

## **GARCIA LOPEZ BERGES Victor (TRADE)**

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**Subject:** Meeting with ORGALIME - 12/09/2013

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**From:** NEIRA Pablo (TRADE)

**Sent:** Friday, September 13, 2013 1:06 PM

**To:** PERREAU DE PINNINCK Fernando (TRADE); GIRAO Luis Filipe (ENTR)

**Cc:** PASTOR ARENILLAS Isabel (EEAS-WASHINGTON); EMBERGER Geraldine (TRADE); SACCHETTI Fabrizio (ENTR); WEIDEL Birgit (ENTR); ROELAND Christophe (ENTR); VACCARO Silvia (ENTR); MODRIC SKRABALO Katja (ENTR); BUHAGIAR Gordon (ENTR)

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Meeting with ORGALIME, 12/09/2013: [ ART. 4.1b ] (ORGALIME), and COMM: L. Girao, F. Sacchetti, B. Weidel, C. Roeland, S. Vaccaro, K. Modric, G. Buhagiar (ENTR) F. Perreau de Pinninck, G. Emberger and P. Neira (Trade)

- ORGALIME highlighted the importance TTIP negotiations:
  - EU machinery manufacturers have an important market share in the world, and also in the US. In many cases EU companies are producing for the US from the US market.
  - They noted strong divergences in regulatory approach, especially regarding liability issues, [ NOT RELEASABLE ]
  - Their main concerns are the local element (local inspections and regulations), complexity of the US regulatory system, tariffs and certification its related costs– for instance number of audits by NRTLs.
  - Strong preference is given to standards which will grant access to the world market. They would not see the benefit of common standards with the US if those are not accepted elsewhere. Cooperation in standards for future technologies might prove useful.
  - ORGALIME suggested focusing not only on NTBs but also other areas of economic interest to the industry (tariffs, customs procedures, procurement, RoO).
  - They questioned the feasibility of the deadlines of the TTIP negotiations.
- ORGALIME debriefed COMM on their recent mission to the US where they have met USTR, US DoC, OSHA, ANSI, US Chamber, NAM, NEMA and UL.
  - In general the atmosphere was positive ([ NOT RELEASABLE ]); they perceived interest in the US side (especially from NEMA and ANSI).
  - [ NOT RELEASABLE ]. It would be useful to further clarify these misconceptions.
  - Following recent criticism from Congress, the OSHA reform might be a window for opportunity in order to change the system. They may be especially interested in our accreditation system.
  - The US certification industry is a key player; it will prove difficult to change the status quo. It's position is likely to influence the one of other industry associations. They are large sponsors of Chamber, but also NEMA and other associations. They have got already a foothold in the EU in certification (through buying certifiers in Sweden and Germany) and are recently also active in the NL (GS).
- Future steps:
  - ORGALIME is working on a paper with specific proposals on five subsectors. It will come after the second round but they will try before round 3.
  - ORGALIME will provide a full report of their mission to the US.

- COMM will look at ways of facilitating understanding of key regulators and standardisers of the EU system to the extent needed (in particular OSHA). To be further discussed.