

[REDACTED]

From: [REDACTED]
Sent: Wednesday, November 01, 2017 8:19 AM
To: PAD
Subject: Fwd: Participation in Aerial Border Surveillance Demo "Tethered Balloons/Aerostats" 2016 by Elbit Systems

FYI
Best,
[REDACTED]

Sent from my iPhone

Begin forwarded message:

From: [REDACTED]
Date: 31 October 2017 at 20:32:06 CET
To: [REDACTED]
Subject: RE: Participation in Aerial Border Surveillance Demo "Tethered Balloons/Aerostats" 2016 by Elbit Systems

Dear Sir,

We do not have a problem to disclose this information.

Best Regards,
[REDACTED]



[REDACTED]
[REDACTED]
Elbit Systems – ISTAR

T [REDACTED]

From: [REDACTED]
Sent: Tuesday, October 31, 2017 4:40 PM
To: [REDACTED]
Cc: PAD
Subject: FW: Participation in Aerial Border Surveillance Demo "Tethered Balloons/Aerostats" 2016 by Elbit Systems

Dear Sir,

Frontex has received a request for public access to documents under Regulation (EC) No 1049/2001 (attached).

The request concerns "*all correspondence, including emails, between Frontex officials and representatives of the defence or security industries (including private or public companies, lobby consultancies and others working for defence or security industry) in 2016 and in 2017.*" The requestor has also listed the companies of his interest, and yours figures among them.

Frontex has thus identified the underneath documents as relevant.

According to Article 4(4) of the aforementioned Regulation, “as regards third-party documents, the institution shall consult the third party with a view to assessing whether an exception in paragraph 1 or 2 is applicable, unless it is clear that the document shall or shall not be disclosed.”

In view of this, we kindly ask that you assess disclosure of the documents underneath and indicate, based on that Regulation, the reasons, if any, for which Frontex should not disclose the documents.

Thank you

Kind regards,

[Redacted]

Research and Development Unit · Capacity Building Division

[Redacted]

From: rdu-technology-assessment

Sent: 26 July 2016 17:52

To: [Redacted]

Cc: rdu-technology-assessment <rdu-technology-assessment@frontex.europa.eu>

Subject: Workshop for Aerial Border Surveillance Demo “Tethered Balloons/Aerostats” 2016

Dear Mr. [Redacted]

On behalf of Frontex we thank you for your interest in taking part in the Workshop for Aerial Border Surveillance Demo “Tethered Balloons/Aerostats” 2016.

The Workshop will take place on 4 August 2016, at the Frontex headquarters, Plac Europejski 6, Warsaw, Poland, more details you can find in the attached Agenda.

Please find underneath some organisational information:

- The maximum number of representatives per company is 3.
- Since the scheduled time slots will be strictly enforced (30 minutes - 15 minutes for presentation and 15 minutes Q&A session) the recommended number of PowerPoint/PDF slides is no more than 10, covering these main topics:
 - your company solution: platform, sensors, and communications set-up
 - previous experience in leasing/demonstrating surveillance services
 - surveillance services leasing/demonstrating options
 - required lead time for a service provision.
- Inside the Frontex premises the possibility to have lunch exists (on 14th floor). Payment could be done cash, in local currency (PLN) or by card. The average price for lunch (soup, main course and refreshment) is 24 PLN (aprox.5 EUR).

Please send the following information, not later than 2 of August latest, EOB, to rdu-technology-assessment@frontex.europa.eu :

- Names, date of birth, passport number of your representatives attending the Workshop;
- The presentation that your company intends to use;
- The Declaration of Privacy (annex II) duly filled in and signed.

The detailed Agenda of the Workshop will follow soon.

Best regards,
The organising team

Frontex - European Border and Coast Guard Agency · Plac Europejski 6, 00-844 Warsaw, Poland · Tel: +48 22 205 9500 · Fax: +48 22 205 9501 · www.frontex.europa.eu

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From: [REDACTED]
Sent: 25 July 2016 17:52
To: rdu-technology-assessment <rdu-technology-assessment@frontex.europa.eu>
Cc: [REDACTED]
Subject: Participation in Aerial Border Surveillance Demo "Tethered Balloons/Aerostats" 2016

Dear Sir,

Elbit Systems is a world known company for its ISTAR solutions.
Our division have several EO systems installed for all applications, including balloons.
Our solutions include several types of payloads for different uses.
Our systems include integration of sensors in the EO and IR spectrums and lately we launched our new SPECTRO™ XR payload in the Farnborough air show (one of the press releases during the show is attached).
Our senior director Mr. [REDACTED] would be happy to participate in your workshop.
Please advise how we may proceed with this request.

Best Regards,

[REDACTED]



[REDACTED]
[REDACTED]
Elbit Systems - ISTAR
M [REDACTED]

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