

From: [REDACTED] (CAB-MALMSTROM)
Sent: Wednesday 15 October 2014 19:09
To: [REDACTED]@alcatel-lucent.com'
Subject: Ares(2014)3269257 FW: Congratulations
Attachments: Column Michel Combes - July 2014.pdf; ATT00001.htm

Dear Mr Combes,

Many thanks for your mail and kind words to Commissioner Malmström and really sorry for my late reply!

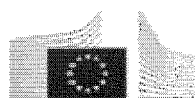
She would be pleased to meet with you in the beginning of next year. However, it is hard to give any date today already as her schedule for that period is still unclear.

May I ask you to please come back to us by the end of the year to discuss further?

Thanking you very much for your understanding,

[REDACTED]

[REDACTED]



European Commission

BERL [REDACTED]

B-1049 Brussels

+32-2-29 [REDACTED]

[REDACTED]@ec.europa.eu

[All redactions are made under art. 4.1(b)]

From: CAB MALMSTROM ARCHIVES
Subject: RE: Meeting between Commissioner Malmström and Alcatel-Lucent CEO Michel Combes

From: Vancoppenolle, Marc (Marc) [redacted]@alcatel-lucent.com]
Sent: Thursday, December 04, 2014 4:36 PM
To: [redacted] (CAB-MALMSTROM)
Subject: RE: Meeting between Commissioner Malmström and Alcatel-Lucent CEO Michel Combes

Thank you very much [redacted],

This is fine

Best regards,

Marc Vancoppenolle

From: [redacted]@ec.europa.eu [redacted]@ec.europa.eu]
Sent: jeudi 4 décembre 2014 16:20
To: Vancoppenolle, Marc (Marc)
Subject: RE: Meeting between Commissioner Malmström and Alcatel-Lucent CEO Michel Combes

Dear Mr Vancoppenolle,

Thank you very much for your email.

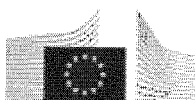
Commissioner Malmström would be available for a meeting with Mr Combes on Tuesday 3rd February at 11h.

Would this be suitable for Mr Combes' agenda?

The meeting will take place in her office in the Berlaymont building, rue de la Loi 200.

Best regards,

[redacted]



[redacted]

Cabinet of Commissioner MALMSTRÖM

BERL [redacted]

B-1049-Brussels

Tel. +32 229 [redacted]

[redacted]@ec.europa.eu

This message represents solely the views of its author and cannot be regarded as the official position of

the European Commission.

From: Vancoppenolle, Marc (Marc) [<mailto:marc.vancoppenolle@alcatel-lucent.com>]
Sent: Sunday 30 November 2014 20:24
To: [REDACTED] (CAB-MALMSTROM)
Subject: Meeting between Commissioner Malmström and Alcatel-Lucent CEO Michel Combes

Dear [REDACTED],

I would like to refer to the email below sent by our CEO, Michel Combes, to Ms Malmström.

Our CEO would be pleased to meet Ms Malmström when he travels to Brussels on Feb 3rd or 4th to exchange views on trade matters.

Would you please let me know if this would be feasible.

Thank you very much in advance

Best regards,

Marc Vancoppenolle

VP Public Affairs Europe

Alcatel-Lucent

Square de Meeûs 38/40

B-1000 Brussels

Tel +32 [REDACTED]

[REDACTED] [@alcatel-lucent.com](mailto:[REDACTED]@alcatel-lucent.com)

From: COMBES, Michel (Michel)
Sent: lundi 15 septembre 2014 08:48
To: [REDACTED] '@ec.europa.eu'
Subject: Congratulations

Dear Commissioner Malmström,

Let me first congratulate you with your appointment as Commissioner for Trade within the proposed team of Mr. Juncker.

As Europe is facing huge challenges and opportunities, it is with great enthusiasm that I notice the strong commitment of the new Commission to bring our continent back to growth, competitiveness and prosperity as well as the acknowledgment that digital matters play a crucial role in achieving this goal.

Trade matters are essential to the success of Europe as well. Facilitating market access, the elimination of trade and investment barriers and adherence to a rules-based global

trading system are crucial to strengthen the EU economy and to remain globally competitive.

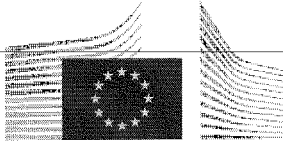
As such, TTIP should remain a priority, as it offers a strategic opportunity to shape the framework for future global trade. Different regulatory frameworks in the EU and the USA have shaped the digital sector into different realities. There is an opportunity to analyze the outcomes of each model and set the right path for future policies, with more emphasis on investment and innovation.

As an additional topic, I believe we should consider the appropriate use of EU trade defense instruments to ensure a level playing field in Europe and eliminate competitive distortions.

As a CEO of a company investing heavily in digital innovation, I would be pleased to exchange further views with you at your earliest convenience.

Best regards,

Michel Combes



EUROPEAN COMMISSION

Directorate-General for Trade

Directorate C - Asia and Latin America
Far East

Brussels,

MEETING RECORD

Subject: Meeting between Commissioner Malmström and Alcatel CEO Mr. Michel Combes

3 February 2015, 11:00 – 11:30am; the Commissioner's office, Brussels

Present: Michel Combes, Marc Vancoppenolle (Alcatel);

Commissioner Malmström, Nele Eichhorn (CAB-Malmström), [Art
4.1(b)] (TRADE.C.1).

