

TRADE ACCES DOCUMENTS

From: CEBALLOS BARON Miguel (CAB-MALMSTROM)
Sent: 19 May 2015 21:26
To: ASENIUS Maria (CAB-MALMSTROM); BURGSMUELLER Christian (CAB-MALMSTROM); EICHHORN Nele (CAB-MALMSTROM); NYMAN Jon (CAB-MALMSTROM); NORRGARD Catrine (CAB-MALMSTROM); LARSSON Joakim (CAB-MALMSTROM); MUNGENGOVA Jolana (CAB-MALMSTROM); BILLAUX Cecile (CAB-MALMSTROM)
Cc: [Art. 4.1(b)](CAB-MALMSTROM)
Subject: Meeting with Dow Chemical

===Meeting with Dow Chemical, the largest US chemical company. Brussels, 19 May 2015. For registration in Ares===

We have met today with representatives of Dow Chemical, the largest US chemical company, with investments in EU, Asia and Middle East.

The meeting was organised at the company's request. MCB outlined broadly the internal functioning of COM, relations between cabinets and DGs and inter-institutional balance. On TTIP we explained the strategic, political and economic importance of this agreement, with regulatory cooperation being one of the main novelties and deliverables of the negotiations. As regards the economic interest, EU seeks further opening of the US market for services, energy, government procurement and GIs protection. Dow Chemicals inquired about the expected timing of TTIP. Sequencing TPA-TPP-TTIP was briefly discussed and Dow Chemicals expressed an optimistic outlook for an early passage of TPA in the Senate (May) and in the House (June). The company raised the issue of GMOs and the importance of a solution for US farmers in TTIP. MCB responded to the claim stressing EU's respect of the Single Market and the existing authorisation framework at the first place. On energy, Dow Chemicals expressed an understanding and no opposition as such to EU's proposal for an energy title in TTIP. The company commented on the internal prospects of liberalisation of LNG exports that are likely to progress in parallel to the discussions on energy in TTIP (question of markets, not necessarily of TTIP). Crude oil trade could follow (Ex. oil condensates). Finally, the company expressed the importance of GCC and benefits of an eventual re-start of the negotiation process.

Miguel Ceballos Barón

TRADE ACCES DOCUMENTS

From: Chase, Howard (HJ) <HJChase@dow.com>
Sent: 07 May 2015 08:52
To: CEBALLOS BARON Miguel (CAB-MALMSTROM)
Cc: [4.1 (b)] (CAB-MALMSTROM)
Subject: RE: The Dow Chemical Company - International Government Affairs Management

Dear Miguel,

This is greatly appreciated, thank you, we look forward to this opportunity.

Trust all is well and my best regards

Howard

From: Miguel.CEBALLOS-BARON@ec.europa.eu [mailto:Miguel.CEBALLOS-BARON@ec.europa.eu]
Sent: Donnerstag, 7. Mai 2015 08:30
To: Chase, Howard (HJ)
Cc: [4.1 (b)]
Subject: RE: The Dow Chemical Company - International Government Affairs Management

Dear Howard,

Very pleased to meet you and your delegation on 19 May. The whole group is very welcomed, we will book a meeting room to accommodate everyone. Thanks for the suggested topics, look forward to a good discussion with you on all these issues.

Best regards,

Miguel

From: Chase, Howard (HJ) [mailto:HJChase@dow.com]
Sent: Tuesday, May 05, 2015 3:48 PM
To: CEBALLOS BARON Miguel (CAB-MALMSTROM)
Subject: RE: The Dow Chemical Company - International Government Affairs Management

Dear Miguel,

My senior Dow government affairs colleagues are looking forward to meeting with you and your team on Tuesday 19th May at 1130 in the Berlaymont. Again my warm thanks for offering us this opportunity.

If it's convenient I'd like to bring ten people in total, including Matt Davis, our corporate vice-president, and our most senior government affairs leaders from Washington DC, Europe and the Middle East.

As noted my thoughts on agenda include:

- what is a Commissioner and a cabinet and how do you interact with the other key EU stakeholders
- overview of your trade agenda
- energy and trade
- update on TTIP

On TTIP my colleagues will certainly appreciate your thoughts on how we can most intelligently support the agenda going forward (on both sides of the Atlantic).

Finally we will send the full registration details in the next twenty four hours.

I look forward to seeing you again and my best regards

Howard

Howard Chase

Director Government Affairs Europe
The Dow Chemical Company
8810 Horgen, Switzerland
GSM: +41.786.294.519
Phone: +41.44.728.2653
Email: hjchase@dow.com

From: Miguel.CEBALLOS-BARON@ec.europa.eu [<mailto:Miguel.CEBALLOS-BARON@ec.europa.eu>]
Sent: Dienstag, 31. März 2015 08:57
To: Chase, Howard (HJ)
Cc: Kredler, Dennis (D); Von Westernhagen, Christina (C); 4.1(b)
Subject: RE: The Dow Chemical Company - International Government Affairs Management J

Dear Howard,

Tuesday 19 May at 11.30 would work for me, is it ok for you? I would bring other colleagues dealing with energy, TTIP. Please send us the details of the group with names and passport numbers for security clearance.

Best regards,

Miguel

From: Chase, Howard (HJ) [<mailto:HJChase@dow.com>]
Sent: Sunday, March 29, 2015 10:37 PM
To: CEBALLOS BARON Miguel (CAB-MALMSTROM)
Cc: Kredler, Dennis (D); Von Westernhagen, Christina (C)
Subject: The Dow Chemical Company - International Government Affairs Management

Dear Miguel,

I hope all is well. We very much appreciate the continuing contact in your new role with Commissioner Malmstrom.

On the morning of Tuesday 19th May, the Dow office in Brussels will be hosting a number of my senior Dow government affairs colleagues from around the world, including our Global Director Matt Davis and the Regional Directors from the US, Latin America, Middle East and Far East, as well as Europe and Russia.

As part of this visit, I wonder if it would be possible to bring them into the Berlaymont during the morning for a short briefing with you and/or members of your team? In general they are not familiar with the governance of the EU and it would be very helpful to give them a short description of the work of the European Commission and of a Commissioner's office. It would also be an excellent opportunity to brief and exchange views on TTIP in particular, where Dow is on the record as a strong and consistent supporter.

I would anticipate no more than 45 minutes in total, plus time to get in and out of the building etc, and a party size of no more than eight.

My purpose, of course, is to strengthen the understanding and awareness of EU policy processes and key positions amongst our global government affairs team, so that we can align more effectively in support of TTIP and other key areas of trade and foreign policy development.

Thank you in advance for giving this your consideration and I'd be very happy to discuss in more depth by phone if this is useful.

I look forward to hearing from you, with my best regards,

Howard Chase
Director Government Affairs Europe
The Dow Chemical Company
8810 Horgen, Switzerland
GSM: +41.786.294.519
Phone: +41.44.728.2653
Email: hjchase@dow.com