

Dear Mrs. Canenbley,
Dear Mr. Stengg,

Many thanks for your time this morning. It was a pleasure introducing you the [Internet Society](#), explaining our mission and how we implement it. Our objective during the call was double: to express our concerns about on the “cost-sharing” debate, because the policy options and how they are implemented may cause harm to the Internet; and to build communication bridges with you, because we believe that our independent contribution can add value to these discussions.

We mentioned the negative impact that certain policy proposals may bring. In the case of South Korea, new interconnection rules that include network usage fees and quality of service requirements for content providers to deliver content to local Internet users, have caused unnecessary costs and bottlenecks in their digital ecosystem. They also risk increasing market concentration and dominance by a few large service providers. You can read our full Internet Impact Brief [here](#).

The South Korean analysis has been done using our Internet Impact Assessment Toolkit. It is a [methodology](#) that allows to evaluate a policy proposals and determine its impact -whether positive or negative- on the Internet. The model questions how the proposal would foster or interfere with the critical properties of the Internet: an accessible Infrastructure with a common protocol, a layered architecture of interoperable building blocks, decentralized management and distributed routing, a common global identifier system, and a technology neutral, general-purpose network. We have already used this toolkit to analyse several [policy proposals from around the globe](#), including the EU, the UK, India, Nigeria, Bangladesh, Cambodia, and Canada. Because the consequences of the “cost sharing” debate may be critical, *we urge to use the toolkit* to analyse policy proposals related to this debate, and fully understand their impact on the Internet. We would like to further explain the toolkit to you, **organizing a workshop** if you consider it may bring a better perspective of its capabilities.

On your side, you expressed concerns about the availability of tangible facts and figures, from independent sources. We take good note and will try to help you on this challenge. As soon as we have concrete information, we will come back to you. Meanwhile, please consider our offer to discuss these matters with you in more detail as soon as there is clarity on the policy options.

Best,



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