



Mr. Herman Van Rompuy, President of the European Council

Mr. José Manuel Durão Barroso, President of the European Commission

Brussels, 18 November 2013

Dear President Van Rompuy, dear President Barroso,

We are writing to you ahead of the December Council on specific issues related to Security. The recent events regarding irregular migration by sea and the continuing revelations on EU data leaks have shown the need for stronger measures in Europe to increase our competence and capabilities in protecting lives and critical assets. We believe that a competitive European Security Technology and Industrial Base is essential to Europe in achieving these strategic objectives.

The European industry (including research centers), here represented by EOS<sup>1</sup> - European Organisation for Security - gathering the most important manufacturers and technology providers of security technologies, in coordination with ASD, is convinced that innovative solutions which can prevent or reduce the risks to critical infrastructures, cyber threats, improve maritime security and disaster management are currently not sufficiently deployed.

Weak R&T and procurement investments, market fragmentation, lack of a harmonised strategy and slow implementation of measures, hamper Europeans' ability to address crises and to develop responses to mounting security challenges, many of which are already at a critical level today. As Europe has a role to play in the global society, the European security industry also has a role to play in the global economy.

In the last years, we have called for specific European policies as well as more resources and investments for technologies / services and solutions to improve crisis detection, prevention and response. What has been done is seemingly not sufficient, and despite the impairment of public budgets, more should be done to increase the protection of our citizens and assets.

Therefore, in view of the European Council of December, we would make the following suggestions:

- *Provide to Europe, where needed, a larger level of technology / services independence in critical security capabilities.*
- *Foster further concrete actions in the frame of a Security Industrial Policy (where research is only one of the elements) supporting effective priorities for the competitiveness of the European Security Industry at global level.*
- *Develop, in an end to end approach (from research to validated capabilities, procurement and use) European wide programmes in specific priority areas (e.g. maritime surveillance / security; cybersecurity, critical infrastructure protection and urban / citizens security), considering, where needed, synergies of technologies for internal and external security.*
- *Provide adequate resources, including EU funds, to better harmonise and leverage national initiatives to ensure protection and functioning of vital sectors.*

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<sup>1</sup> The European Organisation for Security (EOS) has been created in 2007 by European private sector providers and users from all domains of security solutions and services. Its work and purpose is to provide a platform of collaborative work and insightful exchange of ideas and best practices between the European Institutions and the security private sector to better achieve preparedness.

The European security private sector is ready to support the implementation of the measures that will be taken in the December Council and provide all its competence to EU Institutions and Member States. A "quick win" example demonstrating the joint public and private willingness to improve the current state of play could be the support of the Task Force for the Mediterranean that will report at the next Council.

We look forward to your support in addressing this urgent and challenging agenda.



Santiago Roura  
Chairman of the EOS Board of Directors



Luigi Rebuffi  
EOS Chief Executive Officer

## EOS Description

EOS, the European Organisation for Security, is registered as a limited liability cooperative company under Belgian Law with equal shareholder Members and run not-for-profit.

As of 2013, EOS represents the interests and expertise of 43 Members involved in Security providing technology Solutions and Services from 13 different countries of the European Economic Area, representing more than 65% of the European Security Market and 2 million employees in Europe.

EOS is one of the most important voices in the public – private dialogue with European and Member States Institutions on security issues.

Its main objective is the development of a harmonised European Security Market in close cooperation with users from the public and private sector, while satisfying political, societal and economic needs, through the efficient use of budgets and the implementation of available security solutions and services in priority areas.

It facilitates the coherent development of the European Security Market, supporting the widespread deployment and implementation of solutions and services to provide security and safety to citizens, governments and economy.

EOS is providing to its Members synergetic added value across different sectors (as ICT, defence, civil security, energy, transport, finance, services, research, etc.) where single Members, for different reasons, cannot provide alone a European impact.

## EOS Members

