

From: Bullard, Richard
Sent: Monday, December 22, 2014 11:13 PM
To: 'Christian.burgsmueller@ec.europa.eu'
Cc: Lovegrove, James; Art 4.1(b)
Subject: Meeting request - Etihad Airways & investment in Europe - 19/20 January

Dear Dr Burgsmueller,

APCO Worldwide acts as EU public policy advisors to Etihad Airways.

Vijay Poonoosamy (Vice President International & Public Affairs, Office of the President & CEO) and Jim Callaghan (General Counsel & Company Secretary) **will be in Brussels on 19th and 20th January** and would be delighted to meet you given your Cabinet roles on both Transport and Competition matters.

During a recent meeting with Henrik Hololei he recommended that Etihad engage with Commissioner Malmström via her Cabinet. Etihad is a significant investor from the UAE into the EU and therefore understands and supports the importance of the GCC – EU trade relationship. Etihad also understands and promotes the importance of “connectivity” between the EU and UAE/Middle East and beyond. Etihad is particularly concerned that efforts to stymie Etihad’s European investments will have a detrimental impact on the wider trade, investment and economic relationship and would like to brief you and the Commissioner fully on recent developments in the aviation sector.

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We realise that your schedule will still be extremely busy at the beginning of 2015. However, we wondered if you would be able to meet with Vijay and Jim on one of these days?

Etihad fully support the new transparency rules being introduced by the Juncker Commission and are in the process of registering to the European Transparency Register.

Thank you in advance for your kind consideration of this request and we look forward to hearing back from you or your team.

Best regards,

Richard

Richard Bullard
Executive Director
Head of EU Competition & Transport Practices