



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

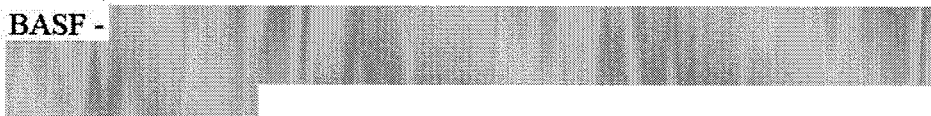
The Head of Trade Section

Beijing, 12 January 2015

Limited

**Meeting Report
BASF – 12 January 2015**

Participants: BASF -



EUDEL -



Date: 12 January 2015

Salient issues:

Discussion on the status of reform, outlook and challenges.

Discussion on outlook of bilateral trade agenda. Importance of an ambitious bilateral agreement on investment. Exchange on next steps in the political agenda EU-China.

Note: very interesting contact for the future.

(signed)





EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 13 January 2015

Limited

**Meeting Report
Lunch with Conference Board – 13 January 2015**

Participants: [REDACTED] (Conference Board)

EUDEL: [REDACTED]

Date: 13 January 2015

Salient issues:

Discussion on the state of the economy and reform (follow up to presentation last week). We explained trade agenda and the importance of FTA negotiations and bilateral investment agreements in the opening up process. Conference Board keeps us in the loop as to future studies and work.

[REDACTED]

(signed)

[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA

Communications Networks, Content and Technology Section (CONNECT)

Beijing, 13 January 2015

Limited

Note to the File

Subject: Meeting with ZTE – 13 January 2015

Participants:

[REDACTED]

EUDEL -

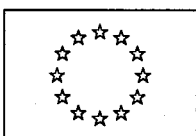
[REDACTED]

Date: 13 January 2015

Main issues:

ZTE introduces its history, business and operations in EU, particularly its 5G ambitions.

[REDACTED] summarises problems EU FIEs and WFOEs face in accessing [REDACTED] market in CN. [REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 16 January 2015

Limited

**Meeting Report
EUChina – 16 January 2015**

Participants: EUChina - [REDACTED]

EUDEL - [REDACTED]

Date: 16 January 2015

Salient issues:

Presentation of EUChina as new body which seeks to build bridges between Chinese and EU companies in the digital sphere. China Exchange on the EU-China trade and investment agenda, with emphasis on the need for reciprocity in the area in question, i.a. via the telecoms agreement. EU China keeps us in the loop for potential future cooperation.

(signed)

[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 20 January 2015

Limited

**Presentation at Kempinski for Rotary Club on EU-China trade relations
20 January 2015**

Participants: ca. 25 company representatives

EUDEL - [REDACTED]

Date: 20 January 2015

Salient issues:

Presentation of our trade and investment priorities followed by Q&A session. Special interest in FTA negotiations, investment agreement, trade defence along the usual lines. Particular problems regarding certification underlined, with call for reciprocity on our end.

(signed)

[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 28 January 2015

Limited

**Meeting Report
Norton Rose Fulbright - 28 January 2015**

Participants: Norton Rose Fulbright - [REDACTED]

EUDEL - [REDACTED]

Date: 28 January 2015

Salient issues:

FIL. Impact of some areas unclear. Misalignment with 3rd Plenum. Some of the elements under discussion: theory of control or substance over the theory of appearance, VIEs, increasing control, lack of unified system, national security, reporting.

Next steps: Contact HQ as usual for our EU reply.

(signed)

[REDACTED]



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DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 4 February 2015

Limited

**Meeting Report
EUCCC ExCO – 4 February 2015**

Participants: EUCCC ExCO

EUDEL - [REDACTED]

Date: 4 February 2015

Salient issues:

Thorough exchange on EUCCC Brussels Tour, debrief on TIPD and update on upcoming events (incl. new Trade Policy Document) and visits. Discussion on comments being prepared on draft FIL. Interest in HED/Summit topics—particularly on need for investment agreement negos to feature prominently. Discussion on BCS and local PPs.

