated-procedures/> and <http://frontex.europa.eu/about-frontex/procurement/open-restricted-tender-procedures/>.

Best regards,

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]

Sent: 01 September 2015 13:03

To: Frontex

Subject: Re: Tribrid HD 1080P CVR

Hi dear friend,

I have sent you email many times before but have not received any reply from you, so I am guessing the emails have not reached you.

Could you please drop me a short note if you receive this message and also pls tell me if you have any interest in our products?

I don't want to keep bothering you if you don't have any interest.

Our company's mainly products ranges:

- AHD Cameras (1M, 1.3M, 2M) & AHD DVR,CVI Cameras(1.3M, 2M) & CVR, TVI Cameras (1.3M, 2M)
- HD-IP Camera (with POE) and NVR with POE(1.3M, 2M, 3M, 4M, 5M)
- HD-SDI Cameras
- DVR,Mini DVR& DVR Kits
- AHD DVR, AHD DVR Kits
- CVR(720P, 1080P)
- TVR(4CH, 8CH & 16CH)

Thanks and best regards,

[REDACTED]

Europe Market Sale Representative

Lonse Electronics Ltd.

No.728 Kaichuang Ave.,
Economic & Technological Development Zone,
Luogang District, Guangzhou,
China 510530

FW: REPLY- ISN GmbH / Antares Charter GmbH introduction & presentation

Monday, October 26, 2015 17:13

Subject FW: REPLY- ISN GmbH / Antares Charter GmbH introduction & presentation
From Frontex
To [REDACTED]
Sent Tuesday, January 27, 2015 14:39

Dear [REDACTED] FYI
Best Regards



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 27 January 2015 13:54
To: Frontex
Subject: RE: REPLY- ISN GmbH / Antares Charter GmbH introduction & presentation
Importance: High

Good afternoon,

Thank you for your e-mail.

We are familiar with the European Commission tender procedures and will monitor for Frontex opportunities and/or requests.

Even so will we look at the Frontex official website.

[REDACTED]
[REDACTED]

[REDACTED]



ISN
Internati
onal
Security
Network
GmbH
Baden
Airpark
Montrea
l Avenue
D 415
77836
Rheinm
ünster

ISN
Internati
onal
Security
Network
GmbH |
Wichern
strasse 2
|
D-76185
Karlsruh
e
Amtsger
icht
Karlsruh
e | HRB
111045
|
Geschäft
sführer
Jérôme
F. Soiné
|
USt.Iden
t.Nr.
DE2447
43882
Niederla
ssung:
Baden
Airpark
|
Montrea
l Avenue
D415 |
D-77836
Rheinm
ünster



From: Frontex [mailto:frontex@frontex.europa.eu]

Sent: dinsdag 27 januari 2015 13:14

To: [REDACTED]

Subject: REPLY- ISN GmbH / Antares Charter GmbH introduction & presentation

Dear Mr. [REDACTED]

First of all thank you for your mail from 07 January 2015 and for your interest to Frontex activities.

Please, be informed that in case of need of any specific equipment Frontex follows the financial procedure and procurement rules applicable in the European Commission by launching of different kind of Tender Procedures for acquisition of the necessary equipment or services.

I would like to encourage you to follow Frontex official web site www.frontex.europa.eu for information about the tender procedures launched by Frontex, as well as the publications in Official Journal of the European Union http://publications.europa.eu/official/index_en.htm where all the tenders launched by the European Institutions are announced.

Finally, I would like to inform you that we keep records of your proposal and we will contact you if the need be.

With kind regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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FW: Request for a Meeting: Northrop Grumman at the Border Security Conference in Rome

Monday, October 26, 2015 17:13

Subject FW: Request for a Meeting: Northrop Grumman at the Border Security Conference in Rome
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Monday, February 09, 2015 16:51

Dear colleagues,
Please find below the reply to the email registered in Frontex with no 1172b/06.02.2015.
Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: Monday, February 09, 2015 16:50
To [REDACTED]
[REDACTED]

Subject: RE: Request for a Meeting: Northrop Grumman at the Border Security Conference in Rome

Dear [REDACTED]

Thank you for your email.

I will not participate in the conference you mentioned. Let me please inform you that Frontex has put in place a procedure for meetings with Industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]

Research and Development Unit - Capacity Building Division

Tel: [REDACTED]

-----Original Message-----

From: [REDACTED]
Sent: Thursday, February 05, 2015 13:51
To: [REDACTED]
[REDACTED]

Subject: Re: Request for a Meeting: Northrop Grumman at the Border Security Conference in Rome

Thank you sir.

