

Date: 20 February 2018
Title: CAB Gabriel meeting Scania Board
Place: BERL
Participants: Scania:
- Henrik Henriksson, CEO and Executive President
- [REDACTED] personal data
- [REDACTED]

KREAB:
- [REDACTED] personal data

European Commission:
- Alina Ujupan, CAB Gabriel
- [REDACTED] CONNECT.H2
- [REDACTED] CONNECT.H2 personal data

Points discussed:

- Globally, Scania has sold about 320.000 connected vehicles of which 220.000 in Europe;
- Connectivity via 3G and 4G, allows for real-time monitoring of the vehicles. Per truck, Scania puts € 1 000,- of investment (on-board equipment, cloud infrastructure, 10 year connectivity). Via client's consent (92% does give consent), Scania accesses the vehicle data providing additional services and optimising Scania internal processes. Client can purchase a data access package, deciding freely what to do with the data, the most extensive one costing € 30,- / month / truck;
- Truck platooning: 10-12m distance between trucks with 4G, possibly down to 1m with 5G;
- Scania sees China and US telecom operators more eager to invest in 5G. In EU more hesitation and telecoms oriented to B2C instead of IoT/M2M market;
- Scania has difficulty to find a willing telecom operator to team up with and looks into new cooperation models and possibilities to acquire spectrum via alternative partnering;
- [REDACTED] Decision-making process Article 4(3) second subparagraph
- On the GDPR Scania raised their concern that the GDPR with its privacy requirements might create obstacles for innovation. COM replied that guidelines for implementation might be drawn up by the Commission [REDACTED];
- Scania is willing to support the Commission with their knowledge of cyber security for vehicles. Their approach is to ring-fence the vehicle as much as possible.

Follow-up:

- COM to send Scania information on cross-border corridor contact points.