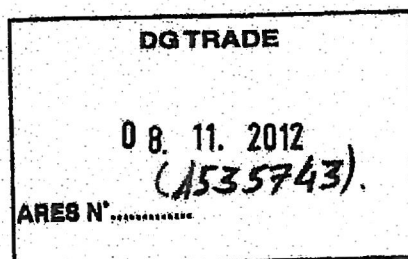




Federation of German Industries - 11053 Berlin, Germany

Mr. Jean-Luc Demarty
DG for Trade, CHAR 07/67
European Commission
Rue de la Loi/Wetstraat 170
1049 BRUSSELS
BELGIEN

Dr. Stefan Mair
Member of the
Executive Board



Date
1 November 2012

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Dear Mr. Demarty,

In the future the shaping of European investment protection treaties will have a major impact on whether German and European companies will invest abroad. In this context the comprehensive protection of investment will play a key role for companies.

The European Commission, Council and Parliament have recently agreed that the current investment protection treaties of the Member States will continue to apply. German industry welcomes this result, the high level of protection provided by the bilateral treaties will also be maintained in the future. At the same time, the Commission also requires a mandate to negotiate investment protection chapters in free trade agreements with Canada, Singapore and India.

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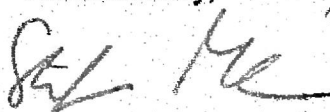
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We ask you to make every effort achieve a maximum level of protection for European investments. This is particularly important when dealing with countries that do not have an adequately high level of legal protection for foreign companies.

Yours sincerely,

A handwritten signature in dark ink, appearing to be 'S. M.', written in a cursive style.