(signed)

[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 3 March 2015

Limited

**Meeting Report
EUCCC ExCO – 3 March 2015**

Participants: EUCCC ExCO

EUDEL - [REDACTED]

Date: 3 March 2015

Salient issues:

Debrief on past events and update on upcoming events and visits. Discussion on final version of EUCCC comments to FIL [REDACTED]

Update on preparation of BCS, local PPs.
[REDACTED]

(signed)
[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 4 March 2015

Limited

**Meeting Report
EUCCC – 4 March 2015**

Participants: EUCCC

EUDEL – Ambassador Schweisgut, [REDACTED]

Date: 4 March 2015

Salient issues:

Impression of Brussels tour explained by EUCCC, HoD gave highlights of trade agenda plus upcoming political agenda, as well as Commission structure and priorities. Questions on coordination within the Commission, status of China in EU priorities, opinion of HoD as to major Chinese political initiatives, and trade issues (status of investment agreement negotiations, IPR, anti-trust). EUCCC explained next milestones (BCS, PP) coming up, as well as local PPs.

(signed)

[REDACTED]



EUROPEAN UNION

DELEGATION TO CHINA AND MONGOLIA

Trade Section

Beijing, 10 March 2015

Meeting Report

By: [REDACTED] Trade Section, EU Delegation to China and Mongolia

Attendants:

European Commission: [REDACTED]

EUCCC and other chambers: [REDACTED] Smart Grid WG); [REDACTED] Energy WG; [REDACTED] Renewable Energy WG); Frank Haugwitz (Vice Chair Renewable Energy WG); Sven Czekalla (Vice Chair Water WG); [REDACTED] (German Chamber of Commerce in China); [REDACTED] (EUCCC)

Companies: [REDACTED] (GDF Suez); [REDACTED] (Schneider Electric); [REDACTED] (Progetto CMR); [REDACTED] (Azure International); [REDACTED] (ABB); [REDACTED] (Gamesa); [REDACTED] (Air Liquide); [REDACTED] (Total); [REDACTED] (Interel).

EU Embassies in Beijing: [REDACTED] (French Embassy); [REDACTED] (Austrian Embassy).

On Tuesday, 10 March 2015, I attended in Beijing a meeting of the Energy Working Group of the European Union Chamber of Commerce in China. Chamber representatives reported on the visit to Brussels, the so-called "EU Tour" that took place 26-30 January 2015. During this trip, Chamber representatives met with Commission representatives of a range of DGs and they reported on meetings with DG REGIO, ENER, RTD, REGIO, GROW and TRADE. The topic of investments was discussed with the two latter, but no further details were given. The upcoming 2015-2015 Energy Position Paper was also discussed; the Chamber had decided to introduce a reference to the EU-China Comprehensive Agreement on Investments in each of the Position Paper's sections.



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 31 March 2015

Limited

**Meeting Report
EUCCC ExCo – 31 March 2015**

Participants: EUCCC ExCO

EUDEL - [REDACTED]

Date: 31 March 2015

Salient issues:

Debrief on latest events (with emphasis on last round of CAI negos) and update on upcoming events and visits. Discussion on BCS focusing on presentation and main messaging, update on local PPs.

(signed)



EUROPEAN UNION

DELEGATION TO CHINA AND MONGOLIA

Trade Section

Beijing, 13 April 2015

Meeting Report

By: [REDACTED] Trade Section, EU Delegation to China and Mongolia

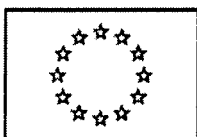
Attendants:

European Commission: [REDACTED]

EUCCC: [REDACTED] Construction WG); [REDACTED] Construction WG); [REDACTED] Construction WG); [REDACTED] Carbon Market WG); [REDACTED] (EUCCC)

Companies: [REDACTED] (Drees & Sommer); [REDACTED] (Uria Menendez); [REDACTED] (Progetto CMR); [REDACTED] (Hogan Lovells); [REDACTED] (Bureau Veritas); [REDACTED] (Poyry); [REDACTED] (Euro Sino Invest);

On Monday, 13 April 2015, I attended in Beijing a meeting of the Construction Working Group of the European Union Chamber of Commerce in China. [REDACTED] Norton Rose Fulbright Beijing, delivered a presentation on China's evolving legal framework for Public-Private Partnerships and highlighted the possibilities it creates for international investors, which are very limited. In the subsequent Q&A session, I expressed my scepticism of seeing a mature PPP sector developing in China. I gave a presentation on the state of play of the EU-China Urbanisation Partnership and answered to questions. The upcoming 2015-2015 Construction Position Paper was also discussed; the Chamber had decided to introduce a reference to the EU-China Comprehensive Agreement on Investments in each of the Position Paper's sections. Questioned on the subject, I explained why this wording should be preferred to "bilateral investments treaty." I also underlined the importance for them to reflect in the paper the post-establishment barriers specific to the construction sector.



