### Annex I – B. EC Documents

#### i. Report meetings

Meetings with stakeholders

- 1. BTO Meeting with CFC, 27.09.2017, Ref. Ares(2018)1641866 p.4
- 2. BTO Meeting with EANA, 18.01.2017, Ref. Ares(2017)341404 p.6
- 3. BTO Meeting with FACEBOOK, 24.07.2017, Ref. Ares(2017)3761104 p.7
- 4. BTO Meeting with SROC, 19.12.2017, Ref. Ares(2018)319546 p.9
- 5. BTO Meeting with EFJ-IFJ, 1.6.2016, Ref. Ares(2018)1991391 p.12
- 6. BTO Annual colloquium on Fundamental Rights on Media Pluralism and Democracy, 21.11.2016, Ref. Ares(2018)1991510 p.14
- 7. BTO Meeting between Roberto Viola and Google, 19.10.2016, Ref. Ares(2018)1991647 p.17
- 8. BTO Meeting between Claire Bury and EPC, 8.12.2016, Ref. Ares(2018)1991721 **p.18**
- 9. BTO Meeting between COM Oettinger and Burda, 20.12.2016, Ref. Ares(2018)1991929 **p.19**
- 10. BTO Meeting with ENPA and EMMA, 8.5.2017, Ref. Ares(2018)1992038 p.20
- 11. BTO Meeting between VP Ansip and European Publishers Council, 22.05.2017, Ref. Ares(2018)1992102 p.21
- 12. BTO Meeting with NME, 4/9/20017, Ref. Ares(2018)1992144 p.23
- 13. BTO Meeting with EPC, 14.09.2017, Ref. Ares(2018)1992181 p.24
- 14. BTO Meeting with EFJ-IFJ, 20.09.2017, Ref. Ares(2018)1992243 p.25
- 15. BTO Meeting with EIMP, 26.09.2017, Ref. Ares(2018)1992283 p.26
- 16. BTO Meeting with Facebook, 27.09.2017, Ref. Ares(2018)1363826 p.27
- 17. BTO Meeting with Google, 24.11.2017, Ref. Ares(2018)1992723 p.28

- 18. BTO Meeting between Claire Bury and FEP, 11.10. 2016, Ref. Ares(2018)1992804 **p.30**
- 19. BTO Meeting between CAB Gabriel and Digital Europe, 24.11.2017, Ref. Ares(2018)1992880 p.32
- 20. BTO Claire Bury's mission to London, 11.11.2017, Ref. Ares(2018)1992929 p.34
- 21. BTO Meeting with NME, 9.1.2017 Ref. Ares(2018)1993011 p.35
- 22. CED Conference, "Digital world: an opportunity for creation"? Ref. Ares(2018)1993141 p.37

#### Meetings regarding EP activities

- 23. Report on Working Breakfast of the Working Group Digital Agenda of SME EUROPE: Making Copyright Work: The Impact of Neighbouring Rights On European SMEs and Innovation, 8 November 2016, cnect.ddg2.i.2(2016)6931254, p. 40
- 24. Report on EPP hearing on press publishers and value gap 11.01.2017, cnect.ddg2.i.2(2017)521362 p.42
- 25. Report meeting on copyright in the DSM with JURI committee meeting 12.01.2017, cnect.ddg2.i.2(2017)521251 p.45
- 26. JURI draft report on the proposal for a Directive on copyright in the Digital Single Market, 8.03.2017, cnect.ddg2.i.2(2017)1451645 p.48
- 27. Report on JURI committee meeting on the Directive on copyright in the DSM, 22.03.2017 (Ref. Ares(2018)2114199) p.50
- 28. Report meeting with IMCO committee on the Directive on copyright in the DSM, 11.05.2017, (Ref. Ares(2018)2114076) **p.53**
- 29. Report on IMCO extraordinary meeting on the Directive on copyright in the DSM, 13.03.2017, Ref. Ares(2018)2326294 p. 57
- 30. Summary of Opinion on the proposal for a Directive on Copyright in the Digital Single Market adopted by IMCO, 20.06.2017, Ref. Ares(2017)3089411 **p.59**
- 31. Summary of Opinions on the proposal for a Directive on Copyright in the Digital Single Market adopted by CULT and ITRE, 13.07.2017, cnect.ddg2.i.2(2017)4036557 **p.64**

- 32. Report on JURI committee meeting on the Directive on copyright in the DSM, 13.07.2017, cnect.ddg2.i.2(2017)4109173 p.69
- 33. Report of Breakfast debate hosted by MEPs V. Rozière and M.Boni on the role of press publishers in the @value chain, 10.11.2016, Ref. Ares (2016)6476722 p.73
- 34. Report meeting, JURI committee workshop on the Copyright Directive: strengthening the position of press publishers and authors and performers, 7.12.2017, Ref. Ares(2018)1992755 p.76

To:

(CNECT)

Subject:

FW: BTO, Meeting with Centre Français d'exploitation du droit de Copie (CFC),

27. September 2017

Attachments:

\_2017.09.27\_15.47.44\_5C4N3048\_1.pdf

Personal data

From:

CNECT)

Sent: Thursday, September 28, 2017 11:15 AM

To: CNECT LIST I2

Subject: BTO, Meeting with Centre Français d'exploitation du droit de Copie (CFC), 27. September 2017

BTO Meeting with Centre Français d'exploitation du droit de Copie (CFC), 27. September 2017

Participants:

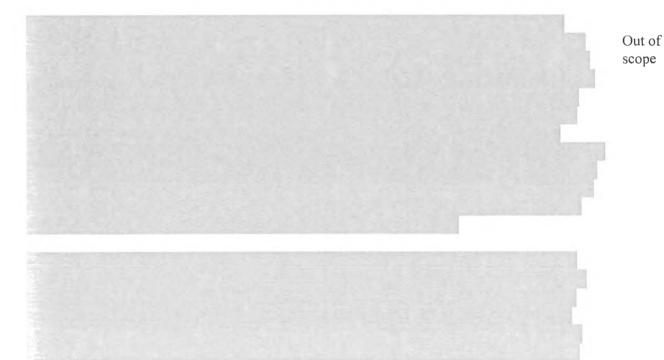
CFC:

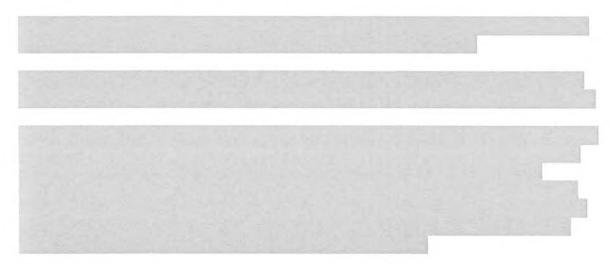
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CNECT:

The meeting covered three topics in relation to the proposed Directive on Copyright in the DSM: The exception for illustration for teaching (Art. 4), claims to fair compensation (Art. 12) and the press publishers' right (Art. 11).

CFC presented themselves and explained that they license in two areas: education and reprography (including digital). Regarding reprography, the collective licensing scheme is compulsory .





III. Regarding Art.11, they confirmed the strong support of French press publishers for this provision. They referred to the well-functioning mechanism of voluntary collective management of the digital rights of press publishers, that CFC operates. It allows CFC to control all uses of press publication by media monitoring agencies, through companies' intranet or extranet and by clipping agencies such as Meltwater (what they call "scrappers"). Such licences have been difficult to put in place before clarifications of the notion of communication to the public (hyperlinks) by the ECJ case law, however, they have not experienced difficulties regarding the "reproduction right" (e.g. regarding snippets) since it is not questioned that they reproduce all the content on their network in order to offer their services (online press review).

Out of scope

Personal data



European Commission DG CONNECT UNIT I.2 – Copyright

Avenue de Beaulieu B-1060 Brussels/Belgium Out of scope

To:	(CNECT)	Personal data
Cc:	(CNECT)	
Subject:	BTO - Meeting with EANA (European Alliance of News agencies	s) 18.01.2017

#### BTO - Meeting with EANA (European Alliance of News Agencies) on 18.01.2017

For EANA:	Personal
	data
For I2:	

News agencies main business is licensing media companies and others to use their content for publication on print and digital media outlet (B2B Business).

Their concern is to finance and defend a sustainable production of unbiased, quality news journalism. Their business is declining and they consider that the press would not survive without them providing such content.

For those reasons and since they are facing exactly the same challenges as press publishers, in particular, regarding the massive unauthorized use of their journalistic content by online intermediaries (social media, news aggregators), they wonder why they are kept away from the protection granted to art.11. For them, it is crucial to equally have a related right allowing them to strengthen their position when negotiating and enforcing their right regarding online intermediaries. Moreover, they explained that when they license their content to media, they grant them non-transferrable licences. Therefore, they still keep the right to grant licences to news aggregators and social media.



Personal data



European Commission DGCONNECT UNIT I2 – Copyright

Avenue de Beaulieu B-1160 Brussels/Belgium

The views expressed in this e-mail are my own and may not, under any circumstances, be interpreted as stating an official position of the European Commission.

Ref. Ares(2017)3761104 - 26/07/2017

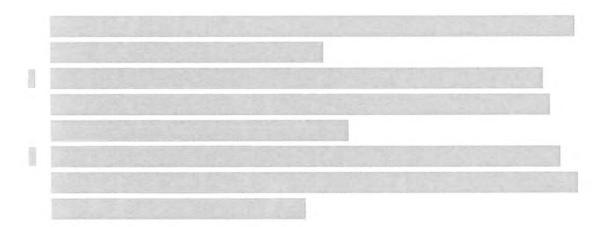
Personal data From: (CNECT) Sent: 26 July 2017 15:37 To: Subject: BTO - Meeting with Facebook Follow Up Flag: Follow up Flag Status: Completed See below minutes prepared following our meeting with Facebook. Meeting with Facebook (FB) - 24/07/2017 FB: (Policy Manager) Personal data COM: FB presented the tools it uses/makes available to rigthholders to protect their content – apart from the general notification possibility for content present on the platform, FB developed Rights Manager which is a tool used in addition to the services of Audible Magic. Rights Manager is still in testing mode and will be deployed to a broader group of rightholders in the autumn. Out of scope

On press publishers' rights FB clarified that they have an interest in respecting copyright and driving traffic to publishers (as publishers also drive traffic to FB). They see them as partners. FB explained the positive experience of Instant Articles for press publishers. FB also thinks that the hyperlinking discussion is not so relevant, as hyperlinks as such are not interesting without the snippet. FB fears that publishers are not clear whether existing contracts with them will have to be renegotiated if the Directive is adopted as it is now (not-common position of publishers).

