

Subject:

FW: Debrief- Meeting with UNAUTO- Spanish VTC association

From: [REDACTED] (GROW)

Sent: Friday, September 09, 2016 11:49 AM

To: [REDACTED] (GROW); [REDACTED] (GROW); [REDACTED] (GROW); [REDACTED] (GROW)

Subject: Debrief- Meeting with UNAUTO- Spanish VTC association

Dear colleagues,

Below please find a short-debrief of the meeting hold yesterday with UNAUTO, a Spanish VTC association (<http://unautovtc.es/sobre-unauto/>), with the participation of Cabify (<https://cabify.com>) and Uber Spain.

COM participants:

GROW E1 – [REDACTED]

MOVE A5 – [REDACTED]

MOVE D3 – [REDACTED]

UNAUTO: [REDACTED] ([REDACTED]); [REDACTED] ([REDACTED]), [REDACTED]

CABIFY España: [REDACTED]

UBER España: [REDACTED]

The purpose of the meeting was to let UNAUTO explain the situation of VTCs in Spain. UNAUTO underlined that [REDACTED].

Highlights:

- Unauto represents [REDACTED]. Cabify and Uber have recently joined them [REDACTED].
- In 3 years, the Spanish VTC sector has grown from 5.000 to 30.000 workers (employees + self-employed)
- They expect the current turnover of [REDACTED] in 2017

Main issues:

- Disproportionate requirements by ES authorities: at least high end 7 vehicles owned per company to start a business – this means 7 VTC licences, a massive investment and a barrier to market entry.
- Licences are valid in Spain but local requirements vary in the 18 regions (e.g. the Canary Islands require invoices of each vehicle of at least EUR 50-62k depending on the number of seats, 5-7)
- max 20% of the activity can be carried out outside the area of licencing (e.g. outside Madrid)
- they allege that [REDACTED]
- no level playing field: taxis are allowed at pollution peaks and bus lanes, VTCs not
- [REDACTED] UNAUTO is [REDACTED]
- cross-border issue: in order to operate in PT, one needs to create another company – additional costs, higher prices for the same service, no possibility to take clients back to PT

UNAUTO calls for:

- [REDACTED]

- [REDACTED]
- [REDACTED]

Cabify added that [REDACTED].

Cabify, [REDACTED]

Uber Spain works with VTCs as partners. They do not operate in Barcelona where the requirements are said to be excessive.

UNAUTO added that [REDACTED]

Regarding the complaint of the Spanish Competition Authority (CNMC) against the most recent change in relevant Spanish regulation, it was said that it is currently being decided, which court should treat it.

UNAUTO has [REDACTED]

Best,



European Commission

Internal Market, Industry, Entrepreneurship and SMEs
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