[REDACTED] will you be attending the conference? If so, can you meet with industry?

Thank you for your cooperation.

Tim
Sent via BlackBerry by AT&T

-----Original Message-----

From: [REDACTED]
Date: Thu, 5 Feb 2015 13:47:04
To: [REDACTED]
[REDACTED]
[REDACTED]uropa.eu>
Subject: RE: Request for a Meeting: Northrop Grumman at the Border Security Conference in Rome

Dear Sir,

Thank you very much for your email.
Regretfully due to other commitments and priority I won't be able to attend the Border Security Conference in Rome.
My colleague [REDACTED] on Cc will provide you more information about Frontex policy for meeting the Industry.
With very good wishes for the success of the Conference.
Kind regards,

[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]
[REDACTED]

FRONTEX

www.frontex.europa.eu

Plac Europejski 6, 00-844 Warsaw, Poland · Tel: +48 22 205 9500 · Fax: +48 22 205 9501

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-----Original Message-----

From: [REDACTED]
Sent: 05 February 2015 13:31
To: [REDACTED]
[REDACTED]
Subject: Request for a Meeting: Northrop Grumman at the Border Security Conference in Rome

Good afternoon sir,

I am a military and security consultant based in Europe supporting Northrop Grumman Electronic Systems from Baltimore, Maryland.

Like you, we are attending the forthcoming Border Security Conference in Rome with a fellow speaker, a booth and a team of our Border Security executives (led by my colleague Asif Moosa).

We would very much like to meet with and discuss both FRONTEX missions in Europe and our contribution to European border security through our recent successful actions in Colombia, USA and Australia.

Would you please agree to meet us on 18 February for a briefing and a sharing of ideas at the Conference Venue?

I have also copied Dr. [REDACTED] -- my colleague in Poland.

Kind regards,


Sent via BlackBerry by AT&T

FW: Request for a meeting at FRONTEX

Monday, October 26, 2015 17:13

Subject FW: Request for a meeting at FRONTEX
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Wednesday, January 14, 2015 11:51

Dear colleagues,
Please find underneath the reply to the email registered in Frontex with 21559/17.12.2014.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
[REDACTED] January 14, 2015 11:47
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Request for a meeting at FRONTEX

Dear [REDACTED]
Thank you for your email. We invite you and the representatives of the mentioned EU funded projects for a meeting in Warsaw, in Frontex premises, to discuss on the topics mentioned in your email.
Please let us know the name of your participants, the possible dates for a meeting and an approximate estimation of the duration of the meeting.
Representatives of the Research and Development Unit and Sea Border Sector will participate, but also the colleagues from the Frontex Situation Centre will be invited.
Best regards,

[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Tuesday, December 16, 2014 17:15
To: [REDACTED]
[REDACTED]
Subject: Request for a meeting at FRONTEX

Dear [REDACTED]

following our meeting in Greece during the PERSEUS demonstration campaign, we hereby confirm our wish to set up a meeting at FRONTEX facilities to present all our results achieved in the framework of I2C and PERSEUS projects during 4 years of experimentation.
The purpose of the meeting is to discuss the opportunity for FRONTEX to evaluate one or several elements of these projects for FRONTEX operations, including the module for detection of suspicious behaviors at sea. This module has been designed for a multi-missions approach, but could be a real asset for irregular migration.

Furthermore, upon your request, we will be pleased to present our latest developments of UAV integration for maritime surveillance.

We hope that you will consider this request favorably and could transmit it to the whole entities of FRONTEX, in particular the direction of Operations, of Capacity building and Frontex Situation center.

This meeting could take place the second half of January 2015.

Best regards,

[Redacted]
[Redacted]

Marketing and Business Development

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FW: Request from ARTTIC for a contact re Horizon 2020 call for proposal

Monday, October 26, 2015 17:13

Subject: FW: Request from ARTTIC for a contact re Horizon 2020 call for proposal
From: Frontex
To: [REDACTED]
Sent: Thursday, February 12, 2015 16:12

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 12 February 2015 16:10
To: Frontex
Cc: [REDACTED]
Subject: RE: Request from ARTTIC for a contact re Horizon 2020 call for proposal

Dear Madam, Sir,

Thank you for your response.
I will refer to the listed webpages.
We also have already contacted the NPC.

