



# CORPORATE PRESENTATION

Group CMA CGM

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## [REDACTED], a visionary captain of industry

- Chairman and CEO of the CMA CGM Group since 2017, [REDACTED] **is writing a new page in the Group's history**, one that will leave its mark on the entire shipping and logistics industry. His bold strategy is customer centric and will enable the company to continue its development as a responsible corporate citizen.
- Driven by a strong entrepreneurial spirit, he is implementing a **differentiating digital transformation** that creates value for customers and strengthens the Group's competitiveness. This vision is fueled by the incubator ZeBox, two corporate investment funds and several partnerships that leverage the Group's expertise.
- [REDACTED] initiated a **major strategic shift with the acquisition of CEVA Logistics**, a world leader in logistics. With CEVA, the CMA CGM Group is now able to combine sea, land and air transport with high-performance solutions worldwide.
- Aware of the major environmental challenges facing the world, he is pushing the entire industry to engage in **an energy transition that is both pragmatic and visionary**. Alongside Emmanuel Macron, he is an advocate of an international coalition for the energy of the future, and as such has made some bold decisions: LNG-powered ships, biofuel usage, and hydrogen R&D with Energy Observer as well as the commitment not to take the Northern Route.

*Chairman & CEO of  
the CMA CGM Group*

## CMA CGM Group: key figures



<b>285</b> shipping lines	<b>Over 110,000</b> staff members worldwide	<b>2.7 million*</b> TEU of fleet capacity
<b>Over 420</b> ports of call in 160 countries	<b>21.6 million*</b> TEU transported	<b>45</b> terminals under management
<b>755</b> offices worldwide <b>750</b> warehouses	<b>502*</b> vessels	<b>USD 30.3 bn*</b> of revenue