A more technical discussion followed about the functioning of Instant Articles and the use of FB buttons and widgets (FB explained that press publishers can certainly use FB widgets without FB's help, but big publishers usually contact FB to agree on the use). FB also explained the challenges related to the lack of an automated tool to recognise written content in order to remove it.

Finally, FB expressed their concerns about some MEPs making a link between Article 11 and the discussions on fake news.

From: Sent:		(CNECT) 18 January 2018 19:14			
To:					
					Personal
					data
Subjec	X:	BTO - Meeting with representatives	of SROC, 19/12/201/		
Meeti	ing with represen	tatives of SROC (http://sroc.info/),	19/12/2017		
•	CNECT I2:				Person
•	SROC:	(Premier League),	(DFL),	(La	al data
	Liga)				
				0	
SatC	ab Regulation			O	ut of scope
•					



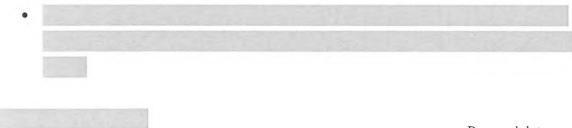
### Directive

- SROC explained that they have been lobbying to get their own right related to copyright, in order to protect their sport events, for many years. They recall that EP reports ask for it.
- The main aim of these rights would be to fight against unauthorised uses by betting operators and against piracy in general (as pirates do not always take the signal from broadcasters, but from sport event organisers directly). An amendment to the JURI draft report has been included in this sense (supported by 20 MEPs).
- They consider that the justification to grant related rights to press publishers should also apply to them, including regarding the need of harmonisation (they claim that HU, PL, IT and ES copyright legislations grant them rights – further info was requested by COM on this point).

Out of scope

### Other





Personal data

From: To:	(CNECT)	Personal data
Subject:	Publishers right - report from the meeting with International and European Federation of Journalists last week	
Date:	06 June 2016 09:42:35	
Dear all,		
	at our meeting on Friday, we met the European and International Journalists last week. Here a short report, prepared together with my	Art.4(2)
MEETING	G WITH INTERNATIONAL/EUROPEAN FEDERATION OF JOURNALISTS on publishers right  ***	
	Wednesday 1 <sup>st</sup> of June 2016 (Residence Palace)	
	wednesday 1 of June 2016 (Residence Palace)	
Object:		
_	views on the ongoing public consultation on publishers (what impacts w neighbouring right to publishers would have on journalist)	
Presents:		
• EF. national deleg	(copyright contact, IFJ), + gations (ES, DE, UK -	Personal data
• CC	DNNECT F.5.:	
Main points	discussed:	

- o EFJ/IFJ still largely on "analysis mode". They did not expect the discussion on neighbouring right to be put on the table with such a short timeframe for decision. They insisted at several occasions during the meeting that such an important issue would need more time than the September "horizon" to be properly discussed and to come up with balanced solutions.
- o They generally agree with publishers that current practices of new internet

players (news aggregators, social media, etc) are a serious problem for the publishing industry, including for journalist. Objective to ensure a fair share of value, not only with publishers but also with journalists.

Art. 4(2)

0	They are eager to find a solution which could in turn guarantee individual			
authors to	o receive remunera	tion		
0		X		
	-			
	T.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
88				

O Whatever legal intervention is chosen, EFJ/IFJ considered that fair remuneration to journalists could best be achieved through collective management. They suggested that if a new publishers right is granted EU law should mandate that this is subject to compulsory collective management (and that it should mandate the share of revenues between journalists and publishers).

Out of scope

European Commission
Directorate General CONNECT

Personal data

1049 Brussels, Belgium



Dear all.

On Friday morning, I attended a session of the Annual Colloquium on Fundamental Rights on Media Pluralism and Democracy: "Media pluralism and independence from financial pressures and constraints" (Session I.a - link: http://ec.europa.eu/newsroom/just/item-detail.cfm?item\_id=31198)

**Speakers:** Frank La Rue (Assistant, Director General Communication and Information, UNESCO), Kristina Hristova (President of the Association of European Journalist- Bulgaria) François Le Hodey (CEO IMP Group- La libre BE, and member of the Executive Committee of ENPA)

Moderator: Helen Darbishire (Executive director, Access Info Europe)

MEPs: Presence of Julia Reda (Greens/EFA - DE) inter alia.

EC:

In a nutshell, I would say that most of the discussions focused on the current general difficulties the media sector is facing in relation to:

- <!--[if !supportLists]-->- <!--[endif]-->financial pressure: monopoles, concentration of media ownership, transparency of the shareholding structure;
- <!--[if !supportLists]-->- <!--[endif]-->political pressure: government control on the media, state subsidies, in particular for advertisements; the,
- <!--[if !supportLists]-->- <!--[endif]-->pressure from the advertisers on

publishers: stopping collaboration if coverage is too low, but also,

<!--[if !supportLists]-->- <!--[endif]-->credibility crisis of the press (US presidential campaign, Brexit, etc.). Instead of uniting, Internet has polarized the opinions.

To ensure a sustainable free and pluralist press with more transparency in this sector, the speakers and participants proposed: a non-for-profit model for media, a better regulation of state aids and of market concentration (market share). They also supported a better international regulation in media marketing and an increased cooperation and reflexion at EU level.

Apart from these general statements, **François Le Hodey** (ENPA) described the current, specific problems Belgian publishers are encountering in the digital era. According to him, the crucial question to be asked is: "Is there a sustainable economic model for a high quality press on the Internet?".

He illustrated with an example: "You are today a publisher with your own online and printed edition":

- <!--[if !supportLists]-->- <!--[endif]-->On the one hand, your distribution and printing cost increase. You need more revenues. However, your print publications and print advertising revenues fall, respectively from 3 to 6 % and from 3 to 4 % annually. This trend will continue. Yet, in BE, publishers are the first employers of journalists. Under the current perspective, publishers will not be able to pay journalist anymore.
- <!--[if !supportLists]-->- <!--[endif]-->On the other hand, you also have your website with specialized journalists dealing with FB communities and working in the creation of specific web-content. However, how to be paid on the Internet?
  - <!--[if !supportLists]-->o <!--[endif]-->Paywalls? Not really working (Internet is considered as a place where information must be accessed freely).
  - <!--[if !supportLists]-->o <!--[endif]-->Other problem: the **competition with (public) broadcasting organisations** that benefit from state
    subsidies for the creation of content similar/identical to the one press
    publishers produce.
  - <!--[if !supportLists]-->o <!--[endif]-->Advertisement revenues: FB and Google's market share represent 80%, they are worldwide actors, with strong technological advantages, notably for their data, and they don't pay for the creation of content. In a nutshell, **they have a substantial competitive advantage**.

According to M. Le Hodey, it means that the current model is uncertain. Most of the publishers will have to abandon their print editions. **But what will be the next sustainable model?** M. Le Hodey underlined that the technological revolution is shaping the economy and regrets that national government do not do anything to build a new business model.

Regarding copyright and neighbouring rights, he only stressed that Internet favours plagiarism, and drew parallels with the pharmaceutical industry where the legal framework enables fair competition. He also underlined unfair competition with

broadcasting organizations benefiting from state subsidies.

Julia Reda took the floor to underline that the development of digital business models seems to be hampered by the legal framework (e.g. VAT is lower for print media than for online media). Regarding the new proposal, she highlighted the bad experience from Germany. According to her, the lack of copyright protection for press publications is not really the issue. The problem comes rather from changes in the way advertisers are targeting internet users. The users are likely to be more receptive to advertisement on Google than on a publisher's website. It is therefore far more important for J.Reda to enforce current market rules in the advertising sector than to adopt a new neighbouring right.

<image001.jpg>

<image002.jpg>
European Commission
DGCONNECT
UNIT I2 - Copyright

Avenue de Beaulieu 25 B-1160 Brussels/Belgium

The views expressed in this e-mail are my own and may not, under any circumstances, be interpreted as stating an official position of the European Commission.

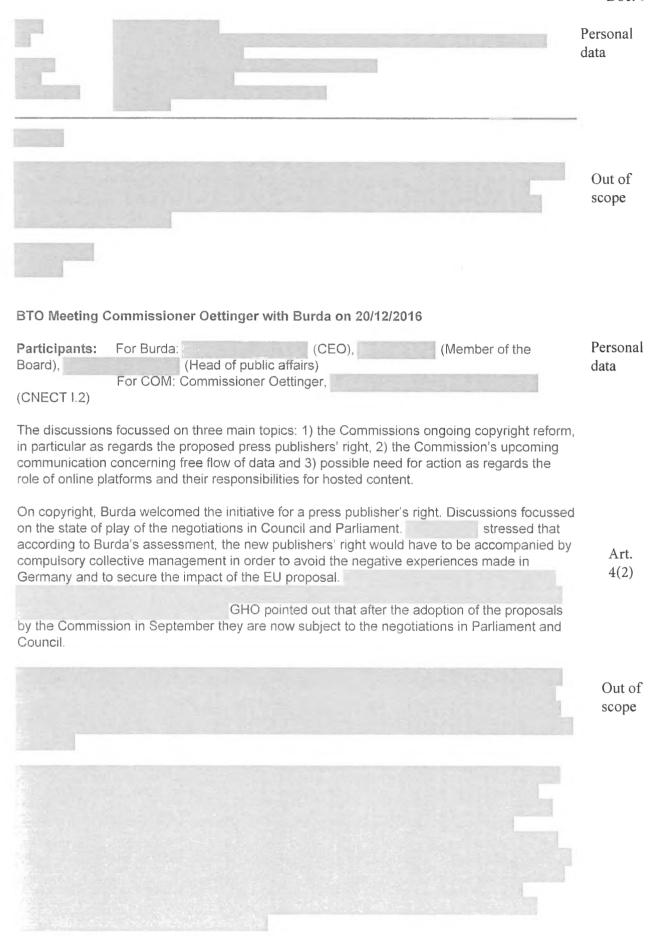
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# BTO\_Viola and Google – 19 October 2016 - copyright

	Personal dara
Participants:	
Commission: Roberto VIOLA,	
Google: and .	
	Out of
	scope
A discussion on press publishers' rights followed. Google referred to the experience in DE and ES and their efforts to help press publishers with more traffic and technological tools to improve access to news content.	
	Persona data

# Claire Bury's meeting with - EPC - 8/12/2016

Meeting between Claire Bury and Executive Director - 8 December 2016 - AVMSD, copyright and ePrivacy	
Participants:	
DG CONNECT: Claire Bury( DDG2),	Persona data
EPC expressed their views on the following issues in the files managed by DG CONNECT:	
	Out or scope
• On copyright, EPC explained their efforts to discuss the Commission's proposal on press publishers' rights with MEPs from different political parties, in order to explain the benefits and get support.	Art. 4(2)
	Out of scope
	Personal data