Best regards,

[REDACTED]

From: Frontex [<mailto:frontex@frontex.europa.eu>]
Sent: mardi 10 février 2015 11:26
To: [REDACTED]
Subject: Request from ARTTIC for a contact re Horizon 2020 call for proposal

Dear Mrs. [REDACTED]

Thank you for your email. Please be informed that Frontex is neither the end-user in the context mentioned in your email related to the call for tender "BES-05-2015 Border crossing points, topic 1: Novel mobility concept for land border security", nor the initiator of the mentioned call. According to the website of the European Commission, should you look for information on calls for research proposals, you can use the Research Enquiry Service available at: <http://ec.europa.eu/research/index.cfm?pg=enquiries>. In addition, there is a network of National Contact Points (NCPs) which is the main structure to provide guidance, practical information and assistance on all aspects of participation in Horizon 2020. The NCPs are national entities established and financed by governments of the 28 EU member states and the states associated to the framework programme. NCPs give personalized support on the spot and in applicants' own languages. In order to find out the contact details of the NCP relevant for you, please refer to: http://ec.europa.eu/research/participants/portal/desktop/en/support/national_contact_points.html. Should you have specific questions about Frontex, please send them to frontex@frontex.europa.eu in order to be distributed, depending on their content, to the most appropriate recipients.

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]

Sent: 06 February 2015 16:17

To: Frontex

Cc: [REDACTED]

Subject: Horizon 2020 - Land Border Security

Madam, Sir,

With regards to the upcoming European "Horizon 2020" call for proposals, we are currently building a project proposal focusing on novel concepts for land border security within the Schengen area.

It specifically responds to the specific call for tenders "BES-05-2015 Border crossing points, topic 1: Novel mobility concept for land border security" (document attached).

To better understand the challenges around this issue, and FRONTEX's role and needs as an end-user, would you be available for a brief phone call to discuss it ?

I thank you in advance for your response, best regards,

[REDACTED]
[REDACTED]
[REDACTED] /nck
Project Manager

ARTTIC

58A rue du Dessous des Berges
F – 75013 Paris



www.arttic.eu

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[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Subject FW: Request from industry provider Muehlbauer regarding information on which border authorities plan to deploy ABC in the near future
From [REDACTED]
To Registration
Sent Tuesday, August 25, 2015 10:58

Dear colleagues,
May I kindly ask you to register the underneath email from Mühlbauer company.
Thank you.
Best regards,
[REDACTED]

[REDACTED]
[REDACTED]
Research and Development Unit - Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Friday, August 21, 2015 11:43
To: [REDACTED]
Subject: RE: Request from industry provider Muehlbauer regarding information on which border authorities plan to deploy ABC in the near future

Dear Mr [REDACTED]

Many thanks for your message and apologies for a delayed reply due to summer holidays.

I would like to thank you for the updates about Muehlbauer's plans as regards the FAST gate, and we would be interested to learn more about your products during one of Frontex dedicated meetings with industry providers for which you have to register in advance. My colleague [REDACTED] is responsible for coordination with industry, and I kindly invite you to contact him regarding the next meeting planned.

When it comes to your request, I regret to inform but for transparency reasons Frontex is not in a position to provide information to the vendors about the planning of the border management authorities of member states. For that purpose, Frontex usually invites industry providers to the dedicated ABC events e.g. ABC Workshop, Conferences, where there is an opportunity for industry to meet the authorities and to discuss the needs.

For your information, 16 Member States are currently deploying ABC solutions mainly at air borders, however, some have already introduced ABC at seaports (the trend will likely to grow).

Thank you and kind regards,
[REDACTED]
[REDACTED]
[REDACTED]

Begin forwarded message:

From: [REDACTED]
Subject: Potential Integration of Electronic Gates on seaport's in Europe
Date: 15 de julio de 2015, 11:52:32 CEST
To: [REDACTED]

Dear Mr. [REDACTED] a

during my market analyse for Border Management Solution and E-Gate integration on seaport's or cruise port's, my colleague Mr. [REDACTED] shared your contact data to me to start my request to your email address directly.

We're planning beginning next september a promotion tour with our showtruck around the Baltik Sea with or Black Sea start in Poland to evaluate, if electronic Border Management solution is a opportunity for ports in the future to handling the passenger volume on ferries, ship's, cruise ships.