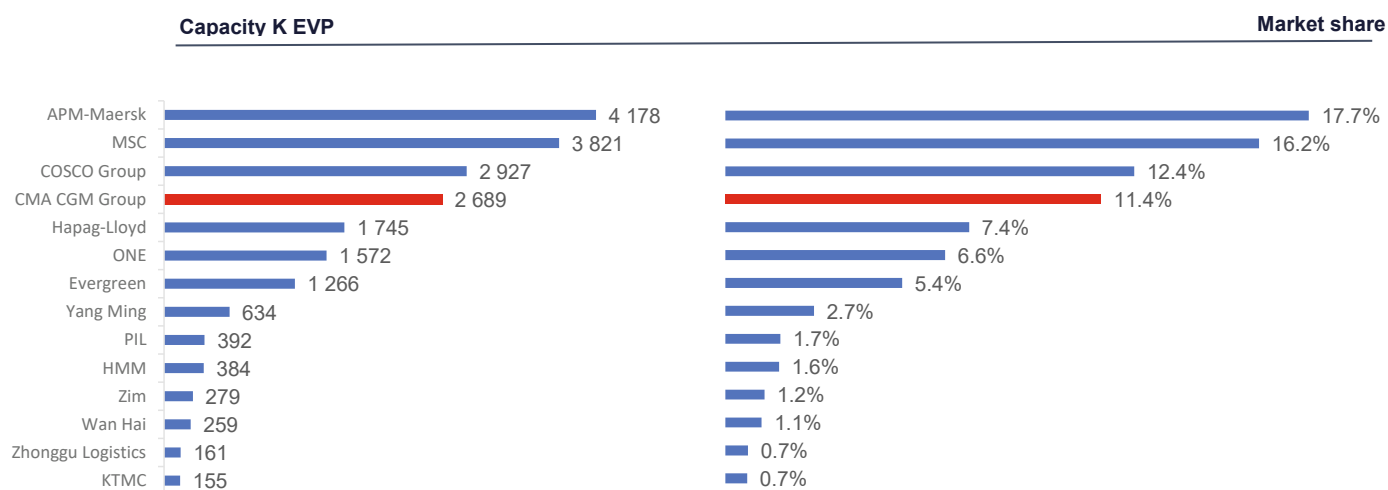
\* 2019 figures

## CMA CGM: a global transport group dedicated to shipping & logistics



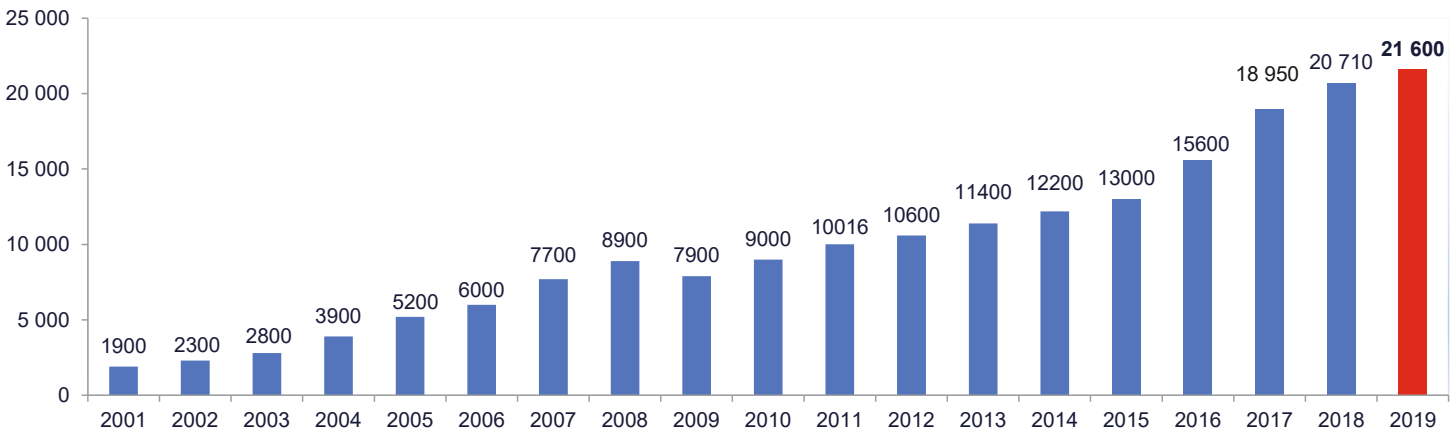
# CMA CGM: A global leader by capacity and market share

## Top 15 shipping companies



Source: Alphaliner, February 2020

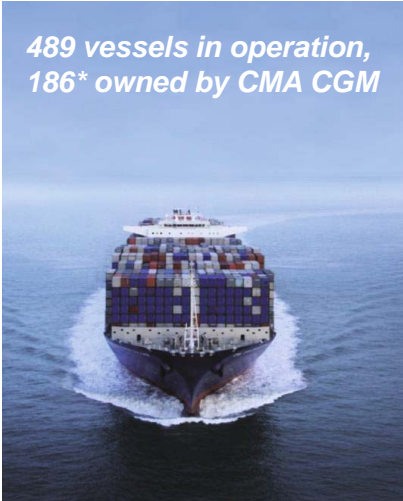
# CMA CGM: Volumes transported









Volumes transported in K TEU



# Our modern vessel fleet



\* Q1 2020

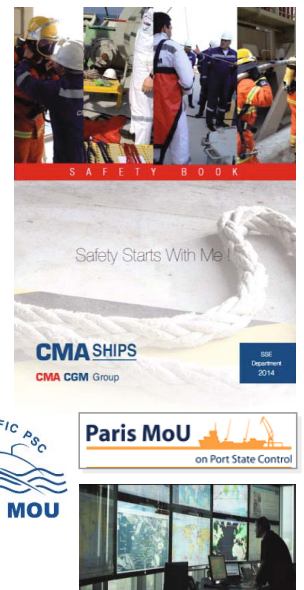
% fleet capacity CMA CGM		% fleet capacity CMA CGM	
+ 16,000 TEUs		From 4,500 to 7,499 TEUs	
	4 %		12 %
from 10,000 to 15,999 TEUs		From 2,000 to 4 ,499 TEUs	
	15 %		27 %
From 7,500 to 9,999 TEUs		From 0 to 1,999 TEUs	
	12 %		29 %