	Persona data
BTO Meeting with European Newspaper Publishers' Association (ENPA) and European Magazine Media Association (EMMA) – 8 May 2017	раннями
For ENPA/EMMA: For DG CONNECT:	Personal data
<ul> <li>ENPA and EMMA are strongly opposed to a presumption of representation (Reference to Ms Comodini's draft report) which would not address their problems. They also referred to freelance journalists, who rarely grant exclusive licences to press publishers.</li> <li>ENPA and EMMA explained the recent public support of the European Federation of Journalists (EFJ), in favour of the publisher's right (under certain conditions, notably the exercise of the right through collective management organisations with both publishers and authors on their boards, so as to ensure fair remuneration for journalists – a meeting between EJF and I2 is scheduled to better understand their position).</li> </ul>	5.
	Art. 4(2)
	Out of scope

# BTO\_Vice-President Ansip and Christian Van Thillo (European Publishers Council) on copyright and ePrivacy— 22 May 2017

BTO_Vice-President Ansip and Christian Van Thillo (European Publishers Council) on copyright and ePrivac 22 May 2017	y -
	Personal data
The discussion focused on two areas of interest to press publishers:  1. Copyright:	
a) Press publishers' rights: EPC has met many MEPs and 18 MS to discuss the protection of press publishers. They see a general understanding of the problem but not so much of the solution proposed by the Commission, that EPC fully supports. When they see resistance from MEPs, they always ask "What legacy do you want to leave on this file?", as it is important to convince them that any other solution will certainly not solve the identified problem. Informed that journalists seem to be changing their position regarding the publishers' rights, as they see that an alternative of a presumption of transfer of representation (JURI draft report) would not give anything to authors. However, CVT explained that press publishers have agreements with the employed journalists but this is not the case with freelancers, whose unions do not support the press publishers' rights.  CVT acknowledged that the discussion on hyperlinks has faded away.	
For most Ef	
members the priority is to have a stronger tool to negotiate regarding the most relevant reuses of their conter (CVT gave the example of the reuse of broadcasts by cable operators, who pay for that content).	t
Regarding the context, .	
	Out of scope



# BTO- Meeting CAB GABRIEL/ NEWS MEDIA EUROPE (NME) - copyright input 04/09/2017

Meeting	CAB GABRIEL/ NEWS MEDIA EUROPE (NME) -04/09/17	
(copyrigh	nt input)	
		Personal
For NME		data
For EC:	(CAB/Gabriel), (CNECT/I4),	
(CNECT	/ I1), (CNECT/ I2)	
•	gave background information on NME (splitting in ENPA). They wanted to distance themselves from some publishers  On the publisher's right and commenting the leaked text of the EE presidency in the Council:  On Option B: they are very worried about the presumption based solution because it would only favour "big press publishers" able to afford for litigation, to the detriment of small publishers. To the clarification that the presumption (Opt° B) would also facilitate the licencing of rights, he just kept mentioning that they had strong concerns regarding any kind of presumption.  On Option A: they consider that the clarification regarding the 'extracts' subject to the threshold of originality, narrows down the Commission's proposal. In their view, the protection would be meaningless if extracts are not covered.  Regarding the negotiation into the EP:  They welcome the appointment of A. Voss as new rapporteur (JURI):  As to a possible carve out: they confirm it is not their intention to pursue individuals. They question the implementation/effectiveness of any carve out regarding snippets (ex. ITRE)  As to the allocation of a share of the revenues to journalists: they link it to the recent shift of position of the journalists. In principle, they are not against.	Art. 4(2)
		Personal
		data

# BTO - Réunion du 14/09/2017 - CAB GABRIEL / European Publishers Council (EPC)

Réunior	14/09/2017 - CAB GABRIEL / EPC	
EPC:		Personal data
CE:	(CAB), (CNECT I2)	
	Leurs préoccupations actuelles majeures sont : le droit voisin / e-privacy / TVA  Concernant les négociations actuelles autour du droit voisin:  Ils sont inquiets des développements au Parlement - Plusieurs MEPs marqueraient leur préférence pour une présomption (Option B du Conseil)  Ils comptent faire la tournée des députés avec un message claire (moment unique pour défend presse de qualité libre et pluraliste, éviter la chute d'un secteur -licenciement journalistes, et lls sont tout aussi inquiets des développements au Conseil et vont activer leurs membres da leur capitale. Ils s'interrogent sur la position des EMs concernant l'option A/ ainsi que sur la position des journalistes.	C.)
		Personal data

### BTO Meeting with International/European...

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BTO Meeting with International/European Federation of Journalists on publishers' right - 20/09/2017 10-Oct-2017 20:34

BTO: Meeting with International/European Federation of Journalists on publishers' right - 20/09/2017

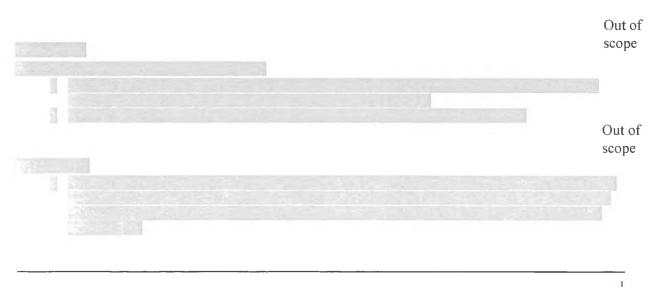
For I/EFJ:	(President/DK),	(copyright contact/FR)	Personal
For 12:			data

**Background**: When meeting with them on 02/06/2017, they had proposed, regarding art. 11, to turn the exclusive right into a remuneration right subject to a compulsory collective management (shared 50-50% between publishers and authors), that being the only way to ensure stronger negotiating power of author/publisher vis à vis tech giants and an effective and fairer remuneration.

Aim of the meeting for Journalists: see whether the EC's position has evolved (what the Commission would be ready to take on board) and address concerns regarding the transparency obligation (art. 14) and the teaching exception (art.4)

#### On article 11:

- They regret journalists' interests are not sufficiently reflected in the negotiation in EP and Council.
   Regarding CULT Amendment (MS "may choose" to ensure a fair share of revenue to journalists), they call for a "shall" provision.
- explained that the Commission will defend its proposal. Potential evolutions taking into account current negotiations would imply prior internal official discussions. However, he explained that the Commission considers that a compulsory collective management of right is a fundamentally different approach than the one proposed, which aims at providing for sufficient flexibility to improve situation in all contractual relationships. Voluntary collective management could still have a place, depending on arrangements at national level (ex.VG Media in DE).



# BTO\_Mateo - 26 September 2017 - European Innovative Media Publishers - copyright

EIMA:	(Edinet),	(Spiil),	(KREAB) and	(EIMA).	Person
Commission:	(Cab-Gabriel) a	ind	(DG CNECT, note-taker).		al data
EIMA is an informal at analogue newspapers		edium-sized press pub	ishers in Europe, publishing diç	gital or	
country. They fear sin links. They fear that, i	explained how the rig nilar effects with the Co f news aggregators dis	ht provided in ES law l OM proposal, particula sappeared due to the r	nbers is the Commission's propense affected the internet ecosystry regarding hyperlinks or the sew right, the visibility of their company bigger press publishers.	stem in the sharing of	
	•		and how it does not affect hype gislation were also highlighted.		
		***************************************	d that their members prefer a pured by the EE Presidency.	resumption-	
	o the initiative regardir		n the COM has started working.	invited	
					Personal data

### BTO 12 and Facebook on copyright - 27 September 2017

<ul> <li>Facebook: (Deputy General Counsel) and (note-taker)</li> </ul>	data
	Out of scope
explained Facebook's partnership-based approach to business. They prefer collaborating and relying on technology rather than complex legislation that risks being implemented in a diverse manner in MS.	
explained that Facebook works with both legacy and new press publishers, developing partnerships to attract readers and drive new traffic. said that Facebook Journalism Project has met 2,600 publishers worldwide since January, developing news products and offering training and tools for journalists. They focus mainly on local news. Regarding Instant Articles, Facebook respects paywalls and subscription models and some publishers get up to 100% of the generated ad revenues.	
	Out of scope

# BTO meeting CAB Gabriel with Google – 24/11/2017



2° Regarding the Publisher's right, unsurprisingly, they were very critical:

- Who are the **beneficiaries**? They consider that the definition is too broad and could potentially cover any bloggers, etc.
- They do not understand the **rationale and added value** of the right regarding the copyright protection that publishers already have.

They also recalled the **win-win situation** between Google and press publishers (more traffic, more advertising revenues). Most importantly, they considered that this exclusive right would play to the detriment of **small publishers**. When they would not have licence agreement with publishers of press publications (as broadly defined in the Article 2), they would indeed simply block such content from their platforms, to be sure they are not infringing. They also referred to the **DE Case** (where licences have been granted for free) to highlight that press publishers need them and to question again the added value of our proposal.



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# BTO - Meeting Claire Bury — Federation of European Publishers (FEP) — 11 October 2016

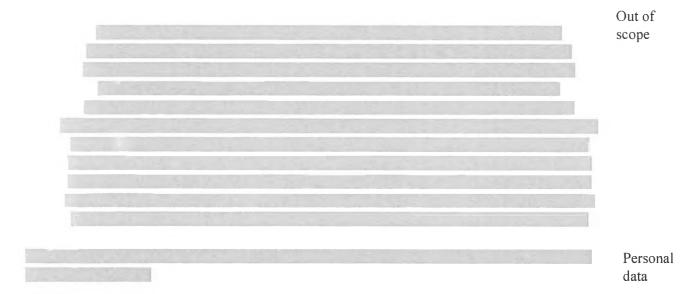
<u>Participants</u>	
DG CNECT: Claire Bury, Deputy Director-General, (CNECT I2)	
FEP:	Personal data
The Federation of European Publishers (FEP) presented a few examples of innovative approach in the publishing sector. Dorothee Werner, from the German Publishers and Booksellers Association by publishers are cooperating with start-ups, notably on e-learning and new payments systems the example of the "Contentshift" acceleration programme designed for the book and media industrially representing a French publishing house, gave examples of digital products developed we features (e.g. atlas including videos, infography) and apps allowing to access such content by charge in the representing a Hungarian educational publisher, presented one of the innovative education they developed and explained how it can be used in the classroom to enrich the learning experience. In from the German educational publisher Cornelsen, presented a learning solution integrating reality developed in cooperation with Samsung, which is currently being tested in secondary schemes and the properties of the properties	ation, explained s. They gave astry. with enhanced napter. on solutions ence. ang virtual ools.