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 21 April 2015
Limited

**Meeting Report
Minsheng Banking Corp. – 21 April 2015**

Participants: [REDACTED] Minsheng Banking Corp.

Ambassador Hans Dietmar Schweisgut, Head of Delegation

Date: 21 April 2015

HoD introduced with a quick overview of the Economic situation in the EU (resuming growth, banking union, unified regulation of capital markets and financial sector), and a general assessment of EU-China relations. Trade in goods continues to grow well; more could be done on investment and services. We hope to make roadway in the BIT negotiations before the Summit to be held in Brussels in June.

European Companies in China are concerned that the business climate in China is deteriorating. There was particular concern regarding recent measures (later rescinded) announced by the CBRC and MIIT on control measures for ICT used in the banking sector.

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

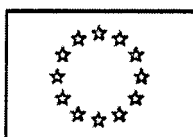
[REDACTED]

HoD informed [REDACTED] of possible participation opportunities in Business Summit and of upcoming outreach activities to explain the EU's new Fund for Strategic Investment, which would present investment opportunities for third parties.

[REDACTED]

(signed)

[REDACTED]

**EUROPEAN UNION**

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

Trade Section

Beijing, 21 April 2015
*Limited***Meeting Report**
EUCCC All-Working Group Chairs Meeting 2015 – Shanghai - 21 April 2015**Participants:**

Working Group/ Forum	Name
EU Delegation to China	[REDACTED]
European Chamber [REDACTED]	[REDACTED]
European Chamber [REDACTED]	[REDACTED]
Construction	[REDACTED]
Corporate Social Responsibility Forum	[REDACTED]
Compliance and Business Ethics	[REDACTED]
Compliance and Business Ethics	[REDACTED]
Energy	[REDACTED]
Environment	[REDACTED]
Human Resources	[REDACTED]
Human Resources	[REDACTED]
Human Resources	[REDACTED]
Information and Communication Technology	[REDACTED]
Legal & Competition	[REDACTED]
Legal & Competition	[REDACTED]
Logistics	[REDACTED]
Metals & Mining	[REDACTED]
Retail & Distribution Forum	[REDACTED]

Chamber Staff:

Department	Name
European Chamber [REDACTED]	[REDACTED]
Shanghai Office [REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]
Government Affairs	[REDACTED]
Government Affairs	[REDACTED]
Government Affairs	[REDACTED]
Government Affairs	[REDACTED]
Government Affairs	[REDACTED]

Date: 21 April 2015

[REDACTED] participated to the meeting in order to inform personally and directly the EU industry in Shanghai about the ongoing negotiations for EU-China Comprehensive Agreement on Investment (CAI).

[REDACTED] first addressed the reason driving the start of these negotiations on Investment with China. EU is China's second largest partner in trade. Last year (2014) EU trade growth in China raised by nearly 10%. However, the bilateral investment growth is comparably very limited so there is a lot of untapped potential which EU wants to stimulate by removing various restrictions to investment.

[REDACTED] passed 3 Key messages:

- 1) The EU-China investment negotiations CAI will have the potential to change the whole investment environment, and change fundamentally the prospects of doing business with China.
- 2) The EU Delegation wants to do as much outreach as possible. The EU is more than ready to explain as much as needed to the companies about these ongoing negotiations. The EU is negotiating this for EU business so the EU wants to make sure that it covers what industry needs.
- 3) The EU wishes to ensure the agreement is adapted to the Chinese domestic circumstances as much as possible. In order to do this properly, the input of industry is vital so we appreciate all feedback from EU industries.

Then a Q & A session started where the following questions were raised:

Q1: What is the investment agreement about? In other words, what are the building blocks? Which investments are covered?

Q2: What is in it for EU industry? In other words, how will EU approach the concrete market access problems and barriers that EU industry is facing in the Chinese market? How will EU tackle issues such as investment caps, technology transfer, discrimination towards foreigners, monopolies (of SOEs), limitations on licensing etc.

