

To: _____@hotmail.com
 CC: ! _____@ec.europa.eu; _____R@ec.europa.eu
 Subject: RE: Insurance/Myanmar
 Date: Thu, 26 Jun 2014 12:24:07 +0000

Dear Mr

My colleagues from the sectoral units of DG TRADE passed on your message. Helena König will unfortunately not be in Brussels on 9 July and my colleague Maryse Coutsouradis, who coordinates trade issues with Myanmar within DG TRADE, has a prior commitment on that day. However, my colleague from the Services Unit, Mirosław Galar, and myself (following the negotiations for the investment protection agreement with Myanmar) would be available to meet on 9 July in the morning, for instance at 12:00. We would be interested in discussing how you view the investment climate in Myanmar, what obstacles you believe foreign investors are facing and what could be done. Please let me know whether this could work for you so that I can make the practical arrangements.

Best regards.



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From: [mailto:_____@hotmail.com]
Sent: Monday, June 23, 2014 11:51 AM
To: _____ (TRADE)
Subject: Insurance/Myanmar

Dear

Many thanks for your help just now. I understand that Helen König is away on leave 7-18 July.

I am accompanying _____ a colleague from Prudential (a UK insurance company), on a visit to Brussels on Wednesday 9 July and would very much like to call on your team to discuss how we might work together to liberalise the Myanmar/Burma insurance sector. I was in Myanmar/Burma last week with Don Kanak (Chairman of Prudential Corporation Asia) and we called on EU Ambassador Roland Kobia who recommended that we see _____ or one of her team. As far as we are aware, Prudential is the only EU insurance company currently looking to set up a business in Myanmar/Burma.

I did try to contact your colleagues in the B1 Unit (Services) but neither _____ phone (+32 _____) nor _____ seems to be answering. Might you have another number I could try?

Thanks again for your kind assistance

Best wishes

Robert Gordon

(Former British Ambassador to Myanmar/Burma 1995-9 and Vietnam 2003-7, now adviser to Prudential)

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