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# BTO meeting CAB Gabriel with DIGITAL EUROPE (Copyright working group) – 24/11/2017

• For Digital Europe and members: (Digital Europe) and representatives	
from Bitkom, DropBox, Canon, Hewlett-Packard (HP), Intel, Sony, Western Digital, Microsoft, Siemens, Apple,	Personal
etc.	data
• For EC: (CAB Gabriel),	autu
(Connect I2), (Connect I2)	
The discussion revolved around two points of focus for Digital Europe's Copyright working group:	
1. The ongoing negotiations of the Copyright reform package with	
special attention to Value Gap, TDM and the publishers' right	
CAB presented the state of play of the developments in the Parliament and Council.	
	Out of
	scope
In relation to <b>press publishers and online intermediaries</b> more generally, discussions	
centred on fake news.	
	Out of
	scope
2. Private copying and reprography levies - state of play	
2. I maio depinig ana reprography levies diazo di piag	Out of
	scope

### BTO meeting CAB Gabriel with DIGITAL EUROPE (Copyright working group) -24/11/2017



# Short BTO - Friday 11th of November - Claire Bury's Mission to London

Short BTO - Friday 11<sup>th</sup> of November - Claire Bury - Mission to London

'The relationship of the EU and the UK in the future of the Digital Single Market' Event organised by University of Exeter at the Houses of Parliament

I gave a presentation on the DSM	focussing on Copyright and AVMSD proposals. The	
workshop was attended by some 40 participants - m	nany academics and several stakeholders from the creative	
industries. Questions focussed on the value gap/pul	blishers' rights aspects of the copyright proposals	Out of
		scope
		Out of scope
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	CONTRACTOR OF THE PROPERTY OF	

## BTO\_Mateo - 9 November 2017 - News Media Europe - copyright, ePrivacy and fake news

Participants:	Personal data
News Media Europe:	
Commission:	
The agenda of the meeting included press publishers' rights, ePrivacy and fake news.	
On <b>press publishers' rights</b> , outlined the state of play of the file and confirmed that the Commission it attached to its proposal, which we continue to explain to both co-legislators.  NME explained that they are aware of the discussions in the Council, where two options have been tabled be the Presidency.	
	Art.4 (2)
The discussion moved to the so-called option B (presumption of entitlement to license and enforce the rights in press publications). When asked about the problems press publishers would face should this option be adopted, NME pointed out that it would lead to litigation, particularly burdensome for small press publishers, and it would be problematic regarding the acquisition of all the necessary rights. Delegates from NL and UK explained that presumptions in their countries (based on employment contracts) have not solved their	
	of scope



### CEDC Conference - "Digital world: an opportunity for creation"?

On Monday 14 November, a conference organised by the European Coalitions for Cultural Diversity took place in the European Parliament (see attached programme) on "Digital world: an opportunity for creation?" to which Commissioner Oettinger and Claire Bury participated.

Commissioner Oettinger introduced the debate by explaining how the Creative Europe programme and the recently adopted legislative instruments on AVMS and Copyright will contribute to promote cultural diversity. He underlined the need to invest in content creation and the importance of territoriality for the financing of audiovisual works.

The discussions in the first panel ("What future for copyright in the Digital Single Market?") focused on the recent copyright proposals.

MEP Jean-Marie Cavada stressed the importance of measures that preserve and promote content in Europe and diversity, and expressed the view that interests of consumers and rights holders converge. He welcomed the introduction of a new related right for press publishers (but stressed the need not to negatively affect small publishers) and indicated that the proposed measures on value gap were very positive but insufficient. On exceptions, he considers that the framework of the TDM exception should be better defined. He indicated that the discussions on the portability proposal are well advanced but considered that the priority is now to consolidate the text and could not promise to have the trilogues taking place before the end of the year. He promoted greater responsibilities for internet intermediaries on 3 important aspects: security, editorial responsibility and responsibility on taxes (paying taxes where the access providers are making profits). (Film director and President of the Polish Film Academy) explained the importance of territoriality for the AV industry, in particular for small co-productions, and indicated that the large majority of revenues for AV works do not come from digital exploitation. He underlined that territoriality is not an obstacle to the distribution of films. He welcomed the Commission's proposed measures on the fair remuneration of authors, but considered that one important element missing in the Commission's package is a proposal for a better enforcement of copyright.

Personal data

The importance of territoriality, of the fair remuneration of authors and performers and of a strong enforcement policy was also highlighted by MEP Mary Honeyball. She also considered that interests of consumers and rights holders are not opposed and that the issue of intermediaries raises one of the biggest concerns for copyright today.

(President of the Federation of European Publishers) welcomed the recognition of the publishers' role in the value chain. He raised some concerns on the new exceptions introduced in the Copyright Directive, explaining that exceptions cannot be used as means to finance activities for which public funding is insufficient. He agreed with the transparency measures in the contracts of authors and performers but expressed criticism on the contract adjustment mechanism, which would create a high risk for publishers.

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(Director General, Association of Commercial Television in Europe) explained that the proposed Regulation on online transmissions and retransmissions of radio and TV programmes, in particular if considered together with the ongoing competition case, would have a negative effect on territorial exclusivity and would stop commercial televisions from investing in content such as local programmes. He was positive on value gap and would like to see more on enforcement. He considered that the text on portability will achieve a good balance between the interests of consumers and the need to maintain incentives for the sector to produce new content.

Claire Bury concluded the discussions of the first panel reminding the need to join up two different aspects of legislation, which are the AVMSD and the Copyright package. She explained that the MEDIA programme will be used to further promote of the circulation of works within the EU and that licensing issues for the exploitation of works on VoD services will be addressed in the context of a stakeholders' dialogue. She indicated that measures on enforcement are under preparation and will come a bit later probably in the second quarter 2017. She underlined the need to quickly close the discussions on portability. She also encouraged stakeholders to be constructive on copyright exceptions. She clarified what the Commission is proposing on press publishers and value gap and recalled the importance of freedom of speech as well as the political decision to not reopen the ECD. Concerning the Regulation, Claire pointed out that the Commission wants facilitate the licensing of rights whilst respecting territoriality.

The exchange of views in the second panel ("How to regulate the digital world to better support creation in Europe?") was not directly related to copyright but covered different aspects of the regulation affecting the distribution of content in the digital environment (competition, taxation, trade negotiations).

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(Film director) explained that cultural diversity constitutes Europe's most important wealth and underlined the need to ensure a wider circulation of works in Europe without undermining the production of new content. He considered, for example, the possibility to launch a platform for making European works more widely available).

(Director General of EDIMA) warned that copyright should not be used to address competition concerns or taxation issues. She explained that the modes of consumption are increasingly going digital and that platforms can help creators to reach new audiences and to better understand how their content is being consumed. She identified two means to improve the current situation for rights holders: more freedom to manage their rights individually and having access to data concerning the use of their works. She made the point that readers are not anymore interested in reading" full publications". Regarding the AVMSD, she expressed serious doubts as to the relevance of quotas to VOD services (which is a position that was fiercely criticized by the panel's chairman, Pascal Rogard - SACD).

Personal data

(IMPALA) welcomed the measures on value gap. He referred to unfair trading practices from online platforms towards small players (e.g. refusal to enter into negotiation) and considered that competition principles need to be reviewed in the digital age.

(DG TRADE) explained that the Commission always tries to obtain the best possible protection of copyright and related rights in international agreements, reminding that the AV sector is always excluded.

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MEP Viviane Reding gave an overview of the state of play of the different trade agreements (CETA, TTIP, TiSA).

#### Meetings regarding EP activities

- 23. Report on Working Breakfast of the Working Group Digital Agenda of SME EUROPE: Making Copyright Work: The Impact of Neighbouring Rights On European SMEs and Innovation, 8 November 2016, cnect.ddg2.i.2(2016)6931254
- 24. Report on EPP hearing on press publishers and value gap 11.01.2017, cnect.ddg2.i.2(2017)521362
- 25. Report meeting on copyright in the DSM with JURI committee meeting 12.01.2017, cnect.ddg2.i.2(2017)521251
- 26. JURI draft report on the proposal for a Directive on copyright in the Digital Single Market, 8.03.2017, cnect.ddg2.i.2(2017)1451645
- 27. Report on JURI committee meeting on the Directive on copyright in the DSM, 22.03.2017 (Ref. Ares(2018)2114199)
- 28. Report meeting with IMCO committee on the Directive on copyright in the DSM, 11.05.2017, (Ref. Ares(2018)2114076)
- 29. Report on IMCO extraordinary meeting on the Directive on copyright in the DSM, 13.03.2017 (Ref. Ares(2018)2326294)
- 30. Summary of Opinion on the proposal for a Directive on Copyright in the Digital Single Market adopted by IMCO, 20.06.2017, Ref. Ares(2017)3089411
- 31. Summary of Opinions on the proposal for a Directive on Copyright in the Digital Single Market adopted by CULT and ITRE, 13.07.2017, cnect.ddg2.i.2(2017)4036557
- 32. Report on JURI committee meeting on the Directive on copyright in the DSM, 13.07.2017, cnect.ddg2.i.2(2017)4109173
- 33. Report of Breakfast debate hosted by MEPs V. Rozière and M.Boni on the role of press publishers in the @value chain, 10.11.2016, Ref. Ares (2016)6476722
- 34. Report meeting, JURI committee workshop on the Copyright Directive: strengthening the position of press publishers and authors and performers, 7.12.2017, Ref. Ares(2018)1992755

From: Sent: Wednesday To:	(CNECT) , November 09, 2016 10:30 A (CAB-OETTINGER);		ECT);		Personal data
Subject: BTOs W	orking Breakfast of the Work	ing Group Digital Ag	genda of SME E	UROPE, 8 November	
Dear all,					
of SME EUROPE w	short BTOs of yesterdays' wo which focused on the impact to a SMEs and Innovation.	_	_		Personal
Kind regards,					data
_	reakfast of the Working Groot t of Neighbouring Rights On				
European Parliam	omodini Cachia, EPP, (Rappor lent and the Council on copy dow Rapporteur for the said	right in the Digital S	ingle Market),		Personal data
EC:		,		,	data
Others : (Global Copyright	(Director for Policy and Director of Kantar Media)	Research of OpenF	orum Europe),		
forward by the Eu	cused on the impact that a no propean Commission in the c propean SN	ontext of the so cal	led second pac		
to strike the right	remarks were made by There balance between protection should aim at allowing SMEs	, clear rules and no	t stifling innov	ation for SMEs. In her	Personal
Commission's sec publishers. He str their rights while hyperlinking unto	bsequent two keynotes was cond copyright proposal and it essed in particular that the particular that the particular that the scoperior has been seen as the seen as the seen as the particle.	in particular the proposal would allow be of copyright prot the proposal does no	w publishers to ection, thus lea ot foresee man	effectively enforce aving the issue of datory compensation	data

The second keynote was delivered by Julia Reda. While acknowledging that the publishing industry is in a different position and losing revenues, Ms Reda argued that these problems cannot be addressed by copyright as they are stemming from unrelated causes, notably the shifting attention of the audience and declining revenues from classified ads. She underlined that the problems that publishers have with the IPR enforcement could be addressed in another way, ex. by using a concept of collective works. She also expressed doubts as regards the design of the proposal, highlighting that similar approaches in DE and ES had failed. In her view, the proposal may lead to a situation benefitting the big players at the cost of SMEs.

