





Web-meeting 22 April 2020

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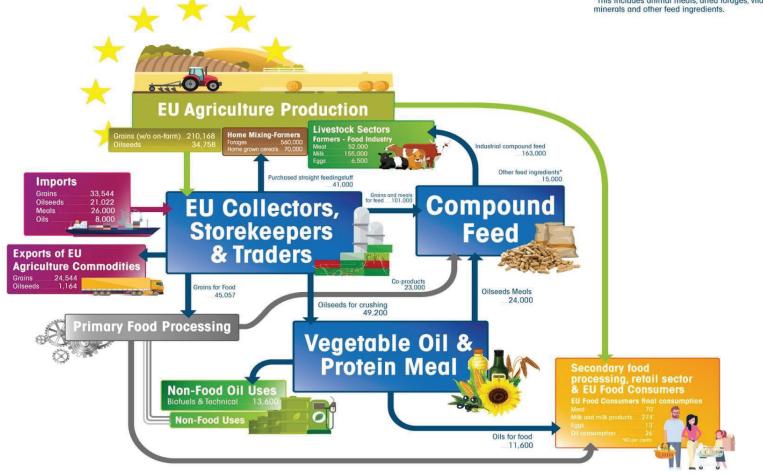
Agenda

- 1. Introduction: who are we and why do we team up?
- 2. Sustainable sourcing of agricultural raw materials : sharing some of our experience on soy
- 3. Preparing the ground for upcoming policy discussions on EU fight against embedded deforestation
- 4. Suggested short addition: management of the COVID-19 crisis and beyond

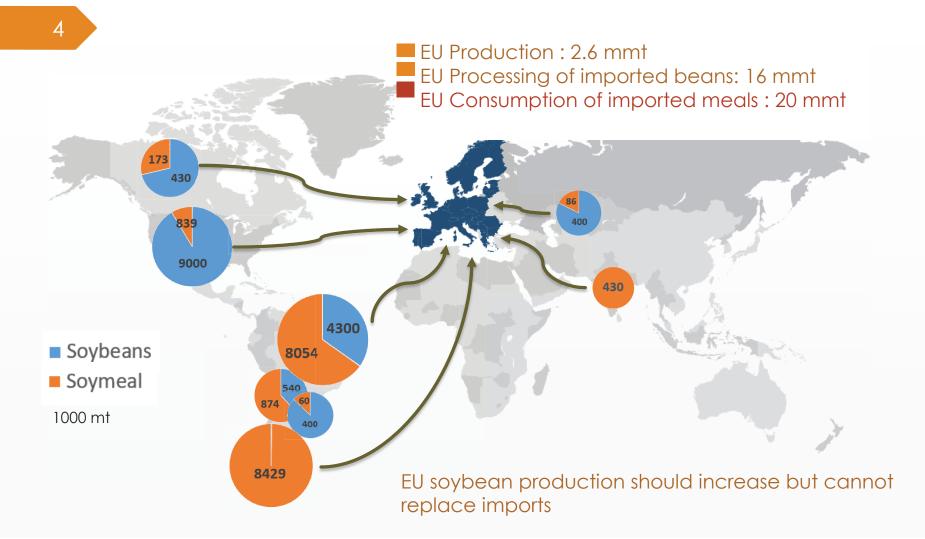
All figures in 1,000 tonnes

Sources: EU/Eurostat, Oil World, own calculations.

*This includes animal meals, dried forages, vitamins,



2. Sustainable sourcing: the role of soy in Europe, 2018



2. Sustainable sourcing of agricultural raw materials – Objectives

- Objective: create mainstream supplies of sustainable agricultural commodities
 - Focus on imported commodities, in particular soybeans, soybean meals and tropical oils
 - Develop strategies promoting production and up-take of more responsible supplies
 - Set up voluntary initiatives and tools that will support companies and sectors in achieving a continuous improvement and transformation of the supply chain

2. Examples of initiatives developed or supported in the soy supply chain

- Amazon Soy Moratorium (2006)
 - Satellite monitoring
- RTRS certification system
- Good agricultural practices (Soja plus, focus on legality)
- Company policies and commitments (-> verification systems)
- ► FEFAC Sustainable Sourcing Guidelines & ITC benchmarking (19 programmes so far and working on new desirable criteria)
- Cerrado Conservation Mechanism –CCM (2019)
- Soft Commodity Forum (2019)
 - Traceability, high risk municipality, improvement plans
- ⇒ Aim for sustainability with specific focus on deforestation
- ⇒ Aim for mainstreaming supply streams and sufficient market signals

- There is no on-size fits all approach, each commodity and even each biome has its own challenges
- To be effective, action needs to be carried out at production level
- Avoid fragmentation of market signals which would not help giving sufficiently strong message back through the chain
- Payment for environmental services would help providing additional incentives when income is an important factor for economic development

2. Sustainable sourcing – Assessing the deforestation-risk in the soy supply chain

- Deforestation-risk analysis based on geographical approach
- No/low deforestation risk = Deforestation-free
- Deforestation risk areas: Paraguay, Gran Chaco in Argentina and Cerrado (and Amazon) in Brazil
- Important role for certification/verification systems
- Assessed associated deforestation-risk for the year 2018/2019
 - For soybeans: less than 10%
 - ► For soybean meal: slightly above 20%

3. Implications for up-coming policy decisions against deforestation

- 1. Support for public and private partnership with developing countries where possible (regulatory framework, capacity for implementation, reward of effort and improvement)
- 2. Need for international cooperatation and engagement of other important users of forest-risk commodities
- 3. For the EU to play a leadership role need to complement bilateral action with
 - Definitions and common understanding (forests, deforestation, land-conversion)
 - Sustainable finances
 - Trade framework with sustainability chapter and joint objectives
- 4. A smart set of tools available to operators on the EU market
 - Due diligence implementation
 - Certification, verification, labelling, Product Environmental Footprint methodologies, satellie imagery

3. Implications for up-coming policy decisions against deforestation – Principles

- We have no silver-bullet, but are committed to contribute to the general solution
- EU measures must be conducive to existing efforts of improving supply chains
- Simply cutting off markets because of non-compliance with EU criteria eliminates the leverage we have in continuing improvement
- Due diligence can contribute to push all operators to better understand their supply chain, to work on hotspots/problems areas and to enhance transparency, but it does not offer any solution on its own
- We need a smart set of options and drive change in partnership with producer countries
- EU taxanomy proposal promoting certified soy imports only, would limit impact and choice
 verification option critical for "low deforestion risk " origin

4. Few Covid19-crisis related thoughts

- Quick Commission reaction to set up Green Lanes was critical to solve trade impediments which were close to triggering supply disruptions in certain countries
- Quick and strong Commission reaction upon Romanian measures applying to exports helped lifting what acted like an export ban
- COCERAL, FEDIOL and FEFAC continue monitoring trade and logistics as well as market developments and concerns
 - Transport related constraints for protect people (drivers, workers...)
 - Impact of reduced fuel use on biofuel consumption and in turn on protein production and availability
 - Caution on individual member states' initiatives for alleged concerns for food security
- EU protein plan objectives may need to be reviwed in light of COVID market impacts