## CMA CGM: our modern vessel fleet

### Security and Safety: protecting lives and vessels

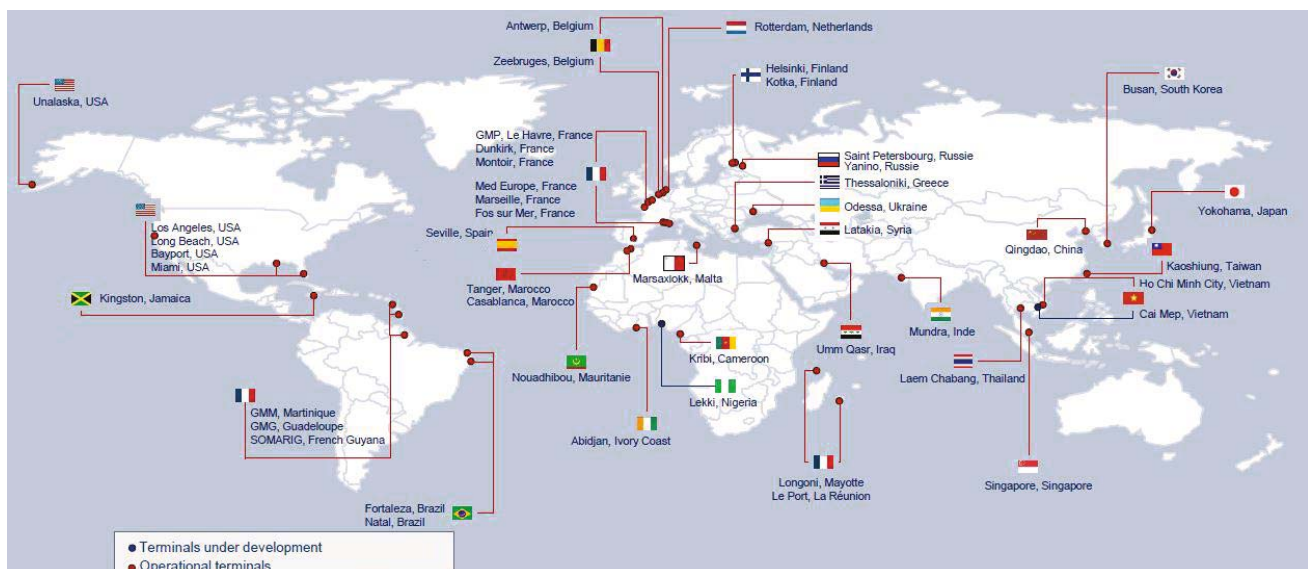
**Safety and Security are an absolute priority for CMA CGM**, whether at sea, on board our vessels, or ashore on terminals, container yards, repair shops, warehouses and offices.

- **SAFETY of people and assets is ensured through:**
  - › **Systematic compliance with international standards:**
    - Fleet and inland installations certified by ISM, ISPS, C-TPAT, AEO
    - Fleet compliance: regularly controlled under the Paris and Tokyo MoU
    - Internal and external audits for vessels; excellent performance levels
  - › **Thorough training of crews:**
    - Compliance with STCW standards
    - Continuing education programs and crew testing
    - Technical and management training programs and navigation simulators to ensure extensive knowledge of CMA CGM specifications
- **SECURITY:**
  - Dedicated SSE team in charge of security and sanitation
  - Fleet Navigation Center provides real time navigation support services
  - 24/7 monitoring of vessels operated by the CMA CGM Group