Q3: How will EU approach 'investment protection' to tackle issues as observance of written commitments, fair treatment, compensation for losses, expropriation?


Q4: In China many things are decided between closed doors. So, how will EU enhance transparency and good administrative governance?

Q5: How will EU make sure investors can enforce the commitments taken by China in the agreement?

Q 6: Will the negative list be different from that of the US?

Q 7: Do we have any tools in this agreement to enforce the commitment? If China does not commit to the agreement, will there be any punishments?

(signed)





EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 5 May 2015

Limited

**Meeting Report
EUCCC ExCo – 5 May 2015**

Participants: EUCCC ExCO

EUDEL - [REDACTED]

Date: 5 May 2015

Salient issues:

Debrief on latest events and update on upcoming events and visits. Discussion on BCS, update on local PPs. Discussion on security-related tech barriers. [REDACTED]

(signed)

[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA

Communications Networks, Content and Technology Section (CONNECT)

Beijing, 12 May 2015

Limited

Note to the File

Subject: Meeting BT – Beijing – 12 May 2015

Participants: [redacted] EUDEL [redacted] BT Group

Date: 12 May 2015

Main issues:

BT gives inputs on possible topics for upcoming DG CONNECT – MIT Dialogue and introduces its banking sector business. BT updates on SHFTZ developments.

(signed)
[redacted]



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DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA

Communications Networks, Content and Technology Section (CONNECT)

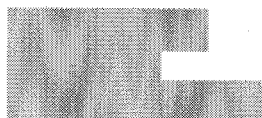
Beijing, 12 May 2015

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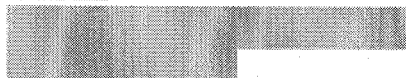
Note to the File

Subject: Meeting with EUCCC – Beijing – 12 May 2015

Participants:



EUDEL



Various other WG members

Date: 12 May 2015

Main issues:

EUCCC updates [redacted] on current priorities, [redacted] informs about DG CONNECT policies.

(signed)



Head of Section



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

Trade Section

Beijing, 20 May 2015

Limited

Meeting Report EUCCC Meeting 2015 – Guangzhou – 20 May 2015

Participants: EUDEL - [REDACTED]

EUCCC: Several chairs of EUCCC's working group, staff of EUCCC and colleagues from the different Consulates of EU member states in Guangzhou

Date: 20 May 2015

The Ambassador of the European Union to China led a visit of EU Ambassadors to Guangzhou from 19 to 21 May. The visit was part of the events to celebrate the 40th anniversary of diplomatic relations between the EU and China. The Ambassadors or Chargés d'affaires of 14 Member States joined the visit. In addition, Consuls General of EU Member States in Guangzhou were invited to join the programme. Guangdong has been the manufacturing engine of China and the largest province in terms of export value. It is still the richest province in China. South China's 2014 GDP reached CNY 6.779 billion (EUR 954 – 45% of Italy, 33% of France, 25% of Germany). Its population is estimated to 105.9 million people and its size is of 179,800 km² (60% of Italy, 50% of Germany, 28% of France). There are currently **2.913 active European enterprises in Guangdong**.

In this context, a representative of the Trade section of EU DEL joined the EU Ambassador. The opportunity of this mission was used to have a special encounter with EUCCC and there was a special request from Industry to get more information on the ongoing negotiations for EU-China Comprehensive Agreement on Investment (CAI).

In this meeting, [REDACTED] provided first some background info on the reasons to start these negotiations China. EU is China's second largest partner in trade. Last year (2014) EU trade growth in China raised by nearly 10%. However, the bilateral investment growth is comparably very limited so there is a lot of untapped potential which EU wants to stimulate by removing various restrictions to investment in an agreement.

MPV passed 3 Key messages:

1) The EU-China investment negotiations CAI will have the potential to change the whole investment environment, and change fundamentally the prospects of doing business with China.

2) The EU Delegation wants to do as much outreach as possible. The EU is more than ready to explain as much as needed to the companies about these ongoing negotiations.

15, Dongzhimenwai Dajie, Sanlitun, 100600 Beijing, China. Tel +(8610) 84548000; Fax +(8610) 84548011

The EU is negotiating this for EU business so the EU wants to make sure that it covers what industry needs.