[Out of the scope of the request]

Regarding TTIP, Alcatel consider that the agreement should be used to send a strong signal on key areas for future development of telecoms technologies in the EU, namely on standardisation, intellectual property protection and corporate social responsibility. Alcatel also stressed the importance of including ISDS in the agreement and were invited by the Commissioner to contribute to the public debate on this issue.

[Out of the scope of the request]

From:

CAB MALMSTROM ARCHIVES

Expéditeur: "COMBES, Michel (Michel)" <[Art. 4.1(b)] @alcatel-lucent.com>

Date: 6 février 2015 11:50:52 UTC+1

Destinataire: "[Art. 4.1(b)] @ec.europa.eu"
<[Art. 4.1(b)] @ec.europa.eu>

Dear Ms Malmstrom,

I wanted to thank you for your warm welcome and for the fruitful exchange we had earlier this week in Brussels. The meeting gave us the opportunity to tackle some important points to strengthen the digital ecosystem in Europe and in particular the European telecom vendors. We know that a strong European digital ecosystem will serve other sectors and is as such a cornerstone for reaching Europe's objective of growth and jobs.

[Redacted text block containing multiple lines of obscured content]

[Out of the scope of the request]

Related to the TTIP, we focused on the importance of global standards, on the preservation of adequate IPR protections and on the opportunity for the EU and the US to introduce rules on transparency and business ethics as reference for future negotiations with other regions. I sincerely hope the TTIP will be able to go further than intentions and set a solid ground for moving forward.

On the difficult point of ISDS, you can count on my active support to advocate in favor of the measure, personally and through the ERT in interactions with various local governments in Europe.

[Out of the scope of the request]

[Out of the scope of the request]

Our further recommendations on the above topics are attached (as handed over at the meeting)

I remain available to support you and the commission on all those points.

Thank you once again for your time and please let me know when you plan to travel to Paris. It will be a pleasure for me to welcome you in our premises for a follow up.

Best regards,
Michel Combes
CEO Alcatel-Lucent

Alcatel-Lucent CEO meeting with Commissioner Malmstrom – Feb 3rd 2015

Alcatel Lucent recommendations :

TTIP:

The development and adoption of global standards are key for the speed of new technology deployments and for the reduction of costs. Through the TTIP, the EU and the US should make a common statement on their commitment to only adopt global standards in the EU and the US (in opposition to local standards)

The TTIP should ensure a sufficient protection of the EU IPR regime, keeping injunctions as a way to protect IPR. IPR is key for the innovation business case and is an incentive to invest in R&D for large companies and start-ups alike.

The TTIP could be an opportunity for the EU and the US to re-affirm and send a strong signal on the need for common rules on transparency and business ethics for future negotiations with other regions of the world.

From: CAB MALMSTROM ARCHIVES

From: Vancoppenolle, Marc (Marc) [Art. 4.1(b)] @alcatel-lucent.com]
Sent: Sunday, February 08, 2015 8:57 PM
To: EICHHORN Nele (CAB-MALMSTROM)
Subject: FW:

Dear Nele,

Thanks again for the meeting last week. I believe it was a good session and would be keen to have a quick follow up call with you at your convenience.

You will also find below the note sent by our CEO to Commissioner Malmstrom.

Best regards,

Marc Vancoppenolle

VP Public Affairs Europe
Alcatel-Lucent
Square de Meeûs 38/40
B-1000 Brussels
Belgium
Fixed +32 [Art. 4.1(b)]
Mob +32 [Art. 4.1(b)]
[Art. 4.1(b)] @alcatel-lucent.com

Expéditeur: "COMBES, Michel (Michel)" <[Art. 4.1(b)]@alcatel-lucent.com>

Date: 6 février 2015 11:50:52 UTC+1

Destinataire: "[Art. 4.1(b)]@ec.europa.eu"
<[Art. 4.1(b)]@ec.europa.eu>

Dear Ms Malmstrom,

I wanted to thank you for your warm welcome and for the fruitful exchange we had earlier this week in Brussels. The meeting gave us the opportunity to tackle some important points to strengthen the digital ecosystem in Europe and in particular the European telecom vendors. We know that a strong European digital ecosystem will serve other sectors and is as such a cornerstone for reaching Europe's objective of growth and jobs.

[Out of the scope of the request]

Related to the TTIP, we focused on the importance of global standards, on the preservation of adequate IPR protections and on the opportunity for the EU and the US to introduce rules on transparency and business ethics as reference for future negotiations with other regions. I sincerely hope the TTIP will be able to go further than intentions and set a solid ground for moving forward.

On the difficult point of ISDS, you can count on my active support to advocate in favor of the measure, personally and through the ERT in interactions with various local governments in Europe.

[Out of the scope of the request]

Our further recommendations on the above topics are attached (as handed over at the meeting)

I remain available to support you and the commission on all those points.

Thank you once again for your time and please let me know when you plan to travel to Paris. It will be a pleasure for me to welcome you in our premises for a follow up.

Best regards,
Michel Combes
CEO Alcatel-Lucent