As an independent partner, Mühlbauer is already involved in more than 300 ID projects and supports numerous governments and public authorities worldwide, accepting full responsibility for the introduction of innovative ID documents. As a developer and manufacturer of the complete range of hardware and software systems in-house, customers benefit particularly from the technological and market expertise of the solution provider for the recording of personal and biometric data, the production and personalization of individual ID documents such as ID cards and ePassports, through to fully automatic access controls, which is gained over a period of thirty years.

To create a Secure Area within geographical limits of the country, Mühlbauer provide his the FASTgate solution, which is the ideal system to fit in the rapidly growing market of high secure areas and automatic border crossing technologies.

The objective of the FASTgate solution is a significantly increased security and a reduction of the work load of the controller, like police or security personal, immigration officer.

The MB FAST GATE series, designed according to the FRONTEX best practice technical guidelines for AutomaticBorderControl systems, combines modern, cost-efficient design and latest technology to accelerate and secure border control. The gates will either be set up as single line or installed within a multi lane concept.

For this application of new techniques is it planned to integrate this technology on seaport's around the Baltic Sea next time and which authority's are the decision-maker?

Border Police, Port Operator, Shipping Company's? Would you provide us with your expertice information's and I will say thank you in advance.

If you wan't more information about our security border management technology do not hesitate to contact me or give me a call, or please forward my email request to responsible person or department.

With Best Regards

<http://www.muehlbauer.de/>



<image002.jpg>

**Specialist Support Engineer Demo Center
Tecurity**

Muehlbauer ID Services GmbH | Josef-Muehlbauer-Platz 1 | 93426 Roding, Germany

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Muehlbauer GmbH & Co. KG | Phone: +49 9461 952-0 | Fax: +49 9461 952-1101 | info@muehlbauer.de | www.muehlbauer.de

Headquarters Roding, Josef-Muehlbauer-Platz 1, 93426 Roding, Germany | Commercial Register Regensburg, HRA #: 9073 | Management Board: Hubert Forster, Thomas Betz | VAT #: DE 811156881

FW: Research on Crisis in Mediterranean

Monday, October 26, 2015 17:14

Subject FW: Research on Crisis in Mediterranean
From Frontex
To [REDACTED]
Sent Thursday, July 09, 2015 16:21

Best Regards



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
[REDACTED] July 2015 16:18
To: Frontex
Cc: [REDACTED]
Subject: RE: Research on Crisis in Mediterranean

Thank you for taking the trouble to reply and your positive response. We appreciate it.

With best wishes

Dr [REDACTED]

From: Frontex [<mailto:frontex@frontex.europa.eu>]
Sent: 09 July 2015 15:11
To: [REDACTED]
Subject: Research on Crisis in Mediterranean

Dear Mr. [REDACTED]

Thank you for your email. Let us please inform you that it is not our policy to be involved at this stage when different projects proposals are in competition. If a proposal will be successful as a result of evaluation, Frontex could potentially participate, based on a further assessment of the project (and availability of our experts) in the project activities as advisor.

Thank you for your understanding.

Best Regards

Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 24 June 2015 18:56
To: Frontex
Subject: Research on Crisis in Mediterranean

Dear Colleagues

We are writing to seek your support for a research project related to the Mediterranean migration crisis. This is in response to an urgent call for proposals for funding from the UK's leading social sciences funding body (ESRC), for which we have been shortlisted. The submission deadline is 6 July 2015.

The aims of our proposal are as follows:

- To map the journeys and document the experiences of refugees and migrants who have recently crossed the Mediterranean Sea by boat.
- To assess the impact of policy interventions across the Mediterranean from the perspective of refugees and migrants.

This will focus specifically on identifying the effects of recent anti-smuggling measures, search and rescue, and preventative mechanisms on migratory journeys and experiences.

- To provide up-to-date findings and analyses that intervene in academic and public debates and that inform policy developments and practitioner responses on the basis of a sound evidence base, while also preparing for on-going collaborative outputs and funding opportunities

The project will start in September 2015, and will last for 24 months in total. The team involves collaborators in Italy, Malta and Greece. Interviews will be conducted in three key sites where migrants crossing the Mediterranean arrive either directly by boat or following a rescue operation: Kos (Greece), Sicily (Italy), and Malta. These will be followed up with interviews during the early summer of 2016, in order to ensure that a second round of data collection can be undertaken during the season when migratory crossings are highest.

As a potential beneficiary of the data and analysis gathered from this research, we would greatly value any statements of support for this project that you may be able to provide or suggestions on project design which would assist FRONTEX.

