

From: [REDACTED] (CAB-BIENKOWSKA)
To: CAB BIENKOWSKA ARCHIVES
Subject: Ares(2016)4204690 : Request for a meeting with Commissioner Bienkowska 13 or 14 October in Brussels
Date: vendredi 9 septembre 2016 15:48:27

Please register, thank you

[REDACTED]

-----Original Message-----

From: [REDACTED] [mailto:[REDACTED]@amazon.lu]
Sent: Thursday, September 08, 2016 3:16 PM
To: [REDACTED] (CAB-BIENKOWSKA); HUSAK Tomasz (CAB-BIENKOWSKA)
Cc: [REDACTED] (EEAS-WASHINGTON); [REDACTED] (EEAS-WASHINGTON)
Subject: Request for a meeting with Commissioner Bienkowska 13 or 14 October in Brussels

Dear Tomasz and [REDACTED],

We understood from the EU Delegation in Washington (see email below) that it is unfortunately not possible anymore to organise a meeting between Commissioner Bienkowska and senior management of Amazon at Amazon HQ in Seattle due to her busy agenda and her tight flight schedule. The EU Delegation in Washington recommends us to contact her Cabinet again to look for an appropriate day/timeslot for a meeting in Brussels as was originally foreseen.

Therefore I would please like to ask if it would be possible to set up a meeting between Commissioner Bienkowska and our Vice President EU Retail, G&A - International Retail Mr. [REDACTED] on 13 or 14 October in Brussels at a time slot that suits her agenda best

During the meeting we would like to discuss how we can support the Commissioner with her upcoming initiatives to strengthen the Digital Single Agenda and promote European start-ups.

As you are aware supporting start-ups is in the heart of Amazon's business model, be it through e-commerce, enabling SMEs to grow cross border generating €2.8 billion in revenues in the past year alone, or scaling-up through Cloud infrastructure and venture capital financing (such as our Launchpad initiative).

As we discussed previously, Amazon is an important investor in Europe with investments of over €15 billion since 2010 and more than 45,000 permanent employees. In Poland we have invested over €600 million in people, infrastructure and state-of-the-art technology and have hired 4,500 people over the last year.

We are looking forward to reinforcing the cooperation we have with the Commission on ecommerce, IPR/ anti-counterfeit initiatives and the shared economy guidelines in the coming months.

Many thanks for your consideration and looking forward hearing from you.

Best regards,

[REDACTED]
Senior Manager Public Policy
Avenue des Art 27
B 1040 Brussels
Amazon

GSM 0032 [REDACTED]

-----Original Message-----

From: [REDACTED] (EEAS-WASHINGTON) [mailto:[REDACTED]@eeas.europa.eu]
Sent: Thursday, September 08, 2016 12:08 AM
To: [REDACTED] <[REDACTED]@amazon.lu>

Cc: [REDACTED] (EEAS-WASHINGTON) <[REDACTED]@eeas.europa.eu>; [REDACTED]
[REDACTED] (EEAS-WASHINGTON) <[REDACTED]@eeas.europa.eu>; [REDACTED]
[REDACTED] (EEAS-WASHINGTON) <[REDACTED]@eeas.europa.eu>
Subject: RE: Visit of Commissioner Bienkowska in Seattle

Dear [REDACTED],

We appreciate your reaching out and proposing that the Commissioner meets with Amazon senior executives in Seattle. We have worked on the program and liaised with our colleagues in Brussels to accommodate for a meeting. Unfortunately, as I told you already in August, her program is very busy and constrained also by her flight schedule and it won't allow for a meeting with Amazon in Seattle. It is therefore best to revert to the solution you exposed in your mail of working with her Cabinet on a meeting in Brussels.
Kind regards,

[REDACTED]

[REDACTED]

First Secretary, Space
Global Issues & Innovation Section
Delegation of the European Union to the United States of America
Phone: [REDACTED]
Mobile: [REDACTED]
Office: 2175 K Street NW, Washington, DC 20037, USA
Email: [REDACTED]@eeas.europa.eu
Web: www.EUintheUS.org | @EUintheUS | FB: EUintheUS

This message represents solely the views of its author and cannot be regarded as the official position of the European External Action Service.

