From:

Sent: lundi 27 janvier 2020 17:25

To: URPILAINEN Jutta (CAB-URPILAINEN); BARTELT Sandra (CAB-URPILAINEN);

BORISSOVA Lora (CAB-URPILAINEN); LAHTI Taneli (CAB-URPILAINEN);

(CAB-URPILAINEN); MONTERO MELIS Diana (CAB-

URPILAINEN); SAVIGNAT Renaud (CAB-URPILAINEN); SORO-PESONEN Kaisa

(CAB-URPILAINEN);

Cc: VIRTANEN Arto (CAB-URPILAINEN);

Subject: Meeting with Finnish fuel retail cooperative SEO (Suomalainen

energiaosuuskunta) on 27 Jan

Subject: Meeting with SEO (Suomalainen energiaosuuskunta), Finnish fuel retail cooperative

Date: 27 Jan 2020

Participants:

Arto Virtanen

SEO (Suomalainen energiaosuuskunta) is a fuel retail cooperative that operates in Finland. They currently hold 2% of the market share in Finland and are member of UPEi (Europe's independent fuel suppliers) which represents 30% of the market share in Europe. In view of Green Deal and EU's climate policy, SEO pointed out Finland's national carbon neutrality target which is even more ambitious than that of the EU's. SEO underlined the following issues:

- Finland's carbon neutral transport solutions rely on biodiesel, due to two corporations (Neste and UPM) development work;
- Biogas is an excellent solution from merely emissions point of view, not only in transport but
 also in heating and energy. Building production facilities requires, however, major investments
 this is the key challenge. Without significant production facilities investments, the carbon
 neutrality targets will be difficult to achieve. Subsidies (mentioned in this context the next
 MFF/CEF) and other forms of financing are needed;
- The realities in Europe are diverse. Thus, there is no single technological solution when it comes
 to the necessary carbon emission reductions. Both electricity and fuels based solutions are
 needed in transport;
- Fossil fuels should not be entirely forgotten. They will play a role, along with biogas/biodiesel.
 Heavy vehicle transport is increasing in Finland.

took note of the key messages.

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