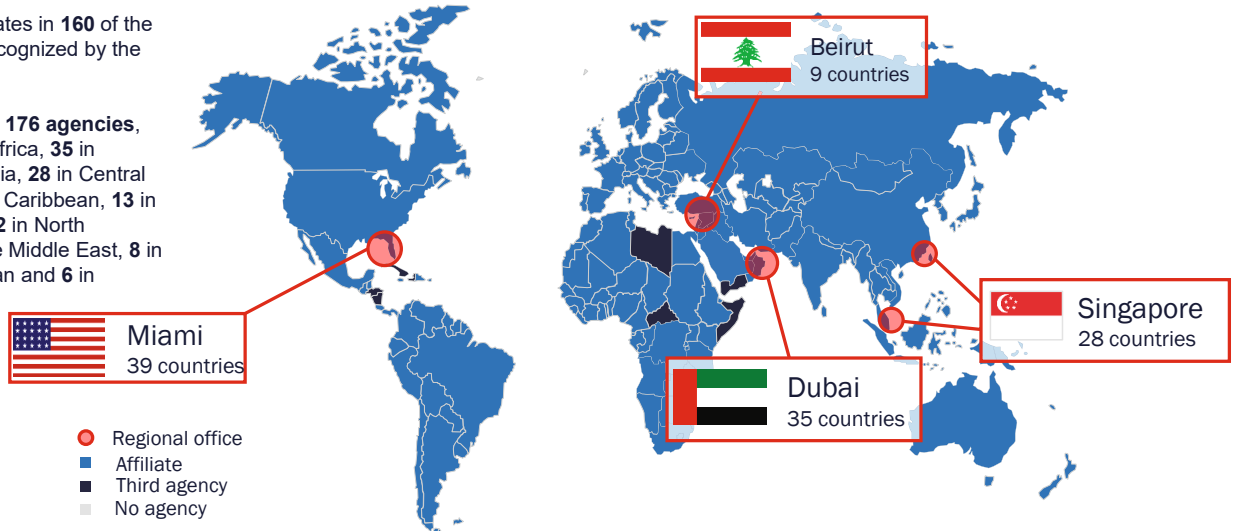


## Developing port terminals and ensuring reliable services

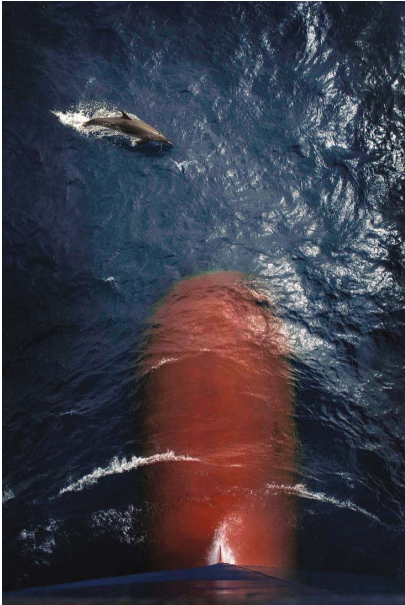



## A global network of agencies and offices

- The Group operates in **160** of the 197 countries recognized by the UN
- Our network has **176 agencies**, including **54** in Africa, **35** in Europe, **21** in Asia, **28** in Central America and the Caribbean, **13** in South America, **2** in North America, **9** in the Middle East, **8** in the Mediterranean and **6** in Oceania.