Personal data

and delivered to brief impulse statements toward the end of the event. expressed doubts about the case made in the Commission's impact assessment regarding a need for action and called for alternative ways to help the publishing industry that would not be at the expense of SMEs. expressed concern that Media Monitoring Services may be charged twice, based on the original copyright of the authors and the new related right for publishers.

In the following discussion, Angela Niebler emphasised the importance of media pluralism for the democracy and she agreed that copyright protected creative content should not be used for free.

Policy Officer



**European Commission**DG CONNECT
UNIT I.2 – Copyright

Avenue de Beaulieu 25 B-1060 Brussels/Belgium

The views expressed in this e-mail are my own and may not, under any circumstances, be interpreted as stating an official position of the European Commission.

Personal From: (CNECT) data Sent: Wednesday, January 18, 2017 11:08 AM (CNECT); (CNECT); To: (CNECT); (CNECT) Cc: (CNECT); (CNECT); (CNECT); (CNECT-EXT); (CNECT); (CNECT); (CNECT); Subject: BTO - EPP hearing on press publishers and value gap - 11 January 2017 and colleagues, Dear Please find below a BTO on the EPP hearing on copyright (press publishers' rights and value gap) which took place in the EP on 11 January. As it is quite long, for you to see whether it is also helpful for Best. EPP hearing on press publishers and value gap - 11 January 2017 Presentation by Ms Comodini Cachia. Video-message by Commissioner Navracsics. Person 1<sup>st</sup> panel: Publishers' rights al data (Petit Group - SK) reflected on the need to create an adequate environment for free independent press. Freedom of press is a guardian of democracy and human rights in SK, therefore its importance. (News Media Europe) welcomed the COM proposal, which is also positive for journalists and gives press publishers legal and economic certainty to attract investments, as well as tools to fight against the free-riding of commercial platforms making money without remunerating them. (University of Amsterdam) expressed her concerns regarding the effectiveness of the new right and its justification in terms of fundamental rights; the uncertainty and other negative consequences the new right may give rise to; the broad definition of the subject-matter of the right; and the assumption that what is good for the publishers is good for journalists. (Mozilla) considered the COM proposal a non-credible and unworkable solution, as proven by experience in DE and ES. She considered it a lose-lose situation, at the potential expense of small market players and legal certainty. She pointed out that other effective alternatives, such as a review of the Enforcement Directive, have not been explored. (Google) focused on the help provided by Google services to news publishers and described an ecosystem which is better and better for them. In his view, news publishers today can decide whether they want to be indexed or not. Most decide to be indexed, as it is a beneficial economic decision, a win-win balanced situation. He raised concerns with the scope and term of protection and considered the proposal as detrimental for authors' interests, not supported by economic

evidence.

- (CEIPI) sees no causal link between the introduction of the new right and the benefits for press publishers and referred to failing laws in DE and ES, with bad effects on smaller publishers, which is bad for freedom of expression. He is also concerned about the long term of protection and the retrospective protection.
- (TH Wildau) welcomed the COM proposal, which secures new business models and gives economic incentives to publishers, who will avoid the free-riding on their content. He also denied the win-win relationship between publishers and news aggregators.
- explained the proposal and replied to previous speakers.

Follow-up questions from MEPs included the following:

Ms Niebler asked for clarification on whether the use of hyperlinks was covered by the proposal. Mr Trupel asked whether authors will benefit from the press publishers' rights or not. Ms Comodini explained the need to identify the companies which will be affected by the press publishers' rights and need to obtain a licence.

Out of scope



Conclusion by Roberto Viola and Ms Comodini Cachia

Personal data

From: (CNECT) Sent: Monday, January 16, 2017 3:19 PM (CNECT); To: VIOLA Roberto (CNECT); (CAB-ANSIP); (CAB-ANSIP); (CNECT) Cc: CNECT DL INSTITUTIONS; (CNECT); (CNECT); (CNECT); (CNECT); (CNECT); (CNECT); (CNECT); (CNECT) Subject: minutes JURI committee meeting 12.01.2017- copyright Directive proposal

Dear all,

Please find below minutes from JURI committee meeting held on 12.1.2017.

#### Exchange of views on the Proposal for a Directive on Copyright in the Digital Single Market

Mrs COMODINI - CACHIA (rapporteur MT, EPP) intends to follow a transparent approach in the legislative process (she has already put online list of meetings with stakeholders and timetable). She acknowledged other committees interest in being associated to the file, especially under rule 54, but would not welcome involvement of too many committees to avoid conflicting opinions.

She confirmed IMCO as associated under rule 54. CULT, LIBE requested association as well, but no final decision has been taken yet. ITRE will be giving an opinion under rule 53. The rapporteur identified the creation of neighbouring rights for publishers (art 11) and "value gap" (art 13) as the most controversial aspects in the proposal.

#### L. De Geringer - Shadows S&D, PL

Thanked Mrs Comodini for organising a EPP hearing on copyright on 11.01.17, very interesting.

In her opinion, both art 11 and 13 should be deleted.

On art 11- she pointed out that there is already legislation in place to preserve the
interest of the publishers, they can negotiate licences on the basis of authors' rights..
 Furthermore the retroactive implementation issue raises too many questions.

Out of scope



#### J. Reda – shadow GREENS, DE

Thanked for the transparent approach taken by the rapporteur; expressed willingness to collaborate for fruitful agreement. Art 11 and 13 to be discussed in great details.

 Mrs Reda shared Mrs De Geringer's views on harmonisation and simplification of the provisions.

Out of scope

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sco	р	e

- Opposed strongly to Art 11, convinced that even putting links can be considered infringement. Publishers rights' differs from other neighbouring rights, no need for another layer of protection.
- .

HONEYBALL( S&D, Uk ) — welcome the transparent approach taken by the rapporteur.

- Creators should receive fair remuneration, key element of this directive.
- Art 11 In favour of the provision on publishers' rights, as this would stimulate
  investment in creation of works and ensure diverse forms of journalism.

Out of scope

<u>Le Grip (EPP, FR) –</u> Congratulated rapporteur on the work done so far.

No intention to weaken the ecosystem that finances culture and creative industry. The Commission's proposal goes in the right direction. Fair distribution of revenues is a priority.

#### NIEBLER (EPP, DE)

Congratulated the Commission for the good proposal. In general good start with some clarifications in the text; echoed Mrs Le Grip on the importance of preservation of culture creativity.

• Art 11 - Mrs Niebler supported the introduction of publishers' rights, publishers need to be put in a better negotiating position. Disagreed on the criticism regarding the threat to media pluralism (everybody can post what they like on the internet).

Out of scope

#### CAVADA (ALDE, FR)

The introduction of neighbouring rights for publishers is a very good progress. Free access to creative works does not mean that there are no costs and should therefore result in remuneration for those who create and invest in creation of content. It is important not to penalize small publishers.

Out of scope

#### Commission -

Thanked the rapporteur for the organisation of the copyright EPP hearing held
 on11.1.2017. Recalled the importance of other copyright files (Portability, Marrakesh

Personal data Proposals and Broadcasting Regulation). Stressed the importance of striking a good balance between different interests.

•

Out of scope

Art 11 – the provision introduces a new category of neighbouring rights holder; the
rights of reproduction and communication to public that will be granted to the
publishers are left untouched. As regards Mrs Niebler question, the Commission
referred to the ECJ court cases. Art 11 does not affect the possibility of linking.

best

Personal data



European Commission DG CONNECT Unit D2 – Interinstitutional relations BU-25,

tel.:

e-mail: <u>@ec.europa.eu</u>

From: Sent: W To: (CAB-AN	(CN	March 08, 2017 IECT); VIOLA F	(CNECT) 10:52 AM coberto (CNECT);		(CNECT);		Personal data
Cc:	,	(CNECT);	(CNEC	Γ);	(CNEC	T);	
Α		CNECT);		ECT);	(CNECT);		
(6	CNECT);	(CNECT)	(CNECT);	- 1	CNECT);	(CNECT);	
Subject	t: JURI draft	(CNECT) report on the	proposal for a Dire	ective on copy	right in the Digital Sing	le Market	
Dear all,	,						
	-	received Ms C Digital Single N		port (JURI rep	ort) on the proposal fo	r a Directive	
Please f	ind below a	first summary	of the main propo	sed amendm	ents:		
been <u>re</u>	placed by a	presumption o		f the authors	's proposal for exclusiv of the works contained rocedures).		
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	-11.11						
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Kind regards, Personal data

(CITECT),	Personal data
Dear all,	
Please find below a flash report for Wednesday's JURI committee meeting on the Copyright Directive.	
Thanks a lot to for her help.	nal data
Best regards,	
***	
JURI meeting - 22 March 2017	
Consideration of draft report on the proposal for a Directive on copyright in the Digital Single Market	
Ms COMODINI CACHIA, Rapporteur (EPP, MT)  - presented her draft report explaining she aimed to address the copyright-relevant challenges encountered in the digital environment and to increase legal certainty without undermining the existing market solutions.	Out of
	scope
- acknowledged the challenges faced by press publishers (art. 11); proposed a legal presumption to help the latter in negotiations and in enforcing their rights while underlining that there is too much uncertainty to go further.	Out of scope

### Shadow Rapporteurs

#### Mr CAVADA (ALDE, FR)

- expressed concerns on the fact that the draft report significantly departs from the initial proposal, described as rather balanced, on the following six points.

	Out of scope
4) on press publishers rights: emphasised that this provision should not be deleted, adding that the definition of press publishers should not include agencies.	Out of scope
Ms REDA (Greens, DE)  - indicated that the draft report constitutes an improvement of the initial proposal.  - declared to be opposed to the creation of a new exclusive right for publishers and to be ready to discuss the legal presumption suggested by the rapporteur provided it is not extended to academic publishers and takes into account cases where licences are granted on a non-exclusive basis.	Out of scope
Ms GERINGER (S&D, PL) - did not to see the need to create more rights	Out of scope
Members of the Committee	
Ms NIEBLER (EPP, DE)  - indicated her support for the initial proposal, described as very balanced, while highlighting the need to provide more clarity on some issues.  - underlined the importance to make sure that creators get a fair share of the value and are fairly remunerated  -	Out of scope
- on art. 11 : reminded the objective to protect high quality journalism.	