We look forward to hearing from you and are very happy to discuss any further details with you.

With kind regards

Dr [REDACTED] (PI)
Political and International Studies
University of Warwick
Coventry, UK
[REDACTED]

Dr [REDACTED] (Co-I)
School of Law
University of Warwick
Coventry,
[REDACTED]

FW: SAGRES - meeting with Engineering

Monday, October 26, 2015 17:14

Subject FW: SAGRES - meeting with Engineering
From [REDACTED]
To Registration
Cc HoRDU; director.capacitybuilding
Sent Monday, March 09, 2015 11:55

Dear colleagues,
Please find underneath the reply to 3367/06.03.2015.
Best regards,

[REDACTED]

[REDACTED]

[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, March 09, 2015 11:54

[REDACTED]

[REDACTED]

Subject: SAGRES - meeting with Engineering

Dear Mr. [REDACTED]

Thank you for your email of 06.02.2015. Please be informed that Frontex has put in place a procedure for meetings with Industry. We kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community.

Two meetings will be organized by Frontex on these lines: one meeting at the end of March (unfortunately the registration is closed now and the meeting is already set-up) and one meeting at the end of October. Frontex experts will select 12 companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

Should you need any other information on the procedure, please don't hesitate to contact us.

Best regards,

[REDACTED]

[REDACTED]

[REDACTED]
Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: 06 February 2015 17:28
To: [REDACTED]

[REDACTED]

Subject: SAGRES - meeting with Engineering

Dear Mr [REDACTED]

I am the Sales Manager within Engineering, in charge of the business with FRONTEX.

As you may be aware, my Company is part of the SAGRES consortium, and in particular developed the Decision Support System component.

We have been informed that SAGRES is considered a successful project and, as such, it is a candidate for future development.

To this extent, we would be happy to meet you to present our Company and discuss potential evolution of the SAGRES DSS component.

Please let us know if you are available to meet us during the upcoming weeks.

Best regards



Defense, Space & Security Sales Manager
Direzione Pubblica Amministrazione e Sanità

Engineering Ingegneria Informatica spa
Via San Martino della Battaglia, 56 - 00185 Roma

www.eng.it



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^[1] **Border-TechNet** is a web-based platform for sharing, exchanging and disseminating information in the field of Research and Development in the border-security domain. It is being maintained by the **Research and Development Unit**.

FW: Streaming camera's

Monday, October 26, 2015 17:14

Subject FW: Streaming camera's

From [REDACTED]

To Registration

Cc HoRDU; director.capacitybuilding; [REDACTED]

Sent Friday, March 20, 2015 15:24

Dear colleagues,
Please find underneath the replay to 4233/18.03.2015.
Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]

Sent: Friday, March 20, 2015 15:22

[REDACTED]

[REDACTED]

Subject: Streaming camera's

Dear Mr. [REDACTED]

Thank you for your email of 16/03/2015. We have taken note of it and have included your contact details in our database. In case any need in the scope of the solutions mentioned in your email will be identified in Frontex, we will contact you.
Let us please also inform you that Frontex has put in place a procedure for meetings with Industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: Bas | COBBS Industries [REDACTED]

Sent: 16 March 2015 12:01

To: [REDACTED]

Subject: Streaming camera's

Dear Mr. [REDACTED]

While discussing border control solutions with a colleague of yours at the Dutch Military police I learned that Frontex is investigating possibilities to equip it's employees with camera's during border operations. In this way an ops-room can anticipate on following up incidents real-time. We have a camera system which feeds a live stream to any ops-room. The camera's can also record, is waterproof and can film in IR mode.

I believe this can be an interesting system for monitoring operations. Please let me know what stage your investigation is in?

If you need more information I remain at your disposal.

