

European Utility Week

19 April 2016

Attn: Miguel Arias Cañete, Commissioner for Climate Action & Energy, European Commission, Brussels

Official Invitation to Join the European Utility Week 2016 Opening Keynote

Dear Commissioner Cañete,

With the current digital and technological transformation major European DSOs are reconsidering their business strategies and models. In addition, utilities are dealing with challenges in the market including emergent new players and distributed generation, as well as changing demand patterns creating a new landscape impacting utilities' business models. Following the market developments, we will also be focusing on the impacts of renewable integration and energy storage on the business model of the utilities; innovations and renewable energy sources of the future.

The themes above will be on top of the agenda of the Keynote Session of our 17th European Utility Week event taking place in Barcelona, November 15-17, 2016.

Commissioner Cañete, I wish to use this opportunity to officially invite you to join the Opening Keynote and present the Energy Efficiency goals of Europe, the work ahead to decarbonise Europe's building stock, boosting the share of renewables and your wish for the Energy Sector in this Europe, a cradle of emerging new technologies. It would be an honor to have you present the latest official news from the Commission on the market-based development of the European energy sector as well as the European energy regulatory framework to the Industry present at EUW.

Please note that the listed topic areas are suggestions only.

Attached, please find the provisional programme overview for European Utility Week 2016 and the initial agenda for the Opening Keynote session. Please note that the keynote agenda is still under development and we have just started inviting the speakers and panelists.

Launched in 1999 European Utility Week has grown to the premier event for European utility industry professionals focusing on regional and global developments in Grid & Renewables, Energy Storage, Smart Metering, Smart Homes, Smart Cities, Energy Services & Efficiency, Data Management, Analytics and IoT, Cyber Security, Smart Gas and Smart Water. European Utility Week 2016 was attended by 9351 registered attendees and 507 exhibitors. Please have a look at <http://www.european-utility-week.com/> for the post-event highlights.

Commissioner Cañete, thank you very much for your kind consideration and I look forward to receiving your hopefully favorable reply and would be pleased to schedule in a phone conversation to provide you with further background information in case desired.

Best regards,

[Redacted Signature]

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