Ms LE GRIP (EPP, FR)

- said to share the views of Mr CAVADA and Ms NIEBLER on publishers' rights, explaining it would be especially relevant to act at EU level; supported the introduction of a new right to sustain independent journalism. Out of scope Ms HONEYBALL (S&D - UK) - highlighted the importance of fair remuneration for the creative sector referring to an unwaivable right for fair remuneration. Out of scope Ms ROZIÈRE (S&D - FR) - stressed that the initial proposal contains some interesting elements such as its provisions on publishers, value gap and remuneration of authors and performers. Out of scope - expressed surprise concerning the rapporteur's amendments to art. 11 and art. 13; stressed that the creation of a new right would contribute to an independent press.

From:	(CNECT)" <u>@ec.europa.eu</u> >	
Date: 1	7 May 2017 at 10:35:47 GMT+2	
To: "		rsonal
<	@ec.europa.eu>, " (CNECT)" da	ta
<	CAB-ANSIP)"	
CC: CNE	CT DL INSTITUTIONS < CNECT-DL-INSTITUTIONS@ec.europa.eu>, " (CNECT)"	
	, (CNECT)" >, (CNECT)"	
	>, (CNECT)"	
Subject	:: Minutes: IMCO on 11.05	
Dear Al	l,	
Please Directiv	find below the minutes for the IMCO committee meeting on 11 May on the Copyright re.	
Let us k	now if you would like further information.	
Best reg	gards,	
	Perso	onal data
***		
IMCO Amend	Committee Meeting on 11 May - Copyright Directive - Consideration of Compromise ments	
Rappor	<u>teur</u> :	
STIHLE	R (UK, S&D)	
•	IMCO: Associated under rule 54. 508 amendments tabled.	
•		Out of
	The second secon	scope
•	The second batch with the more controversial issues (such as art. 11 on neighbouring rights for publishers and art. 13 on value gap) are currently been drafted and will be circulated to shadows by the beginning of next week.  Second shadow meeting scheduled on 30 May.  IMCO: Vote on opinion scheduled on 8 June.	
Shadov	v Rapporteurs :	
ARIMO	NT (EPP, BE)	
•	Welcomed the good set of CAs (first batch) and underlined that the second batch will be more difficult to deal with.	Out of

Clarified EPP position on 5 points :

scope

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0	Definition of Press Publication: art. 2 to be linked to art. 11. EPP can't accept the deletion of such definition. This will be discussed with the second batch of CAs.	C
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ΓΟΝ (ECR, L	JK)	(
		S
as ther ECJ de endang	ters Right and Value Gap: maintained his position; supports the full deletion of art. 11 to is no way that we can get a sensible compromise. Risk to adopt provisions - quoting ecision on sharing economy and elements of the SatCab Regulation - actually gering the Digital Single Market making it impossible for companies to grow in the economy.	C
AS (ALDE,	EE)	S
		О
		SC

	n of speech; no evidence on the need of having a neighbouring right for especially given the legal battle ongoing in DE;	Out of scope
REDA (Greens, DE)		Out of
•		scope
	에 가는 것이 되었다. 그런 것으로 있는 것으로 하는 것으로 하는 것으로 보고 있는 것으로 하는 것으로 하는 것으로 되었다. 그런 것으로 함께 되었다. 	
	ntained her position and referred to the DE legislation on this which has just been he ECJ as it might be in violation of EU law.	
Committee Member	<u>s</u> :	
TARABELLA (S&D, BE		Out of
		scope
• Art. 11: oppo	osed to the full deletion fo the article.	
Commission:		
		Personal
(Ho	oU I2)	data
	mission, it is important to remain ambitious and maintain the balance of the text here is a disagreement on watering down art. 11 and 13.	
•		Out of scope

#### Rapporteur:

STIHLER (UK, S&D)

Conclusive Remarks

То:	(CNECT) nursday, March 16, 2017 9:23 (CNECT); (CNECT); (CNECT); (CNECT); (CNECT); (CNECT); (CNECT);	AM (CNECT); (CNECT); (CNECT); (CNECT); (CNECT);	CT); (CNECT); (CNECT) (CNECT)	(CNECT); (CNECT); (CNECT);	Personal data
	fyi the summary of the IMCO  IMCO extraordinary meeting of  Exchange of views on the draft  directive in the digital single m  The rapporteur presented her	n 13.03 t option tabled by C. Stihle arket		ra copyright	Personal data
					Out of scope
	On the new neighbouring right is achievable by the new right, what value added of the new will help. She also found the rementioned that even if hyperlicovered. She also referred to be exception. The argument of in compare the investment for publishers bring her evidence	publishers have the transfight is. There is no evident etrospective application of inks are excluded, scanningerne Convention which a vestment not convincing these publications to those	ferred rights, hence ce that adding a new f the right problemat g, indexing and TDM llows press reviews uso her, she finds it straeded of film produ	the question is a layer of rights ic and would be under quotation etched to uction. If press	
	Article 11.				Out of scope

Reactions from other members:

Out of
scope
Out of
scope

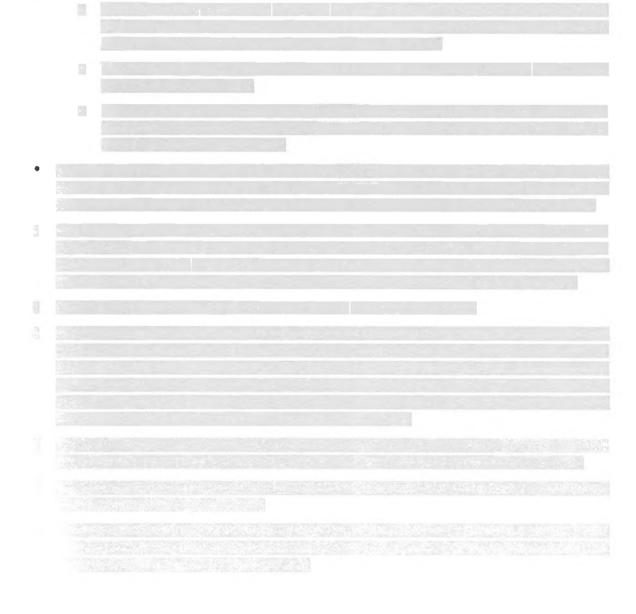
# IMCO Opinion on the proposal for a Directive on Copyright in the Digital Single Market Summary of the main changes

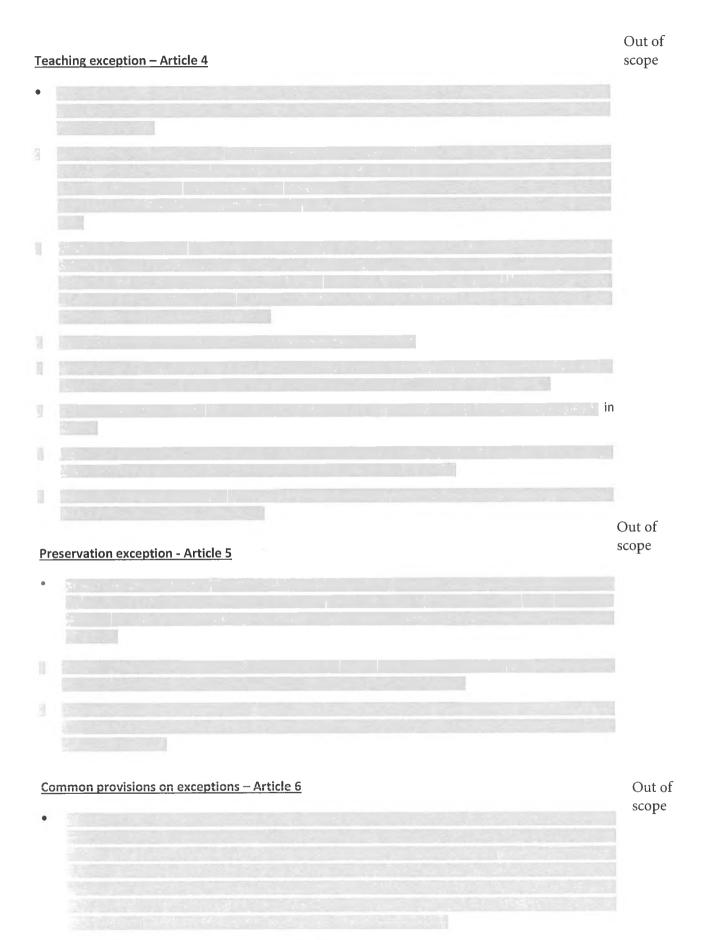
Rapporteur: Catherine Stihler (S&D, UK)

Vote: 8 June 2017

**TDM exception- Article 3** 

Out of scope





#### Out-of-commerce (OoC) works - Articles 7 to 9

Out of scope



#### Publishers' rights - Articles 2(4), 11 and 18(2)

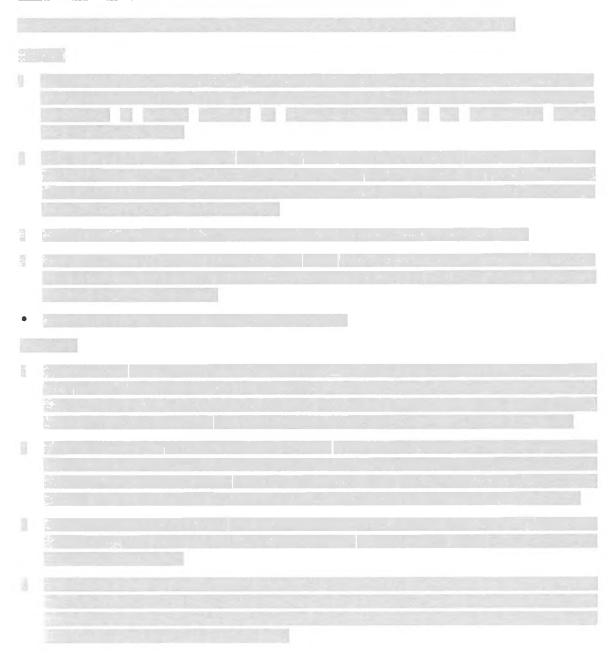
The text voted in IMCO does not include any amendment to Article 11. However, it contains other amendments:

- a) Specific reference to the negative impacts on media pluralism and remuneration of journalists of platforms such as news aggregators and search engines free-riding press publishers' content (recital 31).
- b) The protection granted would also apply to print uses (in recital 32) and the rights of rental, lending and distribution (in recital 34). These recitals would be inconsistent with Article 11.
- c) On hyperlinks (recital 33), the protection granted would not apply to "acts of a computation referencing or indexing system such as hyperlinking".
- d) The definition of 'press publication' in Article 2(4) has been deleted (probably because the CA on Article 2 was voted as a package).

e) The protection of press publications would only cover publications published after the implementation of the Directive (Article 18(2) has been deleted).

