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**From:** DIGIT NOREPLYARES  
**Sent:** 20 August 2015 16:37  
**To:** [REDACTED].fsnet.co.uk  
**Cc:** [REDACTED] (CLIMA); [REDACTED] (FPI-BEIRUT)  
**Subject:** Ares(2015)3457830 - negotiation on CCS assignment

[Ares\(2015\)3457830 - negotiation on CCS assignment](#)

Sent by [REDACTED] (FPI) [REDACTED] [@ec.europa.eu](mailto:[REDACTED]@ec.europa.eu)>. All responses have to be sent to this email address.

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Dear Mr [REDACTED]

First of all, I would like to thank you very much for sending us an offer in response to our letter of 29/07/2015, ref. (2015)3179972.

Please note that the type of procurement procedure under which we operate allows for further negotiations aimed to improve certain aspects of the offer.

In this respect, following the conclusions of the evaluation panel, I would like to address to your attention the following points:

- Organisation and Methodology (O&M): the starting date of activities indicated in the terms of reference (15/9) is indicative and it will be brought forward if we manage to successfully finalise the negotiations with you. As you know, your assignment is expected to provide recommendations on the feasibility of a project which we intend to adopt still in 2015. In this respect, the timetable you propose in section 5 of the O&M does not fit with our timetable for the adoption of this programme. We would kindly ask you to bring forward by at least one month all key milestones, in particular the mission to China and the recommendation report. To facilitate this speeding up of the timetable, we intend to share with you the available project documentation at earliest convenience. We have more room for manoeuvre as far as the short contribution report is concerned.
- Organisation and Methodology (O&M): with reference to the ToRs, notably to point 2.3, Result 3 - third bullet point and Result 4, we would kindly ask you to make a clearer reference in your O&M to these two requirements.

If you agree with the above, I would kindly ask you to send to us by email a revised Annex III – Organisation and Methodology at the latest by next Tuesday 25/8 c.o.b, so as to allow us to finalise the procedure.

We remain available should need any further clarification.

Kind Regards

[REDACTED]

[REDACTED]

**European Commission | Service for Foreign Policy Instruments (FPI)**

**FPI.4 | Partnership Instrument**

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