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**From:** PALACIOS SUREDA Felipe (TRADE)  
**Sent:** Monday, February 03, 2014 3:27 PM  
**To:** SALOME Adeline (TRADE)  
**Subject:** Meeting Scania

Meeting with Scania, [ Art 4.16 ]  
14/01/2014; 18h00-18h45  
COM: Felipe Palacios Sureda, Xavier Coget

Scania visited the Commission to have an exchange in respect of the ongoing negotiations for an EU-China bilateral investment agreement. The Commission explained its approach to the negotiations and the elements that it expects to include in the agreement. EU's approach is based on the mandate received from Member States and takes on board the results and recommendations of the public consultations that took place in the impact assessment study in preparation for the launch of the negotiations as well as the Resolution of the European Parliament on China investment negotiations.

Scania has been active in China for some time now in sales and servicing, marketing and production. It recently opened a new dealership facility in Guangzhou.

Felipe