Kind regards,

[REDACTED]

COBBS Industries BV

Vrije Geer 3
1066EG Amsterdam
The Netherlands

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

W: www.cobbsindustries.com

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FW: THALES Group - Meeting proposal

Monday, October 26, 2015 17:14

Subject FW: THALES Group - Meeting proposal
From Frontex
To [REDACTED]
Sent Wednesday, April 08, 2015 09:45

Best regards,



Plac Europejski 6
00-844 Warsaw, Poland
Tel. +48 22 205 95 00
Fax +48 22 205 95 01
www.frontex.europa.eu

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From: [REDACTED]
Sent: 08 April 2015 09:45
To: Frontex
Subject: RE: THALES Group - Meeting proposal

Thank you very much for your detailed answer that is very useful,

I wish you a good day from sunny Brussels,

All the best,

[REDACTED]

From: Frontex [<mailto:frontex@frontex.europa.eu>]
Sent: 08 April, 2015 09:02
To: [REDACTED]
Subject: THALES Group - Meeting proposal

Dear Mr. [REDACTED]

Please be informed that the meetings between Frontex and Industry are usually opened by the Director of the Capacity Building Division and chaired by the Head of the Research and Development Unit of Frontex. Experts from different departments attend, depending on the interest they have in the solutions/domain addressed by different companies. At the beginning of the meeting all the companies are part of the audience and a presentation about Frontex is given. It is followed by a session of questions (from Industry) and answers (from Frontex). After the Q&A session, the Industry's presentations start, according to an agenda agreed in advance. Different questions/comments/remarks

from the audience (Frontex experts), related to the solutions presented, will follow. The companies' presentations can be held openly (with all the companies as part of the audience) or only in front of the representatives of Frontex, as it is requested in advance by each company. In the latter case, during the time allocated for a certain presentation, the other companies will wait their turn in a separate waiting room. Hoping that this clarifies your question,

Best regards,



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00-844 Warsaw, Poland
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From: [REDACTED]
Sent: 03 April 2015 09:55
To: Frontex
Subject: RE: THALES Group - Meeting proposal

Dear Madam, Dear Sir,

I wish to thank you for your reply and your explanation,

Would it be possible for you to give us more details on such industry meetings?

For instance, is-it a common meeting for the 12 companies with Frontex representatives in the same place, or each company gets to meet with Frontex representatives without other companies attending the presentation?

Thank you very much in advance,

With my best regards,

[REDACTED]
From: Frontex [<mailto:frontex@frontex.europa.eu>]
Sent: 01 April, 2015 15:59
To: [REDACTED]
Subject: THALES Group - Meeting proposal

Dear Mr. [REDACTED]

Thank you for your email of 31/03/2015. Let us please inform you that Frontex has put in place a procedure for meetings with Industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for Industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. During the meeting

also a presentation about Frontex will be given and the Industry can ask different questions related to Frontex activities and roles.

For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community.

Two meetings will be organized by Frontex on these lines: one meeting at the end of March and one at the end of October. Frontex experts will select 12 companies, out of the received proposals, for each meeting. The details of the meetings will be announced to the selected companies at the end of February and at the end of September respectively.

Thank you for your understanding.

Best regards,



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From: Dragos Voicu

Sent: 01 April 2015 15:56

To: Frontex

Cc: HoRDU; director.capacitybuilding; [REDACTED]

Subject: FW: THALES Group - Meeting proposal

Von: [REDACTED]@com>

Datum: 31. März 2015 11:05:42 MESZ

An: [REDACTED]

Betreff: THALES Group - Meeting proposal

Dear Mr. [REDACTED]

My name is [REDACTED] I work for the delegation of the Thales Group to the EU, NATO and UN, based in Brussels.

As you may already know, the Thales Group is a worldwide leader in the defence, security, aerospace and transportation domains, and is as such a very active player on the EU scene, involved in major European programmes such as Galileo, Copernicus and the Single European Sky (SESAR) as well as EU's CSDP with EUFOR RCA and EUMAM RCA references. We also been an active participant to FRONTEX demonstrations and workshops related to border surveillance as well as border controls.

I am currently seeking to understand more about FRONTEX on-going activities relating to

the deployment of "EUROSUR" as well as research activities linked with the deployment of Remotely Piloted Aircraft Systems (RPAS) for European border surveillance. It would also be of interest to my company to better understand the role of the Agency in the framework of the Internal Security Fund 2014-2020.

I am aware that departments in charge of these topics are based in Warsaw, but I would be interested in having a discussion with you on these topics possibly in Brussels first.

