

GARCIA LOPEZ BERGES Victor (TRADE)

Subject: FW: Report Meeting: JLD at the International Relations Committee of BusinessEurope 22 February 2013
Attachments: 130215 - Speaking Points JLD BusinessEurope IRC.doc

From: SUAREZ SANCHEZ Elena (TRADE)

Sent: Thursday, February 28, 2013 11:07 AM

To: ACCONCIA Diana (TRADE); AGUDO VIVAS Ricardo (TRADE); AGUIAR MACHADO Joao (TRADE); ANTONIADIS Christos (TRADE); AVOT Dominique (CAB-DE GUCHT); BALAS Peter (TRADE); BERMEJO ACOSTA Carlos (TRADE); BERZ Peter (TRADE); CERNAT Lucian (TRADE); CUISSON Philippe (TRADE); DE CESARIS Claudia (TRADE); DE HEUG Ariane (TRADE); DE LAROUSSILHE Olivier (TRADE); DE MUNCK Willem (TRADE); DEMARTY Jean-Luc (TRADE); DEVIGNE Luc (TRADE); DUEERKOP Marco (TRADE); DUPONTEIL Philippe (TRADE); DUPUIS Philipp (TRADE); EHRING Lothar (TRADE); GALLINA Sandra (TRADE); GARCIA BERCERO Ignacio (TRADE); GARZOTTI Paolo (TRADE); GONZALEZ JUARROS Esteban (TRADE); GOSPAGE Stephen (TRADE); GUELLNER Lutz (TRADE); HANNONEN Marjut (CAB-DE GUCHT); HENCSEY Monika (TRADE); IDIL Celine (TRADE); IRUARRIZAGA DIEZ Ignacio (TRADE); JESSEN Anders (TRADE); JORGENSEN Matthias (TRADE); JUUL-JOERGENSEN Ditte (TRADE); KELLNER Susanne (TRADE); KIENER Christophe (TRADE); KONIG Helena (TRADE); LEVIE Damien (TRADE); LOBILLO BORRERO Cristina (TRADE); LONERGAN John (TRADE); LOPIAN Arthur (TRADE); LUKAS Martin (TRADE); MACDONALD Neil (TRADE); MARGHERITA Michelangelo (TRADE); MUELLER Wolfgang (TRADE); MUNOZ ALBARRAN Sofia (TRADE); NILSSON Lars (TRADE); NYMAN Jon (TRADE); OGONOWSKI Piotr (TRADE); PARENTI Antonio (TRADE); PEREZ CANADO Francisco (TRADE); PERREAU DE PINNINCK Fernando (TRADE); PETRICCIONE Mauro Raffaele (TRADE); RATSO Signe (TRADE); REDONNET Denis (TRADE); ROSSI Pietro (TRADE); RUBINACCI Leopoldo (TRADE); SANDLER Peter (TRADE); SCHAPS Jens (TRADE); SCHLEGELMILCH Rupert (TRADE); SOMOGYI Zoltan (TRADE); SPATHARIS Demos (TRADE); STANDERTSKJOLD-NORDENSTAM Holger (TRADE); THOMPSON Peter (TRADE); TUININGA Madelaine (TRADE); VAHL Remco (TRADE); VAN EECKHAUTE Jean-Charles (TRADE); VELASCO MARTINS Pedro (TRADE); WEIGL Ulrich (TRADE); WELGE Gerhard Hannes (TRADE); SORENSEN Carsten (TRADE); SCHMITZ Jan (TRADE); GUEGUEN Catherine (TRADE); EMBERGER Geraldine (TRADE); LASIK Justyna (TRADE); ROEBLING Georg (TRADE); GRUNBERG Annette (TRADE); SANCHEZ Eva-Maria (TRADE); NIELAND Rein (TRADE); BLASZAUER Eniko (TRADE); FABBI Fabio (TRADE); GORISEK Tomaz (TRADE); CHALMET Piet (TRADE); TRADE LIST G3

Subject: Report Meeting: JLD at the International Relations Committee of BusinessEurope 22 February 2013

Report Meeting: JLD at the International Relations Committee of BusinessEurope 22 February 2013

Summary:

JLD provided an update on several topics based on the request from BusinessEurope (as per attached speaking points). He started by debriefing the Committee on the HLWG Report and the next steps on the negotiations of a comprehensive agreement with the US in the context of the Transatlantic Trade and Investment Partnership (TTIP). [NOT RELEVANT TO THE REQUEST]

A good number of questions referred to the EU-US trade negotiations and business congratulated JLD for what has been achieved already with the HLWG. They also acknowledged that the negotiations will be difficult. [NOT RELEVANT TO THE REQUEST]

