

**From:** [REDACTED] (GROW)  
**Sent:** 15 September 2017 14:54  
**To:** [REDACTED] (GROW)  
**Subject:** FW: Meeting Airbnb 10/12/2015

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**From:** [REDACTED] (GROW)  
**Sent:** Friday, December 11, 2015 10:14 AM  
**To:** [REDACTED] (GROW); [REDACTED] (GROW); [REDACTED] (GROW); [REDACTED] (GROW)  
**Cc:** [REDACTED] (GROW); [REDACTED] (GROW)  
**Subject:** Meeting Airbnb 10/12/2015

Dear colleagues,

Please find below a short report on our meeting with Airbnb yesterday.

- Airbnb explained that over the last 3 years progressive cities (as we know them today) have changed considerably their laws from being restrictive to being more liberal (London, Paris, Amsterdam). Therefore these are good examples of how the accommodation laws have changed in order to embrace the sharing economy.
- Airbnb publishes regularly economic impact studies for the cities in which it operates (available in their website). According to this year's report for Paris, 93% of the entries in this area have only one listing in Airbnb, meaning that the vast majority of the entries Paris are made by individuals who rent out occasionally 1 apartment/room.
- When it comes to liability issues, Airbnb has adopted 2 kinds of guarantee, the host/guest guarantee and the host protection insurance (primary insurance) which cover most of the damages occurred either to the host (his/her property) or to the guest. Airbnb adopted these guarantees due to market demand.

- [REDACTED]

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[REDACTED]

Best,

[REDACTED]

[REDACTED]

[REDACTED]



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