If you agree on the principle of this meeting, I would like to propose the following dates: the 9th, the 10th, the 16th or the 17th of April at your best convenience.
Should you need any additional information on our company, please don't hesitate,

With my best regards,

[Redacted signature]

[Redacted]
THALES
EU Business Development Manager
DEOI EU-NATO-UN
[Redacted] (Tel)
[Redacted] (Mob)
60 Avenue de Cortenbergh - Brussels

FW: Thermoteknix Systems Ltd: contact

Monday, October 26, 2015 17:14

Subject FW: Thermoteknix Systems Ltd: contact
From [REDACTED]
To Frontex
Cc HoRDU; director.capacitybuilding
Sent Monday, June 01, 2015 15:14

Dear colleagues,
Please find underneath the reply to the email 8613/27.05.2015.
Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
Sent: Monday, June 01, 2015 15:12
[REDACTED]
Subject: Thermoteknix Systems Ltd: contact

Dear Mr. [REDACTED]

Thank you for your email which was forwarded to me for further handling. We have taken note of it and have included your contact details in our database.

Let us inform you that Frontex has put in place a procedure for meetings with industry. I kindly refer you to the Frontex webpage, at <http://frontex.europa.eu/news/announcement-to-industry-gyZ1cF> for further information. According to the mentioned procedure, the possibility exists for industry to visit Frontex and brief Frontex experts on its portfolios of products and services in the field of border security. For this purpose, a Visit Proposal Form available at [http://btn.frontex.europa.eu/form/visit-proposal-form\[1\]](http://btn.frontex.europa.eu/form/visit-proposal-form[1]) must be completed and submitted. Selection of the submitted proposals will take place taking due account of the novelty and potential impact of the company's products and services for the border guard community. Two meetings are organized by Frontex on these lines: one meeting at the end of March/beginning of April and one at the end of October. Frontex experts select a number of companies, out of the received proposals, for each meeting. The details of the meetings are announced to the selected companies at the end of February and at the end of September respectively.

Let us also inform you that Frontex organizes, with the participation of industry and academia, different workshops, meetings, conferences related to border security solutions. This could be a possible framework where your company can meet Frontex community (experts, Member States Border Guard Authorities) and present your solutions/developments relevant for the border security scope and discuss them. Please follow the News section of Frontex site (<http://frontex.europa.eu/news/>) for the calls on these lines.

Best regards,

[REDACTED]

[REDACTED]

Research and Development Unit · Capacity Building Division
Tel: [REDACTED]

From: [REDACTED]
[REDACTED]
Cc:
Date: Tue, 28 Apr 2015 16:43:12 +0100

Subject: Thermoteknix Systems Ltd: contact

Dear Mr [REDACTED],
[REDACTED] from Thermoteknix writing.

Please accept my apologies for contacting you directly. I was given your details contact from Mr [REDACTED] head of the technical support department of border protection of BAPD Sobrance, Ministry of Interior of Slovak Republic.

I'm in touch with Jan because our technology is currently under test by their operating troops which are deployed along the Schengen zone to control that border.

Thermoteknix Systems Ltd <http://www.thermoteknix.com/> is an English small-medium sized enterprise located in United Kingdom. Thermoteknix has got over 30 years of experience of consistent technical breakthroughs in thermal imaging and thermal measurement based hardware, systems and software application products. We do design, implement, test and manufacture our thermal imaging devices that are used for day and night vision. Our products are made in according to the last military standards and at the highest quality specification to guarantee reliability, robustness, user-friendly and long term operation.

Because of a continuing research and development of innovative solutions, we have recently been rewarded by the most prestigious award in the United Kingdom for an English Technology Enterprise: the Queen's Award for our ClipIR (this link is one of many are populating websites, magazines, newspapers in UK and EU: <http://www.cambridge-news.co.uk/Quixant-Sepura-Credit360-11-Cambridge-companies/story-26364210-detail/story.html>).

ClipIR (<http://www.thermoteknix.com/products/thermal-night-vision/clipir-small-thermal-imager-clip-on/>) is the product currently being operated by BAPD Sobrance as evaluation test, along with our long range thermal binocular TiCAM 750.

Jan, Peter Simko and other people are so far satisfied with our equipment. That is the reason why I'm contacting you in order to explore any chance to present and promote our devices also to other Military Organization of other countries deployed along the Schengen border.

I hope I can get a reply from you for mutual benefits.

Looking forward to hearing from you.

Thank you.

Best regards,

Mr [REDACTED]
International Sales Manager

Thermoteknix Systems Ltd
Teknix House,
2 Pembroke Ave,
Waterbeach
Cambridge CB25 9QR, England
<http://www.thermoteknix.com>

Tel: [REDACTED]
[REDACTED]
[REDACTED]

Thermoteknix Systems Ltd is an ISO9001:2008 certified company

Registered in England No 01624251
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NATO Commercial and Government Entity Code (NCAGE): KCGA0

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