JLD's 30 minutes intervention was followed by approximately one hour of questions:

On the **EU-US trade negotiations**, business congratulated JLD for what has been already achieved with the HLWG. They acknowledged that the negotiations will be difficult and expressed their support to the Commission in this process. Asked about the timeframe to complete the negotiations, JLD indicated that COM hoped to get a mandate from the Council in June and start negotiations before the summer break. If there is political will to find solutions, negotiations should not last longer than two years. In addition, US political cycle will also be a determining factor. ESF enquired about the involvement of regulators from both sides in the negotiations. JLD replied that even if there has already been significant progress during the preparatory work of the HLWG, the involvement of regulators will be very important. In April there will be a High Level Regulatory Forum that JLD will attend together with DG Calleja Crespo. The meeting will be important as it will be regulators the opportunity to hear from business. In reply to CEFIC's question, JLD also said that the regulatory chapter of the agreement should not be only procedural. [NOT RELEASABLE]

[BDI enquired about possible difficulties on public procurement negotiations given the involvement of individual states in the US. JLD acknowledged the [NOT R.] position of the US on public procurement but, as we are aiming at concluding a comprehensive agreement, access to public procurement markets should be based on national treatment. The EU should define its priorities in terms of sectors and states. BDI also asked about provisions on export restrictions and JLD indicated that, as both sides have similar views, the key issue would be how to push together for common principles to raise with third countries. General Electric and CEFIC enquired how existing or on-going legislative initiatives would impact the negotiations. JLD replied that both sides will not stop legislating, although at the same time an effort should be done to minimise adverse effects on trade. JLD also indicated that the idea is not to change basic legislation for instance on hormones or GMOs. General Electric referred to the possible risk that this Agreement follows the same path as ACTA as recently stated by Ambassador Kennard. JLD replied that the comparison is not pertinent as these are two different agreements that cannot be compared. The EU-US Agreement will be a comprehensive agreement which should facilitate its ratification at the European Parliament. [DELETED]. Finally, JLD said that what is also important is that the EU-US Agreement gets the business support which was lacking for ACTA.

[NOT RELEVANT TO THE REQUEST]

Thank you very much to all the colleagues who contributed to JLD's briefing,

Elena

BRIEFING

- Subject: **BUSINESSEUROPE International Relations Committee**
- Meeting date: **20 February 2012**
- Place: **BUSINESSEUROPE, Av. Cortenbergh 168**

Speaking points

Ladies and Gentleman,

I am delighted to meet you here today. I will focus on the following topics:

1. US: update on the HLWG Report and next steps

[NOT RELEVANT TO THE REQUEST]

I will then be happy to answer to your questions.

1. US update on the HLWG Report and next steps

On 13 February, Presidents Barroso, Van Rompuy and Obama announced that each side will initiate the internal procedures necessary to launch negotiations on a Transatlantic Trade and Investment Partnership.

- This is based on the recommendations of the High Level Working group co-chaired by Commissioner De Gucht and US Trade Representative Kirk.

BRIEFING

- **Subject: BUSINESSEUROPE International Relations Committee**
- **Meeting date: 20 February 2012**
- **Place: BUSINESSEUROPE, Av. Cortenbergh 168**

- We expect this to be a major leap forward in our bilateral relations with the US.
- A future deal between the world's two most important economic powers will be a game-changer. Together, we will form the largest free trade zone in the world. This deal will set the standard – not only for our future bilateral trade and investment but also for the development of global rules.
- We scoped out all areas that will form part of negotiations, such as tariffs, sanitary and phytosanitary issues, regulatory issues, investment, services, intellectual property rights, procurement and competition.
- We came to the joint conclusion that a comprehensive agreement that addresses a broad range of bilateral trade and investment issues, including regulatory issues, and contributes to the development of global rules, would provide the most significant mutual benefit of the various options we have considered.
- As next steps, on the EU side we intend to submit a draft negotiating directive to the Council in March that will have to be adopted by the Council, hopefully by June. On the US side, a letter to Congress will trigger a 90-day period for Congress to comment.
- It will be a difficult negotiation, no doubt. We will need to be creative and flexible, on both sides. Until now, we have received very useful inputs and contributions from the various meetings we have had with

BRIEFING

- **Subject: BUSINESSEUROPE International Relations Committee**
- **Meeting date: 20 February 2012**
- **Place: BUSINESSEUROPE, Av. Cortenbergh 168**

different associations and I would like to thank you for that. And I hope I can continue to count on your input and support throughout the negotiations.

[NOT RELEVANT TO THE REQUEST]

