

**From:** art 4(1)(b)  
**Sent:** 05 October 2016 11:13  
**To:** art 4(1)(b)  
**Cc:**  
**Subject:** FYI/Report of the meeting with Nike, 5 October 2016

Fyi

Today art 4(1)(b) and I met art 4(1)(b), Manager of international trade for Nike.

art 4(1)(b) highlighted three main issues in negotiations with Indonesia and anticipated a position paper which will be provided soon :

- Interest in improving access to the EU market for CN chapters 61, 62 and 64;
- Need to go beyond the Rules of origin set out the EU-Vietnam FTA. With Indonesia accumulation with Vietnam and other GSP countries is key. Imports from Indonesia are half those from Vietnam. Nike operates with global supply chains and assembles footwear in Jakarta with raw materials/input stemming from GSP countries.
- Nike has local barriers" under control". E-licensing is an issue which is partially solved. The main interest is in any case access to the EU market.

art 4(2)

Nike will provide a position paper in the coming weeks.

Best regards,

art 4(1)(b)



**European Commission**

DG TRADE

Unit C2 "South and South East Asia, Australia, New Zealand"

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