Out of scope

#### Value Gap - Article 13 and Recitals 37 to 39



#### Remuneration – Articles 14 and 15

Out of scope

•		
7		
77		
Art	ticle 15: Contract adjustment mechanism	Out of scope
•		
7		

NEW ISSUES Out of scope

#### Freedom of panorama

#### **UGC** exception

#### **Public domain works**

From: (CNECT)	Personal
Sent: Wednesday, July 12, 2017 6:53 PM	data
To: VIOLA Roberto (CNECT); (CNECT); (CNECT)	
Cc: (CAB-JUNCKER); (CAB-ANSIP); (CAB-	
ANSIP); (SG); (CNECT); CNECT);	_
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(CNECT); (CNECT); (CNECT);	
(CNECT); (CNECT); (CNECT);	
(CNECT)	
Subject: copyright directive- opinions adopted this week by CULT and ITRE	
Dear all,	
Please find attached a summary of the main amendments to the copyright directive adopte	d
by the CULT and ITRE committees this week (we still do not have the final texts, but the	
summary should in all be accurate).	
Main elements to flag:	Out of
	scope
CULT –	1
	10
Publishers' right extended to analogue uses but reduced in its term to 8 years and	
complemented by optional rules on journalists' remuneration.	
complemented by optional rules on journalists Temaheration.	Out of
ITRE –	scope
TINL —	эсорс
publishers right extended to scientific publications and to	
analogue uses and complemented by rules on fair remuneration of journalists and other	
authors in the publication.	
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CHIT	
CULT and ITRE opinions on the	
chiness on me	
European Commission	
Directorate General CONNECT	
Acting Head of Unit I2- Copyright	
1049 Brussels, Belgium	

office: BU 25 , tel.: e-mail: @ec.europa.eu

#### CULT Opinion on the Directive on copyright in the Digital Single Market

Rapporteur: Marc Joulaud (EPP/FR) Opinion adopted on 11 July (20 in favour; 8 against; 1 abstention) Out of scope Main changes: The TDM exception The teaching exception The scope of the preservation exception The opinion introduces an optional exception for user-generated content: A new mandatory exception is introduced to allow access to the collections of cultural heritage institutions and educational establishments on their premises The provisions on **out-of-commerce** The negotiation mechanism • The press publishers' rights have been maintained and extended to all uses (not only digital), with a carve-out for legitimate private and non-commercial use of press publications by individual users. The term of protection has been reduced to 8 years. A new provision has been added under Article 11, allowing MS to provide that a fair share

of revenue derived from the use of press publishers' rights is attributed to journalists.

The provisions on value gap	
The provisions on value gap	
	•
A new provision has been added to cover automated image-referencing	services
The provisions on the remuneration of authors and performers	
In addition, the opinion suggests introducing an unwaivable right to fair	remuneration
	-
TRE Opinion on the Directive on copyright in the Digital Single Market	
Rapporteur: Zdzisław Krasnodebski (ECR/PL)	
Opinion adopted on 11 July (39 in favour; 18 against; 6 abstentions)	Out of scop
Main changes:	
The TDM exception	
The scope of the teaching exception	

n the	preservation exception,
)n out	e-of-commerce works,
the neconter suggestrace A fair	ress publishers' rights, the Commission's proposal has been strengthened to apply a rights also to scientific publications, analogue uses and situations where the at is automatically generated (e.g. news aggregators). At the same time, ITRE at applying it without prejudice to the rights of individuals for the use of links or a press publication for private use or not-for-profit, non-commercial purposes. It share of the remuneration is attributed to journalists, authors and other olders.
On va	lue gap,
On re	emuneration of authors and performers,
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(CNECT); (CNECT (CNECT);	oerto (CNEC .); (CAB-J (CNI T); :NECT);	7 12:56 PM T); (CAB-, IUNCKER); ECT); (CNECT);	(CNECT)	(CNECT); (CNECT);	T); CNECT D2; ECT); (CNECT); (CNEC	(CNECT); (CNECT); CT);	Personal data
Dear all, Please see cor Anna	rigendum <b>in</b>	red to avoid m	isunderstandii	ngs.			
_		(411-				Pe	rsonal data
To:		(CNECT) 14, 2017 11:18 (CNECT); EL); (CAB-JUNCKE	(CNEC	* * 1	(CAB-ANSIF		
INSTI	TUTIONS;		(CNECT);		(CNECT);	A second	
(CNEC	T);	(CNECT);			(CNECT);		
Subje	ect: JURI - C	Consideration of	Ams - Copyrig	ht Directive	13 July		
Dear a	all,						
Please	e find below	report from yes	terday's JURI	Committee	meeting.		
Attach	ned EPP posi	ition.					
Consi	deration of	Amendments o	n the Copyrig	ht Directive	<b>.</b>		
					•		
Voss	(EPP, DE)– r	apporteur					
•	Apologise Comodini		n the process	due to the	change of rapport	eur (Former :	
•		-			most 1000 AMs).		
•		·		•	on the Directive		
		ation. Voss supp			vides a presumption of a new right		Out of scope
•	<u>Art 13</u>						
•	Art 3 : TDI	M -					
l <sub>gs</sub>	Haarri C	Amata d Control					
•	<u>Users Ger</u>	nerated Content	exceptions:				

**DZHAMBAZKI** (ECR, BG)- will cooperate with the new rapporteur to find a balanced solution.

Out of scope

#### Cavada- (ALDE, FR)



#### L. De Geringer (PL, S&D)

Out of scope

- looking forward to work with Mr Voss.
- Concerned that all political groups are divided internally on art 11 and 13.
- Art 11 reiterated her concerns, no need to create a new neighbouring right, existing
  provisions are enough. Suggested to simplify current rules. Mentioned DE and ES as
  bad examples which created negative effects on smaller local publishers. The
  neighbouring right will furthermore generate a cost that will be passed on to end users.

#### Reda (DE, Greens)

- Ready to cooperate with Mr Voss on the basis of Comodini's draft report.
- Pointed out the difference between Comodini's and EPP position .
- Criticised the EPP position for not putting in question the Commission 's proposal.
- Welcomes Comodini transparent approach in trying to hear all voices (Comodini met a large amount of stakeholders)

Out of

 Mentioned the strong criticism expressed by academia, stakeholders and a large number of MEPs on Art 11 scope

 Referred to AMs calling the deletion of art 11 supported by several MEPs coming from all political groups except for FN.

•

#### Honeyball (S&D, UK)

• important to achieve fairness and balance.

Out of scope

 Art 11: supported the EC provision on publishers rights; acknowledged that the important role of platforms (such as google) but a distinction should be made between their passive and active roles.

#### Adinolfi (IT, EFDD)

 Copyright law should protect authors and in the same time preserve access to culture and information

Out of scope

#### Boutonet (FN, FR)

• een different interests ;

•

#### Regner (S&D, AT)

•

 Art 11: supported Geringer's views on publishers rights. The introduction of such neighbouring right would create legal uncertainty, and would increase the number of court cases.

#### Andersson (SE, Greens)

• Art 11: the creation of a neighbouring right for publishers will damage the Internet and all stakeholders involved.

#### Wieland (EPP, DE)

• subscribed to what Voss said. Suggested to avoid too broad analysis of costs/ benefits. Essential to maintain the value chain, if authors have no income, they won't have the possibility to create content.

#### Le Breton (FR. FN)

· acknowledge no consensus of key issues.

#### The Commission (

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- congratulated Mr Voss for his appointment.
- Comodini's report contains a number of good ideas, but some elements are calling into question the main objective of the copyright reform.
- Art 11 important to address press publishers' challenges related not only to
  enforcement but also to licensing. New rights for press publishers will strengthen
  their bargaining position when they negotiate the use of their content with online
  players. That this good also for all the stakeholders dependent on the viability of
  publishers business model. The provision will be not affect sharing of hyperlinks.

Art. 4(3)

Out of scope

Art 13 Value gap

0

Exceptions Remuneration -

#### A. Voss – Conclusions

- certain provisions need to be changed to be suited to the modern digital society.
   Balancing interests will be difficult but we are following the right path. If the figures are right, Europe provides for 70% of the content, but the majority of platforms are non- European. EU should protect its own content.
- All interests should be taken into consideration (reference to art 11 and art 13).
- ECJ ruling will be taken into account
- Asked all political parties to work constructively on this file.

#### 10 October – JURI Vote

Best,

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Ref. Ares(2016)6476722 - 17/11/2016

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To: data

Subject: FW: BTOs Breakfast debate hosted by MEPs Virginie Rozière and Michal Boni,

on the role of press publishers in the @ value chain, 10 November 2016

Attachments: Doc press publisher-breakfast debate 10.11.16.pdf

From: e (CNECT) Personal data

Sent: Monday, November 14, 2016 5:43 PM

To: (CNECT); (CAB-OETTINGER);

(CNECT); (CNECT); (CNECT);

(CNECT);

**Subject:** BTOs Breakfast debate hosted by MEPs Virginie Rozière and Michal Boni, on the role of press publishers in the @ value chain, 10 November 2016

Dear all,

Please find below short BTOs of last Thursday's breakfast debate hosted by MEPs Virginie Rozière and Michal Boni on the Role of press publishers in the @ value chain.

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Kind regards,

\*\*\*

BTO - Breakfast debate hosted by MEPs Virginie Rozière and Michal Boni, on the role of press publishers in the @ value chain, 10 November 2016

**MEPs:** Virginie Rozière (S&D - FR), Michal Boni (EPP – PL) + presence of Julia Reda (Greens/EFA - DE)

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Others: Carlo Perrone (President of ENPA & VP Italiana Editrice -IT),(Head of Legal Technology & Public Affairs, Sanoma Corporation- FI),(Head of Legal Department, Petit Press Publishing House- SK),(Executive Director EPC),

The discussion focused on the situation of press publishers in the copyright value chain in view of the EC's adoption of the so-called second copyright package which introduces a new related right for press publishers.

The introductory remarks by **Michal Boni** highlighted the problems of press publishers in the digital era while recalling the importance of legal accessibility to high-quality professional news. M. Boni questioned the role of search engines using algorithms to profile and filter the information seen by consumers, for reasons of freedom of information. Along the same lines,

**Virginie Rozière** insisted that the biggest issue is to resolve the value gap; by ensuring that publishers receive a fair share of the value other derives from their content.

The first key note was delivered by **Carlo Perrone** who revisited the impacts the digital world had on publishers' activities (multiplication of digital copies, new business models, new actors). He particularly stressed the need to massively invest in IT, human resources and a whole new product (video, writing, photo). C. Perrone believes online aggregators and social media to be inevitable. While publishers both need and want to collaborate to receive an adequate return on investment, this however appears impossible without a strong copyright protection. Therefore, he welcomes the EC proposal.

