

From: [Art. 4.1(b)] (TRADE)
Sent: 15 April 2015 10:41
To: [Art. 4.1(b)]
 [Art. 4.1(b)]
 TRADE); TRADE LIST B1
Cc: [Art. 4.1(b)] (TRADE); SCHLEGELMILCH Rupert (TRADE);
 (TRADE); NYMAN Jon (CAB-MALMSTROM); [Art. 4.1(b)]
 (TRADE); [Art. 4.1(b)] (TRADE);
 (EEAS-GENEVA)
Subject: Report: Meetings RS/MvH/JN with CSI on 13 April 2015

On Monday, Rupert Schlegelmilch (RS), [Art. 4.1(b)] and Jon Nyman (JN) individually met with the Coalition of Services Industries (CSI). (JLD meeting report to follow)

Participants CSI:

- Peter Allgeier, CSI
- [Art. 4.1(b)] CSI
- Todd Fox, ViSA Inc.
- Leslie Griffin, UPS
- Nicholas Hodac, IBM
- Shantell Isaac, ACLI
- Ian MacVay, King & Spalding
- Ann Nicocelli, MetLife
- Jacquelyn Verizon
- Claudia Selli, AT&T
- [Art. 4.1(b)] , Google

Summary:

These were part of a series of meetings organised as part of CSI's Europe trip.

CSI was mainly interested in the following issues:

- **TTIP:** TTIP was CSI's principal interest for discussions in Brussels. CSI emphasised that with TTIP (and also TiSA), the US and the EU can set a template for the multilateral trading system. Their questions related to progress of the negotiations and how the EU intends to move forward especially on the critical issues. CSI in particular conveyed their views on the level of ambition of both sides services offers. Financial services are important; insurance companies are keen that USTR table an offer. Finally, CSI was interested in the significance of the Lange report on TTIP.

[Out of scope]

[Out of scope]

[Out of scope]

- [Out of scope]
- **Telecoms:** EU and US should be ambitious, both [redacted] and TTIP are in the focus globally and could set a template.
- [Out of scope]
- [Out of scope]

Details:

Meeting with Rupert Schlegelmilch (TTIP / post-Bali)

- CS/ emphasised their main points of interest in TTIP:
 - [Art. 4.1(a)]
 - On **Rules**, the agreement should be ambitious regarding the **digital space**. RS responded that the developments e.g. in China are also critical for the EU, but that it needed to navigate carefully between data flows and data privacy.
 - **Financial Services** are important and should be put on the table.
 - [Out of scope]
 - Verizon highlighted the importance of **telecommunications** in [redacted] and TTIP, as these are in the focus globally and could set a template.
- *[Out of scope]

[Out of scope]

- [Out of scope]
- [Out of scope]
- [Out of scope]

Out of
Meeting with Jon Nyman (scope/TTIP)

[Out of scope]

[Out of scope]

[Out of scope]

- *UPS* again pointed to their interest in **delivery services** and their appreciation of the broad scope.
- *CSI* enquired about the status of the **Lange report on TTIP** and the **EP's role in the ratification procedure**, to which JN responded that it is the plenary report that will be most important in the Commission's considerations; the EP is to ratify the Agreement in its entirety.

[Art. 4.1(b)]
Policy Officer



European Commission
DG TRADE

[Art. 4.1(b)]

[Art. 4.1(b)]