# Environment: a leader in the energy transition



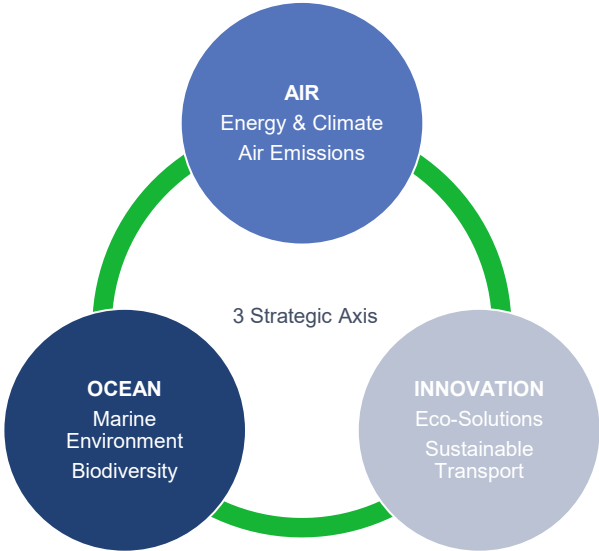
- **CMA CGM will not use the Northern Sea Route**, a forward-looking, socially responsible decision to protect biodiversity in the Arctic region and to preserve its role in regulating global climate patterns.
- CMA CGM **will give priority to liquefied natural gas (LNG) to power its future ships** while continuing to conduct research on other energy sources.
- The Group was the world's first container shipping company **to successfully test biofuel made with 20% recycled vegetable oil and forest residues**. CMA CGM also signed an agreement with Shell to supply its fleet with **tens of thousands of tons of marine biofuel**. This unprecedented amount for the industry, will enable the Group's ships to travel nearly **1 million kilometers**, the equivalent of more than 80 round trips between Rotterdam and New York.
- The CMA CGM Group is joining forces with **Energy Observer**, the first hydrogen-powered vessel to embark on a round-the-world voyage, to experiment, test and develop energy solutions based on hydrogen, solar, tidal and wind power.
-  initiated, alongside Emmanuel Macron, French President, an international coalition in favour of the energy transition with the priority of working towards the emergence of a more competitive and less carbon-intensive energy in transport.
- Between 2005 and 2015, **the Group has already reduced its CO2 emissions per container transported by 50%**, and its target is to reduce them by another 30% by 2025.
- For the fifth consecutive year, **CMA CGM received the "Gold Recognition Level" from EcoVadis**.

# The environment: an integral part of sustainable development



*“The CMA CGM Group has always believed that its economic performance is inextricably linked to its social and environmental performance.”*

Chairman & CEO of the CMA CGM Group



## The CMA CGM Corporate Foundation

- Created in 2005 by [REDACTED], the CMA CGM Foundation has been chaired by [REDACTED] since 2019.
- [REDACTED] decided to make education for all the CMA CGM Foundation's priority. She unveiled 4 major ambitions:
  - Local actions in the Provence-Alpes-Côte d'Azur region and in Lebanon
  - International influence through the development of solidarity programs in Africa
  - The mobilization of CMA CGM's expertise and industrial facilities to strengthen the Containers of Hope operation
  - Sponsorship of skills-building for CMA CGM Group employees
- Since 2005, 250 grants have been awarded to projects in France and Lebanon.
- Each year, the CMA CGM Foundation Prize is awarded to two associations, one in France and the other in Lebanon, based on their support for children.



**The 11th Foundation Prize 2019 was awarded to the Louis Germain Institute**



**Sesobel Association (Lebanon)**

## The CMA CGM Corporate Foundation



### Containers of Hope: the Corporate Foundation renews its humanitarian transport project in 2019



- Containers of Hope was launched in 2012 to help populations hit by humanitarian crises.
- The Foundation funds the maritime transport of near **300 containers a year** on behalf of four NGOs: Action Against Hunger (ACF), Doctors without Borders (MSF), the French Red Cross and *Réseau des Entrepreneurs Solidaires* (RES).
- **7,600 tons of humanitarian equipment** have already been shipped to meet the essential needs of populations suffering from humanitarian crises, primarily in Africa.
- The 2019 campaign funded 23 projects by associations active in France and Lebanon promoting equal opportunities in education for children from underprivileged backgrounds.