Personal In the second key note presented figures of the Finnish publishing sector data (developed licensing system, 700 publishers, up to 2 million readers out of 5 million citizens, successful mix of free access and paywalls). In his opinion, a new publisher's right is needed to increase clarity and provide fair and balanced opportunities to negotiate with new players on the market that do not invest into content. So far, reasonable negotiations have been impossible. fears that initiatives such as Facebook Instant Article will make publishers lose control of their content, audience and advertising choices. He wants the readers to have a wide access to news and even encourages them to share links. He insists they have never pursued end users but rather target commercial users of their contents. , focused in particular on enforcement issues. The final key note delivered by gave an example of the ongoing proceedings of a 2008 court case of Petit Press against a Media Monitoring Agency (MMA) in which a Court ruled that Petit Press could not efficiently prove its rights to exploit the articles that had been massively reproduced, monitored and sold without authorization by the MMA. He welcomed the EC copyright proposal for increasing legal certainty and providing a good basis for start-up operators. Out of scope Personal Regarding the EC proposal, the moderator stressed that they would have preferred data a full right (not only limited to online uses) including the rights harmonized under the European law (ex. rental right), and could be interested in having a clarification that the right only targets the commercial uses of their publications. She outlined the difference of the German and Spanish examples with the exclusive right proposed by the EC that is only about harmonizing and granting them the same right as other content creators. acknowledges that Google and press publishers strike deals, a fair balance for both parties however is not available given Google's market dominant position.

Julia Reda asked for evidence that a new right would help publishers in terms of advertising revenues. She pointed out that advertisers prefer to collaborate with aggregators which tools allow targeting users extremely precisely. Then she asked whether end users would be affected by this new right, and if not, which exceptions would apply to them. In reply, underlined that publisher's websites have tools to target users that are as efficient as those used by platforms. As to the exception, she believes that the quotation exception for criticism and review would apply to which Julia Reda expressed doubts based on the German example where this exception apply only when one is criticising the information that is quoting. In this regard,

Personal data Michal Boni called for more clarification in the definition of the exceptions allowing all Europeans users to know exactly what they can or cannot do with news.

Virginie Rozière further asked how to draw a line between commercial and non-commercial uses and asked whether the new right would address the current situation of platforms which are hiding behind the exemption from liability (e-commerce directive) to support that they are not Personal liable for the content uploaded by their users. According to , distinguishing commercial and non-commercial uses is not that complex. Then he vaguely stated that the publisher's right would help regarding the exemptions from liabilities on which current business models rely so far.

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In conclusion, Virginie Roziere recalled the need for a free, pluralist and independent press which depends on an adequate protection, allowing adequate revenue. She also called for market competition in the press sector based on fair rules.

(In annex: documents received by press publishers during the breakfast)

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Legal Officer



**European Commission DGCONNECT** UNIT I2 - Copyright

Avenue de Beaulieu 25 1 B-1160 Brussels/Belgium Personal data

The views expressed in this e-mail are my own and may not, under any circumstances, be interpreted as stating an official position of the European Commission.

From: To: Subject: Date: Attachmen	CNECT LIST 12  FW: JURI - workshop on the Copyright Directive - neighbouring right for press publishers +remuneration 12 December 2017 10:43:00	Personal data
For info		
5	From: (CNECT)  Sent: Tuesday, December 12, 2017 10:21 AM  To: VIOLA Roberto (CNECT); (CNECT); (CAB-GABRIEL (CAB-ANSIP)  CC: CNECT DL INSTITUTIONS; (CNECT); (CNECT);	);
:	(CNECT); (CNECT); (CNECT); (CNECT)  Subject: JURI - workshop on the Copyright Directive - neighbouring right for press publishers +remuneration	1
,	Dear all Please find below a short report from the JURI Committee workshop on the Copyright directive: "strengthening the position of press publishers and authors and performers?", held on 7 December.	
:	Study presentation	Personal data
	The workshop was organised to present a study, commissioned by the EP's Pol Department at the request of the JURI committee, and carried out by Prof (Cambridge) and (University of Glasgow and Technopolis Group) the neighbouring right for press publishers (Art 11) and "authors' remuneration" (Art 11) and "a	on
	The study results were very critical vis a vis the Commission proposal for Art. suggesting to change the proposed right into a <b>presumption</b> (either of ownership or representation). During the presentation, particularly raised questions about the scope of the new neighbouring right. highlighted on the fail experience in DE and ES.	<b>of</b> out

#### **Other presentations**

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The presentation of the study was followed by short presentations of two other Professors, and , who had a mainly positive view on the Commission proposal, in particular as regards the publishers' right, while criticising the result of the study.

## Presentation of a Briefing paper on the proposed Directive on Copyright in the Digital Single Market

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Proj , Technical University Wildau

- supported the proposal in Art 11 and noted that the scope and the exceptions to the Publisher's Right adequately protect the legitimate interests of consumers.
- He was extremely critical towards the study. He admitted not being totally impartial himself, representing publishers, but claimed that authors of the study were not impartial either who publicly criticised the right in 2016 joining a campaign to delete the provision, but that they had withheld this information.
- Noted in particular the lack of economic analysis as regards the relation between aggregators and publishers. No links between their revenues and those of platforms.
- Claimed that the neighbouring right (protecting investments) had not the same scope as the copyright one (protecting the creative part). Accordingly, the Snippets (presumably too small to fulfil the originality threshold) have to be covered by the Directive (recalled the DE federal court).
- Stressed that the mere rebuttable presumption of representation proposed by the study is not helpful and difficult to implement in practice. It is rebuttable (easy to dispute) and would be problematic regarding e.g. Freelance journalists who don't want to transfer their right to publishers.
- Considers that DE and ES laws on publishers' rights are examples that can work and that EU has a chance now to learn lesson from these national experiences.
   Still recently in SP, a CMO reported that while the referral traffic to publishers official websites was barely affected, the direct traffic was higher, which is the intended goal.
- On the other hand, he pointed out that the proposed Articles 14 and 16 of the directive appear unnecessary and disproportionate.

## Presentation of a Briefing paper on the proposed Directive on Copyright in the Digital Single Market (a legal analysis with focus on Articles 11)

Personal data

, Universiteé Paris-Est Crétail

- supported the creation of a neighbouring right for press publishers, as press should be protected in a democratic society.
- Noted the need to have equal treatment between the neighbouring rights granted in other sectors (such as music, audio-visual producers) and the one for press publishers.
- The right has to be reasonable and fair balanced, has to respect freedom of expression, does not have to stand above of other rights.
- Opposed as well to a "presumption" of any sort, as it would be pointless and would even complicate the existing rights.
- Suggested to modify art 11 Para 2 (Option A Estonian Presidency compromise text). As other related rights, it should not be subject to the prior existence of protection of its subject-matter by copyright. In another words, it should be

independent of copyright.

- The Directive should neither prevent MS from providing neighbouring right as regards hard copies of newspaper (extension of the right to analogue uses) nor from extending to the distribution, rental and lending rights.
- The "snippets" and "hypertext links" must be treated differently and not expressly mentioned in the Directive. The directive must set out the broadest possible general principles in order to be future proof.
- Regarding the term of protection: 20 years is not enough to exploit press archives, but at the same time, it is too long regarding the short economic cycle of exploitation of news.

#### Comments

**Cavada (shadow ALDE, FR)** EU has the duty to protect quality content, supports the introduction of a neighbouring right for press publishers

#### Voss (rapporteur for the Copyright Directive – EPP, DE)

- Supports the introduction of a neighbouring right for press publishers
- A free independent press, is the key pillar for democracy (Link with fake news issue)
- Emphasised the need to change the status quo, the Institutions should send a strong signal, and a presumption of representation/ownership as concluded by the study seem not the best solution. Platform would continue to do what they do. It doesn't even lead to a fair compensation.
- The journalists in DE (German association from EFJ) support the right, with a proportion of the additional revenue going to journalists.
- Highlighted that the proposal is balanced, because it does not foresee compulsory collective management of the right.

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#### **REDA (shadow GREENS, DE)**

- The core of the issue is to know whether the neighbouring right is broader than the copyright (Prof supported this interpretation).
- Referral traffic is a direct result of hyperlinking (yet, even the text of hyperlinking can be an infringement).
- The outcome of such a new right would not be that Google pays, but that referral traffic, which relying on hyperlinking, is prohibited.

**Andersson (GREENS, SE)** To get free media we need public funding, so Member State should invest more in that.

**Twiefka (EPP, PL)** Building of a network require major investment: does not depend of private, public funding. It depends of the result we want to achieve on the market.

Personal data

#### Commission – Director I – DG CNECT)

- Was cautious as regards the conclusions of the study, drawn from a relatively small amount of interviews (8!)
- Clarified that one of the main objectives of the Commission's proposal on

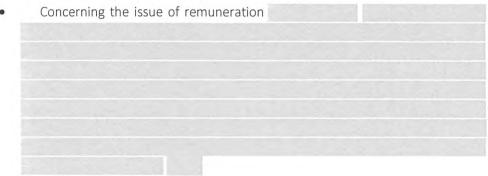
copyright is to introduce fairer rules of the game for a better-functioning copyright market place

- By underpinning the press publishing industry we would contribute to support the full press value chain across the EU, with a positive impact on quality journalism and the phenomenon of fake news
- Noted that EFJ (European Federation of Journalists) supported the EC proposal and were ready to engage discussion to improve its effectiveness.

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• On the scope, stressed that the risks highlighted in the study are slightly exaggerated. did not agree with on the difference in scope between the neighbouring right and the copyright one, as per Recital 34, the rights granted in art 11 have the same scope as the rights granted to authors, but limited to digital uses. Therefore since the proposal does not intend to change the scope, consumers will continue to be able with same limitations to share snippets and hyperlinks. A neighbouring right for publishers will not make things worse for individual consumers. The same goes for the exceptions.

Out of scope



#### Replies to questions/Comments

Prof.

Personal data

- The Commission proposal effect is unclear
- Need to take into consideration the freedom of speech

**Prof** answered to J.Reda that referral traffic had been hardly impact (in ES), so no relevant impact on hyperlinking (2-3 %) and called to make a difference between a link and a text accompanying the link (snippet).

#### Prof

- Restated that a presumption of ownership/representation would be dangerous and not useful.
- Agreed with the Commission on the fact that art 11 does not limit the use of hyperlinking
- Regarding hyperlinking, would even propose a global licence type solution (remuneration right) for cases of crawlers (indexing, analysing, exploiting links for commercial purposes).

#### Best,

(with thanks to 12 for the comments)

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