CAB meeting with Orgalim on 27/11/2020:

Participants:
Orgalim:

CAB: Žaneta Vegnere, DG Trade:

Orgalim (EU mechanical engineering, electrical, electrotechnical and metal technology sectors) represents about one third of EU manufacturing industries. Total turnover is about 2.3 trillion EUR, 11.5 million direct employees. Orgalim informed about their upcoming economic report analysing covid impact, which will be released the following week. Main highlights: for 2020 the turnover will decrease by 11%, slight growth in 2021 (+3%). Least badly hit is electrical sector (-8% loss), metal technology and mechanical engineering (-13% loss). 2.5% decrease in employment in 2020 (and 1% decrease in 2021).

Orgalim also explained their views on resilience and the importance of digitalization of manufacturing. Orgalim is confident that EU has an advantage in digitalization as it has deep industrial expertise and urged that this should be stronger reflected in the Industrial Strategy, especially in the ecosystems approach.

Orgalim also expressed the importance of holistic approach of industrial strategy and warned against it’s fragmentation into separate alliances. Orgalim also expressed their views on open strategy autonomy (no protectionism) and Mercosur discussions (the agreement should be split to speed up the ratification).

CAB informed about the new industrial forum and invited Orgalim to send their application. CAB also briefed on Mercosur agreement (important not to open the agreement) and invited Industry to participate in public consultations on our policy papers.
Dear Executive Vice-President

Dear Mr Dombrovskis

On behalf of Orgalim – Europe’s Technology Industries, representing Europe’s largest industrial sector, please find enclosed a letter from our [redacted] for your kind attention.

Please don’t hesitate to contact us should there be any question.

Sincerely,

[Address]

Celebrating 65

Orgalim is registered under the European Union Transparency Register - ID number: 2021064335-88

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Subject: Introducing Europe’s Technology Industries

Dear Executive Vice-President,

On behalf of Orgalim – Europe’s Technology Industries, I would like to warmly congratulate you on your appointment.

Representing Europe’s largest industrial sector, Orgalim welcomes the ambition set out by the Commission. We believe this is a critical moment to ensure that Europe’s citizens perceive a renewed sense of purpose and direction for the EU, and I am personally committed to supporting you in driving forward your agenda for an economy that works for people.

Through our member associations covering the mechanical, electrical, electronics, ICT and metal technology sectors in Europe, Orgalim accounts for roughly a third of Europe’s total industry. The companies we represent range from large multinationals to smaller “Hidden Champions” that embody Europe’s industrial prowess. They make the technology products and systems that enable everything from Industry 4.0 to smart energy grids, smart cities, a circular economy, and connected and autonomous mobility.

As such, we believe that the future wellbeing and prosperity of Europe’s society and the future success of Europe’s technology industries are inextricably linked.

I would welcome an opportunity to discuss the role our industries can play in helping to deliver the Commission’s ambitious agenda, and the economic policies we believe are needed specifically in relation to the EU’s industrial strategy and future global competitiveness as well as green and sustainable financing. Would there be an opportunity to meet in the months ahead?

Once again, congratulations on your appointment and we look forward to a close and productive dialogue.

Sincerely,

[Signature]

Orgalim represents Europe’s technology industries: companies that innovate at the crossroads of digital and physical technology. Our industries develop and manufacture the products, systems and services that enable a prosperous and sustainable future. Ranging from large globally active corporations to regionally anchored small and medium-sized enterprises, the companies we represent directly employ 1.5 million people across Europe and generate an annual turnover of around €3,000 billion and a third of Europe’s manufactured exports. Orgalim is registered under the European Union Transparency Register – ID number: 20130641335-68.
Annex: Orgalim’s strategic imperatives for the EU

The technology industries represented by Orgalim are firmly rooted in Europe, having built their global success on Europe’s single market as a foundation, and share a deep commitment to Europe.

As a global industrial powerhouse, our industries have been consistently growing ahead of the wider EU economy. Their continued success will be vital not only to reinvigorate the EU economy and create future high-quality jobs, but also to address the broader expectations citizens have of the EU – from achieving climate neutrality to improving social cohesion and prosperity.

With the right policies in place, we believe the EU’s potential for societal, environmental and economic progress is enormous. In our vision for Europe, innovation drives competitiveness and prosperity, and technology responds to citizens’ needs and improves their quality of life.

To help realise this ambition, we call on the EU to address three strategic imperatives:

1. **Embrace the innovation-led transformation of European industry.** Our companies make digitalisation a success for Europe, including creating new jobs for the digital world. To succeed, we need to boost the EU’s support for new technologies such as AI, to put in place a future-proof cybersecurity infrastructure and data framework, a strong EU data strategy and to fast-track the roll-out of 5G.

2. **Enable European industry’s global leadership and competitiveness.** This starts at home, with a renewed commitment to protecting and reinforcing the Internal Market, more modern and agile regulatory approaches with less bureaucratic compliance hurdles and a focus in European investment policy and funding instruments on supporting industry. An ambitious Horizon Europe must be a priority. More focus also needs to be given to supporting value creation networks and pooling of innovation resources. And the EU needs to continue leading the global response to protectionism and stand up for open, rules-based trade.

3. **Transform societal challenges into future drivers of prosperity.** The shift to a climate-neutral and increasingly circular economy and the challenges of demographic and technological change should be turned into an opportunity for the EU. As first movers on technology innovation and adoption, we can take the lead in the new global markets which are already emerging. For this the EU needs to set the standard in the global climate transition with clear 2050 goals, milestones and measures, to drive systemic change in implementing the UN Sustainable Development Goals and to support the adaptation of education and training systems to a digitalised age.

Europe’s technology industries stand ready to support the Commission to deliver its ambitious agenda and address our strategic imperatives.

For more information please see [www.orgalim.eu](http://www.orgalim.eu) or contact [secretariat@orgalim.eu](mailto:secretariat@orgalim.eu)

1. **Please see here:** [read.orgalim.eu/books/tkml](http://read.orgalim.eu/books/tkml)
Dear [Name],

Thank your letter dated 11 December 2019 and the request for a meeting with Executive Vice President Dombrovskis.

Due to a very heavy agenda especially at the beginning of the mandate, Mr Dombrovskis will, unfortunately, be unavailable for a personal meeting during the next months.

However, if this is of interest to you, Ms Zaneta Vegnere, our Deputy Head of Cabinet, would be delighted to meet with you on the behalf of the Executive Vice President.

I look forward to hearing from you.

Yours sincerely,

[Signature]

From: [Name]  
Sent: Wednesday, December 11, 2019 4:28 PM  
To: CAB DOMBROVSKIS CONTACT  
Subject: Orgalim letter to EVP Dombrovskis

Dear Executive Vice-President

Dear Mr Dombrovskis

On behalf of Orgalim – Europe’s Technology Industries, representing Europe’s largest industrial sector, please find enclosed a letter from our [Contact] for your kind attention.
Please don’t hesitate to contact us should there be any question.

Sincerely,

Celebrating 65 Orgalim

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