## Our latest achievements



### JULY 2020

**Covid-19 : the CMA CGM Group has set up a maritime bridge to ship several hundred million facemasks to France**

The CMA CGM JULES VERNE, which departed Shanghai on June 8th, is the fifth vessel to call France under this unprecedented setup. She arrived in Dunkirk on Tuesday, July 7th.

The masks ordered by the French Government will then be distributed to the various regions and healthcare facilities..

This maritime bridge builds on the CMA CGM Group's commitment to help fight the COVID-19 pandemic in France and around the world. Through its subsidiary CEVA Logistics, the Group has already put unparalleled resources in place to create an air bridge. Since early April, several hundred million facemasks have thus been transported by air to help tackle the health emergency.



### JULY 2020

**The CMA CGM Group commits to fight illicit trafficking in protected species and tightens its shipment control procedures**

The CMA CGM Group, a world leader in shipping and logistics, is reinforcing its procedures for shipping protected species, the trade in which is regulated by the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES).

As part of these tighter procedures, shippers must expressly state whether a species is covered by the CITES convention and, where appropriate, provide the requisite export permit whenever any animal or plant goods are carried.

Following several suspicions that undeclared rosewood may have been part of cargo shipments from the Gambia, the Group has decided to halt its timber exports from the country until further notice. Rosewood is a protected species, and trade in it is regulated by the CITES.



### JULY 2020

**CMA CGM pursues its efforts to promote transportation that is ever more respectful of people and the planet with a new strategy based on three commitments**

**ACTING for people**, it is the Group's internal commitment to greater cultural diversity, gender parity and leadership for women.

**ACTING for planet**, is respect for nature, the planet and the health of all through the development of cleaner energies such as LNG, biofuel and hydrogen, and the involvement of all staff-members on a everyday basis.

**ACTING for responsible trade**, it is the choice of innovation and ethics with the creation of a quality ecosystem that engages our customers, suppliers and partners and the systematic evaluation of our suppliers.



### AUGUST 2020

**«A Humanitarian Ship for Lebanon» : after the devastating explosion that hit Beirut on August 4, 2020, the CMA CGM Group decided to launch a relief operation and make one of its vessels available to transport goods and emergency products free of charge.**

The Aknoul, which left Marseille on August 25, reached Beirut on August 30, carrying:

- Medical and hygiene equipment;
- Vehicles;
- Building materials and temporary housing;
- Food relief

During his official trip to Lebanon on September 1, French president Emmanuel Macron visited the port of Beirut where the Aknoul was unloading its cargo of emergency humanitarian supplies., along with [REDACTED] Chairman and Chief Executive Officer of the CMA CGM Group, and [REDACTED], President of the CMA CGM Foundation.



### SEPTEMBER 2020

**Second Quarter 2020 Business Activity**  
**A strong operating performance with a further improvement**

The Group performed second quarter operations under unprecedented circumstances due to the COVID-19 pandemic. Container traffic volumes decreased for the first time since 2009. CMA CGM was able to leverage its shipping and logistics expertise to tackle this challenge while also improving profitability.

Although revenue for the period reached USD 7.0 billion, down 9.0% compared with the second quarter of 2019, EBITDA improved once again, increasing 26.3% compared with the second quarter of 2019, and reaching more than USD 1.2 billion. The operating margin was USD 530 million, i.e., 7.6%, versus USD 286 million (3.7%) for the second quarter of 2019.

The CMA CGM Group posted positive net income, Group share of USD 136 million, up sharply, compared with a loss of USD 109 million during the second quarter of 2019.



## **CMA CGM Group Headquarters in Marseilles**

147 meters tall / 33 stories  
75 meters at widest point  
Total capacity: 2,700 people  
15 elevators / 5 parking levels  
53,000 m<sup>2</sup> of exterior glass  
Gross floor area: 64,000 m<sup>2</sup>  
Construction start-up date: July 2006





SHIPPING  
THE FUTURE

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CORPORATE PRESENTATION