3) The EU wishes to ensure the agreement is adapted to the Chinese domestic circumstances as much as possible. In order to do this properly, the input of industry is vital so we appreciate all feedback from EU industries.

Then a Q & A session started where the following questions were raised:

Q1: What is the investment agreement about? What are the building blocks and which investments are covered?

Q2: How will EU approach the concrete market access problems and barriers that EU industry is facing in the Chinese market? How will EU tackle issues such as investment caps, technology transfer, discrimination towards foreigners, monopolies (of SOEs), limitations on licensing etc.

Q3: How will EU approach 'investment protection' to tackle issues as observance of written commitments, fair treatment, compensation for losses, expropriation?

Q4: In China many things are decided behind closed doors. So, how will EU enhance transparency and good administrative governance?

Q5: How will EU make sure investors can enforce the commitments taken by China in the agreement?

(signed)

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EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA

Communications Networks, Content and Technology Section (CONNECT)

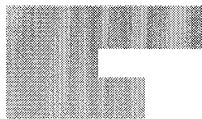
Beijing, 01 June 2015

Limited

Note to the File

Subject: Meeting with ZTE – Beijing – 01 June 2015

Participants:



EUDEL

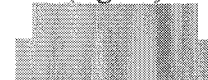


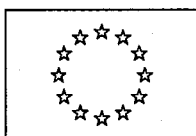
Date: 01 June 2015

Main issues:

ZTE updates PB on recent EU activities [redacted] and summarises current issues EU FIEs/WFOEs are still facing in China, contrasts this with openness in EU from which companies such as ZTE can profit.

(signed)



**EUROPEAN UNION**

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 5 June 2015

*Limited***Note to the File**

Subject: Presentation by [REDACTED] Covington Burling, to EUCCC on investment study on national treatment – 5 June 2015

Participants: 8 EUCCC WG participants

EUDEL - [REDACTED]

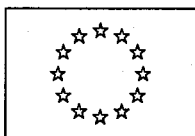
Date: 5 June 2015

Salient issues:

Covington presented the objectives of the study, highlights of on-going work, and expected EUCCC input. Many EUCCC member questions on the expectations, particularly regarding input on national treatment.

(signed)

[REDACTED]

**EUROPEAN UNION**

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 12 June 2015

*Limited***Note to the File****Subject:** Presentation by [REDACTED] on China Observatory – 12 June 2015**Participants:** 30 MS and EUCCC participants**Date:** 12 June 2015**Salient issues:**

[REDACTED] presented investment, trade and economic trends as well as his views on reform. Main questions hinged on economic prospects, economic and financial reform.

Note: Large interest, to be exploited in future occasions*(signed)*

[REDACTED]



EUROPEAN UNION

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 23 June 2015

Limited

**Meeting report
EUCCC ExCo - 23 June 2015**

Participants: EUDEL – [REDACTED]
EUCCC ExCo

Date: 23 June 2015

Salient issues:

Debrief on latest events and update on upcoming events and visits. Special emphasis on the investment agreement negotiations and upcoming HED and JC. Discussion on BCS, update on local PPs and PP. [REDACTED]

(signed)

[REDACTED]

**EUROPEAN UNION**

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 25 June 2015

*Limited***Note to the File****Subject: Panel discussion at Loyens & Loeff 4th Annual China Outbound Investments seminar – 25 June****Participants:** [REDACTED] in panel.
Ca. 10 SOEs**Date:** 25 June 2015**Salient issues:**

Discussion evolved around the current investment climate in Europe for Chinese entrepreneurs, attractiveness of EU for Chinese investments, success of EU companies in China and challenges, AIIB. Importance of ambitious CAI was underlined.

(signed)

[REDACTED]

**EUROPEAN UNION**

DELEGATION TO THE PEOPLE'S REPUBLIC OF CHINA AND MONGOLIA

The Head of Trade Section

Beijing, 29 September 2015

*Limited***Meeting report
EUCCC ExCo – 29 September****Participants:** EUDEL – [REDACTED]
EUCCC ExCo**Date:** 29 September**Salient issues:**

Debrief on latest events and update on upcoming events and visits. Special emphasis on the HED and upcoming JC. Discussion on PP. [REDACTED]

(signed)