

**From:** NEIRA Pablo (TRADE)  
**Sent:** Wednesday, July 18, 2012 9:46 AM  
**To:** PERREAU DE PINNINCK Fernando (TRADE)  
**Cc:** SIEBERT Christian (ENTR); ROELAND Christophe (ENTR); SACCHETTI Fabrizio (ENTR); BUHAGIAR Gordon (ENTR); EMBERGER Geraldine (TRADE); DUPUIS Philipp (TRADE); DE LUSIGNAN Paul (TRADE); GARCIA BERCERO Ignacio (TRADE); SZYMANSKI Arkadiusz (TRADE); SOURMELIS Petros (TRADE)  
**Subject:** HLWG - Regulatory issues: meeting with Digital Europe - report

Meeting took place together with ENTR C. Siebert, C. Roeland, F. Sacchetti, G. Buhagiar ; Digital Europe [Art. 4.16] [Art. 4.16] [Art. 4.16] (Nokia).

COM provided overview of HLWG and requested input from them, if possible for September, and ideally coordinated with the US industry representatives.

Points raised by Digital Europe:

- They welcome the initiative in particular regarding the impact that an agreement US-EU could have in other economies and their protectionist initiatives. But at the same time they are asking themselves questions about "what is in for EU"? What are the real "prizes" for EU industry.
- Existing cooperation with the US regulator (FCC) is positive, and the same applies to the development of global standards. New initiatives should be carried out only if they provide added value.
- The interest of their sector lays both in products and services.
- They hinted at some potential interests like SDoC, but they did not provide more information to any other trade barriers, apart from public procurement which seems to be problematic (with and without the Buy America clause).
- Data flows and data protection are important issues for Digital Europe(to be dealt with in the services chapter).
- The importance of regulatory issues for SMEs was highlighted, in particular IT start-ups but also SMEs active in niche markets producing high quality products – Digital Europe will try to provide specific input from their SME members.
- On procedure they questioned the impact of the forthcoming US elections.

Conclusion:

- Initiative welcomed by Digital Europe, although specific requests are not yet identified.
- They will provide input after the summer break, most likely with US industry input; they hinted that we should not expect completely new issues (SDOC may be one issue, and they will also comment on the new legislative framework)
- Their main US counterpart is ITI, but they also work with TECHAMERICA and CEA (Consumer Electronic Associations).