-----Original Message-----

From: [REDACTED] [[mailto:\[REDACTED\]@amazon.lu](mailto:[REDACTED]@amazon.lu)]
Sent: Tuesday, August 23, 2016 7:08
To: [REDACTED] (EEAS-WASHINGTON); [REDACTED] (EEAS-WASHINGTON);
[REDACTED] (EEAS-WASHINGTON)
Cc: [REDACTED] (EEAS-WASHINGTON)
Subject: RE: Visit of Commissioner Bienkowska in Seattle

Thanks dear [REDACTED] for putting us in contact.

Dear [REDACTED],

We sincerely hope the programme of Commissioner Bienkowska allows it to meet our senior Vice President International Consumers [REDACTED] and our Vice President for International Public Policy [REDACTED] on 23 September or another day (we can be flexible what suits the agenda of the Commissioner best). We understood that she will also visit the Blue Origin on 23 September (blueorigin.com -Jeff Bezos space company - however this is separate from Amazon HQ).

We were already in discussions with her Cabinet for a meeting between the Commissioner and both our Vice Presidents in Brussels but now she is in Seattle we hope we can set up a meeting during her visit in September.

Main topics for the meeting are to exchange views on how Amazon can help to support the Commissioner to strengthen the Digital Single Market and how Amazon tries to promote the growth of European SMEs in Europe (Marketplace). We can also inform the Commissioner on our latest investments in Europe and Poland and we can show her some of the new innovative services we would like to launch in Europe this autumn. Finally we can discuss how Amazon can help in supporting the upcoming Commission initiatives on start-ups through Marketplace, AWS and Launchpad in the various EU Member States and of course any other topic the Commissioner would like to raise.

Looking forward hearing from you soon.

Best regards,

[REDACTED]
Senior Manager Public Policy
Avenue des Art 27
B 1040 Brussels
Amazon

GSM [REDACTED]

-----Original Message-----

From: [REDACTED] (EEAS-WASHINGTON) [[mailto:\[REDACTED\]@eeas.europa.eu](mailto:[REDACTED]@eeas.europa.eu)]
Sent: Monday, August 22, 2016 6:33 PM
To: [REDACTED] <[REDACTED]@amazon.lu>
Cc: [REDACTED] (EEAS-WASHINGTON) <[REDACTED]@eeas.europa.eu>; [REDACTED] (EEAS-WASHINGTON) <[REDACTED]@eeas.europa.eu>; [REDACTED] (EEAS-WASHINGTON) <[REDACTED]@eeas.europa.eu>
Subject: RE: Visit of Commissioner Bienkowska in Seattle

Dear [REDACTED]

Thanks a lot for your e-mail. [REDACTED] (in copy) as well as our colleague [REDACTED] (also in copy) are indeed in charge of preparing the visit of Commissioner Bienkowska, so I rely on them to let you know whether such a meeting would indeed be possible, given the Commissioner's schedule and priorities (which they know much better than me).

Keep in touch,

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Mr [REDACTED]
Counsellor (Digital Economy / Cyber)
Delegation of the European Union to the USA
2175 K Street #800, NW, 20037, Washington, DC
T: + [REDACTED] M: [REDACTED]

-----Original Message-----

From: [REDACTED] [[mailto:\[REDACTED\]@amazon.lu](mailto:[REDACTED]@amazon.lu)]
Sent: Sunday, August 21, 2016 9:58 AM
To: [REDACTED] (EEAS-WASHINGTON)
Subject: Visit of Commissioner Bienkowska in Seattle

Dear [REDACTED],

We understood from the Cabinet of Commissioner Bienkowska and her services that the Commissioner will go to Seattle in September and that she will visit the Blue Origin on 23 September (blueorigin.com -Jeff Bezos space company). We also understood that [REDACTED] from the EU Delegation in the US was involved in the organization.

We would also take this opportunity to invite the Commissioner to visit Amazon's headquarters in Seattle during her visit at a timeslot that suits her agenda best to exchange views between our Senior Vice President International Consumers [REDACTED] and our Vice President for International Public Policy [REDACTED] and Commissioner Bienkowska on how Amazon can help to support the Commission to strengthen the

Digital Single Market and how Amazon tries to promote the growth of European SMEs in Europe (Marketplace). We can also inform the Commissioner on our latest investments in Europe and Poland and can show her some of the new innovative services we would like to launch in Europe this autumn.

We had requested a meeting with the Commissioner and our Senior Vice President in Brussels, but as she will be in Seattle, we hope we can set up a meeting during her visit in September.

Looking forward hearing from you soon.

Best regards,

[Redacted]

Senior Manager Public Policy
Avenue des Art 27
B 1040 Brussels
Amazon

GSM [Redacted]