

**From:** [At 4.16] (TRADE)  
**Sent:** 22 February 2013 12:12  
**To:** GARCIA BERCERO Ignacio (TRADE); LEVIE Damien (TRADE);  
 (TRADE) [At 4.16] (TRADE); [At 4.16] (TRADE);  
 (TRADE)  
**Subject:** Brief report - BusinessEurope US Network meeting, 21 February 2013

Participants : BusinessEurope members of the US Network

Ignacio Garcia Berdero, [At 4.16] (DG TRADE)

Overall congratulations to DG Trade for the outcome of the HLWG work and the substance of the final report. BE reiterated the support to the upcoming negotiations and its willingness to play an active role in their preparations, in particular on the regulatory front.

IGB provided an overall view on next steps, in particular as regards the EU and US internal procedures and on expected timing for the beginning of the negotiations. A detailed review of the main substance of the HLWG was also provided, highlighting those areas where industry input and feedback would be most welcomed from negotiators. IGB also noted the importance of EU industry to prepare well and participate actively in the upcoming meeting of the HLRCF, in particular by submitting detailed "Transatlantic" proposals to tackle regulatory barriers.

Followed an extensive session of questions & answers on the report and the scope of the future bilateral negotiations. The following are the main areas highlighted during the discussion.

- US internal procedures, need for a TPA? Content of US mandate? How to ensure that on the regulatory negotiations US agencies will follow what USTR negotiates
- EU negotiating directives and whether industry can play any role in this process, in particular at MS level
- BE members asked for confirmation that TIPP would be a single undertaking
- Link between TIPP negotiations and on-going/future US and EU negotiations with other key trading partners, in particular Japan
- How US States will be engaged in the negotiations, in particular in key offensive areas such as public procurement
- On services: whether discussions will be based on negative or positive list
- Scope of negotiations on sustainable development
- Whether global issues such as raw material and export restrictions would be part of the negotiations
- Whether agriculture would be part of the negotiations
- How to include in the final deal not only regulatory convergence but also avoid regulatory divergence
- Whether possible to include in the TIPP legal commitments existing cooperation in terms of standards or progress in specific sectors achieved in other frameworks such as TEC/HLRCF
- The area of environmental technology – green tech was highlighted as important for the negotiations
- How cross-cutting regulatory issues and sectoral specific commitments could be integrated in the final deal.

ENH also presented briefly the state of play of TEC and of various work streams, highlighting the importance of keeping up industry's engagement in TEC work. Lot of interest in how TEC/HLRCF would operate in the context of an on-going trade negotiation and what could be its future role. BE very interested in continuing TEC work and welcomed news on the e-health roadmap. Questions also were asked about the cooperation in the area of nanotechnology and also to how TEC work could be integrated into the TTIP commitments.