

Dear Mrs. Podhorna, dear Sirs,

Thank you very much for participating in the panel discussion at “Life meets Power”. As the moderator of our panel on energy storage, I would like to give you some additional information on the course of our discussion.

General information:

- Timeframe: 45'
 - Introduction by the moderator: 5'
 - Introductory statements by participants, max. 3' each 10'
- (VP Sevcovic, State Minister Wenzel, Mr. Molinaroli)
- Q&A Session on the panel: 20'
 - Q&A session with audience: 10'
 - No powerpoint slides required.

Scope of the discussion:

- After introducing the panelists and the issue, I will ask each panelist to give a short introduction (3-4 sentences). I would suggest that
 - o VP Sevkovic focuses on the role of energy storage in the framework of the Energy Union
 - o State Minister Wenzel points out the role of energy storage for local and regional networks
 - o Mr. Molinaroli to develop on the technological perspectives of energy storage
- Please forward the introductory statement to me until April 20th, eob, at the latest.

- I will start by putting an introductory question to each of you which will build on your introductory statement.

- The Q&A session will focus on the following questions:

- o Which technologies have the highest potential to support the EU Energy Union?

- o What are the market segments which are the most promising for investments in energy storage (balancing power, grid support, off-grid networks etc.)?

- o Can we learn from experiences in other markets, e.g. in the US and Japan?

- o Are the framework conditions right for energy storage technologies to develop their full potential? Do we need changes in the design of the energy markets and if yes: which?

I hope this is helpful. Please do not hesitate to contact me directly if any additional clarification is needed.

I look forward to our discussion.

Mit freundlichen Grüßen / Best regards

Dr. Kurt-Christian Scheel

Vice President

Governmental and Political Relations

Bismarckstrasse 71

D-10627 Berlin - Charlottenburg

Tel. +49(30) [REDACTED]

[REDACTED]
www.BOSCH.com

Sitz: Stuttgart, Registergericht: Amtsgericht Stuttgart, HRB 14000;

Aufsichtsratsvorsitzender: Franz Fehrenbach; Geschäftsführung: Dr. Volkmar Denner,
Dr. Stefan Asenkerschbaumer, Dr. Rolf Bulander, Dr. Stefan Hartung, Dr. Markus Heyn,
Dr. Dirk Hoheisel,
Christoph Kübel, Uwe Raschke, Dr. Werner Struth, Peter Tyroller